



Champion Commercial Structures
755 W. Big Beaver Rd., Suite 1000
Troy, MI 48084
(248) 614-8200

August 7, 2019

General Background and Capabilities

Brief History

Champion has been in business for over 60 years and with the successful combination of the #2 and #4 manufacturing companies has formed Skyline-Champion and become the largest publicly traded manufacturer of homes.

Champion Commercial Structures is a part of Champion Modular, Inc., which is a division of Skyline-Champion Corporation.

Champion Modular is a custom single-family modular manufacturer where Champion Commercial Structures focus on hospitality and large volume multi-family projects.

This project will be managed under the Champion Commercial Structures arm and all contracts will be under the Champion Modular, Inc arm. You will see documents representing both companies within the pages of this RFP Response.

Companies and Principals

Skyline-Champion Inc
755 W Big Beaver Rd
Suite 1000
Troy, MI 48084
Mark Yost, CEO and President
myost@championhomes.com

Champion Modular, Inc
10642 S Susquehanna Trail
Liverpool, PA 17045
David W Reed, VP
dreed@championhomes.com

Champion Commercial Structures
755 W Big Beaver Rd
Suite 1000
Troy, MI 48084
John Erb, General Manager
jerb@championhomes.com



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570.233.7041

Key Members

John Erb
General Manager
jerb@championhomes.com
570.233.7041

Responsibilities: Manages all aspect of the Commercial operation, from business development to project turnover.

Background: Has been involved in the manufactured and modular business since 1987, with a background in Architecture. Has had hands on experience working on the production line and in the drafting department, as well as sales and project management to ultimately advance through the ranks to several senior leadership positions. The last 15 years have been focused in the commercial and multi-family business cases.

Steven Ayscue
Director of Construction
sayscue@championhomes.com
252.432.5009

Responsibilities: Manages all aspects of construction and the project management team from the start of preconstruction and design through project turn over.

Background: Has been involved in the manufactured and modular business since 1997, with a background in Architecture, starting in plant engineering and design department. Has had hands on experience in all levels of the Champion manufacturing process to include working in and managing plant and regional engineering groups, plant QAM departments and plant costing / estimating rolls. The last 10 plus years have focus on Commercial projects.

Services and Facilities:

We are a modular manufacturer, that delivers and erects the modules at the project site on the foundation provided by the Purchaser.



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We currently have two manufacturing facilities where we build commercial and large volume projects (Liverpool, PA and Strattanville, PA) and are focusing on opening a third (Decatur, IN) in 2020.

We have been involved with projects that have had Energy Star and LEED requirements. Admittedly, this is not our forte and we have looked to the Project Design Team and General Contractor to lead this charge as well as perform all submittal and filings.



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Past Performance

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List of Projects

Kirkland Ave Townhomes
1508 Kirkland Ave NE
Renton, WA 98056
3 Buildings
19 Living Units
Manufactured – Fall 2015

Worthington Townhouses
East Ave
Worthington, MN 56187
7 Buildings
42 Living Units
Manufactured – Spring 2015

Reference

See separate document

CHAMPION®

COMMERCIAL STRUCTURES

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Reference	Project
Eric Larson Project Owner Larson Realty Group Owner Detroit, MI elarson@larsonrg.com 248.593.8010	The Corner (on the old Tiger Stadium site) Detroit, MI 3 stories of modular units over a retail podium 111 units, mix of studios, 1BR and some 2BR Modules erected in Fall of 2019 Planned opening in Spring of 2020
Eric Handley Project General Contractor Wm A Randolph Vice President Gurnee, IL eric.handley@warandolph.com 718.475.2675	FFI – By Marriott Pleasant Prairie, WI 4 story hotel 104 keys Modules erected in the summer 2019 Opened in October 2019
Mark Laport Project Owner Concord Hospitality CEO Raleigh, NC mark.laport@concordhotels.com 919.302.1776	AC – By Marriott Louisville, KY 5 story hotel (4 flrs of suites over a podium) 160 keys Modules erected in Summer of 2017 Opened in May 2018
Dennis Mitchell Project Owner OTO Development Development Manager Spartanburg, SC dmitchell@otodevelopment.com 864.327.4046	AC – By Marriott Chapel Hill, NC 4 story hotel (3 flrs of suites over a podium) 123 keys Modules erected in early Summer 2017 Opened in December 2017