

	Total	BERRYLAND	NORTHLAWN	SOUTHLAWN
	980	391	247	342
Operating Income				
Dwelling rental	7,718,928	3,145,066	1,905,077	2,668,785
Late Charges	51,000	28,000	12,000	11,000
Excess utilities	19,500	8,500	9,000	2,000
Non-dwelling rental	34,980	13,980	9,000	12,000
Total Rental Income	7,824,408	3,195,546	1,935,077	2,693,785
Interest Income	32,000	15,000	15,000	2,000
Sales & service inc	34,500	6,500	5,000	23,000
Total Operating Income	7,890,908	3,217,046	1,955,077	2,718,785
Operating Expenditures-Admin.				
Administrative salaries	279,600	109,600	85,000	85,000
Employee Bens. - Admin.	83,000	30,000	27,000	26,000
Staff training	4,500	1,500	2,000	1,000
Management Fee	594,462	236,891	150,052	207,519
Bookkeeping Fee	83,758	33,431	21,119	29,209
Asset Managment Fee	117,600	46,920	29,640	41,040
Accounting fees	8,000	2,700	2,600	2,700
Legal & Accounting	5,051	2,245	1,590	1,216
Telephone	3,750	1,000	750	2,000
Postage	2,610	1,000	1,000	610
Contract service	30,000	10,000	10,000	10,000
Auditing Fees	34,708	12,205	7,747	14,756
Sundry	129,228	52,617	31,112	45,499
Office supplies	3,200	1,200	1,000	1,000
Printing and reproduction	4,600	2,000	500	2,100
Total Operating Expenses-Admin	1,384,067	543,308	371,110	469,649
Utilities				
Water	773,684	282,372	201,141	290,171
Electricity	56,385	23,913	15,272	17,201
Gas	33,050	17,325	6,304	9,420
Total Utilities	863,119	323,610	222,718	316,792
Ordinar Maintenance & Operations				
Maintenance Salaries	316,205	133,100	74,000	109,105
Employ. Bens. - Maintenance	100,435	39,740	26,600	34,095
Total Salaries & Benefits-Maint.	416,640	172,840	100,600	143,200
Maintenance Materials	192,850	75,100	41,100	76,650
Maintenance Contracts	944,400	333,400	285,400	325,600
Total Ordinary Maint. & Operations	1,553,890	581,340	427,100	545,450
Public Safety Allocation	121,230	58,974	27,116	35,141
Total Protective Services	121,230	58,974	27,116	35,141
General Expenses				
Insurance	250,654	87,056	83,525	80,073
PILOT	687,531	282,996	169,136	235,399
Interest expense	561,213	224,485	140,303	196,425
Other General Expenses	77,189	31,451	19,051	26,688
Total General Expenses	1,576,587	625,987	412,015	538,585
Total Operating Expenses	5,498,894	2,133,219	1,460,058	1,905,617
Excess (deficiency) of total revenue over expenses	2,392,015	1,083,827	495,019	813,169
EXTRAORDINARY MAINTENANCE	755,606	202,515	225,891	327,200
Net Income (Loss) from Operations	1,636,409	881,312	269,128	485,969
Principal Loan Payment	765,000	306,000	191,250	267,750
Replacement Reserve	294,000	120,540	73,500	99,960
Excess Cash	577,409	454,772	4,378	118,259
SUNDRY				
413500 - Central Rent Collection Allocation	51,924	20,710	13,091	18,123
419000 - Sundry	11,000	5,000	1,000	5,000
419003 - Equipment repair	5,450	1,450	2,500	1,500
419005 - Advertising	2,700	1,500	600	600
419013 - Bank charges/trustee fees	25,000	10,000	5,000	10,000
419020 - Outside legal expense	9,000	5,000	2,500	1,500
419021 - Computer supplies and service	5,025	1,325	1,600	2,100
Software	19,129	7,632	4,821	6,676
TOTAL SUNDRY	129,228	52,617	31,112	45,499
MAINTENANCE SUPPLIES				
442001 - Appliance parts	16,000	3,000	3,000	10,000
442002 - Automotive Parts	10,000	4,000	2,000	4,000

	Total	BERRYLAND	NORTHLAWN	SOUTHLAWN
	980	391	247	342
442003 - Landscaping	7,000	5,000	1,000	1,000
442004 - Electrical supplies	2,950	1,500	1,000	450
442005 - Hardware supplies	120,000	50,000	20,000	50,000
442006 - HVAC Supplies	9,000	1,000	2,000	6,000
442007 - Janitorial supplies	5,500	1,500	3,500	500
442008 - Painting supplies	5,200	2,500	2,000	700
442009 - Plumbing supplies	8,000	2,000	4,000	2,000
442010 - Exterminating supplies	5,000	3,000	1,000	1,000
442012 - Small tools	1,400	500	500	400
442013 - Furniture	1,000	500	500	0
442014 - Uniforms	1,800	600	600	600
TOTAL MAINTENANCE SUPPLIES	192,850	75,100	41,100	76,650
MAINTENANCE CONTRACTS				
443019 - Interior painting contractor	181,200	60,000	60,900	60,300
443021 - Electrical contractor	17,500	7,500	6,000	4,000
443022 - Plumbing Contractors	70,500	24,000	16,000	30,500
443023 - HVAC Contractor	11,500	4,000	4,000	3,500
443025 - Janitorial contractor	196,500	65,000	61,500	70,000
443028 - Vehicle repairs contractor	19,400	10,400	5,000	4,000
443030 - Site Improves. Landscaping	47,800	7,000	5,000	35,800
443032 - Dwelling Structures	140,000	60,000	55,000	25,000
443033 - Paving	4,000	4,000	0	0
443035 - Snow Plowing	194,000	69,500	55,000	69,500
443040 - Consultant contractor	7,000	2,000	2,000	3,000
443047 - Exterminating-Central Maintenance	35,000	15,000	10,000	10,000
443050 - HVAC-Central Maintenance	20,000	5,000	5,000	10,000
TOTAL MAINTENANCE CONTRACTS	944,400	333,400	285,400	325,600