

# Montavius Jones

1519 N. Jackson Street  
Milwaukee, WI 53202

(414) 315-5759  
montaviusj92@gmail.com

---

## EDUCATION

- Marquette University**, Milwaukee, WI Dec 2015  
Bachelor of Science in Business Administration | Area of Focus: *Commercial Real Estate*
- LISC- Milwaukee**, Milwaukee, WI May 2017  
Associates in Commercial Real Estate

## EXPERIENCE

- Department of City Development**, Milwaukee, WI Apr 2016-Feb 2019  
*Economic Development Specialist*
- Guided property and business owners through our grant application and compliance process resulting in over \$1 million in grants each year for commercial property renovations
  - Developed and managed strategies ensure oversight and completion on 30+ commercial property renovations
  - Worked with national and local banks and CDFIs to create and manage grant funding for local business and property owners
  - Provided technical assistance to business improvement districts (BID) which raise over \$11 million each year for improvements in their area
  - Created a yearly report on revenues and expenditures for all BIDs in Milwaukee for oversight from Milwaukee's municipal government
- Milwaukee Downtown, BID #21** Jun 2014-Aug 2015  
*Economic Development Intern*
- Assembled a list of 30+ national site selectors and researched their background information to begin building the framework for a site selector program for downtown Milwaukee
  - Updated the milwaukeedowntown.com business directory with over 100 downtown business profiles including photos and business details
  - Actively kept our investment map updated with investment data and values in downtown Milwaukee for marketing and recruiting purposes
- Cushman-Wakefield: The Boerke Company**, Milwaukee, WI Sep 2013-May 2014  
*Brokerage Intern*
- Created marketing materials for office, industrial and retail sale or lease listings
  - Researched property info including demographics, zoning, ownership, taxes, assessment, traffic counts, and aerial mapping
  - Collected sales and lease data for commercial properties in order to prepare quarterly reports
- Community Preservation & Development Corp.**, Washington, D.C Sep-Dec 2012  
*Real Estate Development Intern*
- Researched area rent rates for nine properties for comparisons in order to make informed purchase decisions
  - Prepared spreadsheets for resident data such as income, age, and family size to assist in determining renovation details



## MONTAVIUS JONES

DEVELOPMENT ASSOCIATE



### THE MEADOWS - Darlington, Wisconsin

Partnering with Southwest Wisconsin Community Action Program (SWCAP) to deliver a \$7.1MM thirty-two unit affordable housing development targeted for dairy farm workers in SW Wisconsin. The development will use Low-Income Housing Tax Credits and funds from the U.S. Dept. of Agriculture. SWCAP will provide on-site resident services for the families who call the Meadows home.

Montavius has dedicated his life to building equitable and high quality spaces. Growing up in Milwaukee, WI he saw first hand the effect the built environment has on people, an experience that started him on a path- first to study real estate, then working with community groups to revitalize commercial corridors, then to building homes. When he's not fighting for safer roads and better public spaces, he enjoys biking through cities, traveling and learning Spanish, reading, studying with his Church group, and playing with his two cats.

## EDUCATION

Bachelor of Science in Business Administration  
Area of Focus: Commercial Real Estate  
Marquette University, Milwaukee, WI

## PREVIOUS WORK

Economic Development Specialist  
Department of City Development, Milwaukee, WI 2016 - 2019  
Economic Development Intern  
Milwaukee Downtown, BID #21, WI 2014 - 2015  
Brokerage Intern  
Cushman-Wakefield: The Boerke Company,  
Milwaukee, WI 2013 - 2014  
Real Estate Development Intern  
Community Preservation & Development Corp.,  
Washington, D.C Sep-Dec 2012  
Community Reinvestment Intern  
Guaranty Bank, Brown Deer, WI June-Aug 2012

## RELEVANT EXPERIENCE

LA JOYA GARDENS | \$19MM | 2021  
*Detroit, Michigan*  
THE MEADOWS AT DARLINGTON | \$7MM | 2021  
*Darlington, Wisconsin*  
CANNERY TRAIL RESIDENCES II | \$8MM | 2021  
*Eau Claire, Wisconsin*  
WASHINGTON PARK UNITED HOMES | \$8M | 2021  
*Milwaukee, Wisconsin*  
\*IKON HOTEL | \$36M | 2021  
*Milwaukee, Wisconsin*  
\*WALNUT COMMONS | \$3M | 2020  
*Milwaukee, Wisconsin*

\* Non-Cinnaire projects