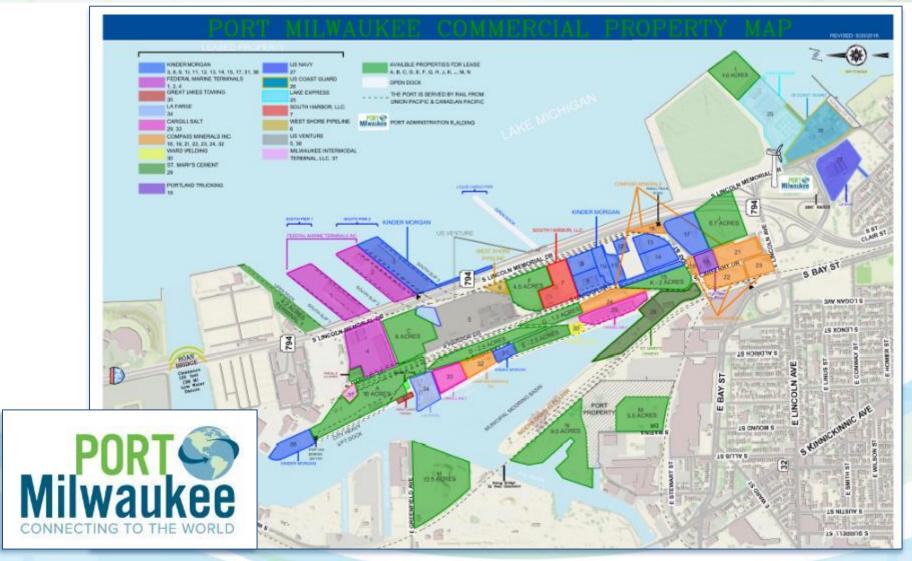


Commercial Property & Port Tenants



2017: Revenues and Expenses

	2017	2016
Operating Revenues*	\$3,993,656	\$3,797,346
Operating Expenses	\$3,158,982	\$3,074,860
Net Income	\$834,674	\$722,486
Personal Property Tax	\$496,829	\$508,167



2017: Port Tonnage Summary

	2017 (Overall)	2016 (Overall)	Percent Change
Total Public Docks	1,932,826	1,698,674	13.78%
Total Private Docks	640,544	742,398	-13.72%
Total Port Tonnage	2,573,380	2,441,072	5.42%



2017: Specific Commodities

	2017 (Overall)	2016 (Overall)	Percent Change
Dry Bulk	1,718,894	1,478,682	14%
General Cargo & Steel	188,480	188,115	0%
Liquid Cargo	25,452	31,877	-25%
Grain	245,803	389,752	-59%



2017: Vessel Counts

	2017 (Overall)	2016 (Overall)
American/ Canadian Lakers	160	137
Foreign	43	42
Barges	94	92
Cruise Ships	4	3
Total	301	274



2017: Other Highlights

- 2016 Pacesetter Award at Wisconsin International Trade May 2017
- Intermodal Survey Launch July 2017
- New Glarus Brewing Tanks Import July 2017
- Whitcomb locomotive export August 2017
- "Doors Open" September 2017
- Canadian House of Commons (Parliament) Visit September 29, 2017
- Cruise ship visits, including the Hamburg October 2017
- Structural Reinforcement of Liquid Cargo Pier Late 2017
- Foreign Trade Zone utilization 8 Operators



Questions and Contact Information

THANK YOU!

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