



June 29, 2020

Honorable Jose Perez  
Milwaukee Common Council  
City Hall, Room 200  
Milwaukee, Wisconsin 53202

Dear Chairman Perez,

Congratulations on your appointment to Chair the Zoning, Neighborhoods, and Development Committee. We look forward to your leadership and working with you and your colleagues.

On behalf of NAIOP Wisconsin members, I write in support of the appointment of Lafayette Crump as Commissioner for the Department of City Development. We are confident that Mr. Crump is committed to building a thriving community and using successful real estate development to help bring economic success to all Milwaukeeans.

NAIOP members know, through the positive interactions with you and your colleagues, that opportunities exist throughout the City to create jobs, expand the tax base, and promote economic growth. In a meeting with Mr. Crump, he expressed an interest in having discussions with you and your colleagues, along with our members, to realize this shared goal.

I would note that we have reviewed the questions you recently shared regarding Mr. Crump's appointment. We agree these are important matters that deserve to be discussed during this process.

Thank you for visiting with us recently and your leadership. We value your counsel and hope you will give strong consideration to our support of Mr. Crump's appointment.

Be well,

A handwritten signature in blue ink, appearing to read "James Villa".

James Villa, CAE  
Chief Executive Officer