CITY OF MILWAUKEE/HACM Westlawn - CNI Project Current Housing Plan

Attachment A

	Grand Total	Pred Dev	rt cost	Affordable Houisng Rental				Unrestricted/Market Rate				
		Infrastructure	Demolition	Phase 1	Phase2A	Phase2B	Phase 3	Phase 4A	Phase 4B	Phase 4C	Rental	Home Own
Unit Count - before the CNI Grant	394											
Unit Count - after completion revitalization proje	708			30	60	94	60	44	138		135	50
Status		Ongoing	Completed	Completed	Completed	Completed	Ongoing	Financial Closing	Ongoing	Financial Closing	Pre-devt	Pre-devt
Project Construction Start		9/1/2018	10/1/2017	3/1/2017	3/1/2017	10/1/2018	12/31/2020	3/1/2022	3/1/2020	3/15/2022	10/1/2022	10/1/2021
Project Completion Date		12/31/2021	12/1/2018	2/28/2019	12/31/2018	3/31/2020	3/3/2022	3/1/2023	3/31/2022	6/1/2023	12/31/2023	12/31/2023
Total Development Cost	257,063,699	19,773,447	4,940,000	9,804,734	15,605,164	33,708,918	18,125,407	12,866,682	50,433,528	40,408,319	34,897,500	16,500,000
Hard Construction Cost	207,439,409	19,773,447	4,940,000	7,289,083	12,792,346	23,473,553	13,946,259	9,762,033	36,797,117	31,940,571	31,725,000	15,000,000
Land, Soft Cost, including Operating/Replacement Reserves	25,892,400			896,712	1,474,678	4,535,365	2,919,148	2,262,949	5,046,411	4,084,637	3,172,500	1,500,000
Developers Fee - earned and deferred	23,731,890			1,618,939	1,338,140	5,700,000	1,260,000	841,700	8,590,000	4,383,111		
Sources of Funds	257,063,699	19,773,447	4,940,000	9,804,734	15,605,164	33,708,918	18,125,407	12,866,682	50,433,528	40,408,319	34,897,500	16,500,000
Tax Credit Equity	87,864,247			3,004,903	6,471,719	11,915,734	13,489,125	7,910,755	28,077,416	16,994,595		
Private Financing/Loan	41,885,632			1,230,000	720,000	1,800,000	3,039,382	500,000	5,668,000	4,500,000	24,428,250	
Federal/HUD Grants	47,356,493	3,364,000	4,940,000	3,217,169	5,422,200	12,620,865	1,486,900	600,000	10,415,111	5,290,248		
AHP Grant	750,000					750,000						
HACM Loan - Land Note and from Reserves	20,277,560			433,723	1,653,105	922,319	110,000	855,927	1,348,001	4,040,365	8,469,250	2,444,870
HACM Loan - Deferred Development Fee	17,965,190			1,618,939	1,338,140	5,700,000			4,925,000	4,383,111		
HACM advanced for infra -from Reserve	13,209,447	13,209,447										
CDBG/NSP	1,880,130	1,200,000		300,000								380,130
ARP -Request	15,000,000	2,000,000						3,000,000		5,200,000	2,000,000	2,800,000
Sales Proceeds	10,875,000											10,875,000

Notes:

ARP request for infra [\$2mm] could increase or decrease depending on actual amount expended between April 2021 to completion. Amount allocated to other phases will be reduced by such change in amount.

Construction cost per unit estimated at \$250,000 for Market Rate Rental Units

Construction cost per unit estimated at \$300,000 for home ownership units. At 1,500 square area @ \$200/sqf

Sales Proceeds of Home ownership units estd at \$217,500 per unit based on current appraisal in area of \$145/sqf

Phase 4A, 4C, and Market Rates Sources and Uses are all estimates at this time.

There is a pending change order request for \$1.5mm on Phase 4B resulting from material price increases [lumber in particular] from modular contractor. We are currently evaluating this request based on supporting documentation that are yet to be submitted by the contractor. This may or may not materialize or a different amount could be agreed.

HACM Capital Fund Allocations 2018-2021 As of 7/31/2021

Attachment B

	<u>Budget</u>	<u>Obligated</u>	<u>Expended</u>
CFP 2018			
1406 - 000-413900, Operations	1,773,883	1,773,883	1,773,883
1410 - 000-4xxxxx, Administration	886,941	886,941	886,941
000-443032 Extraordinary Maintenance	519,651	494,246	494,246
000-413010, A&E Fees	399,240	391,591	384,031
1470 Central Support East Roof	70,349	70,349	70,349
000-44xxxx Central Support West- Parking	308,881	288,812	288,812
Holton Rehab-1430 A & E	194,280	194,280	194,280
1504 Holton Rehab- Construction	1,595,362	1,595,362	1,611,724
1504 RAD Developement WR III 1460 [Phase 2B]	719,220	719,220	719,220
1504 RAD Developement WR III 1430 [Phase 2B]	496,560	496,560	496,560
1503 RAD-CFP Scat Sites TC	5,048	5,048	5,048
1504 Merril Park	1,900,000	1,900,000	72,749
Grant Totals	8,869,415	8,816,292	6,997,843
			_
CFP 2019			
000-413900, Operations	2,099,939.00	2,099,939.00	2,099,939.00
000-4xxxx, Administration	839,975.00	839,975.00	839,975.00
1480 - Parklawn Vacancy Reduction	819,536.00	74,166.96	74,166.96
1504 -Becher Ct Rehab	1,791,050.00	1,861,226.10	1,861,226.10
1504 - Merrill Park Rehabilitation	952,767.00	7,856.00	7,856.00
1480 - Scat Sites Lateral Replacements	370,000.00	-	-
1504 - RAD Development-WR IV [Phase 3]	590,393.00	422,805.00	422,805.00
1503 RAD-CFP Holton Terrace	91,208.00	91,208.00	91,208.00
1504 RAD Development-WR VI [Phase 4B]	844,888.00	844,887.72	844,887.72
Grant Totals	8,399,756.00	6,242,063.78	6,242,063.78
CFP 2020			
Operations	2,029,978.00	2,029,978.00	2,029,978.00
Administration	825,575.00	825,575.00	825,575.00
1504 RAD Development-WR VI [Phase 4B]	5,000,000.00	5,000,000.00	5,000,000.32
000-413010, A&E Fees	129,385.00	129,385.00	129,385.00
1503 RAD-CFP Merrill Park	270,817.00	270,817.00	270,817.00
Grant Totals	8,255,755.00	8,255,755.00	8,255,755.32
Grant Totals	0,233,733.00	0,233,733.00	0,233,733.32
CFP 2021			
Operations	1,558,356.00	1,558,356.00	
Administration	779,178.00	779,178.00	
Management Improvement	250,000.00	5,1,0.00	
-			
000-413010, A&E Fees	300,000.00		
1504 RAD-Development WR VII [Phase 4C]	4,715,248.00		
1503 RAD-CFP Carver Park	189,000.00	2 227 524 00	
Grant Totals	7,791,782.00	2,337,534.00	-

WHEDA CONSTRUCTION BUDGET SUMMARY

Project Number: 6515 Attachment C

Project Release Retainage?: (1 of 2)

Name: WESTLAWN RENAISSANCE IV

Budget	Budget Line	Current	Total	Balance to
Line Item	Description	Budget	Expended	Complete
	and part	(a)	b + c + d + e + f + g	
1	LAND	110,000.00	110,000.00	0.00
12	OFF SITE WORK	1,100,000.00	1,044,012.62	55,987.38
13	LANDSCAPING	0.00	0.00	0.00
14	OTHER SITE WORK	200,000.00	0.00	200,000.00
21	CONSTRUCTION OF NEW BUILD	10,549,271.00	4,058,687.00	6,490,584.00
24	PERSONAL PROPERTY	50,000.00	0.00	50,000.00
25	GENERAL REQUIREMENTS	455,725.00	259,325.00	196,400.00
26	CONTRACTOR OVERHEAD	63,443.00	63,443.00	0.00
27	CONTRACTOR PROFIT	357,028.00	139,733.00	217,295.00
28	CONSTRUCTION SUPERVISION	467,018.00	171,805.14	295,212.86
29	OTHER NEW CONST/REHAB	120,000.00	0.00	120,000.00
36	CONSTRUCTION CONTINGENCY	583,774.00	0.00	583,774.00
37	OTHER CONTINGENCY	12,636.00	0.00	12,636.00
41	ARCHITECT'S FEE - DESIGN	120,000.00	120,000.00	0.00
42	ARCHITECT'S FEE - INSP/SUPER	30,000.00	585.00	29,415.00
43	ENGINEERING COSTS	1,108,636.00	679,610.62	429,025.38
	OTHER ARCHITECTURAL & ENGNRNG	20,000.00	0.00	20,000.00
	CONSTRUCTION INSURANCE	60,000.00	58,038.00	1,962.00
52	CONSTRUCTION LOAN INT-WHEDA	160,000.00	6,962.90	153,037.10
53	CONSTRUCTION LOAN ORIG - NON	72,000.00	70,681.00	1,319.00
	CONSTRUCTION LOAN INT/NON-WHE	500,000.00	0.00	500,000.00
	PERMANENT LOAN ORIG - WHEDA	22,500.00	22,500.00	0.00
	PERMANENT LOAN CREDIT	0.00	0.00	0.00
	OTHER FINANCING FEE/EXP	500.00	500.00	0.00
	PROPERTY APPRAISAL	5,000.00	2,900.00	2,100.00
77	MARKET STUDY	5,000.00	0.00	5,000.00
	ENVIRONMENTAL REPORT	5,000.00	0.00	5,000.00
	SURVEY	10,000.00	0.00	10,000.00
	RENT-UP MARKETING EXPENSE	5,000.00	0.00	5,000.00
	TAX CREDIT APPLICATION FEE	2,000.00	2,000.00	0.00
	TAX CREDIT COMPLIANCE FEE	2,700.00	0.00	2,700.00
	TAX CREDIT ALLOCATION FEES	154,176.00	154,176.00	0.00
	COST CERTIFICATION/ACCTG FEES	40,000.00	5,234.00	34,766.00
	TITLE AND RECORDING	40,000.00	19,053.00	20,947.00
	CAPITAL NEEDS ASSESSMENT	7,000.00	4,650.00	2,350.00
	LEGAL FEES - MISCELLANEOUS	150,000.00	127,048.40	22,951.60
	ORGANIZATIONAL (PARTNERSHIP)	5,000.00	0.00	5,000.00
	DEVELOPER'S FEE - RECEIVED	1,260,000.00	315,000.00	945,000.00
	CONSULTANTS	50,000.00	0.00	50,000.00
	OPERATING RESERVE	204,000.00	0.00	204,000.00
123	REPLACEMENT RESERVE	18,000.00	0.00	18,000.00
	Total	18,125,407.00	7,435,944.68	10,689,462.32

WHEDA CONSTRUCTION BUDGET SUMMARY

Release Retainage?

Project Attachment C

Number: 6475
Project
(2.46)

Name: WESTLAWN RENAISSANCE VI (2 of 2)

Budget	Budget Line	Current	Total	Balance to
Line Item	Description	Budget	Expended	Complete
		(a)	b+c+d+e+f+g	- (b + c + d + e + f +
1	LAND	610,000.00	610,000.00	0.00
21 (CONSTRUCTION OF NEW BUILD	32,447,301.00	24,117,350.22	8,329,950.78
25	GENERAL REQUIREMENTS	1,210,439.00	924,465.95	285,973.05
26	CONTRACTOR OVERHEAD	331,094.00	331,094.00	0.00
27	CONTRACTOR PROFIT	993,283.00	685,365.27	307,917.73
36	CONSTRUCTION CONTINGENCY	1,815,000.00	0.00	1,815,000.00
37	OTHER CONTINGENCY	149,511.00	0.00	149,511.00
41 /	ARCHITECT'S FEE - DESIGN	414,000.00	341,103.73	72,896.27
42 /	ARCHITECT'S FEE - INSP/SUPER	42,000.00	585.00	41,415.00
43	ENGINEERING COSTS	0.00	0.00	0.00
	OTHER ARCHITECTURAL & ENGNRNG	658,000.00	0.00	658,000.00
51 (CONSTRUCTION INSURANCE	0.00	0.00	0.00
	CONSTRUCTION LOAN INT-WHEDA	1,425,000.00	271,305.89	1,153,694.11
53	CONSTRUCTION LOAN ORIG - NON	0.00	0.00	0.00
54	CONSTRUCTION LOAN ORIG - WHEDA	243,520.00	243,020.00	500.00
67	PERMANENT LOAN ORIG - NON	0.00	0.00	0.00
	PERMANENT LOAN ORIG - WHEDA	85,320.00	85,320.00	0.00
	PERMANENT LOAN CREDIT	0.00	0.00	0.00
70 (OTHER FINANCING FEE/EXP	15,000.00	15,000.00	0.00
76	PROPERTY APPRAISAL	5,000.00	4,200.00	800.00
77	MARKET STUDY	5,000.00	4,250.00	750.00
78	ENVIRONMENTAL REPORT	5,000.00	2,500.00	2,500.00
79	SURVEY	150,000.00	0.00	150,000.00
80	RENT-UP MARKETING EXPENSE	5,000.00	0.00	5,000.00
81	TAX CREDIT APPLICATION FEE	2,000.00	2,000.00	0.00
	TAX CREDIT COMPLIANCE FEE	0.00	0.00	0.00
83	TAX CREDIT ALLOCATION FEES	300,760.00	294,653.00	6,107.00
	COST CERTIFICATION/ACCTG FEES	75,000.00	1,959.50	73,040.50
85	TITLE AND RECORDING	45,000.00	40,248.41	4,751.59
	CAPITAL NEEDS ASSESSMENT	15,000.00	5,000.00	10,000.00
	LEGAL FEES - MISCELLANEOUS	186,800.00	115,604.45	71,195.55
	DEVELOPER'S FEE - RECEIVED	4,295,000.00	2,147,500.00	2,147,500.00
	DEVELOPER'S FEE - DEFERRED	4,295,000.00	0.00	4,295,000.00
122 (OPERATING RESERVE	568,100.00	0.00	568,100.00
	REPLACEMENT RESERVE	41,400.00	0.00	41,400.00
•	Total	50,433,528.00	30,242,525.42	20,191,002.58

Attachment D

APPLICATION NO:

APPLICATION DATE:

PERIOD TO: 31-Mar-21

ARCHITECT'S PROJECT NO:

Description of Work	Contractors	Scheduled Value	Change Order/Reclass	Adjusted Scheduled	Work Co	1.43	T-4-1 C1-4-44	% (I / E)	
	Commeters	GMP/Contract	Change Order/Reciass	Value GMP/Contract	<u>_</u>	•	Total Completed and Stored to Date (F+G+H)	% (I / E)	Balance to Finish I)
					From Previous Application	This Period			
Phase I A									
City Permits & Others -OPA		\$551,500.00		\$551,500.00	551,500.00		551,500.00	100%	
Erosion Control	B&V	\$16,109.00		\$16,109.00	16,109.00		16,109.00	100%	
Paving-Alleys	B&V	\$182,564.00		\$182,564.00	182,564.00		182,564.00	100%	
Utility - Alleys	B&V	\$336,273.00		\$336,273.00	336,273.00		336,273.00	100%	
City Public Street Lighting	B&V	\$23,099.00		\$23,099.00	23,099.00		23,099.00	100%	
Conduits installation - Silver Spring		\$90,000.00		\$90,000.00	90,000.00		90,000.00	100%	
Phase 2 2019									
Paving - Roads	Stark	\$1,097,953.00		\$1,097,953.00	1,097,952.76		1,097,952.76	100%	
Paving-Alleys	Stark	ψ1,027,233.00		Ψ1,077,755.00	1,007,002.70		1,071,702.110	10070	İ
Underground Conduit	Hurt Electric	\$385,760.00	\$42,356.00	\$428,116.00	376,116.00		376,116.00	88%	52,00
7.11. B. 1	D 0 YY	40.500.112.00		00.500.115.00	2.502.150.00		2 502 150 00		
Jtility - Roads	B & V	\$2,560,112.00		\$2,560,112.00	2,503,150.00		2,503,150.00	98%	56,96
Jtility - Alleys	B & V	#270 200 °°		6270 200 22	250 120 50		250 120 50	,	
City Public Street Lighting	Hurt Electric	\$278,380.00		\$278,380.00	268,420.50		268,420.50	96%	9,95
Phase 3 2020									
Demolition	Rams Contracting	\$69,669.00		\$69,669.00	69,669.00		69,669.00	100%	
Topsoil Spreading	Rams Contracting	\$226,405.18		\$226,405.18	30,235.00		30,235.00	13%	196,17
Paving - Roads	Stark Pavement	\$1,590,986.25		\$1,590,986.25	453,430.87		453,430.87	28%	1,137,55
Paving-Alleys	Stark Pavement								
Underground Conduit	Hurt Electric	\$236,800.00		\$236,800.00	230,880.00		230,880.00	98%	5,92
Utility - Roads	Bohmann & Vick (B&V)	\$2,290,664.00		\$2,290,664.00	2,140,125.00		2,140,125.00	93%	150,53
Jtility - Alleys	B & V-								
City Public Street Lighting	Hurt Electric	\$298,800.00		\$298,800.00	278,269.93		278,269.93	93%	20,53
Phase 4 2022									
Paving - Roads	Zignego Co. Inc	\$1,372,576.92		\$1,372,576.92			0.00	0%	1,372,57
Paving-Alleys	Zignego Co. Inc								
Jtility - Roads	B & V-	\$2,694,000.00		\$2,694,000.00	1,225,500.00		1,225,500.00	45%	1,468,50
Jtility - Alleys	B & V	·							
	D 1111	#250 CCC CC	(4.10.07.7.00)	#20 5 51100	71.000 T-		71 000 T		222
City Public Streeet Lighting	For bidding	\$350,000.00	(\$42,356.00)	\$307,644.00	71,928.56		71,928.56	23%	235,7
Offsite Work	For bidding	\$103,207.82		\$103,207.82			0.00	0%	103,20
Temporary Power	E 1:11	\$150,000.00		\$150,000.00			0.00	0%	150,00
Land Scapping & Fencing	For bidding	\$200,000.00		\$200,000.00			0.00	0%	200,00
Cistern Tanks/Catch Basins	B&V	\$1,695,000.00		\$1,695,000.00	1,695,000.00		1,695,000.00	100%	1
ASSOCIA TALINO, CALCIA BASSILIS	Dakota Intertek	\$1,679,998.00		\$1,679,998.00	1,679,998.42		1,679,998.42	100%	(
Total bef. GC & CM Fees		\$18,479,857.17	\$0.00	\$18,479,857.17	13,320,221.04	0.00	13,320,221.04	72%	5,159,63
General Conditions	Travaux	\$739,194.29	\$0.00	\$739,194.29			0.00	0%	739,19
CM Fees 3%	Travaux	\$554,395.72	\$0.00	\$554,395.72			0.00	0%	554,39
									1

Westlawn - CNI Project Houisng Budget Comparison

Attachment E

	Projected Grand Total (Actual + Estimate)	Original CNI Budget (Grant App. Submitted)	Variance (Project less Budget)	
Unit Count - before the CNI Grant	394	394	0	
Unit Count - after completion revitalization p	708	708	0	
				CNI application proforma presented only 2 model units built
No. of Home Ownership Units Built	50	2	48	funded all by HACM Reserves
Uses of Funds - Total Development Cost	257,063,699	231,180,770	25,882,929	
				Largely accounted by additional 48 units of Home for sale
Hard Construction Cost - Housing	207,439,409	161,802,308	45,637,101	built (\$16mm) and cost increases
Infrastructure Cost	19,773,447	22,368,390	(2,594,943)	
Demolation Cost	4,940,000	3,465,000	1,475,000	
Land, Soft Cost, including				
Operating/Replacement Reserves	25,892,400	23,973,500	1,918,900	
				Increase as a function of the increased in Total Development
Developers Fee -deferred and Earned	23,731,890	19,571,572	4,160,318	Cost (TDC)
Sources of Funds	257,063,699	231,180,770	25,882,929	
				Correlated with increase in TDC, receipt of 9% tax credit allocation (Grant app assumes all at 4% tax credit rate), and allocation of State Credits which are not yet available during
Tax Credit Equity	87,864,247	64,398,918	23,465,329	the grant application Lower interest rates and increases in Net Operating Income
Private Financing/Loan	41,885,632	30,000,000	11 885 632	assumption allowing for more debt capacity
Federal/HUD Grants	47,356,493	61,050,851		Lower Capital Fund receipts and allocations to the CNI projects
AHP Grant	750,000	0	750,000	20 non capital i ana rescripto ana anocationo to tine cim projecto
HACM Loan - Land Note and from Reserves	20,277,560	9,359,039	10,918,521	
				Increase as a function of the increased in Total Development
HACM Loan - Deferred Development Fee	17,965,190	19,571,572	(1,606,382)	Cost (TDC); thereby allowing for higher deferral Cost reduction and used of CDBG funds for infra instead of for
HACM advanced for infra -from Reserve	13,209,447	19,004,390	(5.794.943)	housing as per original CNI budget
CDBG/NSP	1,880,130	1,775,000	105,130	and the first engine end and des
ARPA -Request	15,000,000	0	15,000,000	
Sales Proceeds	10,875,000		, ,	Did not make assumption for this in the CNI application
WE Energies	0	989,000	(989,000)	
Others	0	32,000	(32,000)	
To be Sourced	0	25,000,000	(25,000,000)	

CITY/HACM WESTLAWN -CNI ESTD. LABOR HOURS REMAINING PROJECTS

Attachment F

Description of Work	Total
Excavation	5,918
Backfill Allowance	1,319
Site Utilities	5,783
Site Development	3,937
Site Concrete	3,285
Curb and Gutters/Asphault	400
Landscape Allowance	4,863
Building Concrete	22,624
Gypsum Topping	1,200
Masonry	13,815
Structural Steel	2,898
Handrail	1,316
Metal Balconies and railings & Erection	7,555
Rough Carpentry Install	16,267
Rough Carpentry Furnish	7,700
Finish Carpentry-Labor	16,121
Millwork/Cabinets/Sills	5,031
Appartment Inter. Wood doors	5,868
Roofing and Fl;ashing	10,302
Cement Siding	20,283
Joint Sealer	240
Doors,Frames and Hardware Allowance	8,217
Wood Windows and Patio doors	2,160
Glass and Glazing	1,920
Operators	320
Insulation	3,920
Drywall and Framing	18,408
Acoustic Ceiling	1,301
Tile	599
Carpet and Flooring	6,384
Painting and staining	6,211
Specialties/Wall Protection/Toilet Partitions	3,451
Appliances	2,902
Trash Chute	2,864
Wire Lockers	800
Window blinds and Shades	1,080
Elevator	6,045
Furnace/AC	27,193
Fire Protection System	5,190
Plumbing	26,910
HVAC	5,552
Electrical	33,600
Subtotal	321,752

General Decision Number: WI20210027 06/25/2021

Superseded General Decision Number: WI20200027

State: Wisconsin

Construction Type: Residential

County: Milwaukee County in Wisconsin.

RESIDENTIAL CONSTRUCTION PROJECTS (consisting of single family homes and apartments up to and including $4\ \mathrm{stories}$).

Note: Under Executive Order (EO) 13658, an hourly minimum wage of \$10.95 for calendar year 2021 applies to all contracts subject to the Davis-Bacon Act for which the contract is awarded (and any solicitation was issued) on or after January 1, 2015. If this contract is covered by the EO, the contractor must pay all workers in any classification listed on this wage determination at least \$10.95 per hour (or the applicable wage rate listed on this wage determination, if it is higher) for all hours spent performing on the contract in calendar year 2021. If this contract is covered by the EO and a classification considered necessary for performance of work on the contract does not appear on this wage determination, the contractor must pay workers in that classification at least the wage rate determined through the conformance process set forth in 29 CFR 5.5(a)(1)(ii) (or the EO minimum wage rate, if it is higher than the conformed wage rate). The EO minimum wage rate will be adjusted annually. Please note that this EO applies to the above-mentioned types of contracts entered into by the federal government that are subject to the Davis-Bacon Act itself, but it does not apply to contracts subject only to the Davis-Bacon Related Acts, including those set forth at 29 CFR 5.1(a)(2)-(60). Additional information on contractor requirements and worker protections under the EO is available at www.dol.gov/whd/govcontracts.

 $\begin{array}{ccc} \text{Modification Number} & \text{Publication Date} \\ & 0 & 01/01/2021 \\ & 1 & 06/25/2021 \end{array}$

CARP0264-006 06/01/2016

	Rates	Fringes
CARPENTER	.\$ 35.78	22.11
ELEC0494-004 06/01/2020		
	Rates	Fringes
ELECTRICIAN	.\$ 28.63	12.55
ENGI0139-009 06/03/2019		
	Rates	Fringes
OPERATOR: Power Equipment Backhoe/Excavator (130,000 lbs. and over) Backhoe/Excavator (under	.\$ 39.82	21.30
130,000 lbs.), Bulldozer; Roller	.\$ 39.07	21.30
LABO0113-007 06/03/2019		
	Rates	Fringes
LABORER: Mason Tender - Brick	.\$ 15.87	15.53
PLUM0075-011 06/01/2016		
	Rates	Fringes
PLUMBER	.\$ 40.27	21.47
* ROOF0065-001 06/01/2021		
	Rates	Fringes
ROOFER	.\$ 37.00	23.04
SHEE0018-026 06/01/2019		
	Rates	Fringes
SHEET METAL WORKER (Including HVAC Duct Installation; Excluding HVAC System Installation)		
(1) Three stories & under(2) Four stories		23.59 29.12

SUWI2012-011 04/04/2012

	Rates	Fringes
CEMENT MASON/CONCRETE FINISHER	.\$ 23.10	4.59
LABORER: Common or General	.\$ 16.24	7.25
OPERATOR: Bobcat/Skid Steer/Skid Loader	.\$ 24.95	9.05
OPERATOR: Loader	.\$ 25.70	9.58
SHEET METAL WORKER (HVAC Unit Installation)	.\$ 24.83	0.00

WELDERS - Receive rate prescribed for craft performing operation to which welding is incidental.

Note: Executive Order (EO) 13706, Establishing Paid Sick Leave for Federal Contractors applies to all contracts subject to the Davis-Bacon Act for which the contract is awarded (and any solicitation was issued) on or after January 1, 2017. If this contract is covered by the EO, the contractor must provide employees with 1 hour of paid sick leave for every 30 hours they work, up to 56 hours of paid sick leave each year. Employees must be permitted to use paid sick leave for their own illness, injury or other health-related needs, including preventive care; to assist a family member (or person who is like family to the employee) who is ill, injured, or has other health-related needs, including preventive care; or for reasons resulting from, or to assist a family member (or person who is like family to the employee) who is a victim of, domestic violence, sexual assault, or stalking. Additional information on contractor requirements and worker protections under the EO is available at www.dol.gov/whd/govcontracts.

Unlisted classifications needed for work not included within the scope of the classifications listed may be added after award only as provided in the labor standards contract clauses (29CFR 5.5 (a) (1) (ii)).

The body of each wage determination lists the classification and wage rates that have been found to be prevailing for the cited type(s) of construction in the area covered by the wage determination. The classifications are listed in alphabetical order of ""identifiers"" that indicate whether the particular rate is a union rate (current union negotiated rate for local), a survey rate (weighted average rate) or a union average rate (weighted union average rate).

Union Rate Identifiers

A four letter classification abbreviation identifier enclosed in dotted lines beginning with characters other than ""SU"" or ""UAVG"" denotes that the union classification and rate were prevailing for that classification in the survey. Example: PLUM0198-005 07/01/2014. PLUM is an abbreviation identifier of the union which prevailed in the survey for this classification, which in this example would be Plumbers. 0198 indicates the local union number or district council number where applicable, i.e., Plumbers Local 0198. The next number, 005 in the example, is an internal number used in processing the wage determination. 07/01/2014 is the effective date of the most current negotiated rate, which in this example is July 1, 2014.

Union prevailing wage rates are updated to reflect all rate changes in the collective bargaining agreement (CBA) governing this classification and rate.

Survey Rate Identifiers

Classifications listed under the ""SU"" identifier indicate that no one rate prevailed for this classification in the survey and the published rate is derived by computing a weighted average rate based on all the rates reported in the survey for that classification. As this weighted average rate includes all rates reported in the survey, it may include both union and non-union rates. Example: SULA2012-007 5/13/2014. SU indicates the rates are survey rates based on a weighted average calculation of rates and are not majority rates. LA indicates the State of Louisiana. 2012 is the year of survey on which these classifications and rates are based. The next number, 007 in the example, is an internal number used in producing the wage determination. 5/13/2014 indicates the survey completion date for the classifications and rates under that identifier.

Survey wage rates are not updated and remain in effect until a new survey is conducted.

Union Average Rate Identifiers

Classification(s) listed under the UAVG identifier indicate that no single majority rate prevailed for those classifications; however, 100% of the data reported for the classifications was union data. EXAMPLE: UAVG-OH-0010 08/29/2014. UAVG indicates that the rate is a weighted union average rate. OH indicates the state. The next number, 0010 in the example, is an internal number used in producing the wage determination. 08/29/2014 indicates the survey completion date for the classifications and rates under that identifier.

A UAVG rate will be updated once a year, usually in January of each year, to reflect a weighted average of the current negotiated/CBA rate of the union locals from which the rate is based.

WAGE DETERMINATION APPEALS PROCESS

- 1.) Has there been an initial decision in the matter? This can be:
- * an existing published wage determination
- * a survey underlying a wage determination
- * a Wage and Hour Division letter setting forth a position on a wage determination matter
- * a conformance (additional classification and rate) ruling

On survey related matters, initial contact, including requests for summaries of surveys, should be with the Wage and Hour Regional Office for the area in which the survey was conducted because those Regional Offices have responsibility for the Davis-Bacon survey program. If the response from this initial contact is not satisfactory, then the process described in 2.) and 3.) should be followed.

With regard to any other matter not yet ripe for the formal process described here, initial contact should be with the Branch of Construction Wage Determinations. Write to:

Branch of Construction Wage Determinations Wage and Hour Division U.S. Department of Labor 200 Constitution Avenue, N.W. Washington, DC 20210

2.) If the answer to the question in 1.) is yes, then an interested party (those affected by the action) can request review and reconsideration from the Wage and Hour Administrator (See 29 CFR Part 1.8 and 29 CFR Part 7). Write to:

Wage and Hour Administrator U.S. Department of Labor 200 Constitution Avenue, N.W. Washington, DC 20210

The request should be accompanied by a full statement of the interested party's position and by any information (wage payment data, project description, area practice material, etc.) that the requestor considers relevant to the issue.

3.) If the decision of the Administrator is not favorable, an interested party may appeal directly to the Administrative Review Board (formerly the Wage Appeals Board). Write to:

Administrative Review Board U.S. Department of Labor 200 Constitution Avenue, N.W. Washington, DC 20210

4.) All decisions by the Administrative Review Board are final.

END OF GENERAL DECISION

Name: Narrative Attachment 20: Housing Sources and Uses

Name of Lead Applicant: City of Milwaukee

Name of File: Att20HousingSourcesAndUses

HOUSING CONSTRUCTION DEVELOPMENT PHASE						
	TOTAL	CNI FUNDS	CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
TOTAL UNITS	708					
HOME OWNERSHIP MODEL UNITS CONSTRUCTED	2					
TOTAL SOURCES:						
Land loan	3,154,988	0	0	0	0	3,154,988
CNI Grant	21,550,000	21,550,000	0	0	0	(
Low Income Housing Tax Credit Equity	64,398,918	0	0	0	64,398,918	(
Long-term Ioan - Amortizing	30,000,000	0	0	0	30,000,000	(
HACM - CFFP/RHF (Future)	24,531,350	0	24,531,350	0	0	(
HACM - CFP/RHF Grant	12,469,501	0	12,469,501	0	0	(
HACM - Other Program Income	2,500,000	0	2,500,000	0	0	(
Community Development Block Grant -City fo Milwau	1,500,000	0	0	1,500,000	0	(
Deferred Developers fee	19,571,572	0	0	0	0	
Dept. of City Development - City of Milwaukee	275,000	0	0	275,000	0	
HACM COCC reserves	25,208,439	0	0	0	0	-,,
RACM	10,000	0	0	10,000	0	
WE Energies	989,000	0	0	0	989,000	
Global Green USA	22,000	0	0	0	22,000	(
To be sourced	25,000,000	0	0	0	0	25,000,000
TOTAL SOURCES	231,180,770	21,550,000	39,500,851	1,785,000	95,409,918	72,934,999
TOTAL USES A. Purchase Buildings and Land						
Land	3,154,988	0	0	0	0	3,154,98
Demolition	3,465,000	3,465,000	0	0	0	-, - ,
Other Buildings and Land	0	0	0	0	0	
SUBTOTAL	6,619,988	3,465,000	0	0	0	3,154,988
B. Site Work						
Site Work	2,992,301	0	45,338	0	1,654,833	1,292,130
Off Site Work	0	0	0	0	0	(
Landscaping	2,310,000	0	35,000	0	1,277,500	997,500
Infrastructure	17,066,089	0	5,747,161	217,700	4,780,983	6,320,24
SUBTOTAL	22,368,390	0	5,827,499	217,700	7,713,316	8,609,875
C. New Construction/Rehabilitation						
Construction of New Buildings- Rental	128,571,707	13,324,077	26,612,556	1,366,053	57,870,844	
Construction of New Buildings- Home Ownership	405,439	0	0	0	0	•
Rehabilitation - 2 units	71,900	71,900	0	0	0	
Accessory Buildings (Mgmt office, Garage, retail, etc)	2,500,000	0	2,500,000	0	0	
Personal Property	1,188,000	0	18,000	0	•	
General Requirements	7,888,629	803,759	1,742,439	81,963		
Contractor Overhead	2,579,543	266,482	532,251	27,321		
Contractor Profit	7,738,629	799,445	1,596,753	81,963		
Construction Supervision	1,980,000	0	30,000	0	, ,	
Demolition - residential interior	152 022 846	15 265 662	22.022.000	1 557 300		
SUBTOTAL	152,923,846	15,265,662	33,032,000	1,557,300	68,435,162	34,633,72
O. Contingency Construction Contingency	0 070 462	420,231	0	0	4,020,314	A A27 Q1
Other Contingency	8,878,462	420,231	0	0	, ,	
SUBTOTAL	8,878,462	420,231	0	0		
E. Architectural and Engineering	0,070,402	720,231			7,020,314	-1,437,3 1.
Architectian and Engineering Architect's Fee - Design	3,869,314	848,065	152,269	0	2,097,877	771,10
Architect's Fee - Design Architect's Fee - Inspection/Supervision	2,579,543	565,377	101,513	0		
Engineering Costs	3,869,314	848,064	152,270	0		
Other Architectural and Engineering	0	0	0	0		
SUBTOTAL	10,318,172	2,261,507	406,052	0		
F. Construction Costs		,,				, , , , , , , , , , , , , , , , , , , ,
WHEDA Construction Loan Interest	5,740,000	0	0	0	5,740,000	
	820,000	0	0	0		
Construction Loan Origination Fee - WHEDA 1%	020,000				,	
Construction Loan Origination Fee - WHEDA 1% SUBTOTAL	6,560,000	0	0	0	6,560,000	(
SUBTOTAL				0	6,560,000	(
		0		0		

HOUSING CONSTRUCTION DEVELOPMENT PHASE

	TOTAL	CNI FUNDS	CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
SUBTOTAL	300,000	0	0	0	300,000	0
H. Miscellaneous Costs						
Property Appraisal	8,000	0	0	0	6,000	2,000
Market Study	5,000	0	5,000	0	0	0
Environmental Report	17,500	0	2,500	10,000	5,000	0
Survey	98,620	0	1,400	0	71,320	25,900
Rent-Up Marketing Expense	97,200	0	0	0	76,950	20,250
Tax Credit Application Fee	10,500	0	0	0	7,000	3,500
Tax Credit Compliance Fee	20,520	0	0	0	20,520	0
Tax Credit Allocation Fees	600,000	0	0	0	600,000	0
Cost Certification/Accounting Fees	160,000	0	0	0	160,000	0
Title and Recording	80,000	0	10,000	0	70,000	0
Temporary Relocation Expenses	336,000	137,600	198,400	0	0	0
Legal Fees - Miscellaneous	165,000	0	10,000	0	150,000	5,000
Legal Fees - Real Estate	89,000	0	8,000	0	75,000	6,000
Soft cost contingency	0	0	0	0	0	0
SUBTOTAL	1,687,340	137,600	235,300	10,000	1,241,790	62,650
I. Syndication Costs						
Organizational (Partnership)	9,000	0	0	0	6,000	3,000
Other Syndication Costs	0	0	0	0	0	0
SUBTOTAL	9,000	0	0	0	6,000	3,000
J. Developer's Fees						
Developer's Fee - Deferred	19,571,572	0	0	0	0	19,571,572
Developer's Fee - Received	0	0	0	0	0	0
SUBTOTAL	19,571,572	0	0	0	0	19,571,572
K. Reserves						
Operating Deficit Reserve	1,749,600	0	0	0	1,385,100	364,500
Replacement Reserve	194,400	0	0	0	153,900	40,500
SUBTOTAL	1,944,000	0	0	0	1,539,000	405,000
Total Project Cost	231,180,770	21,550,000	39,500,851	1,785,000	95,409,918	72,934,999

¹ HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.

² Committed resources are in bold fonts.

PERMANENT FINANCING -PHASE I						
	TOTAL 5:::55::	ON!! 5!!!:	PHA		(A.T.E.	
TOTAL LINUTS	TOTAL PHASE I	CNI FUNDS	CFP/RHF	OTHER GOVT PRIV	/ATE H	IACM-OTHER
TOTAL UNITS HOME OWNERSHIP MODEL UNITS CONSTRUCTED	10					
TOTAL SOURCES:						
CNI Grant	5,947,985					0
HACM - CFP/RHF Grant	3,069,501		3,069,501			0
TOTAL SOURCES	9,017,486	5,947,985	3,069,501	0	0	0
TOTAL USES						
A. Purchase Buildings and Land						
Demolition	3,465,000	3,465,000				0
Other Buildings and Land	0					0
SUBTOTAL	3,465,000	3,465,000	0	0	0	0
B. Site Work		,				
Site Work	45,338		45,338			0
Landscaping	35,000		35,000			0
Infrastructure	258,577		258,577			0
SUBTOTAL	338,915	0		0	0	0
C. New Construction/Rehabilitation	,		,			
Construction of New Buildings- Rental	1,621,754	1,621,754				0
Rehabilitation - 2 units	71,900	71,900				0
Accessory Buildings (Mgmt office, Garage, retail, etc)	2,500,000		2,500,000			0
Personal Property	18,000		18,000			0
General Requirements	247,305	101,619	145,686			0
Contractor Overhead	32,435	32,435				0
Contractor Profit	97,305	97,305				0
Construction Supervision	30,000		30,000			0
Demolition - residential interior	0					0
SUBTOTAL	4,618,700	1,925,014	2,693,686	0	0	0
D. Contingency						
Construction Contingency	420,231	420,231				0
Other Contingency	0					0
SUBTOTAL	420,231	420,231	0	0	0	0
E. Architectural and Engineering	40.672	40.6==				
Architect's Fee - Design	48,653	•				0
Architect's Fee - Inspection/Supervision	32,435					0
Engineering Costs Other Architectural and Engineering	48,653 0	•				0
SUBTOTAL	129,740			0	0	0
H. Miscellaneous Costs	129,740	129,740	0	0	0	
Market Study	5,000		5,000			0
Environmental Report	2,500		2,500			0
Survey	1,400		1,400			0
Title and Recording	10,000		10,000			0
Temporary Relocation Expenses	8,000					0
Legal Fees - Miscellaneous	10,000		10,000			0
Legal Fees - Real Estate	8,000		8,000			0
Soft cost contingency	0		0			0
SUBTOTAL	44,900	8,000	36,900	0	0	0
Total Project Cost	9,017,486	5,947,985	3,069,501	0	0	0
•		,. ,	,,			

¹ HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.

² Committed resources are in bold fonts.

HOUSING AUTHORITY OF THE CITY OF MILWAUKEE (HACM)
CNI - TOTAL DEVELOPMENT BUDGET
PERMANENT FINANCING WESTLAWN

CNI - TOTAL DEVELOPMENT BUDGET CONSTRUCTION FINANCING- PHASE II

	TOTAL PHASE II	CNI FUNDS	CFP/RHF	ASE II OTHER GOVT	PRIVATE	HACM-OTHER
TAL UNITS	162		,			
OME OWNERSHIP MODEL UNITS CONSTRUCTED						
TAL SOURCES:						
Land loan	786,320					786,3
CNI Grant	15,602,015	15,602,015				700,0
Low Income Housing Tax Credit Equity	2,511,596				2,511,596	
Bridge/Construction Loan	21,500,000				21,500,000	
HACM - CFP/RHF Grant	6,745,825		6,745,825			
HACM - Other Program Income	2,500,000		2,500,000			
Dept. of City Development - City of Milwaukee	68,750			68,750		
HACM COCC reserves	9,096					9,0
OTAL SOURCES	49,723,602	15,602,015	9,245,825	68,750	24,011,596	795,4
OTAL USES						
Purchase Buildings and Land						
Land	786,320					786,3
SUBTOTAL	786,320	0	0	0	0	786,3
Site Work	724 474				724 474	
Site Work Landscaping	734,474				734,474	
Infrastructure	567,000 4,188,949		325,619	68,750	567,000 3,791,983	2,5
SUBTOTAL	5,490,423	0	325,619	68,750	5,093,457	2,:
New Construction/Rehabilitation	5,450,423		323,013	00,730	5,033,737	Σ,.
Construction of New Buildings- Rental	31,722,731	11,702,323	7,468,556		12,551,853	
Personal Property	291,600				291,600	
General Requirements	1,903,364	702,139	448,113	0	753,111	
Contractor Overhead	634,455	234,046	149,371	0	251,037	
Contractor Profit	1,903,364	702,139	448,113	0	753,111	
Construction Supervision	486,000				486,000	
Demolition - residential interior SUBTOTAL	0 36,941,513	13,340,648	8,514,154	0	15,086,712	
Contingency	30,341,313	13,340,048	0,314,134	0	13,080,712	
Construction Contingency	2,107,017				2,107,017	
Other Contingency	0					
SUBTOTAL	2,107,017	0	0	0	2,107,017	
Architectural and Engineering						
Architect's Fee - Design	951,682	799,413	152,269			
Architect's Fee - Inspection/Supervision	634,455	532,942	101,513			
Engineering Costs	951,682	799,412	152,270			
Other Architectural and Engineering SUBTOTAL	2,537,818	2,131,767	406,052	0	0	
Construction Costs	2,337,616	2,131,707	400,032	0	0	
WHEDA Construction Loan Interest	1,128,750				1,128,750	
Construction Loan Origination Fee - WHEDA 1%	215,000				215,000	
SUBTOTAL	1,343,750	0	0	0	1,343,750	
Financing Fees and Expenses						
Permanent Loan Origination Fee - Non WHEDA	40,000				40,000	
SUBTOTAL	40,000	0	0	0	40,000	
Miscellaneous Costs	3.000				2.000	
Property Appraisal Environmental Report	2,000 5,000				2,000 5,000	
Survey	22,180				22,180	
Tax Credit Application Fee	3,500				,_00	3,
Tax Credit Compliance Fee	6,480				6,480	-,
Tax Credit Allocation Fees	160,000				160,000	
Cost Certification/Accounting Fees	50,000				50,000	
Title and Recording	25,000				25,000	
Temporary Relocation Expenses	129,600	129,600				
Legal Fees - Miscellaneous	45,000				45,000	
Legal Fees - Real Estate Soft cost contingency	25,000 0				25,000	
SUBTOTAL	473,760	129,600	0	0	340,660	3,
yndication Costs	475,700	125,000			340,000	- 3,
						2
	3,000					э.
Organizational (Partnership) SUBTOTAL	3,000 3,000	0	0	0	0	3, 0 3,0

HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.

² Committed resources are in bold fonts.

PERMANENT FINANCING -PHASE II						
	TOTAL PHASE II	CNI FUNDS	CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
TOTAL UNITS	162	CIVI FUIVUS	СГР/КПГ	OTHER GOVT	PRIVATE	HACIVI-OTHER
HOME OWNERSHIP MODEL UNITS CONSTRUCTED						
TOTAL COURCES.						
TOTAL SOURCES: CNI Grant	15,602,015	15,602,015				0
Low Income Housing Tax Credit Equity	16,743,970	15,002,015			16,743,970	0
Long-term loan - Amortizing	4,000,000				4,000,000	0
HACM - CFFP/RHF (Future)	1,500,000		1,500,000			0
HACM - CFP/RHF Grant	9,400,000		9,400,000			0
HACM - Other Program Income Deferred Developers fee	2,500,000 6,079,727		2,500,000			0 6.079.727
Dept. of City Development - City of Milwaukee	68,750			68,750		0,073,727
HACM COCC reserves	9,096					9,096
						0
TOTAL SOURCES	56,689,879	15,602,015	13,400,000	68,750	20,743,970	6,875,144
TOTAL USES A. Purchase Buildings and Land						
Land	786,320					786,320
SUBTOTAL	786,320	0	0	0	0	786,320
B. Site Work						0
Site Work	734,474				734,474	0
Landscaping Infrastructure	567,000 4,188,949		325,619	68,750	567,000 3,791,983	0 2,597
SUBTOTAL	5,490,423	0	325,619	68,750	5,093,457	2,597
C. New Construction/Rehabilitation						0
Construction of New Buildings- Rental	31,722,731	11,702,323	11,112,569		8,907,839	(0)
Personal Property General Requirements	291,600 1,903,364	702,139	666,754	0	291,600 534,470	0 (0)
Contractor Overhead	634,455	234,046	222,251	0	178,157	(0)
Contractor Profit	1,903,364	702,139	666,754	0	534,470	(0)
Construction Supervision	486,000				486,000	
Demolition - residential interior	0	12 240 640	12.000.220	0	10.022.527	(0)
SUBTOTAL D. Contingency	36,941,513	13,340,648	12,668,329	0	10,932,537	(0)
Construction Contingency	2,107,017				2,107,017	0
Other Contingency	0					
SUBTOTAL	2,107,017	0	0	0	2,107,017	0
E. Architectural and Engineering Architect's Fee - Design	951,682	799,413	152,269			0
Architect's Fee - Design Architect's Fee - Inspection/Supervision	634,455	532,942	101,513			(0)
Engineering Costs	951,682	799,412	152,270			0
Other Architectural and Engineering	0	0				(5)
SUBTOTAL H. Miscellaneous Costs	2,537,818	2,131,767	406,052	0	0	(0)
Property Appraisal	2,000				2,000	0
Environmental Report	5,000				5,000	0
Survey	22,180				22,180	0
Rent-Up Marketing Expense	24,300				24,300	0
Tax Credit Application Fee Tax Credit Compliance Fee	3,500 6,480				6,480	3,500 0
Tax Credit Allocation Fees	160,000				160,000	0
Cost Certification/Accounting Fees	50,000				50,000	0
Title and Recording	25,000				25,000	0
Temporary Relocation Expenses Legal Fees - Miscellaneous	129,600 45,000	129,600			45,000	0
Legal Fees - Miscellaneous Legal Fees - Real Estate	25,000 25,000				25,000 25,000	0
Soft cost contingency	0					0
SUBTOTAL	498,060	129,600	0	0	364,960	3,500
I. Syndication Costs Organizational (Partnership)	3,000					3,000
Organizational (Partnership) Other Syndication Costs	3,000					3,000
SUBTOTAL	3,000	0	0	0	0	3,000
J. Developer's Fees						
Developer's Fee - Deferred	6,079,727					6,079,727
Developer's Fee - Received SUBTOTAL	6,079,727	0	0	0	0	6 ,079,727
K. Reserves	0,075,727					0,075,727
Operating Deficit Reserve	437,400				437,400	0
Replacement Reserve	48,600				48,600	0
SUBTOTAL	486,000	0	0	0	486,000	0
Total Project Cost	56,689,879	15,602,015	13,400,000	68,750	20,743,970	6,875,144
		, , , , ,			,,	,

HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.
 Committed resources are in bold fonts.

HOUSING AUTHORITY OF THE CITY OF MILWAUKEE (HACM)
CNI - TOTAL DEVELOPMENT BUDGET
PERMANENT FINANCING
WESTLAWN
CNI - TOTAL DEVELOPMENT BUDGET

CNI - TOTAL DEVELOPMENT BUDGET
CONSTRUCTION FINANCING- PHASE III

				PHAS	SE III		
	TOTAL PHASE III	CNI FUNDS		CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
TOTAL UNITS	203						
HOME OWNERSHIP MODEL UNITS CONSTRUCTED							
TOTAL SOURCES:							
Land loan	985,327						985,327
Low Income Housing Tax Credit Equity	4,198,260					4,198,260	0
Bridge/Construction Loan	43,500,000					43,500,000	0
HACM - CFFP/RHF (Future)	13,500,000			13,500,000		.,,	0
Dept. of City Development - City of Milwaukee	86,150				86,150		0
HACM COCC reserves	2,575,183						2,575,183
RACM	6,000				6,000		0
Global Green USA	22,000					22,000	0
TOTAL SOURCES	64,872,920		0	13,500,000	92,150	47,720,260	3,560,510
TOTAL USES							
A. Purchase Buildings and Land							
Land	985,327						985,327
SUBTOTAL	985,327		0	0	0	0	985,327
B. Site Work							
Site Work	920,359					920,359	0
Landscaping	710,500			E 163.00F	06 150	710,500	0
Infrastructure SUBTOTAL	5,249,115		0	5,162,965	86,150	1 620 950	0
C. New Construction/Rehabilitation	6,879,975		U	5,162,965	86,150	1,630,859	0
Construction of New Buildings- Rental	41,152,020			7,170,732		31,722,355	2,258,932
Personal Property	365,400					365,400	0
General Requirements	2,469,121		0	430,244	0	1,903,341	135,536
Contractor Overhead	823,040		0	143,415	0	634,447	45,179
Contractor Profit	2,469,121		0	430,244	0	1,903,341	135,536
Construction Supervision	609,000					609,000	0
Demolition - residential interior SUBTOTAL	47,887,703		0	8,174,635	0	37,137,885	2,575,183
D. Contingency	47,007,703		U	0,174,033	Ü	37,137,003	2,373,103
Construction Contingency	2,720,114					2,720,114	(0)
Other Contingency	0						0
SUBTOTAL	2,720,114		0	0	0	2,720,114	(0)
E. Architectural and Engineering							
Architect's Fee - Design	1,234,561					1,234,561	0
Architect's Fee - Inspection/Supervision Engineering Costs	823,040 1,234,561					823,040 1,234,561	0
Other Architectural and Engineering	1,234,301					1,234,301	0
SUBTOTAL	3,292,162		0	0	0	3,292,162	0
F. Construction Costs						, ,	
WHEDA Construction Loan Interest	1,863,750					1,863,750	0
Construction Loan Origination Fee - WHEDA 1%	355,000					355,000	0
SUBTOTAL	2,218,750		0	0	0	2,218,750	0
G. Financing Fees and Expenses Permanent Loan Origination Fee - Non WHEDA	80,000					80,000	0
SUBTOTAL	80,000		0	0	0	80,000	0
H. Miscellaneous Costs			J			30,000	
Property Appraisal	2,000					2,000	0
Environmental Report	6,000				6,000	-	0
Survey	28,420					28,420	0
Rent-Up Marketing Expense	30,450					30,450	0
Tax Credit Application Fee	3,500					3,500	0
Tax Credit Compliance Fee Tax Credit Allocation Fees	8,120 350,000					8,120 350,000	0
Cost Certification/Accounting Fees	75,000					75,000	0
Title and Recording	30,000					30,000	0
Temporary Relocation Expenses	162,400			162,400		,	0
Legal Fees - Miscellaneous	75,000					75,000	0
Legal Fees - Real Estate	35,000					35,000	0
Soft cost contingency	0					0	0
SUBTOTAL	805,890		0	162,400	6,000	637,490	0
I. Syndication Costs Organizational (Partnership)	3,000					3,000	0
SUBTOTAL	3,000		0	0	0	3,000	
Total Project Cost	64,872,920		0	13,500,000	92,150	47,720,260	3,560,510

HACM will only build 2 model units for the Home ownership Phase. HACM intends
 to pre-sell the units prior to construction or will determine market demand at that time.

² Committed resources are in bold fonts.

TOTAL UNITS	PERMANENT FINANCING- PHASE III	PHASE III						
MONITORIES MODEL UNITS CONSTRUCTION SECURITY STATE MODEL M		TOTAL PHASE III	CNI FUNDS	CFP/R			PRIVATE	HACM-OTHER
Total Sources Section		203						
Land loan 98,327 Long-term loan - Amortising 8,000,000 13,500,000 8,000,000 14,000,000 14,000,000 13,500,000 18,000 18,000 1	HOME OWNERSHIP MODEL UNITS CONSTRUCTED							
Low Income Housing Tax Credit Equity 27,988,397 8,000,000 8,000,000 8,000,000 13,500	TOTAL SOURCES:							
Long-term loan - Amortising S.000,000 S.000,000 S.000,000 Community Development Block Grant - City fol Milwau G.00,000 G.000,000 G.000,000 S.000,000 S.000	Land loan	985,327						985,327
MACM_CFFFFRHE (Future) 13,300,000 13,5	. ,							(
Community Development Block Grant - Chy of Milwauke 86,150 8				4.5	. 500 000		8,000,000	(
Debard Colores 1,932,380 86,150				13	3,500,000	600.000		
HACM COCC reservies 14,915,296 RACM						000,000		7,932,38
RACM 6,000 6,000 72,000 72,000 72,000 72,000 70 70,000	Dept. of City Development - City of Milwaukee	86,150				86,150		(
Contractor Corected Regularity Contractor Point Contractor Corected Regularity Contractor C								14,915,29
TOTAL USES A Purchase Buildings and Land Land 985,327 0 0 0 0 0 0 B. Site Work SUBTOTAL 985,327 0 0 0 0 0 0 Infrastructure 5,249,115 5,162,965 86,150 710,500 Infrastructure 5,249,115 5,162,965 86,150 710,500 Infrastructure 5,249,115 5,162,965 86,150 710,500 Infrastructure 6,524,115 5,162,965 86,150 710,500 Infrastructure 7,100,100 7,170,732 526,316 225,744 50,100 7,170,732 526,316 52,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316 525,310 7,170,732 526,316						6,000	22.000	(
Substitution Subs	TOTAL SOURCES		(0 13	3,500,000	692,150		23,833,00
Substitution Subs								
Section Sect	TOTAL USES							
SIBETOTAL 98.5327 0 0 0 0 0 0 0 0 0								
B. Sike Work 920,359 920,359 710,500								985,32
Site Work		985,327	(0	0	0	0	985,32
Landscaping		920 250					920 359	
Infrastructure								
C. New Construction/Rehabilitation 4,152,020 7,170,732 \$26,316 \$27,77,444 Personal Property 365,400 365,400 365,400 General Requirements 2,469,121 0 430,244 31,579 1,265,447 Contractor Overhead 823,040 0 143,415 10,526 455,149 Contractor Overhead 823,040 0 143,415 10,526 455,149 Construction Supervision 699,000 0 430,244 31,579 1,365,447 Construction Contingency 0 0 0 0 0 SUBTOTAL 47,887,703 0 5,174,635 600,000 26,917,886 Construction Contingency 0 0 0 0 0 0 SUBTOTAL 2,720,114 0 1,234,561 1 1,244,561 <td< td=""><td>Infrastructure</td><td>5,249,115</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Infrastructure	5,249,115						
Construction of New Buildings- Rental 41,152,000 7,170,732 526,315 22,757,444 365,400 365,40		6,879,975	(0 5	5,162,965	86,150	1,630,859	
Personal Property 365,400 365,400 365,400 365,400 360,441 31,579 1,365,407 360,447 31,579 1,365,407 360,447 31,579 1,365,407 360,447 31,579 1,365,407 360,400 343,244 31,579 1,365,407 360,000 343,245 31,579 1,365,407 360,000		41,152 020		-	7,170.732	526 316	22.757 444	10,697,52
General Requirements					, 0,, 32	320,310		10,037,32
Contractor Profit Construction Supervision 609,000	General Requirements	2,469,121	(0	430,244	31,579	1,365,447	641,85
Construction Supervision G09,000 G09,000 BUBTOTAL 47,887,703 0 8,174,635 600,000 26,917,886 17,000 1							,	213,95
Demolition - residential interior 0 SUBTOTAL 47,887,703 0 8,174,635 600,000 26,917,886 1 1 1 1 1 1 1 1 1			(0	430,244	31,579		641,85
SUBTOTAL	· · · · · · · · · · · · · · · · · · ·						609,000	
Construction Contingency			(0 8	3,174,635	600,000	26,917,886	12,195,18
Cher Contingency		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			, , ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,, -
SUBTOTAL								2,720,11
E. Architectral and Engineering				0	0	0	0	2 720 11
Architect's Fee - Design 1,234,561		2,720,114		U	U	U	U	2,720,11
Engineering Costs 1,234,561 1,234,561 Other Architectural and Engineering 0 0 3,292,162 F. Construction Costs **** **** **** **** 2,485,000 2,485,000 355,000 355,000 355,000 355,000 355,000 355,000 355,000 355,000 360,000 360,000 360,000 360,000 360,000 360,000 360,000 80,000 <t< td=""><td></td><td>1,234,561</td><td></td><td></td><td></td><td></td><td>1,234,561</td><td></td></t<>		1,234,561					1,234,561	
Other Architectural and Engineering 0 0 3,292,162 0 0 3,292,162 F. Construction Costs WHEDA Construction Loan Interest 2,485,000 2,485,000 2,2480,000 Construction Loan Origination Fee - WHEDA 1% 355,000 355,000 355,000 355,000 SUBTOTAL 2,840,000 0 0 0 2,840,000 G. Financing Fees and Expenses Permanent Loan Origination Fee - Non WHEDA 80,000 80,000 80,000 SUBTOTAL 80,000 0 0 0 80,000 SUBTOTAL 80,000 0 0 0 80,000 H. Miscellaneous Costs 2,200 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 </td <td>Architect's Fee - Inspection/Supervision</td> <td>823,040</td> <td></td> <td></td> <td></td> <td></td> <td>823,040</td> <td></td>	Architect's Fee - Inspection/Supervision	823,040					823,040	
SUBTOTAL 3,292,162 0 0 0 3,292,162 F. Construction Costs VHEDA Construction Loan Interest 2,485,000 35								
F. Construction Costs WHEDA Construction Loan Interest 2,485,000 2,485,000 2,485,000 Construction Loan Origination Fee - WHEDA 1% 355,000 0 0 0 0 0 2,840,000 Construction Loan Origination Fee - WHEDA 1% 355,000 0 0 0 0 0 2,840,000 Co. Financing Fees and Expenses Permanent Loan Origination Fee - Non WHEDA 80,000 0 0 0 0 80,000 BUBTOTAL 880,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	= =			0	0	0		
WHEDA Construction Loan Interest 2,485,000 2,485,000 Construction Loan Origination Fee - WHEDA 1% 355,000 355,000 SUBTOTAL 2,840,000 0 0 2,840,000 G. Financing Fees and Expenses Permanent Loan Origination Fee - Non WHEDA 80,000 0 0 80,000 SUBTOTAL 80,000 0 0 80,000 H. Miscellaneous Costs Property Appraisal 2,000 6,000 20,000 Environmental Report 6,000 6,000 50,000 Survey 28,420 6,000 30,450 Tax Credit Application Fee 30,450 3,500 35,000 Tax Credit Application Fee 8,120 8,120 8,120 Tax Credit Allocation Fees 350,000 350,000 350,000 Title and Recording 30,000 30,000 30,000 Title and Recording Expenses 162,400 162,400 350,000 Legal Fees - Miscellaneous 75,000 350,000 350,000 Legal Fees - Miscellaneous 350,0		3,292,102	(U	U	U	3,292,102	
SUBTOTAL 2,840,000 0 0 0 2,840,000 C Financing Fees and Expenses Subtotal Subto		2,485,000					2,485,000	
Permanent Loan Origination Fee - Non WHEDA 80,000 8								
Permanent Loan Origination Fee - Non WHEDA 80,000 0 0 80,000 SUBTOTAL N. Miscellaneous Costs Property Appraisal 2,000 6,000 Environmental Report 6,000 6,000 Survey 28,420 6,000 Survey 28,420 30,450 Tax Credit Application Fee 3,500 3,500 Tax Credit Application Fee 3,500 3,500 Tax Credit Compliance Fee 8,120 8,120 Tax Credit Indication Fees 350,000 350,000 Cost Certification/Accounting Fees 75,000 75,000 Title and Recording 30,000 162,400 30,000 Title and Recording 30,000 162,400 75,000 Legal Fees - Miscellaneous 75,000 75,000 35,000 Legal Fees - Real Estate 35,000 35,000 35,000 Soft cost contingency 0 0 0 0 SUBTOTAL 3,000 0 0 3,000		2,840,000	(0	0	0	2,840,000	
SUBTOTAL		80.000					80 000	
H. Miscellaneous Costs Property Appraisal 2,000 Environmental Report 6,000 6,000 Survey 28,420 28,420 Rent-Up Marketing Expense 30,450 Tax Credit Application Fee 3,500 3,500 Tax Credit Compliance Fee 8,120 8,120 Tax Credit Compliance Fee 8,120 8,120 Tax Credit Illocation Fees 350,000 35,000 Cost Certification/Accounting Fees 75,000 Title and Recording 30,000 Temporary Relocation Expenses 162,400 162,400 Legal Fees - Miscellaneous 75,000 Soft cost contingency 0 162,400 Soft cost contingency 0 162,400 Soft cost contingency 0 162,400 SUBTOTAL 805,880 0 162,400 6,000 637,490 I. Syndication Costs Organizational (Partnership) 3,000 0 0 0 3,000 SUBTOTAL 3,000 SUBTOTAL 3,000 SUBTOTAL 3,000 SUBTOTAL 7,932,380 Developer's Fee - Deferred 7,932,380 Developer's Fee - Received 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				0	0	0	,	
Environmental Report 6,000 6,000 Survey 28,420 28,420 28,420 30,450 Tax Credit Application Fee 3,500 3,500 35,000 35,000 35,000 350,000								
Survey							2,000	
Rent-Up Marketing Expense 30,450 30,450 30,450 7ax Credit Application Fee 3,500 8,120 7ax Credit Application Fee 8,120 8,120 7ax Credit Application Fee 8,120 8,120 7ax Credit Allocation Fees 350,000 350,000 7ax Credit Allocation Fees 350,000 350,000 75,000 7	•					6,000	20.4	
Tax Credit Application Fee 3,500 3,500 Tax Credit Compliance Fee 8,120 8,120 Tax Credit Allocation Fees 350,000 350,000 Cost Certification/Accounting Fees 75,000 75,000 Title and Recording 30,000 30,000 Title and Recording Fees 162,400 162,400 Legal Fees - Miscellaneous 75,000 75,000 Legal Fees - Real Estate 35,000 35,000 Soft cost contingency 0 0 0 SUBTOTAL 805,890 0 162,400 6,000 637,490 1. Syndication Costs 0 3,000 600 637,490 3,000 3,000 3,000 3,000 3,000 50 3,000 3,000 3,000 0 3,000 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Tax Credit Compliance Fee 8,120 8,120 Tax Credit Allocation Fees 350,000 350,000 Cost Certification/Accounting Fees 75,000 75,000 Title and Recording 30,000 30,000 Temporary Relocation Expenses 162,400 162,400 Legal Fees - Miscellaneous 75,000 75,000 Legal Fees - Real Estate 35,000 35,000 Soft cost contingency 0 0 0 SUBTOTAL 805,890 0 162,400 6,000 637,490 I. Syndication Costs 3,000 3,000 3,000 607,490 3,000 3,000 3,000 3,000 50,000 637,490 3,000 3,000 0 3,000 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 0 0 0 0 0 0 0 0 0 0								
Cost Certification/Accounting Fees 75,000 75,000 30,000 30,000 Title and Recording 30,000 162,400								
Title and Recording 30,000 30,000 Temporary Relocation Expenses 162,400 162,400 Legal Fees - Miscellaneous 75,000 75,000 Legal Fees - Real Estate 35,000 35,000 Soft cost contingency 0 0 600 637,490 I. Syndication Costs 0 3,000 600 637,490 I. Syndicational (Partnership) 3,000 0 0 3,000 SUBTOTAL 3,000 0 0 3,000 J. Developer's Fees 0 0 0 3,000 J. Developer's Fee - Deferred 7,932,380 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 SUBTOTAL 7,932,380 0 0 0 0 0 K. Reserves 0 0 0 0 0 0 0 Operating Deficit Reserve 548,100 60,900 60,900 60,900 60,900 60,900 60,900 </td <td>Tax Credit Allocation Fees</td> <td>350,000</td> <td></td> <td></td> <td></td> <td></td> <td>350,000</td> <td></td>	Tax Credit Allocation Fees	350,000					350,000	
Temporary Relocation Expenses 162,400 162,400 Legal Fees - Miscellaneous 75,000 75,000 Legal Fees - Real Estate 35,000 35,000 Soft cost contingency 0 0 0 SUBTOTAL 805,890 0 162,400 6,000 637,490 I. Syndication Costs Toganizational (Partnership) 3,000 3,000 3,000 3,000 3,000 3,000 3,000 3,000 5 3,000 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Legal Fees - Miscellaneous 75,000 Legal Fees - Real Estate 35,000 Soft cost contingency 0 SUBTOTAL 805,890 0 162,400 6,000 637,490 I. Syndication Costs Organizational (Partnership) 3,000 <t< td=""><td></td><td></td><td></td><td></td><td>162 400</td><td></td><td>30,000</td><td></td></t<>					162 400		30,000	
Legal Fees - Real Estate 35,000 35,000 Soft cost contingency 0 162,400 6,000 637,490 I. Syndication Costs Organizational (Partnership) 3,000 3,000 3,000 3,000 SUBTOTAL 3,000 0 0 0 3,000 J. Developer's Fees Developer's Fee - Deferred 7,932,380 Developer's Fee - Received 0 SUBTOTAL 7,932,380 0 0 0 0 K. Reserves Operating Deficit Reserve 548,100 548,100 Replacement Reserve 60,900 60,900 SUBTOTAL 609,000 0 0 609,000 SUBTOTAL 609,000 O 0 0 609,000 609,000 SUBTOTAL 609,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0					102,400		75.000	
Soft cost contingency 0 0 SUBTOTAL 805,890 0 162,400 6,000 637,490 L Syndication Costs Organizational (Partnership) 3,000 3,000 3,000 3,000 3,000 3,000 3,000 0 0 3,000 0 3,000 0 0 3,000 0 0 3,000 0 0 0 3,000 0 0 0 3,000 0 0 0 3,000 0 0 0 3,000 0 0 0 3,000 0 0 0 3,000 0 0 0 0 3,000 0	9							
Syndication Costs	Soft cost contingency	0					0	
Organizational (Partnership) 3,000 3,000 SUBTOTAL 3,000 0 0 0 3,000 J. Developer's Fees Use Potential Programment of the programmen		805,890	(0	162,400	6,000	637,490	
SUBTOTAL 3,000 0 0 0 3,000 J. Developer's Fees Developer's Fee - Deferred 7,932,380 Developer's Fee - Received 0 SUBTOTAL 7,932,380 0 <t< td=""><td>•</td><td>3 000</td><td></td><td></td><td></td><td></td><td>3 000</td><td></td></t<>	•	3 000					3 000	
J. Developer's Fees Developer's Fee - Deferred 7,932,380 Developer's Fee - Received 0 SUBTOTAL 7,932,380 0 0 0 0 0 K. Reserves Operating Deficit Reserve 548,100 Replacement Reserve 60,900 548,100 SUBTOTAL 609,000 0 0 0 609,000				0	0	0		
Developer's Fee - Received 0 SUBTOTAL 7,932,380 0 0 0 0 K. Reserves Superating Deficit Reserve 548,100 548,100 60,900 548,100 60,900 Superotal 60,900 0 0 0 0 0 60,900								
SUBTOTAL 7,932,380 0 0 0 0 K. Reserves Operating Deficit Reserve 548,100 Replacement Reserve 60,900 60,900 SUBTOTAL 609,000 0 0 0 0 609,000								7,932,38
K. Reserves 548,100 548,100 Operating Deficit Reserve 548,100 60,900 Replacement Reserve 60,900 60,900 SUBTOTAL 609,000 0 0 609,000				0				7 022 20
Operating Deficit Reserve 548,100 548,100 Replacement Reserve 60,900 60,900 SUBTOTAL 609,000 0 0 0 609,000		7,932,380		U	0	0	0	7,932,38
Replacement Reserve 60,900 60,900 SUBTOTAL 609,000 0 0 609,000		548.100					548.100	
SUBTOTAL 609,000 0 0 0 609,000								·
Total Project Cost 74,035,550 0 13,500,000 692,150 36,010,397			(0	0	0		(
10tal Project Cost 74,035,550 0 13,500,000 692,350 36,010,397	Total Project Cost	74.005.553		0		CO2 4==	26.040.0==	22.022.77
	Total Project Cost	74,035,550		U 13	5,500,000	692,150	36,010,397	23,833,003

NOTES:

1 HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.

2 Committed resources are in bold fonts.

WESTLAWN
CNI - TOTAL DEVELOPMENT BUDGET

CONSTRUCTION FINANCING- PHASE IV

PHASE IV

		AFF	ORDABLE RENTAL		
	TOTAL PHASE IV	CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
OTAL UNITS	148				
OME OWNERSHIP MODEL UNITS CONSTRUCTED					
OTAL SOURCES:					
Land loan	718,367				718,36
Low Income Housing Tax Credit Equity	2,949,983			2,949,983	1 _ 0,0 0
Bridge/Construction Loan	30,500,000			30,500,000	
HACM - CFFP/RHF (Future)	9,531,350	9,531,350			
Dept. of City Development - City of Milwaukee	62,800		62,800		
HACM COCC reserves	610,518				610,51
RACM	4,000		4,000		
WE Energies	989,000			989,000	
TOTAL SOURCES	45,366,018	9,531,350	66,800	34,438,983	1,328,88
OTAL USES					
A. Purchase Buildings and Land					
Land	718,367				718,36
SUBTOTAL	718,367	0	0	0	718,36
3. Site Work					
Site Work	671,001			671,001	(
Landscaping	518,000			518,000	
Infrastructure	3,826,941		62,800	3,764,141	
SUBTOTAL	5,015,942	0	62,800	4,953,142	
. New Construction/Rehabilitation					
Construction of New Buildings- Rental	28,777,190	8,329,254		19,912,393	535,54
Personal Property	266,400			266,400	
General Requirements	1,726,631	499,755	0	1,194,744	32,13
Contractor Overhead	575,544	166,585	0	398,248	10,71
Contractor Profit	1,726,631	499,755	0	1,194,744	32,13
Construction Supervision	444,000			444,000	
Demolition - residential interior	0	0.405.050		22 442 522	540 54
SUBTOTAL D. Contingency	33,516,397	9,495,350	0	23,410,528	610,51
Construction Contingency	1,913,297			1,913,297	(
Other Contingency	1,515,257			1,515,257	`
SUBTOTAL	1,913,297	0	0	1,913,297	(
. Architectural and Engineering	, ,				
Architect's Fee - Design	863,316			863,316	(
Architect's Fee - Inspection/Supervision	575,544			575,544	(
Engineering Costs	863,316			863,316	(
Other Architectural and Engineering	0				
SUBTOTAL	2,302,175	0	0	2,302,176	
Construction Costs	4 242 500			4 040 500	
WHEDA Construction Loan Interest	1,312,500			1,312,500	
Construction Loan Origination Fee - WHEDA 1% SUBTOTAL	250,000	0	0	250,000	
	1,562,500	0	0	1,562,500	
6. Financing Fees and Expenses Permanent Loan Origination Fee - Non WHEDA	55,000			55,000	
SUBTOTAL	55,000	0	0	55,000	
I. Miscellaneous Costs	33,000			33,000	
Property Appraisal	2,000			2,000	
Environmental Report	4,000		4,000	_,	
Survey	20,720		,	20,720	
Rent-Up Marketing Expense	22,200			22,200	
Tax Credit Application Fee	3,500			3,500	
Tax Credit Compliance Fee	5,920			5,920	
Tax Credit Allocation Fees	90,000			90,000	
Cost Certification/Accounting Fees	35,000			35,000	
Title and Recording	15,000			15,000	
Permanent Relocation Expenses	0				
Temporary Relocation Expenses	36,000	36,000			
Legal Fees - Miscellaneous	30,000			30,000	
Legal Fees - Real Estate	15,000			15,000	
Soft cost contingency	270 240	36,000	4.000	220.240	
SUBTOTAL Syndication Costs	279,340	36,000	4,000	239,340	
Organizational (Partnership)	3,000			3,000	
SUBTOTAL	3,000	0	0	3,000	
				,	
Total Project Cost	45,366,018	9,531,350	66,800	34,438,983	1,328,88

HACM will only build 2 model units for the Home ownership Phase. HACM intends to pre-sell the units prior to construction or will determine market demand at that time.
 Committed resources are in bold fonts.

PHASE IV AFFORDABLE RENTAL

		AFF	ORDABLE RENTAL		
	TOTAL PHASE IV	CFP/RHF	OTHER GOVT	PRIVATE	HACM-OTHER
TOTAL UNITS	148				
HOME OWNERSHIP MODEL UNITS CONSTRUCTED					
TOTAL SOURCES:					
Land loan	718,367			40.000.	718,367
Low Income Housing Tax Credit Equity	19,666,551			19,666,551	0
Long-term loan - Amortizing	5,500,000	0.524.250		5,500,000	0
HACM - CFFP/RHF (Future) Community Development Block Grant -City fo Milwau	9,531,350 900,000	9,531,350	900,000		0 0
			900,000		5,559,465
Deferred Developers fee	5,559,465		120,100		5,559,465 0
Dept. of City Development - City of Milwaukee HACM COCC reserves	120,100 8,818,149		120,100		8,818,149
RACM	4,000		4,000		0,010,149
WE Energies	989,000		4,000	989,000	0
TOTAL SOURCES	51,806,982	9,531,350	1,024,100	26,155,551	15,095,981
TOTAL USES					
A. Purchase Buildings and Land					
Land	718,367				718,367
SUBTOTAL	718,367	0	0	0	
B. Site Work	7 10,507				, 10,001
Site Work	671,001				671,001
Landscaping	518,000				518,000
Infrastructure	3,826,941		62,800	989,000	2,775,141
SUBTOTAL	5,015,942	0	62,800	989,000	3,964,142
C. New Construction/Rehabilitation					
Construction of New Buildings- Rental	28,777,190	8,329,254	839,737	15,350,297	4,257,901
Personal Property	266,400			266,400	0
General Requirements	1,726,631	499,755	50,384	921,018	255,474
Contractor Overhead	575,544	166,585	16,795	307,006	85,158
Contractor Profit	1,726,631	499,755	50,384	921,018	255,474
Construction Supervision	444,000			444,000	0
Demolition - residential interior	0				0
SUBTOTAL	33,516,397	9,495,350	957,300	18,209,739	4,854,008
D. Contingency					
Construction Contingency	1,913,297			1,913,297	(0)
Other Contingency	0	_			0
SUBTOTAL	1,913,297	0	0	1,913,297	(0)
E. Architectural and Engineering	062.246			062.246	(0)
Architect's Fee - Design	863,316			863,316	(0)
Architect's Fee - Inspection/Supervision Engineering Costs	575,544 863,316			575,544 863,316	(0) (0)
Other Architectural and Engineering	005,510			803,310	0
SUBTOTAL	2,302,175	0	0	2,302,176	0
F. Construction Costs	2,302,173	0	U	2,302,170	0
WHEDA Construction Loan Interest	1,750,000			1,750,000	0
Construction Loan Origination Fee - WHEDA 1%	250,000			250,000	0
SUBTOTAL	2,000,000	0	0	2,000,000	0
G. Financing Fees and Expenses				,	
Permanent Loan Origination Fee - Non WHEDA	55,000			55,000	0
SUBTOTAL	55,000	0	0		0
H. Miscellaneous Costs					
Property Appraisal	2,000			2,000	0
Environmental Report	4,000		4,000		0
Survey	20,720			20,720	0
Rent-Up Marketing Expense	22,200			22,200	0
Tax Credit Application Fee	3,500			3,500	0
Tax Credit Compliance Fee	5,920			5,920	0
Tax Credit Allocation Fees	90,000			90,000	0
Cost Certification/Accounting Fees	35,000			35,000	0
Title and Recording	15,000			15,000	0
Temporary Relocation Expenses	36,000	36,000			0
Legal Fees - Miscellaneous	30,000			30,000	
Legal Fees - Real Estate	15,000			15,000	
Soft cost contingency	0				0
SUBTOTAL	279,340	36,000	4,000	239,340	0
I. Syndication Costs					_
Organizational (Partnership)	3,000	^	^	3,000	0
SUBTOTAL	3,000	0	0	3,000	0
J. Developer's Fees	E EEO 405				F FF0 405
Developer's Fee - Deferred	5,559,465				5,559,465
Developer's Fee - Received	0		^	_	0
SUBTOTAL	5,559,465		0	0	5,559,465
K. Reserves	200.000			200 000	_
Operating Deficit Reserve	399,600			399,600	0
Replacement Reserve SUBTOTAL	44,400 444,000		0	44,400 444,000	0
OUDIGIAL	444,000			444,000	U
Total Project Cost	51,806,982	9,531,350	1,024,100	26,155,551	15,095,981
Total i Toject oost	31,000,382	3,331,330	1,024,100	20,133,331	13,033,361

NOTES:

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2 Committed resources are in bold fonts.

PHASE V RENTAL MARKET RATE

	R			
	PHASE V	CFP/RHF	PRIVATE	HACM-OTHER
TOTAL UNITS	135			
HOME OWNERSHIP MODEL UNITS CONSTRUCTED				
TOTAL SOURCES:				
Land loan	655,267			655,267
Long-term Ioan - Amortizing	12,500,000		12,500,000	0
HACM COCC reserves	859,081			859,081
To be sourced	25,000,000			25,000,000
TOTAL SOURCES	39,014,348	0	12,500,000	26,514,348
TOTAL USES				
A. Purchase Buildings and Land				
Land	655,267			655,267
SUBTOTAL	655,267	0	0	655,267
B. Site Work				
Site Work	612,062			612,062
Landscaping	472,500			472,500
Infrastructure	3,490,791			3,490,791
SUBTOTAL	4,575,353	0	0	
C. New Construction/Rehabilitation	,,			,,
Construction of New Buildings- Rental	25,298,011		10,855,263	14,442,748
Personal Property	243,000		10,000,200	243,000
General Requirements	1,517,881	0	651,316	-
•			,-	-
Contractor Overhead	505,960	0	217,105	•
Contractor Profit	1,517,881	0	651,316	· ·
Construction Supervision	405,000			405,000
Demolition - residential interior	0			
SUBTOTAL	29,487,733	0	12,375,000	17,112,733
D. Contingency				
Construction Contingency	1,691,004			1,691,004
Other Contingency	0			
SUBTOTAL	1,691,004	0	0	1,691,004
E. Architectural and Engineering				
Architect's Fee - Design	758,940			758,940
Architect's Fee - Inspection/Supervision	505,960			505,960
Engineering Costs	758,940			758,940
Other Architectural and Engineering	0			
SUBTOTAL	2,023,841	0	0	2,023,841
G. Financing Fees and Expenses				
Permanent Loan Origination Fee - Non WHEDA	125,000		125,000	0
SUBTOTAL	125,000	0	125,000	0
H. Miscellaneous Costs	·		•	
Property Appraisal	2,000			2,000
Survey	18,900			18,900
Rent-Up Marketing Expense	20,250			20,250
Legal Fees - Miscellaneous	5,000			5,000
Legal Fees - Real Estate	5,000			5,000
<u> </u>	5,000			
Soft cost contingency SUBTOTAL		0	0	0 E1 1E0
	51,150	0	0	51,150
K. Reserves	204 = 22			264 500
Operating Deficit Reserve	364,500			364,500
Replacement Reserve	40,500			40,500
SUBTOTAL	405,000	0	0	405,000
Total Project Cost	39,014,348	0	12,500,000	26,514,348

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² Committed resources are in bold fonts.

WESTLAWN

CNI - TOTAL DEVELOPMENT BUDGET

PERMANENT FINANCING- PHASE VI (HOME OWNERSHIP)	PHASE VI H. OWNERSHIP HACM-OTHER
TOTAL UNITS	50
HOME OWNERSHIP MODEL UNITS CONSTRUCTED	2
TOTAL SOURCES:	
Land loan	9,708
HACM COCC reserves	606,817
TOTAL SOURCES	616,525
TOTAL USES	
A. Purchase Buildings and Land	
Land	9,708
SUBTOTAL	9,708
B. Site Work	3,700
Site Work	9,068
Landscaping	7,000
Infrastructure	51,715
SUBTOTAL	67,783
C. New Construction/Rehabilitation	37,7.65
Construction of New Buildings- Home Ownership	405,439
Personal Property	3,600
General Requirements	24,326
Contractor Overhead	8,109
Contractor Profit	24,326
Construction Supervision	6,000
Demolition - residential interior	0
SUBTOTAL	471,800
D. Contingency	
Construction Contingency	26,799
Other Contingency	0
SUBTOTAL	26,799
E. Architectural and Engineering	
Architect's Fee - Design	12,163
Architect's Fee - Inspection/Supervision	8,109
Engineering Costs	12,163
Other Architectural and Engineering	0
SUBTOTAL	32,435
H. Miscellaneous Costs	
Survey	7,000
Legal Fees - Real Estate	1,000
Soft cost contingency	0
SUBTOTAL	8,000
Total Project Cost	616,525
•	,

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- 2 Committed resources are in bold fonts.