# LAND DISPOSITION REPORT AND DUE DILIGENCE CHECKLIST REDEVELOPMENT AUTHORITY COMMON COUNCIL OF THE CITY OF MILWAUKEE

#### DATE

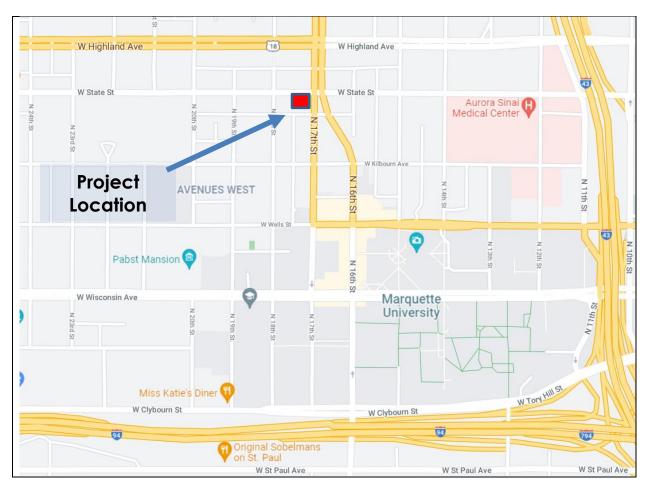
NOVEMBER 2, 2021 – Common Council NOVEMBER 18, 2021 – Redevelopment Authority of the City of Milwaukee

### **RESPONSIBLE STAFF**

Yves LaPierre, Real Estate Analyst, Department of City Development

### PROJECT AREA

Marquette University–Campus Circle. Lot was acquired on 11/20/1998 by the Redevelopment Authority of the City of Milwaukee ("RACM") via Warranty Deed.



# PARCEL ADDRESS & DESCRIPTION

1703 West State Street. Development site consists of a vacant RACM owned parcel (the "Property") of 11,026 square feet, zoned RM4, Residential multi-family district.



# **RACM-Owned Vacant Lot**

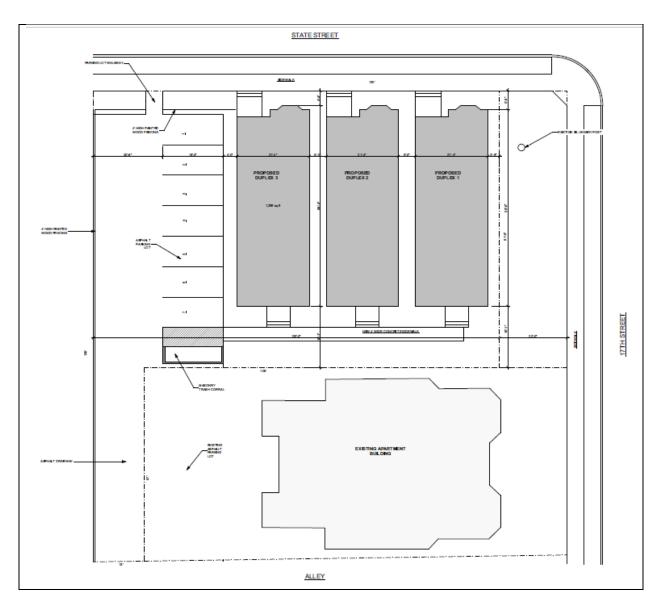
### DEVELOPER

The Developer is the Three B Company LLC, has developed housing in the Milwaukee and Marquette University area. Developer owns the adjacent multi-family on 17th Street.

# **PROJECT DESCRIPTION**

Developer intends to complete construction of three duplex houses with six total units and associated parking and landscaping. The estimated total development cost for the project is approximately \$1,174,000.00.





#### Site Plan

RACM shall convey the Property to Developer at closing via quit claim deeds in an "as is, where is" condition, with no warranties or representations, express or implied, and with all faults and defects, including environmental and geotechnical conditions, known or unknown. Such provisions shall bar all tort, warranty, and misrepresentation claims including any action based on non-disclosure. No additional environmental investigation shall be conducted by RACM, but RACM will provide results of any environmental investigations previously conducted on the Properties. Developer shall be responsible for all closing costs.

Deed will contain a restriction prohibiting the Developer or its successors or assignees from applying to the City for tax-exempt property status. At each closing, the sale proceeds, less all sale and marketing expenses to the RACM General Fund. At closing, Developer shall pay a performance deposit of \$5,000 to RACM, to be refunded if Developer meets the respective occupancy certificate date.

RACM shall have a Retained Reversionary Interest in the Property to guarantee Developer's performance. RACM's reversionary right is a material provision to the conveyances of the Properties, without which, RACM would not have entered into this transaction.

# DUE DILIGENCE CHECKLIST Address: 1703 West State Street

Market value of the property.	The lot totals 11,026 square feet. The property is being sold "as is, where is," without any guarantees. Development of site will create high value housing at a long vacant site. Sales price is \$23,000.00
Full description of the development project.	Please see Land Disposition Report for full details.
Complete site, operations and scope of work for development.	Please see the Land Disposition Report for details.
Developer's project history.	Development team has extensive experience developing residential and condo properties in Milwaukee area.
Capital structure of the project, including sources, terms and rights for all project funding.	Development is funded with private equity and financing.
Project cash flows for the lease term for leased property.	Not applicable.
List and description of project risk factors.	Department of City Development staff determined that there is low risk in selling the vacant lot to the Three B Company LLC due to developer's experience and success in developing property in the Milwaukee area.
Tax consequences of the project for the City.	Total development estimated at \$1,174,000.00 and will be fully taxable. Former vacant property will be added to City tax rolls.