BUSINESS IMPROVEMENT DISTRICT NO. 16 UPTOWN CROSSING BUSINESS DISTRICT 2018 PROPOSED OPERATING PLAN

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WEST NORTH AVENUE BUSINESS IMPROVEMENT DISTRICT

2018 OPERATING PLAN

I. INTRODUCTION

A. Background

In 1984, the Wisconsin legislature created Sec. 66.1109 (formerly S. 66.608) of the Statutes (See Appendix A) enabling cities to establish Business Improvement Districts (BID) upon the petition of at least one property owner within the proposed District. The purpose of the law is "... to allow businesses within those Districts to develop, manage and promote the Districts and to establish an assessment method to fund these activities."

Upon petition from property owners within the West North Avenue Business District, the Common Council of the City of Milwaukee on September 27, 1995, by Resolution File Number 95078 created BID No. 16 (West North Avenue) and adopted its initial Operating Plan.

Section 66.1109 (formerly 66.608) (3) (b), Wis. Stats., requires that a BID Board "shall annually consider and make changes to the Operating Plan . . . The Board shall then submit the Operating Plan to the local legislative body for approval." The Board of BID No. 16 (Uptown Crossing Business District) submits this 2018 BID Operating Plan with technical assistance from the City of Milwaukee Department of City Development in fulfillment of the statutory requirement.

This plan proposes a continuation and expansion of the activities described in the initial July, 1995, BID Operating Plan. Therefore, it incorporates by reference the earlier plan as adopted by the Common Council. In the interest of brevity, this plan emphasizes the elements which are required by Sec. 66.608, Wis. Stats., and the proposed changes for 2018. This plan does not repeat the background information, which is contained in the initial Operating Plan.

B. Physical Setting

No changes in District planning or zoning have occurred since adoption of the initial Operating Plan. The BID District is now part of the City of Milwaukee's Comprehensive West Side Plan. (http://city.milwaukee.gov/Plansandstudies/West.htm)

II. DISTRICT BOUNDARIES

Boundaries of the District are put forth in Appendix B of this plan. A listing of the properties included in the District is provided in Appendix C.

III PROPOSED OPERATING PLAN

A. Plan Objectives

The BID will be used to finance the business property owners' share of the cost and ongoing maintenance of streetscape improvements. The objectives of this ongoing streetscaping project are as follows:

- A. To improve the overall appearance and image of the street.
- B. To enhance safety and security by increasing the amount of street and pedestrian level lighting.
- C. To attract new businesses and increase private investment in the District.
- D. To create an environment which will attract new customers and increase the economic viability of the area.

The streetscaping may include, but is not limited to, improvements such as; installation of pedestrian level "harp" lighting; replacing portions of the curb, gutter, and sidewalk; distinctive painting of pedestrian street crossings in the District; replacing portions of the sidewalk with paving brick; planting of street trees; and installation of bollards, benches, waste containers, information kiosks, banners, landscaping, public art and other streetscape amenities.

B. Proposed Activities

Principal activities to be undertaken by the BID during 2018 will include, but are not limited to the following:

- A. Maintaining communication with the property owners and business operators in the District regarding the design and implementation of the project via quarterly newsletters to the District and our updated website (www.uptowncrossing.com).
- B. Via involvement with other community resources and/or private developers, the BID will investigate avenues to facilitate economic development, real estate acquisition and activities opportunities, and including redevelopment management of BID functions. In the 2011 plan the board authorized expenditures for field measuring and preparing architectural drawings for two properties in the district which were listed for sale, were vacant and in need of major repairs. The renovation plans were completed and the BID issued an RFP aimed at a small developer or investor with the intent of creating a redevelopment partnership to improve one or both of these target properties. Both properties that were identified have been

sold to new owners. The BID board will continue to be proactive in seeking development partners and/or planning on forming a separate entity or partnership to acquire and rehab other properties in the District. We will work with the City's Department of City Development personnel in obtaining funding to maximize the positive impact that a building redevelopment can have on the entire BID District.

- C. Monitoring the ongoing maintenance of streetscape improvements, including maintenance to the public art projects at the French Immersion School and West Triangle.
- D. Negotiating and entering into a landscape maintenance agreement to provide installation and ongoing maintenance of plants, street banners including five (5) seasonal changes, and weekly portering services.
- E. Provide matching funds to City of Milwaukee Façade Grant Program. We plan to give up to \$2,500 to business owners that apply for and receive façade funding from The City. Example: \$10,000 Façade Improvement, City Funds \$5,000, BID 16 Funds \$2,500, Cost to Owner: \$2,500.
- F. Provide a contribution to BID business owners who participate in the Cities Surveillance Camera Program, up to \$600 per qualified participant per business address.
- G. Investigate ways to increase off street parking in the District where possible.
- H. Installation of a small urban orchard and park at N. 56th Street and W. North Ave.

C. Proposed Expenditures

PROJECT BUDGET 2018

Expenses

Repairs and Maintenance (street/sidewalk cleaning; refuse container repair/replacement; electrical maintenance, maintenance to the public art sculptures; electric usage for holiday décor, etc.)	\$38,841.00
Grounds (landscaping; crosswalk striping; holiday light pole decorations)	\$24,000.00
Administrative (management fee; postage; street banners; District newsletter; website updates; accounting for annual audit; special events; façade program)	\$70,570.00
Insurance	\$3,000.00
Total Operating Expenses	\$136,411.00
R.E. Development/Rehab/Lisbon Ave	\$30,000.00
Debt Expense* (Repayment to City of Milwaukee)	\$6,000.00
Contract Community Design Solutions to facilitate the Community Design Development Charette process for the Uptown Crossing BID.	\$10,000.00
Total BID Expenses for 2018	\$182,411.00

^{*} The streetscaping project was initiated in September 1996. In 2010, the BID completed this major project which was nearly completed in 2009, including the changing out of all cobra street lighting to match the pedestrian level lighting;

adding holiday lighting and other street amenities (i.e., street furniture, bus shelter amenities, etc.). Project costs were initially approved for approximately \$250,000. This is a matching grant project with 50% paid by the BID and 50% paid by the City.

The District will expend funds for maintenance of the streetscape amenities and the direct operation of the District. As City of Milwaukee resources get stretched by increasingly limited available funds, greater levels of private (BID) activity become necessary to keep the District clean, well maintained and attractive to new business prospects and people frequenting retail establishments in the area. Visitors to West North Avenue and West Lisbon Avenue expect an environment that makes them feel comfortable and safe as they conduct business in the area.

The BID Board will have the authority and responsibility to prioritize expenditures and to revise the District budget as necessary to match the funds actually available. Any funds unspent at the end of 2017 shall be carried over to 2018 and applied against future expenses.

D. Financing Method

It is proposed to raise \$129,479.00 through BID assessments (see Appendix D).

The City of Milwaukee and the District jointly and cooperatively fund the streetscaping. The District's share of the cost of the streetscaping and the operating expenses of the District have been funded by BID assessments on taxable properties within the District

The District entered into a Public Improvement Development and Maintenance Agreement, identified as Contract No. 96-239 (CM), dated April 2, 1997, with the City of Milwaukee.

The Public Improvement Development and Maintenance Agreement constitutes a long-term commitment and the District will not be terminated until all repayments to the City have been made and adequate provision is made for the

operation and management of the improvements financed through the District. The Public Improvement Development and Maintenance Agreement are in addition to this Operating Plan.

E. Organization of BID Board

The Board's primary responsibility is the implementation of this Operating Plan. The current BID No. 16 Board of Directors is comprised as follows:

- Gordon Steimle

Neighborhood resident, Washington Heights location

Chris Hau

Neighborhood resident, Architect Quorum Architects

Christine McRoberts

Property owner, business owner, North Avenue location

Matthew O'Neill

Neighborhood resident, Washington Heights location

Jason Rae

Associate at Nation Consulting, area business

John Mueller

A Washington Heights neighbor, property owner, North Ave

Ranell Washington

Associate at Town Bank, area business

The BID Board is currently seeking area property owners and business owners to join the BID Board; there are currently no open leadership position on the Board.

F. Relationship to Milwaukee West North Avenue Business Association

The BID shall be a separate entity from the Milwaukee West North Avenue Business Association notwithstanding the fact that members, officers, and directors of each may be shared. The Association shall remain a private organization, not subject to the open meeting law and not subject to the public record law except for its records generated in connection with the BID to provide services to the BID. At present, the Business Association is not actively operating.

IV. METHOD OF ASSESSMENT

A. Assessment Rate and Method

As of 2018 the commercial properties in the District had a total assessed value of \$26,420.600. This plan proposes to assess the taxable property in the District at a 2017 rate of \$5.00 per \$1,000 of assessed value for the purposes of the BID. Appendix A shows the projected BID assessment for each commercial property included in the District.

The principle behind the assessment methodology is that each property owner should contribute to the BID in proportion to the benefit derived from the BID. After consideration of assessment methods, it was determined that the assessed value of the property was the characteristic most directly related to the potential benefit provided by the BID.

The variables used to determine the regular BID assessments are:

- The total assessed value of each tax key parcel within the District;
 and
- 2. The specific dollar amount per \$1,000 of the assessed value of each tax key parcel.

The assessment methodology is as follows: For each of the taxable tax key parcels within the BID boundaries, the BID assessment is calculated by applying a \$5.00 per \$1,000 charge against the assessed value of the parcel.

B. Excluded and Exempt Property

The BID law requires explicit consideration of certain classes of property. In compliance with the law, the following statements are provided:

- Sec. 66.608 (1) (f) Im: The District may contain property used exclusively for manufacturing purposes, as well as properties used in part for manufacturing. These properties will be assessed according to the method set forth in this plan because it is assumed that they will benefit from development in the District.
- Sec. 66.608 (5) (a): Property known to be used exclusively for residential purposes will not be assessed. Such properties are identified as BID Exempt Properties in Appendix A, as revised each year.
- 3. In accordance with the interpretation of the City Attorney regarding Sec. 66.608 (1) (b), Wis. States., property exempt from general real estate taxes have been excluded from the District. Privately owned tax exempt property, which is expected to benefit from District activities, may be asked to make a financial contribution on a voluntary basis.

V. RELATIONSHIP TO MILWAUKEE COMPREHENSIVE PLAN AND ORDERLY DEVELOPMENT OF THE CITY

A. City Plans

In February 1978, the Common Council of the City of Milwaukee adopted a Preservation Policy as the policy basis for its Comprehensive Plan and as a guide for its planning, programming and budgeting decisions. The Common Council reaffirmed and expanded the Preservation Policy in Resolution File Number 881978, adopted January 24, 1989.

The Preservation Policy emphasizes maintaining Milwaukee's present housing, jobs, neighborhoods, services, and tax base rather than passively accepting loss of jobs and population, or emphasizing massive new development. In its January 1989 reaffirmation of the policy, the Common Council gave new emphasis to forging new public and private partnerships as a means to accomplish preservation.

The District is a means of formalizing and funding the public-private partnership between the City and property owners in the West North Avenue Bid District #16 business area and for furthering preservation and redevelopment in this portion of the City of Milwaukee. Therefore, it is fully consistent with the City's Comprehensive Plan and Preservation Policy.

B. City Role in District Operation

The City of Milwaukee has committed to helping private property owners in the District promote its development. To this end, the City has

played a significant role in the creation of the BID and in the implementation of its Operating Plan. In particular, the City will continue to:

- Provide technical assistance to the proponents of the District through adoption of the Operating Plan and provide assistance as appropriate thereafter.
- 2. Monitor and, when appropriate, apply for outside funds, which could be used in support of the District.
- Collect BID assessments, maintain the BID assessments in a segregated account, and disburse the BID assessments to the District.
- 4. Receive annual audits as required per Sec. 66.608 (3) (c) of the BID law.
- 5. On or before June 1st of each plan year, provide the Board, through the Tax Commissioner's Office, with the official City records on the assessed value of each tax key number within the District as of January 1st of each plan year for the purposes of calculating the BID assessments.
- Encourage the State of Wisconsin, Milwaukee County and other units of government to support the activities of the District.

VI. PLAN APPROVAL PROCESS

A. Public Review Process

The Wisconsin Business Improvement District law establishes a specific process for reviewing and approving proposed districts. Pursuant to the statutory requirements, the following process will be followed:

- 1. The Milwaukee City Plan Commission will review the proposed district boundaries and proposed operating Plan and will then set a date for a formal public hearing.
- 2. The City Plan Commission will send, by certified mail, a public hearing notice and a copy of the proposed Operating Plan to all owners of real property within the proposed Operating Plan to all owners of real property within the proposed district. In addition a Class 2 notice of the public hearing will be published in a local newspaper of general circulation.
- 3. The City Plan Commission will hold a public hearing, will approve or disapprove the Plan, and will report its action to the Common Council.
- 4. The Economic Development Committee of the Common Council will review the proposed BID Plan at a public meeting and will make a recommendation to the full Common Council.
- 5. The Common Council will act on the proposed BID Plan.
- 6. If adopted by the Common Council, the proposed BID Plan is sent to the Mayor for his approval.
- 7. If approved by the Mayor, the BID is created and the Mayor will appoint members to the District Board established to implement the Plan.

B. Early Termination of the District

The City shall consider terminating the District if the owners of property assessed under the Operating Plan having a valuation equal to more than 50% of the valuation of all property assessed under the Operating Plan, using the method of valuation specified herein, or the

owners of property assessed under the Operating Plan having an assessed valuation equal to more than 50% of the assessed valuation of all property assessed under the Operating Plan, file a petition with the City Plan Commission requesting termination of the District. On or after the date such a petition is filed, neither the Board nor the City may enter into any new obligations by contract or otherwise until the expiration of thirty (30) days after the date a public hearing is held and unless the District is not terminated.

Within thirty (30) days after filing of a petition, the City Plan Commission shall hold a public hearing on the proposed termination. Notice of the hearing shall be published as a Class 2 notice. Before publication, a copy of the notice with a copy of the Operating Plan and a copy of the detail map showing the boundaries of the District shall be sent by certified mail to all owners of real property within the District.

Within thirty (30) days after the date of such hearing, every owner of property assessed under the Operating Plan may send a written notice to the City Plan Commission indicating, if the owner signed a petition, that the owner retracts the owner's request to terminate the District or, if the owner did not sign the petition, that the owner requests termination of the District.

If, after the expiration of thirty (30) days after the date of the public hearing, by petition or subsequent notification and after subtracting any retractions, the owners of property assessed under the Operating Plan having a valuation equal to more than 50% of the valuation of all property assessed under the Operating Plan, using the method of valuation specified in the Operating Plan, or the owners of property assessed under the Operating Plan having an assessed valuation equal to more than 50% of the assessed valuation of all properties assessed under the Operating Plan have requested the termination of the District, the City shall terminate the District on the date that the obligation with the latest completion date entered into to implement the Operating Plan expires.

VII. FUTURE YEARS' OPERATING PLANS

It is anticipated that the BID will continue to revise and develop the Operating Plan annually in response to changing development needs and opportunities in the District, in accordance with the purposes and objectives defined in this Operating Plan.

Section 66.608 (3) (a) of the BID law requires the BID Board and the City to annually review and make changes as appropriate in the Operating Plan. Therefore, while this document outlines in general terms the complete development project, it focuses upon 2018 activities. Information on specific assessed values, budget amounts, and assessment amounts are based on 2017 conditions. Greater detail about subsequent years' activities will be provided in the required annual plan updates. Approval by the Common Council of such Operating Plan updates shall be conclusive evidence of compliance with this Operating Plan and the BID law.

VIII. AMENDMENT, SEVERABILITY, AND EXPANSION

The BID has been created under the authority of Section 66.608 of the Statutes of the State of Wisconsin. Should any court find any portion of this statute invalid or unconstitutional, its decision will not invalidate or terminate the BID and this BID Operating Plan shall be amendment to conform to the law without need of re-establishment.

Should the legislature amend the statute to narrow or broaden the process of a BID so as to exclude or include as assessable properties of a certain class or classes of properties, then this BID Operating Plan may be amended by the Common Council of the City of Milwaukee as and when it conducts its annual review and approval of the Operating Plan and without necessity to undertake any other act. This is specifically authorized under Sec. 66.608 (3) (b), Wis. Stats.

APPENDICES

- A. STATUTE
- **B. DISTRICT BOUNDARIES**
- C. PROPERTY LISTING
- D. 2017 PROJECTED ASSESSMENTS

Wisconsin Statutes section

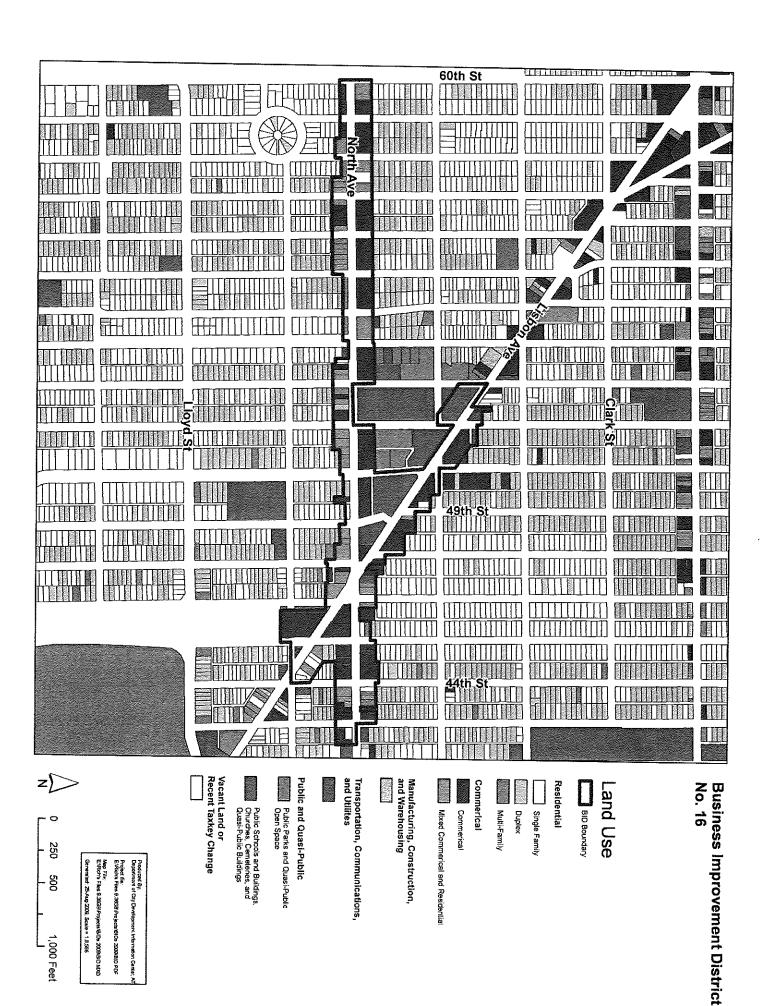
66.1109 Business improvement districts. (1) In this section:

- (a) "Board" means a business improvement district board appointed under sub. (3) (a).
- (b) "Business improvement district" means an area within a manicipality consisting of contiguous parcels and may include nailroad rights—of-way, rivers, or highways continuously bounded by the parcels on at least one side, and shall include parcels that are contiguous to the district but that were not included in the original or amended boundaries of the district because the parcels were taxexempt when the boundaries were determined and such parcels because taxable after the original or amended boundaries of the district were determined.
- (c) "Chief executive officer" means a mayor, city manager, village president or town chairperson.
- (d) "Local legislative body" means a common council, village board of trustees or town board of supervisors.
 - (e) "Municipality" means a city, village or town.
- (f) "Operating plan" means a plan adopted or amended under this section for the development, redevelopment, maintenance, operation and promotion of a business improvement district, including all of the following:
- The special assessment method applicable to the business improvement district.
- im. Whether real property used exclusively for manufacturing purposes will be specially assessed.
- 2. The kind, number and location of all proposed expenditures within the business improvement district.
- A description of the methods of financing all estimated expenditures and the time when related costs will be incurred.
- 4. A description of how the creation of the business improvement district promotes the orderly development of the municipality, including its relationship to any municipal master plan.
 - 5. A legal opinion that subds. 1. to 4, have been complied with.
- (g) "Planning commission" means a plan commission under s. 62.23, or if none a board of public land commissioners, or if none a planning committee of the local legislative body.
- (2) A municipality may create a business improvement district and adopt its operating plan if all of the following are mec
- (a) An owner of real property used for commercial purposes and located in the proposed business improvement district designated under par. (b) has petitioned the municipality for creation of a business improvement district.
- (b) The planning commission has designated a proposed business improvement district and adopted its proposed initial operating plan.
- (c) At least 30 days before creation of the business improvement district and adoction of its initial operating plan by the municipality, the planning commission has held a public hearing on its proposed business improvement district and initial operating plan. Notice of the hearing shall be published as a class 2 notice under cit. 983. Force publication, a copy of the notice together with a copy of the proposed initial operating plan and a copy of a detail map showing the boundaries of the proposed business improvement district shall be sent by certified mail to all owners of real property within the proposed business improvement district shall state the boundaries of the proposed business improvement district and shall indicate that copies of the proposed initial operating plan are available from the planning commission on request.

- (d) Wittin 30 days after the hearing under par. (c), the owners of property to be assessed under the proposed initial operating plan having a valuation equal to more than 40% of the valuation of all property to be assessed under the proposed initial operating plan, using the method of valuation specified in the proposed initial operating plan, or the owners of property to be assessed under the proposed initial operating plan, or the owners of property to be assessed valuation equal to more than 40% of the assessed valuation of all property to be assessed under the proposed initial operating plan, have not filed a petition with the planning commission protesting the proposed business improvement district or its proposed initial operating plan.
- (a) The local legislative body has voted to adopt the proposed initial operating plan for the municipality.
- (3) (a) The chief executive officer shall appoint members to a business improvement district board to implement the operation plan. Beard members shall be confirmed by the local legislative body and shall serve staggered terms designated by the local legislative body. The board shall have at least 5 members. A majority of board members shall own or occupy real property in the cusiness improvement district.
- (5) The board shall annually consider and may make changes to the operating plan, which may include termination of the plen, for its business improvement district. The board shall then submit the operating plan to the local legislative body for its approval. If the local legislative body disapproves the operating plan, the board shall consider and may make changes to the operating plan and may continue to resubmit the operating plan until local legislative body approval is obtained. Any change to the special assessment method applicable to the business improvement district shall be approved by the local legislative body.
- (c) The board shall prepare and make available to the public annual reports describing the current status of the business improvement district, including expenditures and revenues. The report shall include an independent certified audit of the implementation of the operating plan obtained by the municipality. The municipality shall obtain an additional independent certified audit upon termination of the business improvement district.
- (d) Either the board or the municipality, as specified in the operating plan as adopted, or amended and approved under this section, has all powers necessary or convenient to implement the operating plan, including the power to contract.
- (4) All special assessments received from a business improvement district and all other appropriations by the municipality or other moneys received for the benefit of the business improvement district shall be placed in a segregated account in the municipal treasury. No disbursements from the account may be made except to relimburse the municipality for appropriations other than special assessments, to pay the costs of audits required under sub. (3) (c) or on order of the board for the purpose of implementing the operating plac. On termination of the business improvement district by the municipality, all moneys collected by special assessment remaining in the account shall be disbursed to the owners of specially assessed property in the business improvement district, in the same proportion as the last collected special assessment.
- (4m) A municipality shall terminate a business improvement district if the owners of property assessed under the operating plan having a valuation equal to more than 50% of the valuation of all property assessed under the operating plan, using the method of valuation specified in the operating plan, or the owners of property assessed under the operating plan having an assessed valuation equal to more than 50% of the assessed valuation of all property assessed under the operating plan, file a petition with the planning commission requesting termination of the business improvement district, subject to all of the following conditions:

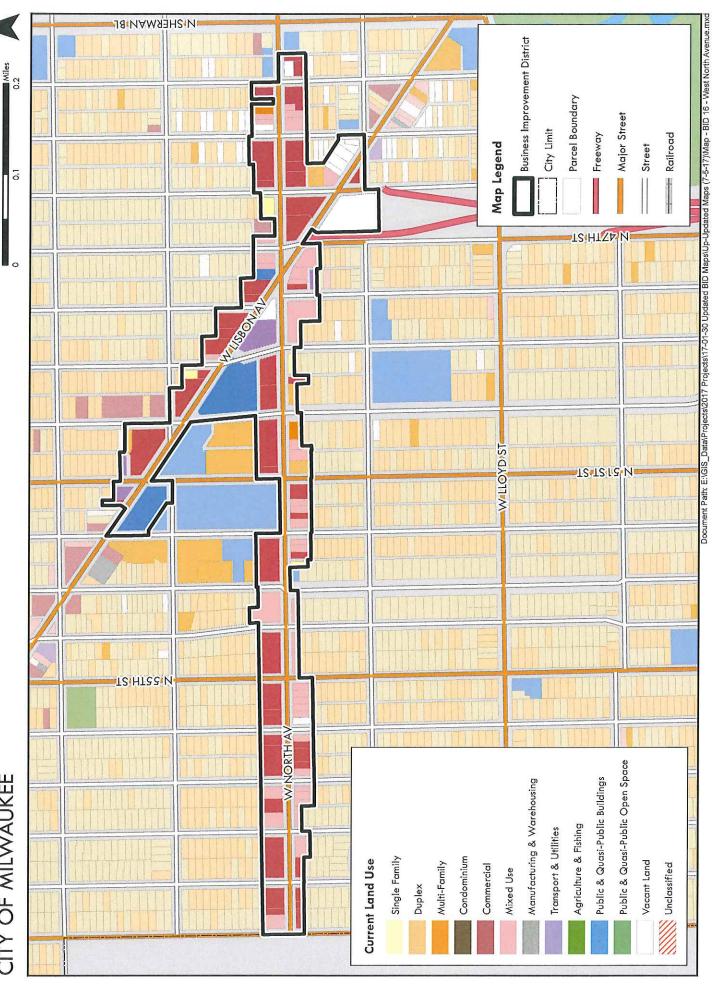
- (a) A petition may not be filed under this subsection earlier than one year after the date the municipality first adopts the operating plan for the business improvement district.
- (b) On and after the date a petition is filed under this subsection, neither the board nor the municipality may enter into any new obligations by contract or otherwise to implement the operating plan until the expiration of 30 days after the date of hearing under par. (c) and unless the business improvement district is not terminated under par. (e).
- (c) Within 30 days after the filing of a petition under this subsection, the planning commission shall hold a public hearing on the proposed termination. Notice of the hearing shall be published as a class 2 notice under ch. 985. Before publication, a copy of the notice together with a copy of the operating plan and a copy of a detail map showing the boundaries of the business improvement district shall be sent by certified mail to all owners of real property within the business improvement district. The notice shall state the boundaries of the business improvement district and shall indicate that copies of the operating plan are available from the planning commission on request.
- (d) Within 30 days after the date of hearing under par. (c), every owner of property assessed under the operating plan may send written notice to the planning commission indicating, if the owner signed a petition under this subsection, that the owner retracts the owner's request to terminate the business improvement district, or, if the owner did not sign the petition, that the owner requests termination of the business improvement district.
- (e) If after the expiration of 30 days after the date of hearing under par. (c), by petition under this subsection or subsequent notification under par. (d), and after subtracting any retractions under par. (d), the owners of property assessed under the operating plan having a valuation equal to more than 50% of the valuation of all property assessed under the operating plan, using the method of valuation specified in the operating plan, or the owners of property assessed under the operating plan having an assessed valuation equal to more than 50% of the assessed valuation of all property assessed under the operating plan, have requested the termination of the business improvement district, the municipality shall terminate the business improvement district on the date that the obligation with the latest completion date entered into to implement the operating plan expires.
- (5) (a) Real property used exclusively for residential purposes and real property that is exempted from general property taxes under s. 70.11 may not be specially assessed for purposes of this section.
- (b) A municipality may terminate a business improvement district at any time.
- (c) This section does not limit the power of a municipality under other law to regulate the use of or specially assess real property.

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BID NO. 16: WEST NORTH AVENUE

CITY OF MILWAUKEE



Total Assessment	\$400.50 \$452.50 \$725.00 \$735.00 \$736.00 \$740.00 \$740.00 \$717.50 \$1165.00 \$372.50 \$372.50	\$1.280.00 \$1,285.00 \$1,395.00 \$3,135.00 \$3,145.00 \$4,450.00 \$1,450.00 \$4,885.00 \$2,225.00 \$2,225.00 \$2,225.00 \$2,430.00 \$2,44.00	\$6,625,00 \$2,085,00 \$2,090,00 \$1,786,00 \$1,786,00 \$1,286,00 \$1,286,00 \$1,286,00 \$1,286,00 \$1,200,00 \$1,200,00 \$1,200,00	\$524.50 \$1,505.00 \$491.00 \$700.00 \$7700.00 \$1245.00 \$1245.00 \$1440.00 \$1440.00 \$1440.00 \$165.0
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ANNUAL REPORT

Uptown Crossing Business Improvement District #16 September 2017

The property owners and merchants within Business Improvement District #16, Uptown Crossing, have been involved with the following activities in the area bounded by West North Avenue from Sherman Boulevard to North 60th Street and West Lisbon Avenue from 45th Street to North 52nd Street.

The procurement, promotion and encouragement of new businesses in the area, including activities specifically designed to create in the Business Area a clean, attractive, safe commercial environment contributing to individuals wanting to visit and patronize businesses in the District.

The continuing distribution of a quarterly newsletter, informing member merchants of activities and events occurring within the District.

The maintenance and upkeep of streetscape improvements including street and sidewalk maintenance, light pole banners, public art piece, tree grates, refuse containers, landscaping amenities, specially painted pedestrian crossings and holiday decorations, all intended to make the District a more attractive area within which to locate a business or to conduct business.

The BID's website last updated in 2016 (www.UptownCrossing.com), allowing members and the general public easy and convenient access to information concerning property events and new businesses in the Uptown Crossing business community with the ability to easily add content.

On-going communication with City of Milwaukee Departments and Aldermen pertaining to the location and creation of new businesses entering the area. New businesses located in BID #16 includes Tricklebee Café, 4424 W North Ave, brand new Town Bank, 4720 W Lisbon Ave, T-Mobile, 5640 W. North Ave, Floral Alchemy, 5119 W. North Ave, and Cloud Nine, 5205 W. North Ave.

Two new Board members were appointed in 2017. John Mueller is a property owner and Washington Heights resident. Ranell Washington is an assistance Vice President working from the new Town Bank location on Lisbon Ave in the district.

The Bid Board signed a contract for a new Bublr Bike station to be installed at the corner of N. 56th Street and W. North Ave.

The BID Board is also working on the installation of a mini orchard and pocket park at the vacant lot at N. 56th and W. North Ave (see attached sketch).

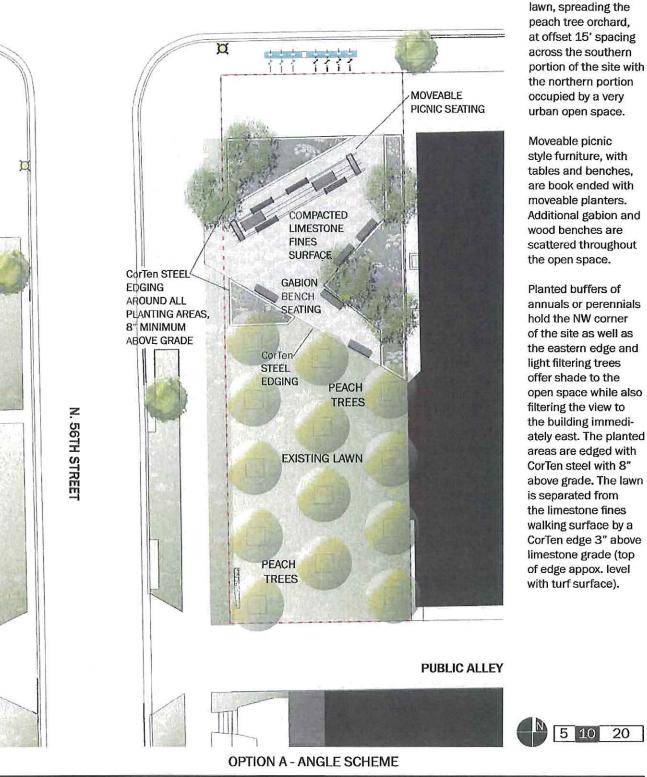
Also in 2016, the BID board and the Department of City Development purchased the property located at 4623 West Lisbon Ave, and have plans to redevelop the property to better improve the gateway into BID#16. We continue to work with the DCD and the WI DOT to envision a new transportation link into the district and neighborhood.

In 2017 the BID board continued to provide matching funds to the City of Milwaukee's Façade Grant Program, reserving \$10,000 per year for façade grants.

In addition to the above specific activities, the BID continues to act as a solidifying influence for property owners within its boundaries, providing to them an organization that attempts to maintain the commercial viability of the area and to promote it as a desirable area within which to do business.

W. NORTH AVENUE

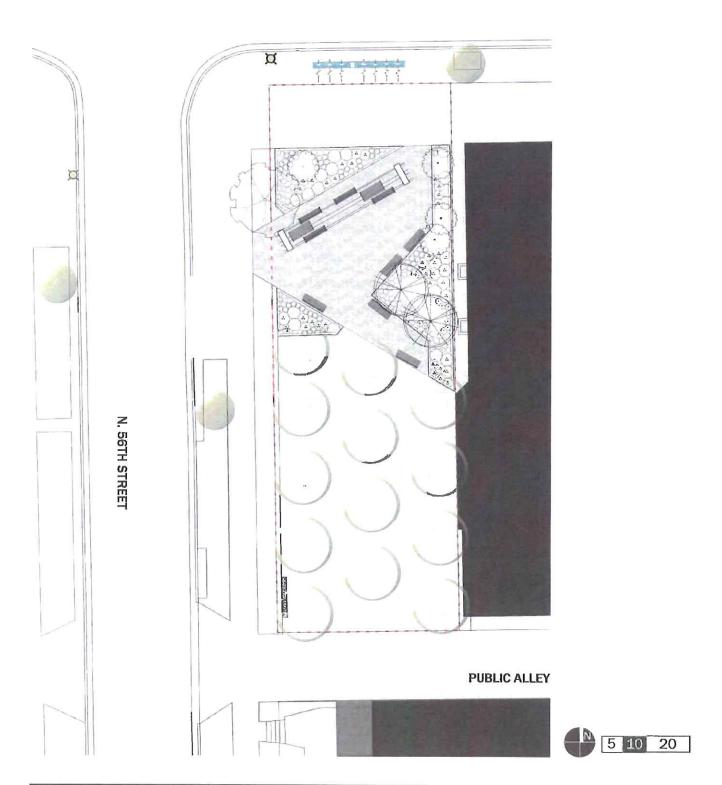
This option maintains much of the existing



North Avenue BID Open Space and Orchard

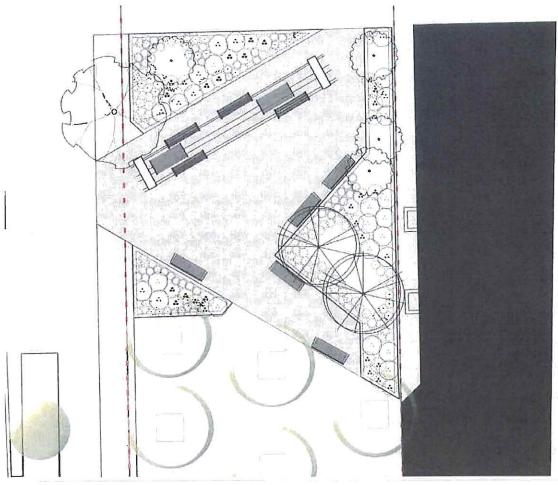


W. NORTH AVENUE



North Avenue BID
Open Space and Orchard







PLANT SCHEDULE OPTIC	N A					
TREES	QTŸ	BOTANICAL NAME / COMMON NAME	CONT	CAL	FORM	HEIGHT
	13	/ Peach		PerW	alnutWay	
523	1	Cercis canadensis / Eastern Redbud	B&B	13.5°Cál	single stem	8' min.
	2	Cornus mas 'Golden Glory' / Golden Glory Cornelian Cherry	B & B	,25° min	single stem	10° min.
SHRUBS	QTY	BOTANICAL NAME/COMMON NAME	CONT	HEIGHT	SPREAD	
\bigcirc	4	'Cotinus coggygria 'Ancot' / Smoke Tree	:5 gal	4-6	4-6	
(i)	29	Salix purpurea 'Nana' / Dwarf Arctic Willow	3 gal	2-4	2'-3'	-
ANNUALS/PERENNIALS	QTY	BOTANICAL NAME / COMMON NAME	CONT	HEIGHT	SPREAD	
-12	79	Calamintha nepeta 'Montrose White' / White Catmint	1 gal	15"-18"	12-18"	
}	29	Perovskia atriplicifolia / Russian Sage	1 gal	2`	_, <u>5</u> ,	
GRASSES	QTY	BOTANICAL NAME / COMMON NAME	CONT	HEIGHT	SPREAD	-/
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	45	Carex sprengelii / Sprengel's Sedge	1 gal	15"-18"	18"	
and the same of th	'51	Sporobolus heterolepis / Prairie Dropseed	1 gal	18"-24"	18-24"	

North Avenue BID Open Space and Orchard



### W. NORTH AVENUE

Ø 111 111 MOVEABLE PICNIC SEATING COMPACTED LIMESTONE **FINES** CorTen STEEL SURFACE **EDGING** AROUND ALL PLANTING AREAS, CorTen 8" MINIMUM STEEL ABOVE GRADE EDGING **GABION** BENCH N. 56TH STREET SEATING PEAC TREE EXISTING LAWN PEACH TREES **PUBLIC ALLEY**  This option divides the space into an even mix of lawn and compacted limestone fines surface, highlighting both the urban and agrarian aspects of the site.

Peach trees are contained within large edged lawns and are spaced at the typical 15' on center. Lawns are separated form walkable areas by CorTen steel with 3" above grade (top of edge appox. level with turf surface).

The orchard comes close to North Avenue and brings it within view of passersby.

Moveable picnic style furniture, with tables and benches, are book ended with moveable planters. Additional gabion and wood benches are scattered throughout the open space.

Planted buffers of annuals or perennials hold the northern and western edges of the site creating a nice, soft transition between street and open space. These planted beds are edged with CorTen steel with 8" visible above grade marking a clear transition from walkable to planted areas.



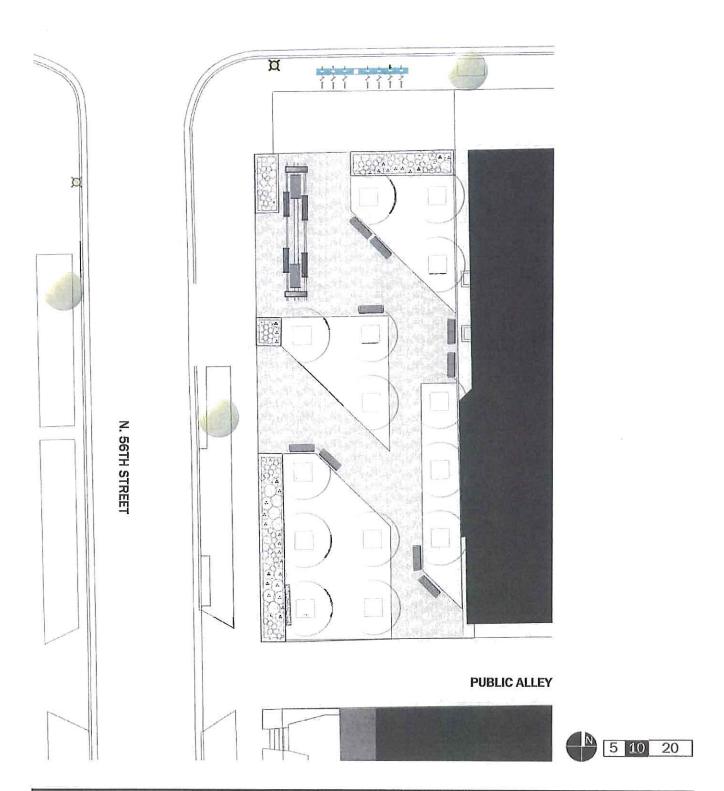
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North Avenue BID Open Space and Orchard

OPTION B - DIVIDED ANGLE SCHEME

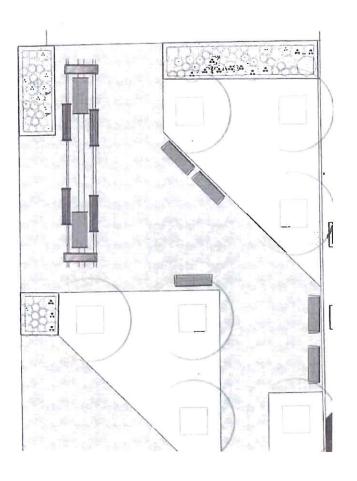


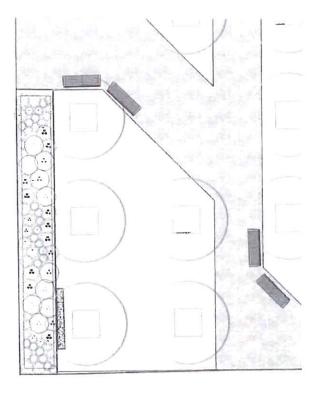
### W. NORTH AVENUE



North Avenue BID Open Space and Orchard



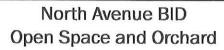




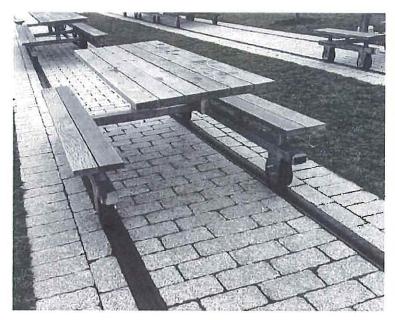


### PLANT SCHEDULE OPTION B

TREES	QTY	BOTANICAL NAME / COMMON NAME	CONT	THEIGHT	SPREAD
	14	/ Peach		Per Walnut	Way
SHRUBS	QTY	BOTANICAL NAME / COMMON NAME	CONT	HEIGHT	SPREAD
(÷)	11	Salix purpurea `Nana` / Dwarf Arctic Willow	3 gal	12,-4,	2`-3`
ANNUALS/PERENNIALS	QTY	BOTANICAL NAME / COMMON NAME	CONT	IHEIGHT	SPREAD
·-· - <del>-</del> <del>-</del>	40	Calamintha nepeta 'Montrose White' / White Catmint	'i gal	15"-18"	12-18"
	25	i Perovskia atriplicifolia / Russian Sage	,1 gal	12`	2
(62.7	34	Salix repens 'Bridal Rice' / Bridal Rice Creeping Willow	l2 gal	15"-18"	i ₃ .
GRASSES	QTY	BOTANICAL NAME / COMMON NAME	CONT	HEIGHT	ISPREAD
3 mark	54	Sporobolus heterolepis / Prairie Dropseed	ʻ1 gal	18"-24"	18-24"







Moveable picnic seating with stone pavers and rails set within the crushed limestone fines paving surface. Picnic table style to match wood finish of wood and gabion non-moveable benches. Paving stone to match limestone fines and limestone gabion fill. Provide samples of all materials prior to construction.

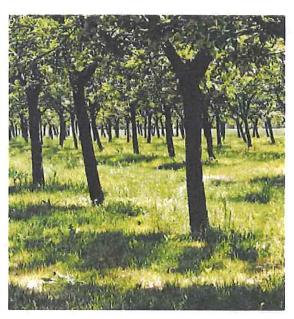


Gabion benches with Ipe wood tops (wax cut edges, unstained). Typical dimensions (18" H x 18" W x 6' L). WWM with max 4" openings. Typical limestone or fieldstone fill with max 6" dimension. Provide samples of all materials prior to construction.

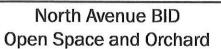




CorTen steel edging around all perennial beds. Minimum 14 Gauge thickness. 8" above finished grade errand perennials. 3" above grade between lawns and compacted limestone areas. Provide samples of all materials prior to construction.



Peach trees provided by Walnut Way. Placed into lawn at ~15' on center PER PLANS. Landscape Architect/ Architect to verify placement in field with contractor prior to planting.





# WEST NORTH AVENUE BUSINESS IMPROVEMENT DISTRICT NO. 16 Milwaukee, Wisconsin

### **AUDITED FINANCIAL STATEMENTS**

Years Ended December 31, 2015 and 2014

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Thomas G. Wieland David A. Grotkin Joel A. Joyce Brian J. Mechenich



Carrie A. Gindt Patrick G. Hoffert Jason J. Wrasse Joshua T. Bierbach

### INDEPENDENT AUDITORS' REPORT

The Board of Directors West North Avenue Business Improvement District No. 16 Milwaukee, Wisconsin

We have audited the accompanying financial statements of West North Avenue Business Improvement District No. 16 (District) which comprise the statements of financial position as of December 31, 2015 and 2014, the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of West North Avenue Business Improvement District No. 16 as of December 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Functional Expenses is presented on page 9 for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Rully, Panner & Bauton LLP

August 04, 2016 Milwaukee, Wisconsin

Milwaukee, Wisconsin

### Statements of Financial Position

December 31, 2015 and 2014

### **ASSETS**

AGGETG		2045		2044
Current Assets:		<u>2015</u>		<u>2014</u>
Cash and cash equivalents	\$	242,903	\$	174,208
Current portion of long-term receivables	Ψ	20,448	Ψ	20,044
Total current assets		263,351		194,252
rotal current assets		200,001		134,232
Fixed Assets:				
Art sculpture		107,667		107,667
Seasonal decorations		17,149		17,149
Construction in progress		6,000		-
Subtotal		130,816	***************************************	124,816
Less accumulated depreciation		(37,849)		(30,016)
Net fixed assets		92,967		94,800
Other Assets:		00.000		E0.070
Notes receivable		36,932		56,976
Less current portion of long-term receivable  Net other assets		(20,448)		(20,044)
Net other assets		16,484		36,932
Total assets	\$	372,802	\$	325,984
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts payable	\$	5,523	\$	2,037
Accrued interest	•	4,727	Ψ	4,994
Current portion of long-term liabilities		6,442		6,086
Total current liabilities	_	16,692		13,117
		. 0,00		70,
Long-Term Liabilities:				
Notes payable - City of Milwaukee		107,732		113,818
Less current portion of long-term liabilities		(6,442)		(6,086)
Net long-term liabilities		101,290		107,732
T-4-1 11-1-1141		447.000		100 0 10
Total liabilities		117,982		120,849
Net Assets:				
Unrestricted:				
Operating		254,820		153,841
Board designated		-		51,294
Total net assets		254,820		205,135
Total liabilities and net assets	\$	372,802	\$	325,984

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

### Statements of Activities

Years Ended December 31, 2015 and 2014

	<u>2015</u>	<u>2014</u>
Support and Other Revenues:		
Support: Assessment income	\$ 148,024	\$ 149,214
Other Revenues: Interest income	1,145	1,221
Total support and other revenues	149,169	150,435
Expenses:		
Program	67,343	70,798
General and administrative	32,141	41,155
Total expenses	99,484	111,953
Change in net assets	49,685	38,482
Unrestricted net assets, beginning of year	205,135	166,653
Unrestricted net assets, end of year	\$ 254,820	\$ 205,135

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

### Statements of Cash Flows

Years Ended December 31, 2015 and 2014

	<u>2015</u>	2014
Cash Flows from Operating Activities: Change in net assets Adjustments to Reconcile Change in Net Assets	\$ 49,685	\$ 38,482
to Net Cash Provided by Operating Activities:  Depreciation expense  Changes in Assets and Liabilities:	7,833	5,792
Interest receivable	-	250
Accounts payable Accrued interest	 3,486 (267)	 2,037 (252)
Net cash provided by operating activities	60,737	46,309
Cash Flows from Investing Activities: Capital expenditures Principal received	 (6,000) 20,044	 (17,149) 18,024
Net cash provided by investing activities	14,044	875
Cash Flows from Financing Activities: Note repayment	 (6,086)	 (5,750)
Net increase in cash and cash equivalents	68,695	41,434
Cash and cash equivalents, beginning of year	 174,208	 132,774
Cash and cash equivalents, end of year	\$ 242,903	\$ 174,208
Supplemental Information:		
Interest paid	\$ 6,658	 6,994

The accompanying notes to financial statements are an integral part of these statements.

Milwaukee, Wisconsin

### **Notes to Financial Statements**

December 31, 2015 and 2014

### 1. Summary of Significant Accounting Policies

### **Nature of Activities**

The West North Avenue Business Improvement District No. 16 (District) was established by the City of Milwaukee through petition of the property owners existing in the area. The District collects tax assessments from the commercial property owners in the area to develop and promote the area. The purpose of the District is to sustain the competitiveness of the areas including West North Avenue from Sherman Boulevard westbound to North 60th Street and West Lisbon Avenue and North 45th Street westbound to North 52nd Street of the City of Milwaukee and to ensure a safe, clean environment conducive to business activity.

### **Basis of Accounting**

The financial statements of the District were prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

### **Basis of Presentation**

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the District and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the District and/or the passage of time

**Permanently restricted net assets** - Net assets subject to donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the District

Previously, the Board designated portions of unrestricted net assets for future work to be done within the District. These designated portions consisted of the District's public art fund, and a \$50,000 arbitrary additional designation voted on and approved by the Board. It is the Board's wishes going forward that these funds no longer be segregated out from the other unrestricted net assets in the Statement of Financial Position. Additionally, the District does not have any temporarily or permanently restricted net assets.

### Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking, savings, money market accounts and certificates of deposit with original maturities of less than 90 days.

### **Income Tax Status**

The District is considered part of the City of Milwaukee and, as such, is covered under the City's tax reporting requirements. Therefore, no provision for income taxes has been included in these financial statements.

Milwaukee, Wisconsin

### **Notes to Financial Statements**

December 31, 2015 and 2014 (Continued)

### 1. Summary of Significant Accounting Policies (continued)

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### **Fixed Assets**

Fixed assets are recorded at cost and are depreciated over the estimated useful lives of the assets using the straight line method. Depreciation expense was \$7,833 and \$5,792 for the years ended December 31, 2015 and 2014, respectively.

### **Contributions and Donations**

The District accounts for contributions in accordance with accounting principles generally accepted in the United States of America. In accordance with these principles, contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence or nature of any donor restrictions. Restricted contributions which are received and spent in the same year are presented as unrestricted.

### Subsequent Events

Management has evaluated subsequent events for possible recognition or disclosure through the date the financial statements were available to be distributed (August 04, 2016). There were no subsequent events that required recognition or disclosure.

### 2. Concentrations

The District received substantially all of its annual revenue from assessments during 2015 and 2014. Loss of this funding could have a severe impact on the District's ability to continue its operations.

Cash and cash equivalents are maintained at financial institutions and, at times, balances may exceed federally insured limits.

### 3. Notes Receivable

On November 8, 2013, the District extended a loan to Prodigal Properties, LLC in the amount of \$75,000. The loan carries a rate of 2% per annum with interest commencing on November 8, 2013. Payments are due in 36 equal monthly installments of \$1,750 beginning on February 10, 2014 with a balloon payment on February 10, 2017. Management believes the receivable will be collected in full over the term of the note. Principal payments are due as follows:

Years Ended December 31,		Amount		
2016	_ \$ _	20,448		
2017	_	16,484		
Total	\$_	36,932		

Milwaukee, Wisconsin

### **Notes to Financial Statements**

December 31, 2015 and 2014 (Continued)

### 4. Notes Payable

The District has entered into a long-term debt commitment with the City of Milwaukee for \$125,000 at 5.85% per annum of the outstanding principal with a final payment on March 30, 2026. The remaining balance outstanding was \$107,732 and \$113,818 at December 31, 2015 and 2014, respectively. Principal payments are due as follows:

Year Ended December 31,	 Amount		
2016	\$ 6,442		
2017	6,819		
2018	7,218		
2019	7,640		
2020	8,087		
2021 & Thereafter	71,526_		
Total	\$ 107,732		

Interest charged to expense was \$6,391 and \$6,742 for the years ended December 31, 2015 and 2014, respectively.

### 5. Related Party Management Arrangement

Under an arrangement with Ogden & Company, Inc., the District is provided with office facilities, management, recordkeeping, accounting, storage, and other significant services, plus related overhead costs. The Board President of the District is also an employee at Ogden & Company, Inc. The terms of the contract are automatically renewed if not otherwise designated. Under this contract, the administrative fees were \$11,400 in each of the years ended December 31, 2015 and 2014.

Milwaukee, Wisconsin

### Schedule of Functional Expenses

For the Year Ended December 31, 2015
With Summarized Totals for the Year Ended December 31, 2014

	<u>Program</u>		General and <u>Program</u> <u>Administrative</u>		2015 <u>Total</u>		2014 <u>Total</u>	
Audit fees	\$	-	\$	2,100	\$	2,100	\$	2,000
Grounds and landscaping		18,367		-		18,367		16,227
Other		-		100		100		3,210
Interest		-		6,391		6,391		6,742
Depreciation		7,833		-		7,833		5,792
Repairs and maintenance		29,342		-		29,342		32,492
Signs, banners and holiday decorations		11,138		-		11,138		13,187
Insurance		-		1,853		1,853		1,853
Administrative				21,697		21,697		30,450
Project work in district		663		-		663		-
Total	\$	67,343	\$	32,141	\$	99,484	_\$_	111,953

See independent auditors' report.

### BID #16 (West North Avenue) Board Member Sheet

Board Member	<u>Title</u>	Start Date	End Date
Chris Hau	Member	07/19/2017	07/19/2020
Gordon J. Steimle	Member	06/02/2017	06/02/2020
Jason Rae	Member	12/16/2016	12/16/2019
Matthew O'Neill	Member	06/02/2017	06/02/2020
John Mueller	Member	05/18/2017	05/18/2020
Ranell Washington	Member	07/19/2017	07/19/2020
Christine McRoberts	Member	09/27/2005	09/27/2008*

Tina Holst resigned 11/09/2015

^{*}Term expired