



GRUBB & ELLIS.

From Insight to Results

WILLIAM E. HALPER

General Manager

Mr. Halper joined Miglin Beitler in Milwaukee in 1989. He currently is employed by Grubb & Ellis Management Services, Inc. and functions as a Portfolio Manager for 1.3 million sf of office properties in Wisconsin and Minnesota. He also serves as the General Manager of 411 East Wisconsin Center. Mr. Halper has extensive hands-on experience in all aspects of real estate including: asset management, lease negotiation (over 1.5 million square feet of lease transactions), budget preparation, financial analyses and reporting, proactive tenant relations, office construction management, contract specification writing/bidding procedures and general project management. He directs a maintenance and engineering staff of 10 employees responsible for building operations of systems and equipment.

In 2004 and again in 2005, Mr. Halper represented ownership and provided marketing and sales services in connection with the sale of The Brown Deer Business Park and 411 East Wisconsin Center on behalf of TIAA Realty, Inc.; and he has served other institutional real estate clients including Metropolitan Life and US Bancorp; and government entities - the Wisconsin Department of Transportation, the Wisconsin Department of Natural Resources and the City of Chicago. He has also provided tenant representation services to companies such as Wells Fargo, Schlumberger Sema, and TMP Worldwide, Inc.

Mr. Halper serves on the Milwaukee Downtown Business Improvement District (BID # 21) as a board member and was a founding member of the BID's Executive Committee in 1997-1998. He is a Certified Property Manager®, a licensed Wisconsin, Indiana and Illinois Real Estate Broker, and a Certified Commercial Investment Member - CCIM®.

Mr. Halper has B.A. degree in Economics and an MBA in Real Estate/Finance.