Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E12638

Background:

User Department: DOA - ITMD **Purchasing Agent:** Cassandra Fawley Vendor Service Contract for Telesoft Communications Expense **Contract Description:** Management System Software Vendor Name and Location: Telesoft Corp. (Phoenix, AZ) Contract Term: 06/27/2013 - 06/26/2014 Requisition # and Date Received: 15318 & 03/31/2017 **Original Contract Amount:** \$16,749.00 **Expenditures to Date:** \$64,127.00 **Current Contract Amount:** \$64,127.00

Purpose of Change Order:

The purpose of this change order is to increase the estimated contract total by \$12,066.00 from \$64,127.00 to \$76,193.00 and extend the contract for one (1) year from 06/27/2017 through 06/26/2018, exercising the fourth annual option to extend upon mutual agreement.

Justification for Waiver:

In 2013, ITMD requested to dispense with the City's competitive bid process to enter into a Sole-Source Exception to Bid Vendor Service Contract for Telecommunications Expense Management System software maintenance with Telesoft Corporation for a period of one (1) year from 06/27/2013 to 06/26/2014, at an estimated contract total of \$16,749.00. Prior to 2013, system maintenance was procured by DPW-Technical Support Services on an annual basis.

Telesoft Corporation provides telecommunications software, web applications, hardware, and annual maintenance that allows the City to maintain a record of all inbound and outbound calls from Avaya telephones. In addition to tracking telephone usage the system is also utilized to automate billing records and maintain the City's online phone directory.

Telesoft Corporation is the sole developer and distributer of the Telecommunications Expense Management System hardware, software, and web applications already emplaced by the City of Milwaukee, therefore they are the sole licensed source for maintenance. The Telecommunications Expense Management System is proprietary and it is not available through other resellers or vendors.

Due to the costs associated with securing a new vendor, configuring a new telecommunications system, purchasing hardware, and installing a new server, it is recommended that the City continue its services with Telesoft Corporation.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

Date	Item	Term	Cost
09/11/2013	Original Contract E12638 – Vendor Service Contract for Telesoft Communications Expense Management System Software.	06/27/2013 to 06/26/2014	\$16,749.00
. 07/10/2014	Change Order #1: Increased the estimated contract total by \$17,507.00 from \$16,749.00 to \$34,256.00, extended the contract for one (1) year from 06/27/2014 to 06/26/2015, and added the option to extend annually upon mutual agreement.	06/27/2014 to 06/26/2015	\$17,507.00
06/01/2015	Change Order #2: Increased the estimated contract total by \$18,304.00 from \$34,256.00 to \$52,560.00 and extended the contract for one (1) year from 06/27/2015 through 06/26/2016, exercising the annual option to extend upon mutual agreement. Waiver Presented to F&P Committee: 06/17/2015	06/27/2015 to 06/26/2016	\$18,304.00
05/11/2016	Change Order #3: Increased the estimated contract total by \$11,567.00 from \$52,560.00 to \$64,127.00 and extended the contract for one (1) year from 06/27/2016 through 06/26/2014, exercising the annual option to extend upon mutual agreement. Waiver Presented to F&P Committee: 05/18/2016	06/27/2016 to 06/26/2017	\$11,567.00
Pending	Change Order #4: Increase the estimated contract total by \$12,066.00 from \$64,127.00 to \$76,193.00 and extend the contract for one (1) year from 06/27/2017 through 06/26/2018, exercising the annual option to extend upon mutual agreement.	06/27/2017 to 06/26/2018	\$12,066.00
Total (including the pending Change Order)			\$76,193.00

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E11612

Ba	ckg	ro	un	d:

User Department: Department of Administration – ITMD **Purchasing Agent:** Cassandra Fawley Vendor Service Contract for GeoCortex Licensing, Maintenance, **Contract Description:** Training and Support Latitude Geographics Group LTD (Victoria, British Columbia, Vendor Name and Location: Canada) **Contract Term:** 05/11/2012 - 05/10/2013 Requisition # and Date Received: 15268 - 03/10/2017**Original Contract Amount:** \$31,090.00 **Expenditures to Date:** \$53,290.00 **Current Contract Amount:** \$53,290.00

Purpose of Amendment:

The purpose of this amendment is to continue to provide annual GeoCortex Essential software maintenance which is used in conjunction with Map Milwaukee, COMPASS, PlatMilwaukee, and Community Mapping. This amendment will increase the estimated contract total by \$5,550.00 from \$53,290.00 to \$58,840.00 and extend the contract for one (1) year from 06/21/2017 through 06/20/2018.

Justification for Waiver:

In 2012, ITMD requested to dispense with the City's competitive bid process in order to enter into a Sole-Source Exception to Bid Vendor Service Contract for GeoCortex Licensing, Maintenance, Training, and Support with Latitude Geographics Group, LTD for a period of one (1) year from 05/11/2012 to 05/10/2013 at an estimated contract total of \$31,090.00.

GeoCortex Essentials software provides tools, processes, and features, which integrate with and add to the functionality of Environmental Systems Research Institute, Inc. (ESRI) ArcGIS (Geographic Information System) software used with the City's Map Milwaukee, COMPASS, PlatMilwaukee, and Community Mapping applications.

Latitude Geographics Group, LTD is the sole developer and distributor of GeoCortex Essential software for ESRI's ArcGIS platform. GeoCortex Essential software is proprietary and is not available through other software resellers or vendors.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

F&P Waiver Presentation Date: July 7, 2017

Date

Date	Item -	Term	Cost
05/11/2012	Original Contract E11612 – Vendor Service Contract for GeoCortex Licensing, Maintenance, Training, and Support.	05/11/2012 to 05/10/2013	\$31,090.00
05/23/2013	Amendment #1: Increased the estimated contract total by \$5,550.00 from \$31,090.00 to \$36,640.00 and extended the contract for one (1) year from 06/21/2013 to 06/20/2014.	06/21/2013 to 06/20/2014	\$5,550.00
06/05/2014	Amendment #2: Increased the estimated contract total by \$5,550.00 from \$36,640.00 to \$42,190.00, extended the contract for one (1) year from 06/21/2014 to 06/20/2015, and incorporated the option to extend annually as needed.	06/21/2014 to 06/20/2015	\$5,550.00
04/08/2015	Amendment #3: Increased the estimated contract total by \$5,550.00 from \$42,190.00 to \$47,740.00 and extended the contract for one (1) year from 06/21/2015 to 06/20/2016, exercising the annual option to extend for one (1) year as needed.	06/21/2015 to 06/20/2016	\$5,550.00
04/01/2016	Amendment #4: Increased the estimated contract total by \$5,550.00 from \$47,740.00 to \$53,290.00 and extended the contract for one (1) year from 06/21/2016 to 06/20/2017, exercising the annual option to extend for one (1) year as needed.	06/21/2016 to 06/20/2017	\$5,550.00
Pending	Waiver Presented to F&P Committee on: 04/07/2016 Amendment #5: Increase the estimated contract total by \$5,550.00 from \$53,290.00 to \$58,840.00 and extend the contract for one (1) year from 06/21/2017 to 06/20/2018, exercising the annual option to extend for one (1) year as needed.	06/21/2017 to 06/20/2018	\$5,550.00
Total (including the pending amendment)			\$58,840.00

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E13205

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Cassandra Fawley
Contract Description:	VSC for Software Support Maintenance for Computer Assisted Dispatch
*	(CAD) Resource Allocation Map-Based Analyst
Vendor Name and Location:	Deccan International (San Diego, CA)
Contract Term:	08/01/2014 – 07/31/2017 with three (3) additional options to extend for
	one (1) year
Requisition # and Date Received:	15374 & 4/27/2017
Original Contract Amount:	\$76,109.00
Expenditures to Date:	\$98,534.00
Current Contract Amount:	\$98,534.00

Purpose of Amendment:

This amendment seeks to increase the estimated contract total by \$29,753.75 from \$98,534.00 to \$128,287.75 and extend the contract for one (1) year from 08/01/2017 through 07/31/2018.

Justification for Waiver:

Deccan International is both the manufacturer and sole provider of the proprietary software utilized by the Milwaukee Fire Department.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

<u>5-31-201</u> Date

Date

Date	· Item	Term	Cost
6/18/2014	Original Contract E13205 - Vendor Service Contract for Software Support Maintenance for Computer Assisted Dispatch (CAD) Resource Allocation Map-Based Analyst. Waiver Presented to F&P Committee: 06/18/2014	08/01/2014 to 07/31/2017	\$76,109.00
9/25/2016	Amendment #1: Increased the estimated contract total by \$22,425.00 from \$76,109.00 to \$98,534.00. Waiver Presented to F&P Committee: 10/05/2016	n/a	\$22,425.00
Pending	Amendment #2: Increase the estimated contract total by \$29,753.75 from \$98,534.00 to \$128,287.75 and extend the contract for one (1) year from 08/01/2017 through 07/31/2018, exercising the first (1st) of three (3) options to extend for one (1) additional year.	08/01/2017 to 07/31/2018	\$29,753.75
Total (including the pending amendment)			\$128,287.75

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E14353

Ba	ıck	gr	oun	d:

City Treasurer
Cassandra Fawley
VSC for Proprietary Software Support and Maintenance for the INOVAH Software In Use Within the City Treasurer Office
System Innovators – A Division of the N. Harris Computer Corporation (Jacksonville, FL)
05/01/2016 – 12/31/2020
15420 & 05/11/2017
\$133,152.47
\$45,402.80
\$133,152.47

Purpose of Amendment:

The purpose of this amendment is to increase the estimated contract total by \$117,420.00 from \$133,152.47 to \$250,572.47 to allow for the acquisition, modification and annual support of the System Innovators iNovah cashier system interface to the real-time Tyler Technologies Munis Tax System.

Justification for Waiver:

Upon full execution of this amendment, iNovah cashiering software will continue to be used to process and account for all payments tended within the Office of the City Treasurer. This allows a number of transaction data files to be generated for Department of Employee Relations COBRA insurance premium payments, Department of Public Works' various accounts receivable payments and Employe's Retirement System insurance premium payments which are uploaded to various departmental systems, including, but not limited to, the Financial Information Management System (FMIS) general ledger and accounts receivable, the tax collection system and the City Clerk license division payment system.

The additional funding requested will allow iNovah to interface with the real-time Tyler Technologies Munis Tax System which facilitates the retrieval of tax account data from the Munis Tax directly into iNovah system, eliminating the need for in-house tax bill generation – saving paper, toner, and the need for extra printers – and an expensive modification to the Munis Tax System.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

Date

Date	Item	Term	Cost
01/07/2016	Original Contract E13205 - Vendor Service Contract for Proprietary Software Support and Maintenance for the INOVAH Software In Use Within the City Treasurer Office. Waiver Presented to F&P Committee: 01/13/2016	05/01/2016 to 12/31/2020	\$133,152.47
Pending	Amendment #1: Increase the estimated contract total by \$117,420.00 from \$133,152.47 to \$250,572.47.	n/a	\$117,420.00
Total (including the pending amendment)			\$250,572.47

Waiver of Finance & Personnel Committee Approval For Sole-Source Contract Contract #E12879

Background:	
User Department:	DPW - Infrastructure - Facilities Development and Management Section
Purchasing Agent:	Arvaya Corbins
Contract Description:	Vendor Service Contract Fire Life Safety System Maintenance
Vendor Name and Location:	Siemens Industry, Inc. (Milwaukee, WI)
Contract Term:	January 1, 2014 – December 31, 2019 with option to renew annually as needed
Requisition # and Date Received:	15398- 05/03/2017
Original Contract Amount:	\$500,000.00
Expenditures to Date:	\$492,698.40
Current Contract Amount:	\$500,000.00

Purpose of Amendment:

DPW – Infrastructure – Facilities Development and Management Section is seeking to increase the estimated contract total by \$500,000.00 from \$500,000.00 to \$1,000,000.00 to ensure adequate funding through the contract and allow for capital project upgrades and system. Additional authority funds are needed to ensure adequate implementing of fire alarm system upgrades and expansions, as well as fire alarm systems installations and maintenance.

Justification for Waiver:

Siemens Industry, Inc. has serviced this proprietary system since it was installed and is the only provider that can support their software. The maintenance that will be provided includes all necessary equipment, materials, monitoring and programming of the City's computerized fire life safety systems located in the City Hall Complex and many outlaying facilities.

Additionally, please note that Common Council adopted Resolution #051628 on 3/23/2006, which gave DPW authority to contract with Siemens through December 2013 for these services.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

6-28-2017 Date

Date	Item	Term	Cost
11/7/2013	Original Contract: VSC for Fire Life Safety System Maintenance with Siemens Industry, Inc. Time of performance is January 1, 2014 through December 31, 2019 with the option to renew annually as needed. Maximum compensation is not to exceed \$500,000.00. Approved by F&P Committee on: 11/21/2013	01/01/2014 To 12/31/2019	\$500,000.00
Pending	Amendment #1: Increase the estimated contract total by \$500,000.00 from \$500,000.00 to \$1,000,000.00 to ensure adequate funding through the contract and allow for capital project upgrades and system maintenance.		\$500,000.00
Total (including the pending amendment)			\$1,000,000.00

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E12578

Backgroun	d:

User Department:	Milwaukee Police Department (MPD)	
Purchasing Agent:	Cassandra Fawley	
Contract Description:	Service Contract for IBM i2 Software Support	
Vendor Name and Location:	IBM Corporation (Pittsburgh, PA)	
Contract Term:	06/01/2013 through 05/31/2014	,
Requisition # and Date Received:	15438 & 05/31/2017	
Original Contract Amount:	\$14,633.78	
Expenditures to Date:	\$93,445.60	
Current Contract Amount:	\$108,079.35	

<u>Purpose of Change Order:</u> The purpose of this change order is to continue to provide IBM i2 Software Support services. This change order will increase the estimated contract total by \$41,849.30 from \$108,079.35 to \$149,928.65, in accordance with vendor's quote #26871670, and extend the contract for one (1) year from 07/01/2017 to 06/30/2018, exercising the annual option to extend upon mutual agreement.

IBM's i2 Software is used in the MPD's Intelligence Fusion Center to facilitate information sharing between the MPD, State Agencies, and Federal Agencies (FBI, DEA, HIDTA and ATF). The software Platform, when used in conjunction with iBase and Analyst Workstation, allows the MPD to more effectively analyze firearm related crimes in the City of Milwaukee.

Justification for Waiver:

IBM's i2 software products are proprietary and maintenance, support, and licenses can only be provided by IBM Corporation.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

City Purchasing Director

Date

History of Contract Change Orders:

Date	Item	Term	Cost
06/11/2013	Original Contract - Vendor Service Contract for IBM i2 Software Support for a period of one (1) year from 06/01/2013 to 05/31/2014 and an estimated contract total of \$14.633.78.	06/01/2013 to 05/31/2014	\$14,633.78
07/11/2014	Change Order #1 – Increased the estimated contract total by \$16,097.12 from \$14,633.78 to \$30,730.87 and extended the contract for one (1) year from 06/01/2014 to 05/31/2015.	06/01/2014 to 05/31/2015	\$16,097.12
04/28/2015	Change Order #2 – Incorporated the option to extend annually upon mutual agreement, increased the estimated contract total by \$36,698.08 from \$30,730.87 to \$67,428.95 and extended the contract for one (1) year from 06/01/2015 to 06/30/2016. F&P Committee Waived on: 04/28/2015	06/01/2015 to 06/30/2016	\$36,698.08
06/29/2016	Change Order #3 – Increased the estimated contract total by \$40,650.40 from \$67,428.95 to \$108,079.35 and extended the contract for one (1) year from 07/01/2016 to 06/30/2017, exercising the annual option to extend for one (1) year upon mutual agreement. F&P Committee Waived on: 06/29/2016	07/01/2016 to 06/30/2017	\$40,650.40
Pending	Change Order #4 – Increase the estimated contract total by \$41,849.30 from \$108,079.35 to \$149,928.65 and extend the contract for one (1) year from 07/01/2017 through 06/30/2018, exercising the annual option to extend for one (1) year upon mutual agreement.	07/01/2017 to 06/30/2018	\$41,849.30
Total (including the pending change order)			\$149,928.65

Waiver of Finance & Personnel Committee Approval For Sole Source Contract Contract #E0000013581

Background:

User Department:

Purchasing Agent:

Milwaukee Police Department ("MPD")

Karen Jeffries, CPPB

Contract Description:

Maintenance and Repair Services of the Open Sky Digital Radio System,

Vendor Name and Location:

Radio Sites and Base Tower Equipment
Harris Corporation, (Lynchburg, VA)

Contract Term: June 1, 2015 through May 31, 2016 with five (5) one-year options to

extend upon mutual consent

Requisition # and Date Received: Requisition#0000015429, Received 05/18/2017

Original Contract Amount: \$138,327.11

Expenditures to Date: \$289,150.63 Current Contract Amount: \$289,150.63

Purpose of Amendment:

The purpose of this amendment is for continued support of the Maintenance and Repair Services of the Open Sky Radio System Base Station Tower Equipment with Harris Corporation from June 1, 2017 through May 31, 2018. The original Harris Corporation contract B0000003141 for the Open Sky Radio System and the related equipment, resulted from a competitive procurement process, and expired on May 31, 2015. This contract will assure continuity of services for maintenance and equipment repair services through May 31, 2018. The estimated contract total will increase by \$153,548.22 from \$289,150.63 to \$442,698.85.

Justification for Waiver:

The Open Sky system provided by Harris Corporation, is proprietary and no other vendor can support or maintain the system and equipment. This agreement establishes the Open Sky Radio System maintenance with repair and return services for OpenSky Radio Site Equipment which includes Base Station Equipment, Transcoders, Maestro Consoles, Switches, SPARC Enterprise Equipment, GPS Equipment, Firewalls, UAC Equipment, Router Equipment, Harris OpenSky Radio System Core Switch, and Microwave Communication Equipment for the purposes of maintaining operational functionality and to ensure critical response times for repairs.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for these proprietary services authorized by the Common Council.

Date	Item	Term	Cost
11/12/2014	Original Contract E13581 VSC for Maintenance and Repair Services of the Open Sky Digital Radio System, Radio Sites and Base Tower Equipment Approved of Waiver by F&P Committee on: 11/18/2014	6/1/2015 through 5/31/2016	\$138,327.11
06/08/2016	Amendment No. 1: Extend the contract term One (1) year from 6/1/2016 through 5/31/2017 and increase the estimated contract total by \$150,823.52, to cover services through 05/31/2017, from \$138,327.11 to \$289,150.63 Approved of Waiver by F&P Committee on: 06/08/2016	6/1/2016 through 05/31/2017	\$150,823.52
Pending	Amendment No. 2: Extend the contract term One (1) year from 6/1/2017 through 5/31/2018 and increase the estimated contract total by \$153,548.22, to cover services through 05/31/2018, from \$289,150.63 to \$442,698.85	6/1/2017 through 05/31/2018	\$153,548.22
Total (including the pending amendment)			\$442,698.85

City Purchasing Director

6-27-2017

Date

F&P Waiver Presentation Date: 07/07/2017