

# DANIEL J. STERK

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## EXPERIENCE

### **REXNORD POWER TRANSMISSION GROUP, MILWAUKEE, WI**

*Director, Strategic Operations – February, 2014-present*

Responsible for integrating Rexnord's global manufacturing footprint to improve efficiency, reduce redundancy, and spread Best Practices. Working with the various Commercial and Operational business leaders to align and focus our strategy and our capital spending. Working with our corporate Business Development group to examine potential acquisitions.

### **REXNORD GEAR GROUP, MILWAUKEE, WI**

*Plant Manager, Mill Products – 2013-2014*

Responsible for managing the operations of a \$60M business, including the largest captive steel foundry and the largest ring gear manufacturing facility western hemisphere. Improved safety and quality to world-class levels while maintaining 95%+ on-time delivery.

### **REXNORD GEAR GROUP (FORMERLY THE FALK CORPORATION), MILWAUKEE, WI**

*Director, Manufacturing Engineering and Facilities –2005-2013*

Responsible for managing the Plant Engineering and Manufacturing Engineering groups in an 850,000 square foot facility. In charge of capital spending, as well as over \$15M of annual spending in tooling, maintenance, supplies, and utilities.

- Extensive training in the Rexnord Business System (RBS), modeled after the Danaher Business System.
- Along with the rest of the operations management team, leading significant improvements in profitability, on-time delivery, safety, quality, and overall customer satisfaction.
- Reconstructed a large portion of our plant that was destroyed in a gas explosion in 2006. Got the company back into operation in less than three months and completed over \$20M of rebuild construction in less than a year.

### **THE FALK CORPORATION, MILWAUKEE, WI**

*Consolidation Manager – 2004-2005*

Responsible for managing a \$20M project to close a 287,000 square-foot facility and consolidate the operations into another existing facility.

- When I took it over, the project had suffered from poor management for six months. It was behind schedule, over budget, and lacked clear direction.
- Established direction and accountability, straightened out the budget problems, and got the project back on track in three months.

### **HAMILTON SUNDSTRAND, PLEASANT PRAIRIE, WI**

*Operations Manager – 1999-2004*

Part of a management team that established a new enterprise to develop and produce aerospace-quality motors and generators for industrial markets. Direct responsibilities included Production, Manufacturing Engineering, Plant Maintenance, Quality, and Human Resources.

- Established a visual flow manufacturing system for complete production of electric generators and motors.
- Achieved qualification in a corporate-wide Continuous Improvement initiative, similar to Six Sigma.
- Developed an open, friendly, participative culture.
- Took business from \$2 Million to \$16 Million in sales in five years.
- Achieved ISO 9001-2000 certification.

**THE FALK CORPORATION, MILWAUKEE, WI**

*Manufacturing Manager - Housings Group, 1997-1999*

Responsibilities for Production, Manufacturing Engineering, Materials Planning, Operations Planning, and Plant Engineering within the housing manufacturing process.

- Completely integrated the fabrication process (which had always been tied to Falk's Foundry) into the housing production flow, reducing leadtime and improving interaction.

*Superintendent - Machine Shop and Heat Treat, 1996-1997*

Managed six departments consisting of six supervisors and 150 hourly employees (including one self-directed work team) across three shifts. Responsible for staffing, budgeting, adding new equipment, meeting shipment goals, maintaining quality, improving safety, responding to customer demands, and maintaining a quality work environment for our employees.

*Supervisor - Machine Shop and Heat Treat Department, 1994-1996*

- Responsible for the successful start-up of a new \$4 million pit carburizing facility.

*Facilities Planning/Process Engineer, 1989-1994*

Responsible for the design and implementation of manufacturing cells as Falk transitioned from a traditional-style of manufacturing to cellular manufacturing.

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*Engineering Co-op Student, 1984-1989*

I worked in a three-month rotation system (three months at Falk, three months at college, etc) over a four-and-a-half-year period.

## EDUCATION

GMI ENGINEERING & MANAGEMENT INSTITUTE (NOW KETTERING UNIVERSITY)

*Bachelor of Science in Mechanical Engineering, 1989*

Dean's List, 2 semesters

MILWAUKEE SCHOOL OF ENGINEERING

*Master of Science in Engineering Management, 2000*

## SKILLS

- Strong advocate of Daily Management to increase engagement, provide focus, and drive accountability.
- Experienced with most lean tools. Able to facilitate 5S, TPM, and PFMEA kaizens.
- Effective communicator. I have good listening skills, and have met very few people in my career with whom I cannot get along, mostly because I find it easy to see admirable qualities in all of the people with whom I work.
- Good leader. I cultivate good working relationships with my reports to enable them to best use their skills and experience for our success.
- Excellent understanding of the financial side of running a business, and adept at managing multiple budgets.