## **Robert Frizzell**

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## PROFESSIONAL EXPERIENCE

#### LOWLANDS GROUP OF GRAND CAFES MILWAUKEE, WI

Café Hollander, Café Benelux, Café Centraal

General Manager, July 2017-Present

# ENTERTAINMENT CONSULTING INTERNATIONAL (A CORDISH COMPANY), Louisville, KY Guy Fieri's Smokehouse

General Manager, March 2017-July 2017 (relocated to Milwaukee, WI)

- \$4 Million net sales annually with a 3/2 management team.
- Responsible for operating Guy Fieri's first Smokehouse concept to both his and ECI's expectations

#### Birracibo - Artisan Pizza & Craft Beer

General Manager, November 2015-March 2017

 Responsible for operations, culture, and branding of a brand new concept for the company. Hired a trained a team of 4 managers and 70 hourly employees.

#### BREAD & BUTTER CONCEPTS, Kansas City, MO

## Taco Republic & Taco Republic Food Truck

General Manager, June 2014-September 2014

- Improved sales & put in place BOH systems necessary for operational improvement.
- Trained a suitable replacement who could maintain the progress made, then moved to Urban Table for the same company, where my roles & tasks were similar

## Urban Table

General Manager, September 2014-November 2015

- Sales up 9% YTD, with all managers receiving half-bonus or better three consecutive Quarters
- PAC met or exceed budget six periods so far in 2015

## República: Modern Spanish Cuisine

New Restaurant Opening Coordinator, July 2015-August 2015

- Ran our first "New Restaurant Opening" in nearly two years. Hired 80 team members with a \$5Million annual budget and an 8 manager team. Wrote all new concept training materials.
- Trained GM who relocated from California to become acclimated to our brand and SOPs

## GORDON BIERSCH BREWERY RESTAURANT, Leawood, KS

General Manager, Feb 2013 - June 2014

- Write annual budgets
- Review and approve each fiscal period's P&L
- Establish standards for personnel performance and customer service.

## GORDON BIERSCH BREWERY RESTAURANT, Louisville, KY

Assistant General Manager, Apr 2012 - Feb 2013

 Relocated to Louisville, KY to assist with grand opening. Responsible for all interviewing, hiring and training of new team members. Remained in place for the first year to support \$4 Million in sales.

## GORDON BIERSCH BREWERY RESTAURANT, Leawood, KS

Assistant General Manager, Sep 2011 - Mar 2012

 Relocated to Leawood, KS to assist with grand opening. Responsible for all interviewing, hiring and training of new team members.