# HUMAN RESOURCES AGREEMENT (THE BEACON)

CAO Doc. 251655v2

### HUMAN RESOURCES AGREEMENT (THE BEACON PROJECT)

This Human Resources Agreement ("Agreement") is entered into as of \_\_\_\_\_\_\_, 2018, by and between the City of Milwaukee ("CITY"), and Hamburger Lofts LLC, a Wisconsin Limited Liability Company, ("DEVELOPER").

WHEREAS, the parties to this Agreement acknowledge and understand that this Agreement is executed in conjunction with the Restated and Amended Purchase, Sale, and Development Agreement dated even herewith ("Development Agreement") in connection with the implementation of a development project (defined below) located at 2130 South Kinnickinnic Avenue and 353 East Bay Street, Milwaukee, Wisconsin;

WHEREAS, DEVELOPER acknowledges that CITY has established policies regarding the utilization of SBEs (defined below), in Chapters 355 and 370 of the Milwaukee Code of Ordinances ("MCO"); and

**WHEREAS**, DEVELOPER acknowledges that CITY has established policies regarding the utilization of unemployed and underemployed CITY residents in development projects pursuant to sec. 355-7 of the MCO; and

WHEREAS, DEVELOPER acknowledges that approval and execution of the Development Agreement was conditioned upon the DEVELOPER, its affiliates and their agents, agreeing to use Best Efforts, as defined below, to meet the requirements of this Agreement with respect to the development of the PROJECT, as defined below.

**NOW, THEREFORE**, the parties agree as follows:

#### I. **DEFINITIONS**

- 1. SBE is a business that has been certified by the City of Milwaukee Office of Small Business Development (the "OSBD") as a Small Business Enterprise based on the requirements of sec. 370-25 of the MCO.
- 2. FIRST-SOURCE EMPLOYMENT PROGRAM means an employment program operated by CITY or its designee which is to be utilized as contractors' first source for recruiting applicants for both new and replacement employment.
- 3. JOINT VENTURE is an association of two or more persons or businesses to carry out a single business enterprise for profit for which purpose they combine their property, capital, efforts, skills and/or knowledge.
- 4. PROJECT for the purposes of this Agreement and the Developer's obligations hereunder means the Beacon Project, as more particularly described in Section 1 of the Development Agreement, to include the development of property located at 2130 South Kinnickinnic Avenue and 353 East Bay Avenue, Milwaukee, Wisconsin.
- 5. PROJECT COSTS means all costs of the PROJECT, but less and excluding all costs associated with the purchase, lease or right to use any land; permit fees paid to CITY or any other governmental entity or quasi-governmental entity; utility company fees; financing and interest expenses; insurance premiums; other work not contracted through DEVELOPER and over which DEVELOPER does not have direction or control in the selection of contractors or material providers for the same; and other costs approved by DEVELOPER and the OSBD, with such approval not being unreasonably withheld, conditioned or delayed. DEVELOPER or its representatives and the OSBD have met and determined the eligible PROJECT COSTS for such phase or portion of the PROJECT.
- 6. RPP means CITY's Resident Preference Program as described in sec. 355-7 of the MCO.

#### II. SMALL BUSINESS ENTERPRISE PROGRAM

In accordance with sec. 355-13-4 of the MCO, DEVELOPER shall, in developing and constructing the PROJECT, use Best Efforts, as defined below, to utilize SBEs for no less than 25% of the total PROJECT construction costs including supplies and non-professional services and 18% of the amounts expended for the purchase of professional services for the PROJECT deemed eligible pursuant to SBE guidelines, as summarized in **Exhibit A "Categories of Work."** 

- A. "Best Efforts" when exercised by DEVELOPER in conjunction with the SBE participation in the PROJECT, is defined as DEVELOPER completing all of the following activities:
  - 1. Advertise in general circulation and trade association media, as well as in community newspapers regarding contracting and subcontracting opportunities. Advertising in the Daily Reporter and two other publications shall be the minimum acceptable level of performance. Complete **Exhibit B "SBE Marketing Plan Publications/Advertising Contacts"** and submit it to the OSBD. Advertisements shall be submitted to OSBD for review prior to publication.
  - 2. Provide interested SBEs and the agencies listed in **Exhibit C** "SBE Marketing Plan Community Agency Contacts" with adequate information about the PROJECT plans, specifications, and contract/subcontract requirements at least two weeks prior to the date the contract bidding process commences. DEVELOPER shall document Community Agency Contacts by completing the Contact Sheet attached as **Exhibit C1** "SBE Contact Sheet" and submitting it to the OSBD prior to commencement of the bidding process.

- 3. Complete and submit **Exhibit D** "Form A Contractor Compliance Plan" to the OSBD upon execution of the prime contractor's contract, if any, or upon commencement of construction.
- 4. Conduct pre-bid or selection conferences and a walk-through at least two weeks in advance of the date bids are due.
- 5. Provide written notice of the PROJECT to all pertinent construction trade and professional service SBEs listed in the current City of Milwaukee Directory soliciting their services in sufficient time (at least two weeks) to allow those businesses to participate effectively in the contract bidding or selection process. To identify SBEs for the PROJECT, utilize the current Official City of Milwaukee SBE Directory published by OSBD. The directory can be accessed on-line at:

https://milwaukee.diversitycompliance.com/FrontEnd/VendorSear chPublic.asp?TN=milwaukee&XID=2276

- 6. Follow-up with SBEs who show an interest in the PROJECT during the initial solicitation process and document contact with SBE firms using **Exhibit E "SBE Solicitation Form."**
- 7. Select trade and professional service areas for SBE awards wherein the greatest number of SBEs exist to perform the work, thereby increasing the likelihood of contracts or subcontracts being awarded to SBEs. Where appropriate, split contracts or subcontracts into smaller, economically feasible units to facilitate SBE participation.
- 8. Negotiate in good faith with interested SBEs, not reject SBE bids or proposals as unqualified or too high without sound reasons based on a thorough review of the bid or proposal submitted and maintain documentation to support

the rejection of any SBE bid or proposal. Bids that are not cost effective and/or are not consistent with the PROJECT schedule will be considered "rejectable." Rejected bids or proposals shall be documented on **Exhibit F "SBE Rejection of Bid or Proposal Form."** 

- 9. Utilize the services available from public or private agencies and other organizations for identifying SBEs available to perform the work.
- 10. Include in the PROJECT bid, requests for proposals or selection documents and advertisements an explanation of PROJECT requirements for SBE participation to prospective contractors and subcontractors.
  - 11. As necessary and whenever possible, facilitate the following:
- (a) Joint ventures, limited partnerships or other business relationships intended to increase SBE areas of expertise, bonding capacity, credit limits, etc.
  - (b) Training relationships
  - (c) Mentor/protégé agreements
- B. If DEVELOPER meets or exceeds the 25% requirement for SBE participation for the construction, including supplies and non-professional services, for the entire PROJECT and the 18% requirement for SBE participation for the purchase of professional services for the entire PROJECT, whether commenced before or after the date hereof, it shall be deemed that DEVELOPER has achieved or exceeded CITY's SBE requirement with respect to that aspect of the PROJECT, for the purposes of fulfilling the terms of this Agreement.
- C. Contract or subcontract amounts awarded to SBE suppliers, that do not manufacture products they supply, may only be counted for up to one-fifth of the entire SBE participation requirement for construction supplies described in subsection B, above.

#### III. RESIDENT PREFERENCE PROGRAM

DEVELOPER shall, in developing and constructing the PROJECT, use Best Efforts, to utilize unemployed or underemployed residents, as defined in sec. 355-1-3 of the MCO, for no less than 40% of the total "worker hours" expended on "Construction," as those terms are defined in sec. 309.41 of the MCO,<sup>1</sup> included in PROJECT COSTS but less and excluding all non-Construction PROJECT COSTS.

- A. "Best Efforts," when exercised by DEVELOPER in conjunction with the RPP participation in the PROJECT, is defined as DEVELOPER completing all of the following activities:
  - 1. Listing and causing contractors and sub-contractors to list open positions with any first source hiring agency specified by the OSBD.
  - 2. Disseminating information provided by the OSBD to all contractors and sub-contractors on how to recruit unemployed and underemployed residents.
  - 3. Listing and causing contractors and sub-contractors to list job openings with Wisconsin Job Service, W-2 agencies and other agencies as specified by the OSBD.
  - 4. Working in cooperation with CITY, identify and implement any other activities and steps to maximize utilization of unemployed and underemployed residents on the PROJECT.
  - 5. Disseminating the Employee Affidavit form, attached as **Exhibit G**, to all contractors and sub-contractors for their use in documenting RPP compliance.
  - 6. Causing contractors and sub-contractors to participate in training on the CITY's LCP Tracker Labor Compliance Software.

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<sup>&</sup>lt;sup>1</sup> The definition of "Construction" shall mean "Construction" as defined in sec. 309.41 of the MCO, but as modified to reflect the private nature of the PROJECT.

- 7. Throughout the construction of the PROJECT, causing contractors and sub-contractors to provide timely payroll information, on at least a monthly basis, via LCP Tracker, including data on the race, gender, zip code, trade and hourly wage of unemployed and underemployed residents utilized in the PROJECT.
- B. Prior to the commencement of the PROJECT, DEVELOPER or its representatives and the OSBD shall meet and confer to determine the eligible PROJECT COSTS, which are Construction costs subject to the Best Efforts to meet the RPP requirement.
- C. DEVELOPER shall file the reports attached as **Exhibit H** "Construction RPP Hours Calculation" to evidence Best Efforts to comply with RPP requirements with the OSBD. All RPP reports shall be accompanied by supporting Employee Affidavits, in the form attached as **Exhibit G**.
- D. Apprenticeship and On-The-Job Training Requirements. In accordance with sec. 355-9-1 of the MCO, DEVELOPER shall require its contractors and subcontractors on the PROJECT to use Best Efforts to employ apprentices and on-the-job trainees in the performance of all construction contracts and subcontracts for the PROJECT in accordance with the maximum ratio of apprentices to journeymen established by the Wisconsin Department of Workforce Development and in accordance with the following requirements:
  - 1. One-quarter of the apprentices and on-the-job trainees required for the PROJECT as measured in worker hours, shall be unemployed or underemployed residents of the CITY. For every worker hour exceeding the requirements of this subsection, 1.5 hours shall be credited toward the 40% resident utilization requirement for the PROJECT.
  - 2. Of the apprentice and on-the-job trainee worker hours required for the PROJECT under this section, at least 40% shall be attributable to unemployed or

underemployed residents residing in zip codes established as high-poverty pursuant to sec. 355-9-1-a-2 of the MCO.

The requirements of this section D are subject to sec. 355-9-1-b of the MCO. In the event that the OSBD finds that the apprenticeship or on-the-job training are not appropriate for the PROJECT, the requirements of this section D may be waived or adjusted administratively by the OSBD without the need for an amendment to this Agreement.

#### IV. SBE AND RPP REPORTING

DEVELOPER agrees to report to the OSBD, CITY's Common Council and the Zoning, Neighborhoods and Development Committee of the CITY's Common Council on DEVELOPER's utilization of SBEs and unemployed or underemployed residents in its contracting activities for the PROJECT, pursuant to Chapters 355 and 370 of the MCO and in accordance with the requirements of this Agreement. In order to monitor the PROJECT's SBE and RPP worker participation, CITY requires, and DEVELOPER agrees to take the following steps:

- A. Provide a list of all categories of work for each phase or portion of the PROJECT, with budget allowances, for which bids will be solicited and highlight those categories, based upon DEVELOPER's knowledge and experience, which are conducive to SBE participation.
- B. Provide the OSBD with documentation supporting efforts extended to solicit bids from SBEs. Upon request, DEVELOPER shall make information related to SBE bids available to the OSBD.
- C. Submit an SBE Monthly Report to the OSBD on or before the 20th of each month, or a quarterly report with the approval of the OSBD, on the form attached as **Exhibit I "Form D SBE Monthly Report."**

- D. Intentionally Deleted.
- E. Upon request from the OSBD, make a quarterly presentation to the Zoning, Neighborhoods and Development Committee of the CITY's Common Council regarding achievement of SBE and RPP standards for the duration of construction of the PROJECT. Said presentation shall be coordinated through the OSBD.
- F. Complete and submit a final **Exhibit I** and **Exhibit J "SBE Subcontractor Payment Form"** to the OSBD upon completion of all construction of the PROJECT.

#### V. <u>LABOR STANDARDS.</u>

DEVELOPER shall comply with all applicable state and municipal labor standards provisions on the PROJECT. DEVELOPER shall provide and cause its contractors and subcontractors to provide the OSBD any necessary documentation relative to compliance with applicable labor standards provisions on forms specified by the OSBD.

#### VI. <u>CITY ADMINISTRATION</u>.

The OSBD shall have primary responsibility for the administration of this Agreement as well as primary monitoring and enforcement authority for the programs and activities encompassed by this Agreement. In exercising its responsibilities under the Agreement, the OSBD shall use good faith and act in a reasonable manner. Notwithstanding the foregoing, the OSBD shall make all information and data collected pursuant to this Agreement available to CITY's Department of City Development and Comptroller in order to allow fulfillment of their respective responsibilities with respect to the programs and activities encompassed by this Agreement. CITY's Department of City Development and Comptroller shall cooperate with and assist the OSBD in the administration of this Agreement.

#### VII. <u>DEVELOPER ADMINISTRATION</u>.

DEVELOPER may retain a person or firm reasonably acceptable to the OSBD, to act as DEVELOPER's consultant and to assist in record keeping, collection of information, and the filing of all reports necessary to demonstrate compliance with the requirements of this Agreement. DEVELOPER shall also comply with the reporting requirements set forth in Section IV of this Agreement.

#### VIII. AUDIT RIGHTS.

DEVELOPER shall keep or cause others under its control, including its contractors and subcontractors to keep accurate, full and complete books and accounts with respect to costs of developing, constructing, and completing the PROJECT, including personnel records, and carrying out the duties and obligations of DEVELOPER hereunder. All the books and accounts required to be kept hereunder shall be maintained in accordance with generally accepted accounting principles consistently applied, and shall be kept for a period of seven years.

#### IX. PUBLIC RECORDS.

Records shall be maintained in accordance with requirements prescribed by the CITY with respect to all matters covered by this Agreement. Both parties understand that the CITY is bound by Wisconsin Public Records Law, and as such, all of the terms of this Agreement are subject to and conditioned on the provisions of Wis. Stat. Section 19.21, et seq. DEVELOPER acknowledges that it is obligated to assist the CITY in retaining and producing records that are subject to Wisconsin Public Records Law. Except as otherwise authorized, these records shall be maintained for a period of seven years from the date of this Agreement.

#### X. NOTICES.

All notices under this Agreement shall be made in writing and deemed served upon depositing the same in the United States Postal Service as "Certified Mail, Return Receipt Requested," addressed as follows:

A. To the CITY: Office of Small Business Development

City of Milwaukee 200 East Wells Street Milwaukee, WI 53202

Attn: Director

With a copy to: Department of City Development

City of Milwaukee 809 North Broadway Milwaukee, WI 53202 Attn: Commissioner

B. To DEVELOPER: Hamburger Lofts LLC

1011 N. Cass Street Milwaukee, WI 53202 Attn: James Wiechman

With a copy to: Mawicke & Goisman, S.C.

1509 N. Prospect Ave. Milwaukee, WI 53202 Attn. Victor A. Kornis

#### XI. SANCTIONS.

In the event that DEVELOPER does not demonstrate Best Efforts to meet the requirements of this Agreement or if any document submitted to CITY by DEVELOPER or a contractor or subcontractor of DEVELOPER contains false, misleading or fraudulent information, the OSBD may impose any of the following sanctions:

A. Imposition of a requirement that remedial efforts be undertaken by DEVELOPER for the remaining portion of the PROJECT where initial reports demonstrate non-compliance with the RPP hours required for the PROJECT.

- B. Specific performance or specified remedies under this Agreement.
- C. Remedies available under the Development Agreement for such non-compliance.
- D. Termination, suspension or cancellation of the Development Agreement or any contract or agreement related to the PROJECT in whole or in part.

E. After a due process hearing, denial of DEVELOPER's right to enter into agreements with the CITY for two (2) years.

#### XII. COUNTERPARTS.

This Agreement may be signed in one or more counterparts, which, when taken together, shall constitute one and the same document.

SIGNATURES ON NEXT PAGE

IN WITNESS WHEREOF, the parties have executed this Human Resources Agreement as of the date first written above.

HAMBURGER LOFTS LLC	CITY OF MILWAUKEE
By:	By: Tom Barrett, Mayor
Its:	By:
	By:Martin Matson, City Comptroller

Rachel S. Kennedy Assistant City Attorney State Bar No. 1066459

Approved as to form and execution and content this \_\_\_\_\_ day of \_\_\_\_\_\_, 20\_\_\_\_.

### EXHIBIT A CATEGORIES OF WORK

## CATEGORIES OF WORK CONSTRUCTION BUDGET FOR PROJECT

WORK DESCRIPTION	<u>GENERAL</u>	SUPPLIER ITEMS
CITE DDEDAD ATION.		
SITE PREPARATION:	¢0.00	
DEMOLITION	\$0.00	
EXCAVATION	\$0.00	
SOIL HAULING & DISPOSAL	\$0.00	
STORMWATER MANAGEMENT SYSTEM	\$0.00	
OTHER SITE:	\$0.00	
BUILDING CONSTRUCTION:		
FOOTINGS & FOUNDATION	\$0.00	
FLOOR SLAB	\$0.00	
STRUCTURAL STEEL**	**	\$0.00
GLAZING	\$0.00	7
MASONARY	\$0.00	
ROOFING	\$0.00	
ROUGH CARPENTRY	\$0.00	
FINISH CARPENTRY	\$0.00	
DOORS, FRAMES & MILLWORK	\$0.00	
HVAC EQUIPMENT**	**	\$0.00
PLUMBING	\$0.00	
FIRE PROTECTION	\$0.00	
ELECTRICAL	\$0.00	
DRYWALL	\$0.00	
CEILINGS	\$0.00	
FLOORING	\$0.00	
CERAMIC TILE	\$0.00	
LIGHTING	\$0.00	
PAINTING/INTERIOR FINISH	\$0.00	
OTHER:	\$0.00	
OTHER:	\$0.00	
OTHER:	\$0.00	
SITE IMPROVEMENTS:		
PAVING	\$0.00	
LATERALS/CATCH BASIN	\$0.00	
LANDSCAPING	\$0.00	
FENCING	\$0.00	
OTHER:	\$0.00	

TOTAL HARD COSTS	\$0.00		\$0.00
PROFESSIONAL SERVICES			
ARCHITECTUAL	\$0.00		
ENGINEERING	\$0.00		
LEGAL SERVICES	\$0.00		
SURVEY	\$0.00		
ENVIRONMENTAL	\$0.00		
GENERAL CONTRACTOR	\$0.00		
CONSTRUCTION MANAGER	\$0.00		
OTHER:	\$0.00		
TOTAL PROFESSIONAL SERVICES	\$0.00		
COST SUMMARY & SBE CALCULATIONS	CATEGORY	RATE	SBE REQUIREMENT
CONSTRUCTION EXCLUDING SUPPLIER			
ITEMS	\$0.00	25%	\$0.00
SUPPLIER AMOUN <b>T</b> **	\$0.00	25%	\$0.00
PROFESSIONAL SERVICES	\$0.00	18%	\$0.00
TOTAL SBE REQUIREMENTS			\$0.00

#### **EXHIBIT B**

#### SBE MARKETING PLAN – PUBLICATIONS/ADVERTISING CONTACTS

Please provide copies of all publications or advertisements to the OSBD. If you did not publicize with any of the organizations listed below, please provide a written explanation.

Milwaukee Times (Published weekly)	
1936 North King Drive, Milwaukee, WI 53212	
Tele No: (414) 263-5088	
Contactedno	
Contact Person Date and Time	
The Milwaukee Courier (Published weekly)	
2003 W. Capitol Drive, Milwaukee, WI 53206	
Tele No: (414) 449-4860 Fax: (414) 906-5383	
Contactedyesno	
Contact Person Date and Time	
Milwaukee Community Journal, Inc. (Published twice weekly)	
3612 North King Drive, Milwaukee, WI 53212	
Tele No: (414) 265-5300	
Contactedno	
Contact Person Date and Time	
<b>Daily Reporter</b> (Published daily M-F)	
225 E. Michigan St., Suite 540, Milwaukee, WI 53202	
Tele No: (414) 276-0273 Fax: (414) 276-8057	
Contacted	
Contact Person Date and Time	
Spanish Journal (Published weekly)	
611 West National Avenue, Suite 316, Milwaukee, WI 53204	
Tele No: (414) 643-5683 Fax: (414) 643-8025	
Contacted	
Contact Person Date and Time	
Milwaukee Black Business	
PO Box 250307, Milwaukee, WI 53225	
Tele No: (414) 533-4803	
info@mkeblackbusiness.com	
www.mkeblackbusiness.com	
Contactedno	
Contact Person Date and Time	

### EXHIBIT C SBE MARKETING PLAN – COMMUNITY AGENCY CONTACTS

#### **National Association of Minority Contractors**

6122 North 76th Street Milwaukee, WI 53218 (414) 454-9475 http://www.namcwi.com

#### **African American Chamber-Commerce**

633 W Wisconsin Ave., Suite 603 Milwaukee, WI 53203 (414) 462-9450 http://www.aaccwisconsin.org/

#### **Hispanic Chamber of Commerce of Wisconsin**

1021 W National Ave. Milwaukee, WI 53204 (414) 643-6963 https://hccw.org/

#### **Hmong Wisconsin Chamber of Commerce**

6815 W. Capitol Drive, Suite 204 Milwaukee, WI 53216 (414) 645-8828 http://www.hmongchamber.org/

#### **EXHIBIT C1**

#### Small Business Enterprise (SBE) Contact Sheet

Name of Agency	Address of Agency	<b>Contact Person</b>	Date of Contact	Time of Contact

#### **Exhibit D**



#### CITY OF MILWAUKEE

### OFFICE OF SMALL BUSINESS DEVELOPMENT FORM A - CONTRACTOR COMPLIANCE PLAN

Please list <u>all</u> proposed subcontractor(s) and/or material suppliers for this project.

	I. GEN	IERAL İNFORMAT	ION (REQUIRED)	
Project Name:		SBE Participati	ion:% Total Dollar	Amount: \$
Project Description:				
r roject Decempaerii				
	II. PRIME CO	NTRACTOR INFO	RMATION (REQUIRED)	
Contractor Name:				
Address:				
City/State/Zip:				
Contact Person:			Title:	
Phone:			E-mail:	
City of Milwaukee SBE	Certification:	Yes	No	
	III. Ac	KNOWLEDGEMEN	NT (REQUIRED)	
I certify that the informat	ion included in this Com	pliance Plan is true a	nd complete to the best of my	knowledge.
Name of Authorized Repr	esentative:		Title:	
Signature:	:			
		For Staff Use	E ONLY	
Reviewed by OSBD Staff:			Date:	



## CITY OF MILWAUKEE OFFICE OF SMALL BUSINESS DEVELOPMENT FORM A - CONTRACTOR COMPLIANCE PLAN

List all subcontractor information in its entirety. Only SBE firms certified through the City Of Milwaukee Office of Small Business Development will be counted towards specified SBE requirements. Individual subcontractor SBE percentages should equal the overall participation as listed on Page 1. Please visit the OSBD website www.milwaukee.gov/osbd for a complete list of certified firms.

	IV. Su	BCONTRACT	TOR INFORMATION	ı	
Subcontractor Name:					
Contact Person:					
Phone:		Fax:	E-mail:		
City of Milwaukee SBE	Certification:	Yes	No		
Work performed / Mate	erials supplied:				
Please identify the propos	sed award amount and p	ercentage of th	ne contract the subcon	tractor will fulfill (if applicable).	
Proposed Award:	\$	Perce	entage of contract:_	%	
Owner/Representative	Signature:			Date:	
Subcontractor Name:					_
Contact Person:					
Phone:		Fax:	E-mail:_		
City of Milwaukee SBE	Certification:	Yes	No		
Work performed / Mate	erials supplied:				
Please identify the propos	sed award amount and p	ercentage of th	ne contract the subcon	tractor will fulfill (if applicable).	
Proposed Award:	\$	Perce	ntage of contract:	%	
Owner/Representative	Signature:			Date:	

\*PLEASE DUPLICATE AS NEEDED TO PROVIDE ADDITIONAL SUBCONTRACTOR INFORMATION\*

Department of Administration
Office of Small Business Development
City Hall, Room 606
200 East Wells Street
Milwaukee, WI 53202
Information Line: 414-286-5553 Fax: 286-8752
osbd@milwaukee.gov

osbd@milwaukee.gov www.milwaukee.gov/osbd

#### Exhibit E SMALL BUSINESS ENTERPRISE (SBE) SOLICITATION FORM

Name & Address of SBE Firm	
Name of Individual ContactedPhone Number	
Type of Work Date and Time of Contact	
Quotation or Proposal Received	
REMARKS: THESE SHOULD INCLUDE ANY FOLLOW UP ACTIONS. IN THE EVENT THAT	
THE SMALL BUSINESS ENTERPRISE WILL NOT BE UTILIZED, INCLUDE AN	
EXPLANATION OF THE REASON (s) WHY THE FIRM WILL NOT BE USED. FOR EXAMPLE: IF	
THE ONLY REASON FOR NON-UTILIZATION WAS PRICE, THE EXPLANATION SHOULD	
REFLECT WHAT STEPS WERE TAKEN TO REACH A COMPETITIVE PRICE LEVEL.	
REMARKS:	

## EXHIBIT F SMALL BUSINESS ENTERPRISE (SBE) Rejection of Bid or Proposal Form

	Name and Address		Bid or Proposal Submitted	Actual		Approved
	of SBE firm	Type of Work	by SBE	Award	Reasons for bid rejection	By
1						
2						
3						
4						
5						
6						
7						
8						

#### **EXHIBIT G**

	Contractor Name:
	Development Project Name
Employ	yee Affidavit
Residents P	reference Program
ersonal income tax, obtain my driver's license, e	
(Address)	e, WI(Zip Code)
esidency status:	(Zip code)
To verify my resident status, attached plea  Copy of my voter's certifi  Copy of my last year's Fo  Copy of my current Wisco  Copy of Other (i.e., Utility	cation form. rm 1040. onsin Driver's License or State ID.
;	AND
I have not worked in the p  Inderemployed status:  I certify that based on the attached	200 hours in the preceding 12 months.
am underemployed.	
	Print Name
	Sign Name
	Social Security Number
abscribed and sworn to me thisday	Home Telephone Number
f, A.D. y Commission Expires	

#### **RPP Chart**

### Income Eligibility Guidelines July 1, 2018 to June 30, 2019

Eligibility determination is based on household size and income. Total income must be  $\underline{at}$  or  $\underline{below}$  the amounts in this table.

Household Size	Yearly	Monthly	Twice per month	Every 2 weeks	Weekly
1	22,459	1,872	936	864	433
2	30,451	2,538	1,269	1,172	586
3	38,443	3,204	1,602	1,479	740
4	46,435	3,870	1,935	1,786	8893
5	54,427	4,536	2,268	2,094	1,047
6	62,419	5,202	2,601	2,401	1,201
7	70,411	5,868	2,934	2,709	1,355
8	78,403	6,534	3,267	3,016	1,508
For Each Additional Household Member, Add:	7,992	666	333	308	154

Source: Wisconsin Department of Public Instruction

#### **EXHIBIT H**

	_ Project
Construction RPP Hours	Calculation
Phase	

#### RPP Goal

Total Construction Hours Worked Pursuant to § 355-7.1a.				
"Worker Hours" includes work performed by persons filling				
apprenticeship and on-the-job training programs and excludes				
the number of hours of work performed by all non-Wisconsin				
residents.				
Multiplied by 40%				
Applicable RPP Goal				
Total RPP Construction Hours				
RPP Hour Surplus/Shortfall				
RPP Percentage				
(Total RPP Construction Hours/Total Construction Hours				
Worked)				

#### **EXHIBIT I**



CITY OF MILWAUKEE DEPARTMENT OF ADMINISTRATION OFFICE OF SMALL BUSINESS DEVELOPMENT

FORM D

#### **SBE MONTHLY REPORT**

The monthly report should be completed in its entirety and submitted **no later than the 20th of every month** to DOA-Office of Small Business Development. If this represents the final report, Form E - SBE Payment Certification should be attached for each subcontractor.

·	SECTION I. GENERAL INFO	DRMATION (REQUIRED)				
Month:		Final Report:Yes	No			
Prime Contractor:	City SBE	of Milwaukee Certification:Yes	No			
Address:		City/State/Zip:	·			
Purchase Order / Contract #:_	chase Order / Contract #: Project Name/Number:					
Description of service performed and/or materials supplied:						
Prime Contractor's Total:	\$	Prime Contractor's JTD:	\$			
Start Date		oletion Date:				
Start Date	com	Dietion Date.				
SBE Participation Requirement	nt: _\$ //	%				
	SECTION II. SUBCONTRACTOR	INFORMATION (PEOLIER	ED)			
List all SBE subcontractor firm(s) utilized in connection with the above contract, either as service performed and/or supplier for the month. Only SBE firms certified through the City Of Milwaukee Office of Small Business Development will be counted towards specified SBE requirements. Please visit the OSBD website www.milwaukee.gov/osbd for a complete list of certified firms.						
	Service Performed /		Total Amount Pa	aid		
Name of SBE Firm	Material Supplied	Amount Paid for the N	Month JTD			
	Total Payments to SBE					
SECTION III. ACKNOWLEDGEMENT (REQUIRED)  I/we hereby certify that I/we have ready the above and approved this information to be precise and confirmed. I further understand that failure to return this form by the specified time may cause a delay in payments (if applicable).						
Report Prepared By:	Title:		Date:			
Authorized Signature:	Title:		Date:			
Department of Administration Office of Small Business Development City Hall, Room 606 200 East Wells Street Milwaukee, WI 53202						

Information Line: 414-286-5553 Fax: 414-286-8752 www.milwaukee.gov/osbd

#### **DIRECTIONS FOR COMPLETING FORM D - MONTHLY REPORT**

#### **SECTION I. GENERAL INFORMATION**

Please provide all contractual information as indicated in Section I.

If the purchase order/ contract or project requires Small Business Enterprise (SBE) requirements, please indicate the percentage in the designated area.

#### **SECTION II. SUBCONTRACTOR INFORMATION**

Monthly reports are due by the 20th of each month via fax at 414-286-8752 or US Postal Service.

The data should indicate payments for the previous month. If there are zero payments for a reporting period, a monthly report indicating such should still be submitted.

Only report payments to City of Milwaukee SBE firms. Non-SBE firms will not be counted towards participation requirements.

Please duplicate the form if you need to add additional payment information.

#### SECTION III. ACKNOWLEDGEMENT

Sign and date Form D signifying that all information in precise and confirmed. Unsigned forms will not be accepted.

Updated: December 23, 2015

#### **EXHIBIT J**



CITY OF MILWAUKEE DEPARTMENT OF ADMINISTRATION OFFICE OF SMALL BUSINESS DEVELOPMENT

**FORM E** 

#### SBE SUBCONTRACTOR FINAL PAYMENT CERTIFICATION

This form is to be completed and signed by the Prime Contractor and SBE subcontractor firms that were utilized in connection with contract listed below, either for service performed and/or as a supplier.

Prime Contractor Name:				
	Purchase Order or Contract #			
Project Name:				
I hereby certify that our firm has paid the listed amou work performed and/or material supplied on the abov	ant to the SBE Subcontractor as indicated below for we contract.			
Authorized Signer:	Date:			
Subcontractor Name:				
Total payment received \$	_			
I hereby certify that our firm has received the listed amount from the Prime Contractor as indicated above for subcontract work performed and/or material supplied on the above contract.				
Owner/Representative Signature:	Date:			

Submit this form with the Prime Contractor's final FORM D (SBE Monthly Report) to:

Department of Administration
Office of Small Business Development
City Hall – Room 606
200 East Wells St
Milwaukee, WI 53202
(or fax to 414-286-8752)