MARCUS PERFORMING ARTS CELTICAL

"The common council shall BALANCE the public interest in the preservation of the structure, site or district that is the subject of the recommendation and the interest of the owner or others in using the property for his, her or their purposes."

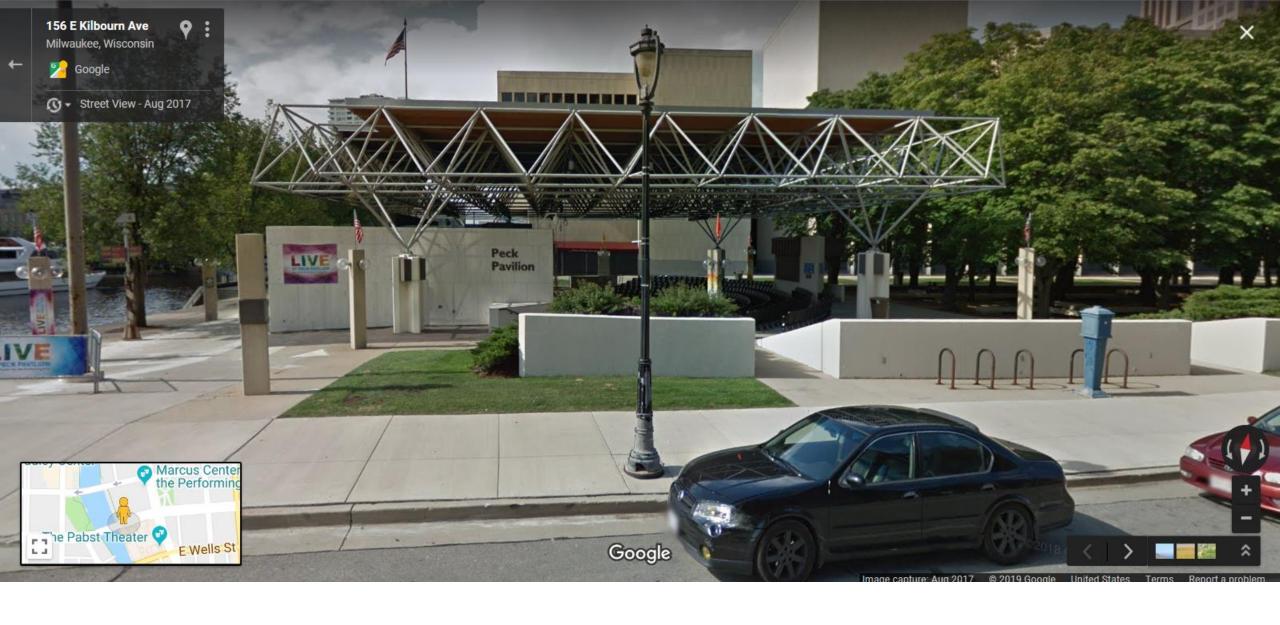
MARCUS PERFORMING ARTS CELTICAL

- e. "Historic, architectural and cultural significance" means the attributes of a district, site or structure that possess integrity of location, design, settings, materials, workmanship and association which consider the following:
- e-1. Its exemplification and development of the cultural, economic, social or historic heritage of the city, state of Wisconsin or the United States.
- e-2. Its location as a site of a significant historic event.
- e-3. Its identification with a person or persons who significantly contributed to the culture









Peck Pavilion Outdoor Theater and landscape berms; Opening 1982 Miller Meier Associates & Architects











Removing all white Italian Travertine marble cladding and replacement with tan limestone and grey granite; Completed 1994
Engberg Anderson Architects

"...If the property has been rehabilitated, the historic materials and significant features must have been preserved..."

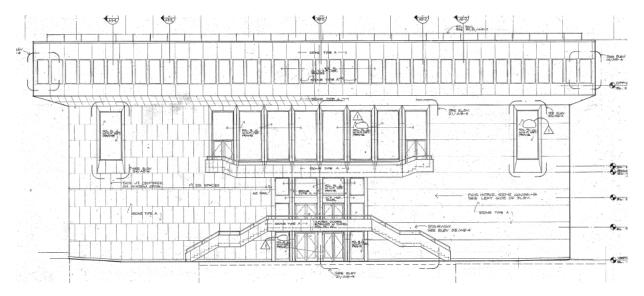
National Register Bulletin, chapter VIII ("How to Evaluate the Integrity of a Property")

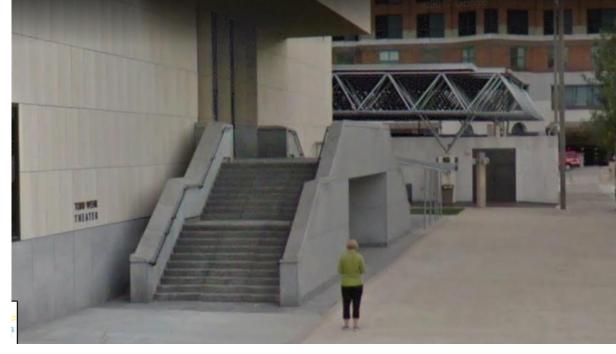




Removing all white Italian Travertine marble cladding and replacement with tan limestone and grey granite; Completed 1994 Engberg Anderson Architects







Redesign of west exterior stairs; Completed 1994 Engberg Anderson Architects





New Loading Dock Structure and North Colonnade Infill Project, Completed 1995 Kahler Slater Architects



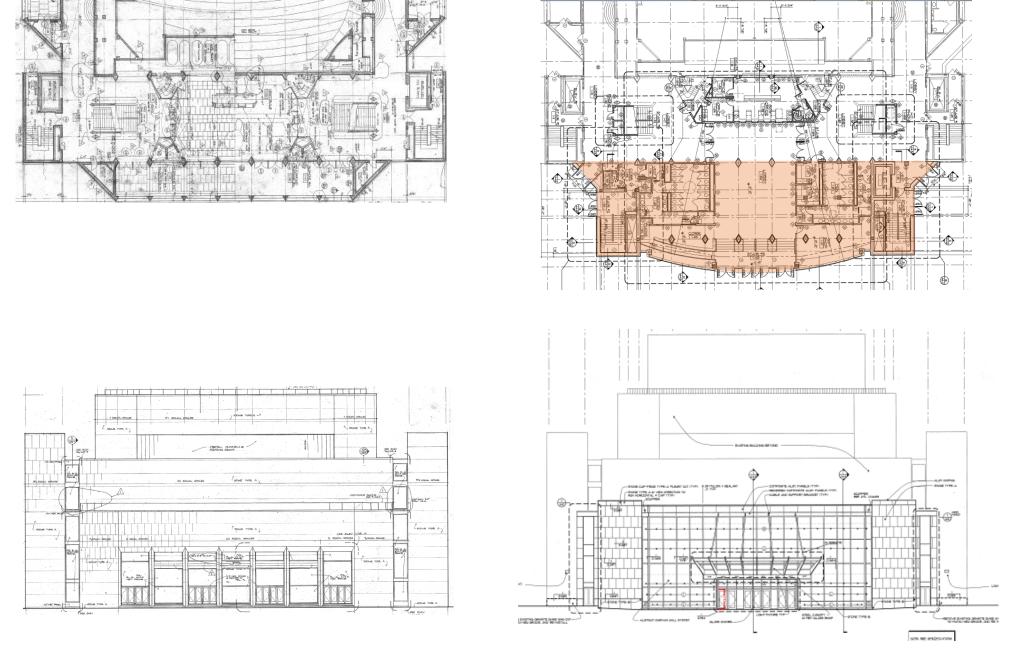


New Loading Dock Structure and North Colonnade Infill Project, Completed 1995 Kahler Slater Architects





East Entry Façade Redesign and Addition; Opening 1996 Kahler Slater Architects NE and SE banner poles replacing small groves; Completed 1996 Kahler Slater Architects



East Entry Façade Redesign and Addition; Opening 1996 Kahler Slater Architects



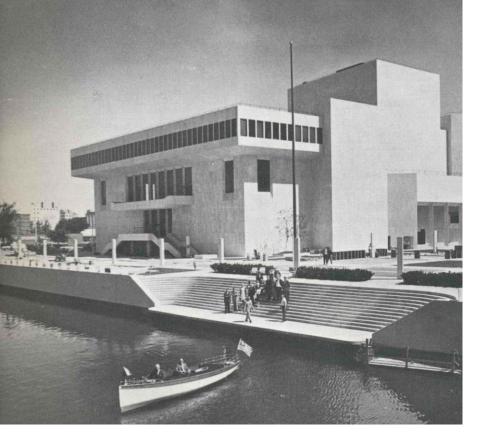


East Entry Façade Redesign and Addition; Opening 1996 Kahler Slater Architects





LED Lighting Cantilevered Structures; Completed 1997 Focus Lighting

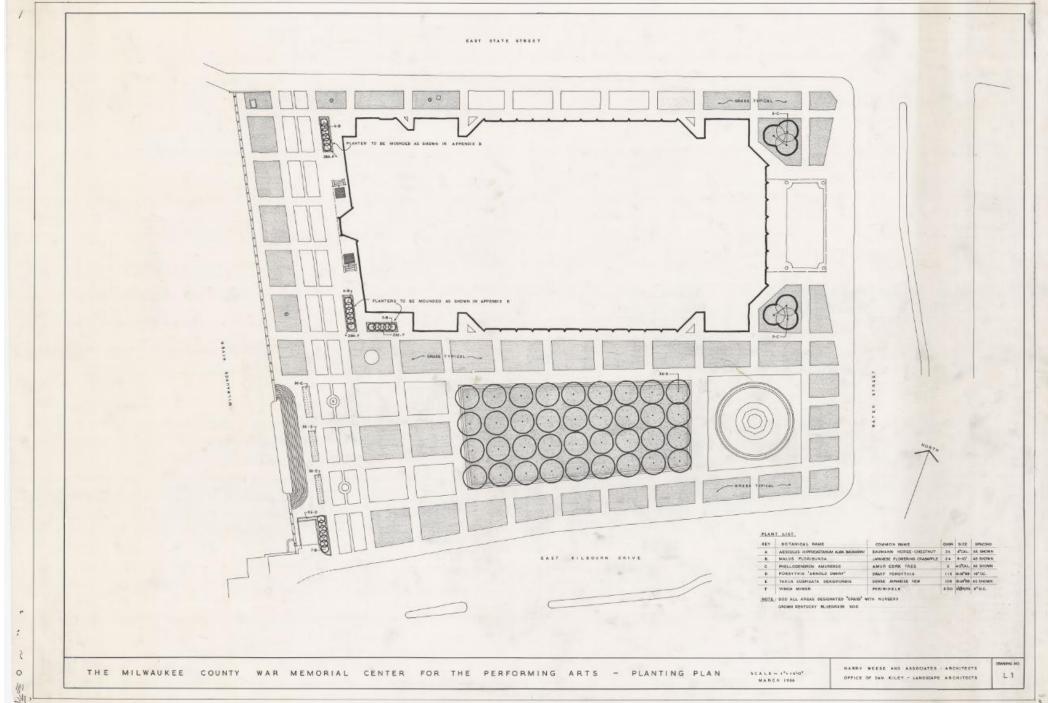


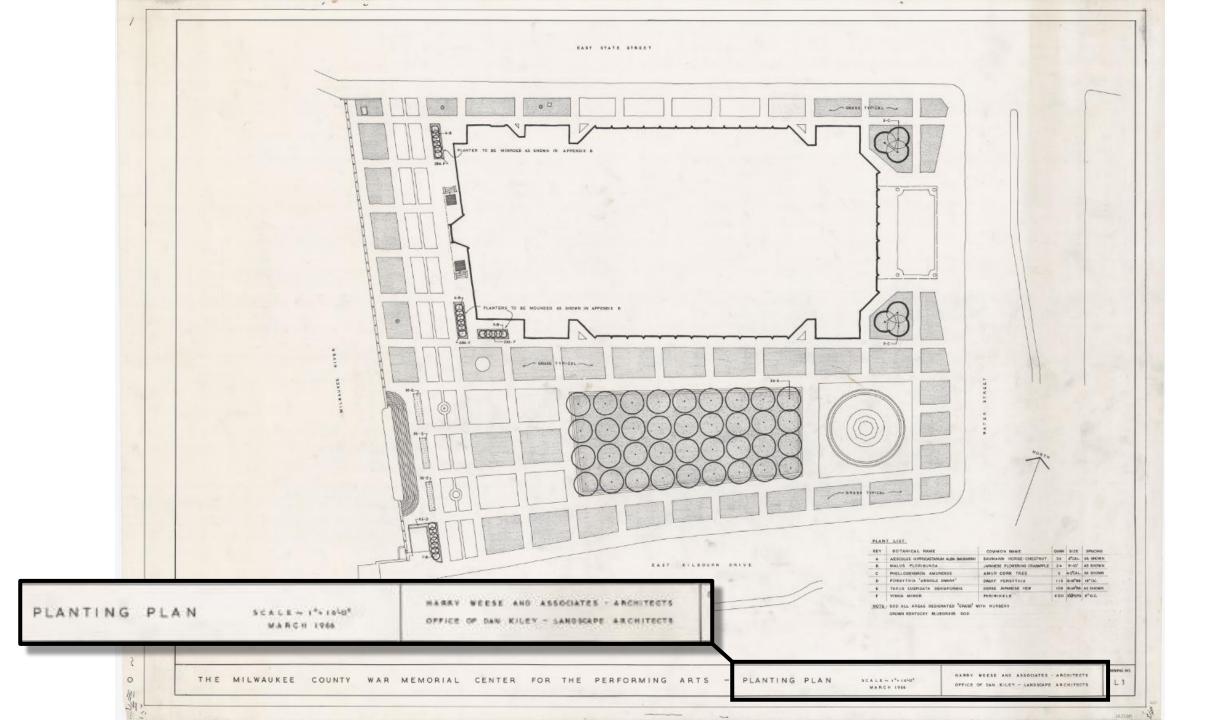


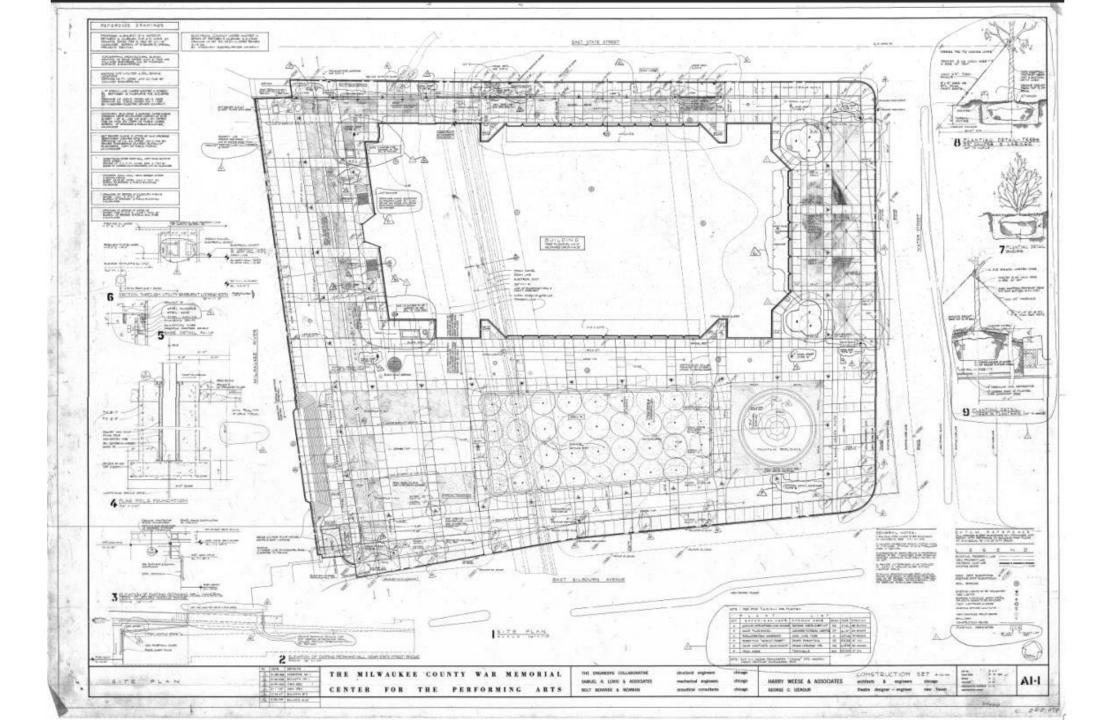
Kidz Stage Riverfront Theater; Opening 2000 Kahler Slater Architects Vogel Hall Addition and NW Landscape Design; Opening 2016 La Dallman Architects

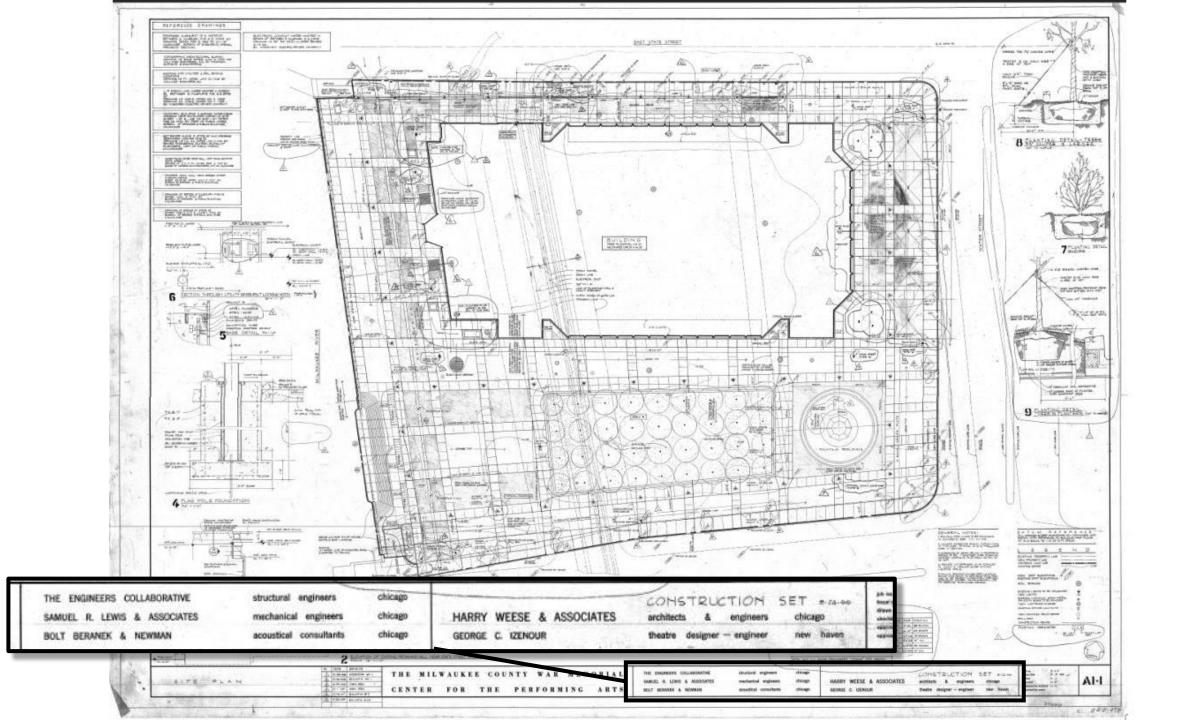


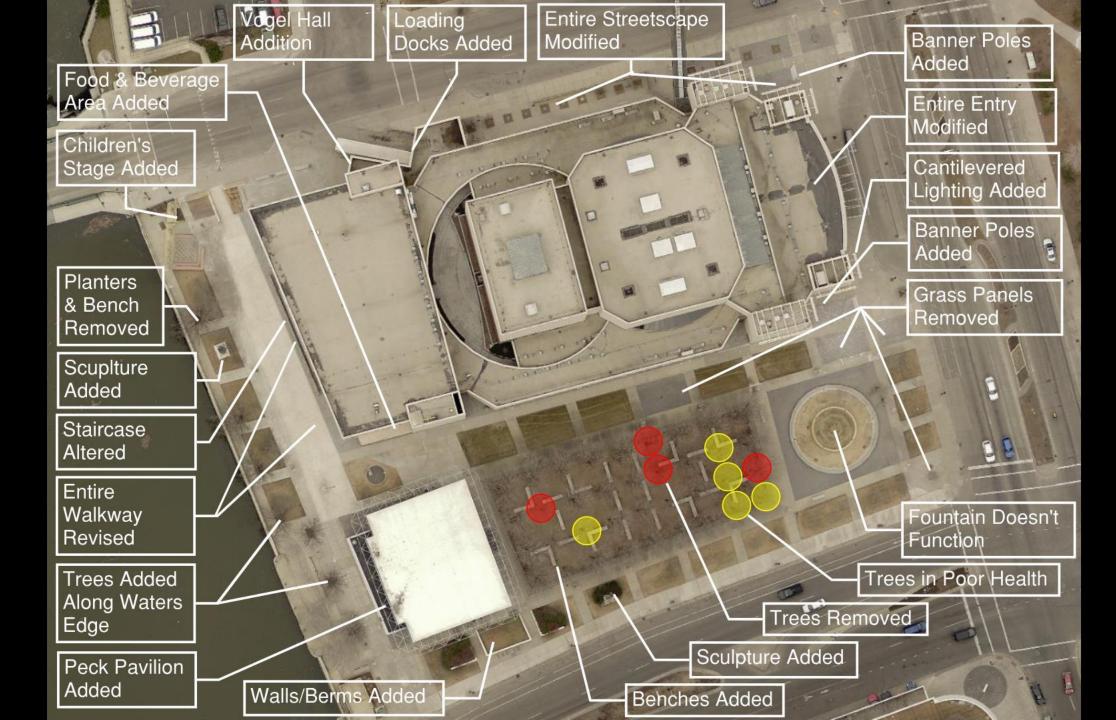














MARCUS CENTER

APRIL 29, 2019 · NTS



CHANGED SINCE ORIGINAL DESIGN



SIMILAR TO ORIGINAL DESIGN

112,700sf TOTAL (NOT INCLUDING BUILDING)

CHANGED: 72,320sf (64%)

SIMILAR: 40,380sf (36%)

"The common council shall BALANCE the public interest in the preservation of the structure, site or district that is the subject of the recommendation and the interest of the owner or others in using the property for his, her or their purposes."

THE MARCUS CENTER IMPACT

20,000

UNDERSERVED CHILDREN ARE ENRICHED BY FREE MARCUS CENTER ARTS EDUCATION PROGRAMMING



100 MILWAUKEE PUBLIC SCHOOLS
STUDENTS INTERESTED IN
PURSUING SECONDARY
EDUCATION IN THE ARTS
RECEIVE ONE-ON-ONE
MENTORING THROUGH THE
MARCUS CENTER'S ARTSCONNECT
PROGRAM EACH YEAR

2,300+ EVENTS
TAKE PLACE AT THE
MARCUS CENTER
PER YEAR

SINCE OPENING IN 1969 THE
MARCUS CENTER HAS BEEN A PROUD
MILWAUKEE COUNTY WAR
MEMORIAL HONORING THOSE
WHO HAVE BRAVELY
SERVED OUR COUNTRY

695,000

TOTAL ATTENDANCE FOR EVENTS AT THE MARCUS CENTER EACH YEAR

TOTAL BROADWAY TICKET
REVENUE LAST YEAR WAS
OVER \$7 MILLION,
CONTRIBUTING TO OUR
ABILITY TO SERVE AS A 90%
EARNED INCOME NONPROFIT

7,000

MILWAUKEE PUBLIC SCHOOLS STUDENTS
PARTICIPATE EACH YEAR IN THE MARCUS
CENTER'S ART, SPEECH AND WRITING
CONTESTS FOR THE DR. MARTIN LUTHER
KING JR. BIRTHDAY CELEBRATION, HELD
FOR FREE AT THE CENTER FOR THE LAST
35 YEARS

21,000

HOURS OF VOLUNTEERISM TAKE PLACE AT THE MARCUS CENTER EACH YEAR

BASED ON TOURISM EXPENDITURES,
MARCUS CENTER PERFORMANCES HAD A

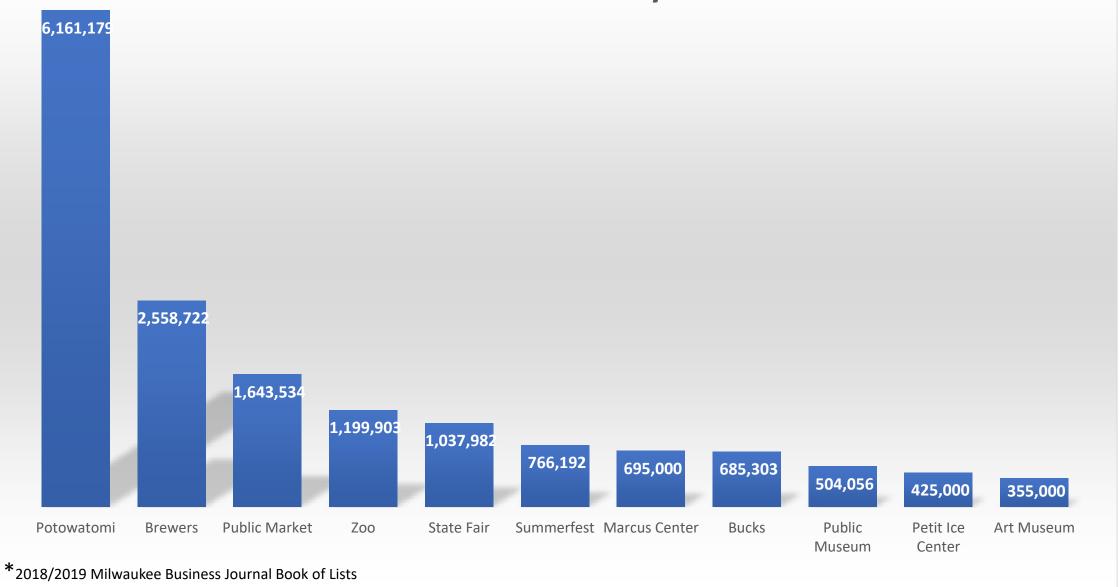
\$34 MILLION

ECONOMIC IMPACT LAST SEASON

5,000 CHILDREN ENJOYED FREE
PERFORMING ARTS ON THE OUTDOOR
PLAZA AT THE MARCUS CENTER LAST
YEAR THROUGH KIDZ DAYS



Milwaukee Attractions by Attendance*





Resident Partners at the Marcus Center























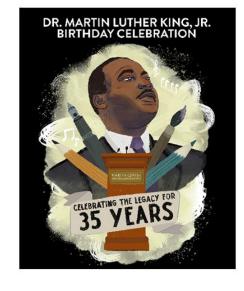


Marcus Center Annual Outreach Programs











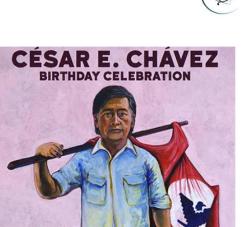












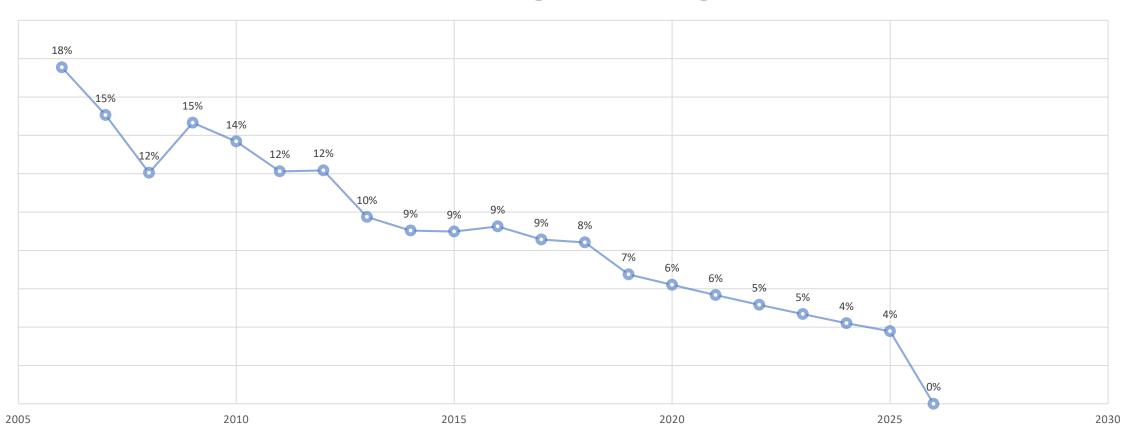
IN THE CITY!



Business/Financial Situation

- Stewards of Community Asset
- 49 years of balanced budgets
- No deferred maintenance
- 10-year operating and capital agreement
- 99-year lease
- MSO departure in 2020/2021 season

Milwaukee County Support as Percentage of Budget

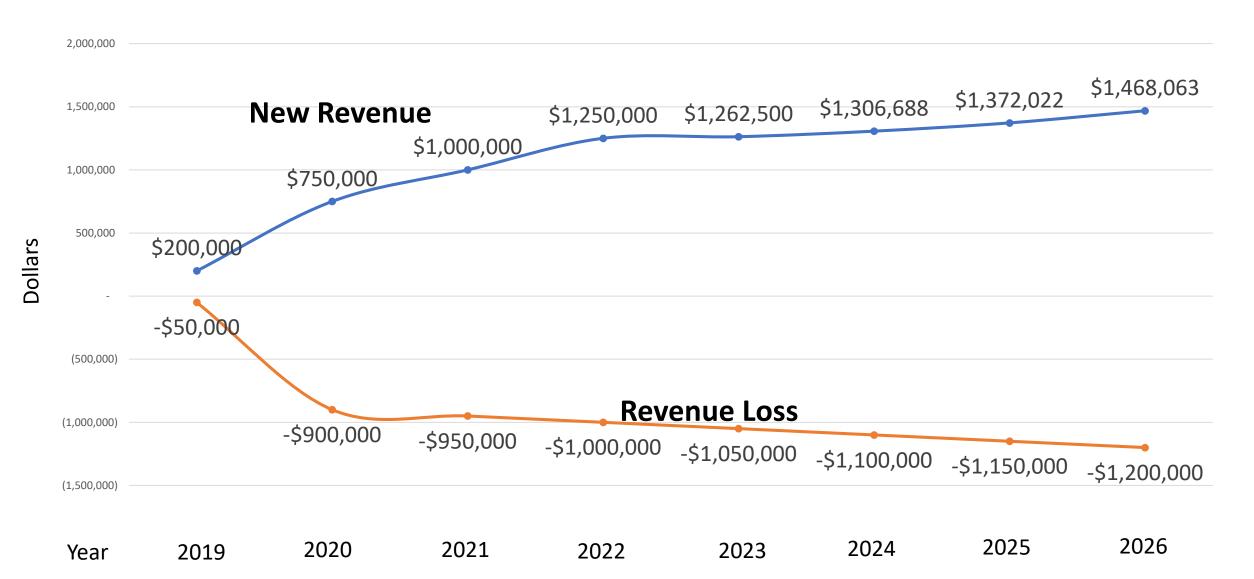


Visioning/Planning Process

- Formal Strategic Planning with staff & Board of Directors
- Engaged P3 Development Group
 - 100+ Man on the street interviews in 30 neighborhoods
 - Interviews with 15 community organizations
 - In depth interviews with Resident Arts groups and other regular users of the Marcus Center spaces
- Survey to 10,000 patrons
- Presentation to funders, board members, non-profit partner organizations, corporate supporters
- Detailed presentation to and preliminary approval by Milwaukee County Administration
- Extensive media coverage

Resulted in \$65 million privately funded vision for the Marcus Center

Financial Projections



Practical Implications of Approval

- Eliminate an important programming space on the site by requiring the chestnut grove to remain as-is
- Preclude removal and replacement of non-functional fountain to increase programmable space
- Hinder, and perhaps preclude, creating new lobby space for First Stage as well as the planned member lounge
- Prohibit the technology displays on and around the building
- Uncertainty in fundraising