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CITY OF MILWAUKEE  
[MILWAUKEE.GOV/ECO](http://MILWAUKEE.GOV/ECO)

# Green Jobs in Milwaukee

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CCFN #200886



# ECO's Mission

- Make Milwaukee a world class eco-city on America's Fresh Coast.
- Develop practical solutions that improve people's lives and the economy.
- Protect and restore the natural eco-systems that are integral to our long-term prosperity.
- Develop community and global partnerships
- Implement award-winning programs and the City's [Refresh Milwaukee](#) sustainability plan.



# Core Sustainability Programs



HOME  
GR/OWN



Milwaukee  
SHINES



Me2



BETTER  
BUILDINGS  
CHALLENGE

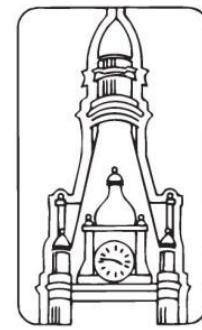


WATER  
CENTRIC  
CITY



ENVIRONMENTAL  
COLLABORATION  
OFFICE

ecology economy ecommunity | [milwaukee.gov/eco](http://milwaukee.gov/eco)



City  
of  
Milwaukee

Me<sup>2</sup> is currently offering rebates up to \$1,000 for qualified home energy improvements like insulation, furnaces, boilers and windows

# Role of ECO in Green Jobs

- ReFresh Milwaukee Sustainability Plan
  - Every Chapter asks how sustainability strategies support job creation
- With limited financial resources, we work on policy and market-based solutions to increase our impact.
- ECO is not a workforce development agency. However, we leverage our influence to support green job development.
- ECO's participation in the US Department of Energy's Better Buildings Workforce Accelerator is currently our primary formal green jobs initiative



# Varieties of Green Jobs

- Electricians and laborers supporting energy efficiency and renewable energy
- HVAC and Building Controls
- Water jobs, especially plumbing and water/waste water systems
- Housing construction/deconstruction
- Landscaping/arborist
- Manufacturing of sustainable technologies
- Professional jobs- Coordinators, consultants, engineers, building operators, etc.
- Entrepreneurial opportunities



# Solar Career Map

<https://www.energy.gov/eere/education/map-career-clean-energy>



ABOUT THIS MAP    ABOUT THE INDUSTRY    COMPETENCIES    RESOURCES    FAQ

## J OBS

Where's my job?

### MANUFACTURING



### SYSTEM DESIGN



### PROJECT DEVELOPMENT



### INSTALLATION & OPERATIONS



Solar Instructor

Solar Installation Contractor

Solar Fleet Manager

Electrician with Solar Expertise

Solar PV Technician  
(commercial/utility)

Solar Project Manager

Solar Service Technician (residential)

Solar PV Installer

HVAC Technician with Solar  
Expertise

Plumber with Solar Expertise

Roofer with Solar Expertise

Solar Crew Chief

Solar Assembler / Basic Installer

## ADVANCEMENT ROUTES

## MULTI-SECTOR ROUTES

## VETERAN JOBS

The expanding solar universe offers innumerable careers; this map explores 40. An ambitious worker could progress *within* any of these solar-related occupations, or seek the skills and credentials to advance *between* them. Click any dot to find out more.

ADVANCED

MID-LEVEL

ENTRY



MANUFACTURING

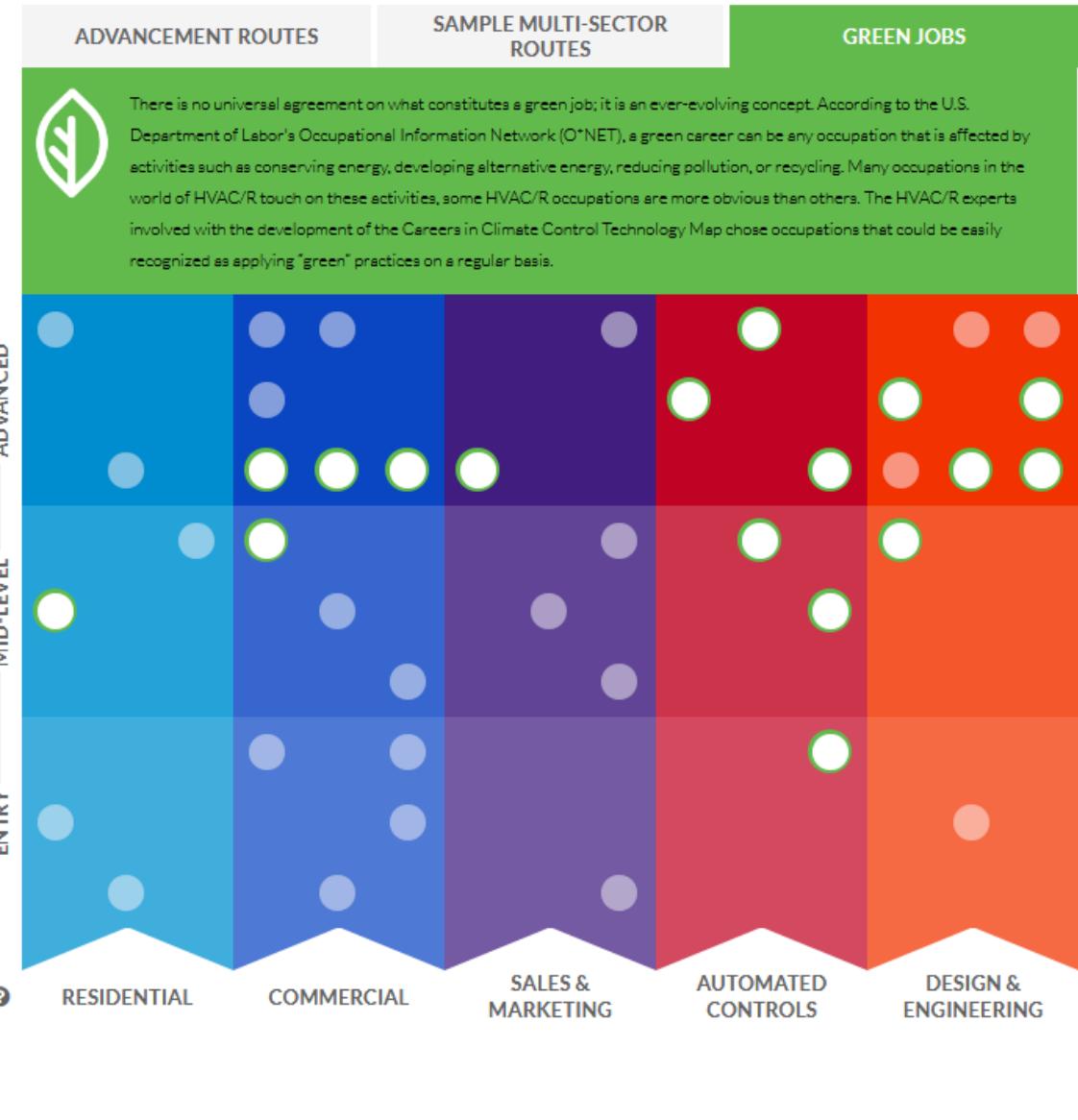
SYSTEM DESIGN

PROJECT DEVELOPMENT

INSTALLATION & OPERATIONS

# HVAC Careers

JOBS	Where's my job?
RESIDENTIAL	+
COMMERCIAL	+
SALES & MARKETING	+
AUTOMATED CONTROLS	+
DESIGN & ENGINEERING	+
GREEN JOBS	X
Residential Service Technician	
Commercial Service Technician	
Stationary Engineer	
Journey-Level HVAC Technician	
Journey-Level Refrigeration Technician	
Equipment Manufacturer Representative	
Controls Installer	
Building Automation Systems Trainee	
Building Automation Systems Technician	
Senior Operations Systems Analyst	
Building Automation Systems Engineer	
Building Automation Systems Manager	
Test & Balance Technician	
Commissioning Specialist	
Energy Analyst	
HVAC Instructor	
Energy Engineer	



# Green Jobs in Milwaukee



## AUTOMATED BUILDING SYSTEMS

[Home](#) | [Academic Programs](#) | [Manufacturing, Construction & Transportation](#) | [Automated Building Systems](#)



### PROGRAM INFORMATION

**Location:** Oak Creek Campus

**Offering:** In-class

**Pathway:** Manufacturing, Construction & Transportation

**Degree Type:** Technical Diploma

**Program Code:** 30-481-1

**Start Dates:** August and January

- MATC is a pathway to many trades and green jobs
- The Wisconsin University system has expanded offerings in water and energy technology
- The Midwest Renewable Energy Association provides training in solar energy
- Trade unions like IBEW provide training and pathways
- MMSD's Fresh Coast, Fresh Start program for Green Infrastructure



# US DOE Better Buildings Workforce Accelerator



Three Year Effort to support energy efficiency workforce in buildings.

DOE provides technical assistance and connections with a national community of practitioners

Accelerator National Goals:

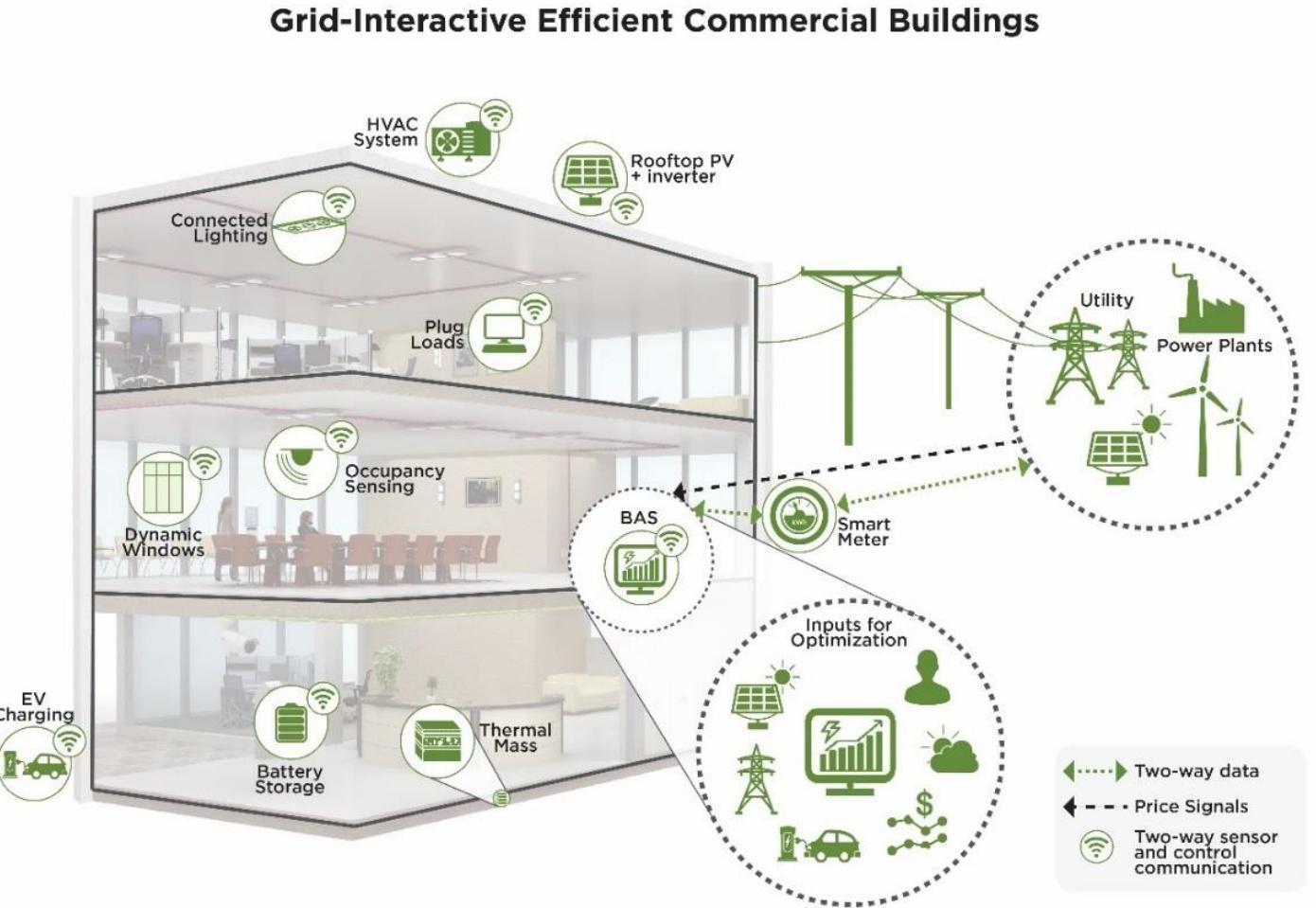
***Build Interest:*** Increase the awareness and diversity of the energy efficiency field. Showcase building energy efficiency careers as welcoming, impactful, and rewarding. Build awareness of these careers.

***Streamline Pathways:*** Clarify the pathways for building energy efficiency careers. Incorporate efficiency education into established programs.

***Improve Skills:*** Update continuing education modules. Improve building science curricula. Increase training on digital tools to manage performance and fault detection.

# The Future of Buildings

- ▶ More efficient
  - » Higher performance, better indoor air quality and moisture management, reduced carbon emissions
- ▶ More technologically advanced
  - » Integrated comfort & fresh air systems, solar and vehicle charging, more sensors & controls, cybersecurity systems
- ▶ More intelligent
  - » Responsive to occupant needs to balance energy use, costs, and comfort



# Who Is the Building Efficiency Workforce?

## Efficient Building Technology –

Development

Integration

Installation

Diffusion



Research &  
Manufacturing

Architecture &  
Engineering

Construction &  
Facility Management

Services &  
Programs

2.3+ Million Workers in Across these Industries in Efficiency Alone

# Existing Workforce Challenges: Low/Negative Perception

## Lacking Interest and Awareness of Careers Among Young People



**71% of students are “definitely” or “probably not” interested in HVAC careers**

Source: Electric & Gas Industries Association (2018)

## Women and Black Americans Are Underrepresented in Workforce



**Women make up 47% of the U.S. workforce but only 25% of the efficiency workforce. Black Americans make up 12% of the U.S. workforce but only 8% of the efficiency workforce.**

Source: U.S. Energy and Employment Report (2020)

## Lacking Identity Within Building Efficiency Workforce



**Most efficiency professionals identify as other workforces – construction, manufacturing, business services, etc.**

Source: National Renewable Energy Laboratory (2020)

# Existing Workforce Challenges: Confusing Career Pathways

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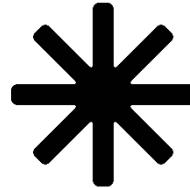
## Credentials are Fragmented and Nontransparent



**Almost 75% of Solar Decathlon professors say no high-performance/sustainable building courses are required for students to graduate.**

Source: National Renewable Energy Laboratory (2020)

## Sustainability Trainings are Often Elective Rather Than Foundational



**Almost 75% of Solar Decathlon professors say no high-performance/sustainable building courses are required for students to graduate.**

Source: National Renewable Energy Laboratory (2020)

## More Extreme Hiring Difficulties Among Efficiency Employers



**80-90% of efficiency employers report hiring difficulty for construction-related efficiency jobs, higher than hiring difficulties among non-efficiency employers.**

Source: U.S. Energy and Employment Report (2020)

# Existing Workforce Challenges: Lacking Skills for Quality Installation

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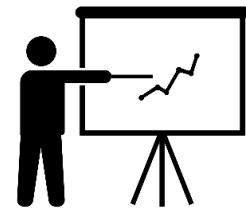
## Limited Adoption of Digital Tools to Streamline Processes



***Construction sector productivity lags the rest of the economy and could benefit from digitization.***

Source: McKinsey & Company (2017)

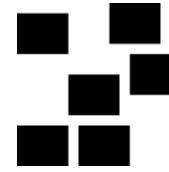
## Sustainability & Building Science Content is Often Ad Hoc, Not Standardized



***50%+ of Solar Decathlon professors say there are **not sufficient teaching materials available** to teach students high-performance building topics.***

Source: National Renewable Energy Laboratory (2020)

## Improper Installation Leads to Lacking Trust in Efficiency Technology



***Without proper installation and maintenance, buildings can often waste up to 30% of energy.***

Source: Pacific Northwest National Laboratory (2015)

# Challenges

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- Limited funding
- Family-supporting green jobs such as electricians require years of training and on the job supervision.
- ECO is not a workforce development agency per se.
- Since we primarily support market-based solutions, we have to get private employers on board.
- From a timing standpoint, it's tricky to line up training programs (which can take years), limited term grant funding for projects, and employer recruitment.

## Strategies to Address Challenges

Goal. Ensure training pathways for a diverse and qualified building efficiency workforce that enable high performance buildings.

Negative Perception

Confusing Pathways

Poor Quality Installation

### Build Interest

- » Showcase building energy efficiency careers as welcoming, impactful, and rewarding.

### Streamline Paths

- » Clarify pathways for building efficiency careers. Add building science to established credentials.

### Improve Skills

- » Update continuing education. Increase use of digital tools to detect faults and manage performance.



# Workforce Accelerator: Local Partners



- Employ Milwaukee
- MATC
- City Clerk's Workforce Development Coordinator
- Community Advocates Public Policy Institute
- Milwaukee Area Labor Council
- MMSD





# Workforce Accelerator: Local Goals- 3 Years



- Develop and publicize clear pathways for new workers to enter and have success in the energy efficiency workforce.
- Focus our efforts with economic equity in mind
- Target of helping at least thirty people of color find secure work in this sector with family supporting wages
- Supporting an improved and diversified energy efficiency workforce beyond the project period
- Support careers with family-supporting wages





# Workforce Accelerator: Next Steps



- Formalize energy efficiency workforce working group and Industry Advisory Group and finalize goals, including identifying specific EE workforce categories.
- Match national jobs maps with local training providers
- Work plans and streamlined pathways proposed with local workforce investment board, trade unions, technical college, or other workforce partners
- Develop website and other outreach strategies to build interest and promote training pathways

# Other ECO efforts on green jobs

- Better Buildings Challenge grant program- MATC Coordination
- Blue Skies landscaping and green infrastructure jobs
- Solar training initiatives at HACM, and supporting Walnut Way in solar training
- Green Schools Consortium of Milwaukee
- Escuela Verde school solar project
- ARRA Community Workforce Agreement
- Supporting City County Task Force on Climate and Economic Equity



Daniel Rodriguez





# City County Task Force on Climate and Economic Equity

- Preliminary Report Issued in March 2020
- Jobs and Equity Chapter highlights racial disparities and sectors of green jobs that could be grown over time with new investments
- The Task Force is currently developing a formal Climate and Equity Plan over 2021 and 2022.



**[Milwaukee.gov/ClimatePlan](http://Milwaukee.gov/ClimatePlan)**

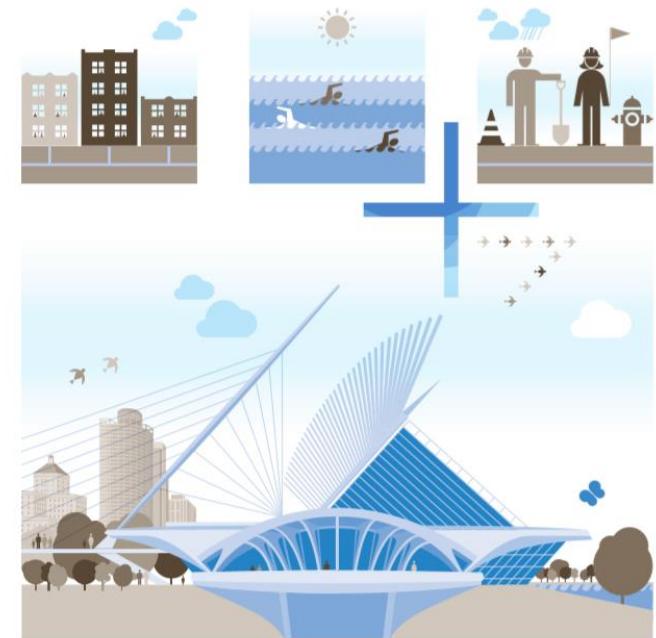


# Fresh Coast Fresh Start

- Water Industry
  - Green Infrastructure
  - Construction
  - Watercourse
  - Forestry
- Re-entry, under or unemployed
- 3-year program, 15-20 participants each year
  - Recruitment and Training
  - Hands-on Training
  - Pathway to employment or apprenticeship
- Partnerships with Local WFD agencies, NGOs, and employers
  - Cream City Conservation Corps
  - Milwaukee County Parks



## AN EQUITABLE WATER FUTURE Milwaukee



# Takeaways

- Efforts are underway in Milwaukee to build multiple pathways to green jobs
- Green jobs and energy efficiency jobs are often not identified as such. The more we can shift whole industries in a green direction, the more green jobs there will be.
- Higher skills and training lead to higher wage jobs
- Can our high schools play a larger role in preparing students for the trades and green jobs?
- The number of green jobs that will be possible are commensurate with the public and private investment in green energy and services
- Let's heighten the focus on environmental sustainability in our policies and public expenditures.
- We need to clarify pathways, increase interest in green jobs, and approach our efforts with racial equity in our minds and hearts.

