Department of Administration Purchasing Division

Finance & Personnel Committee Approval Required For Single Source Contract Contract #E13856

Background:

User Department: Milwaukee Fire Department

Purchasing Agent: Cassandra Fawley

Contract Description: VSC for Paramedic Curriculum, Including Didactic and Clinical Laboratory

Experiences

Vendor Name and Location: University of Wisconsin – Milwaukee (Milwaukee, WI)

Contract Term: $\frac{OHVCISITY OF WISCONSHI - WHWARKEC (WHWARKEC, WT)}{04/01/2015 - 03/31/2016 \text{ with two (2) options to extend for one (1) year}$

Requisition # and Date

Received: 0000015323 & 04/03/2017

Original Contract Amount: \$49,000.00

Expenditures to Date: \$71,050.00

Current Contract Amount: \$85,000.00

Purpose of Amendment:

The purpose of this amendment is for the Milwaukee Fire Department to continue to obtain Paramedic Curriculum – including didactic and clinical laboratory experiences – from the University of Wisconsin-Milwaukee College of Nursing. This amendment will increase the estimated contract total by \$20,000.00 from \$85,000.00 to \$105,000.00. Additionally, this amendment will extend the contract for one (1) year from 04/01/2017 through 03/31/2018, exercising the final of two (2) options to extend.

Background:

This is the first (1st) Core Community-Based Paramedic Health Care Training Program (Program) in Wisconsin. The Program is a nationally recognized program that must be obtained by an accredited college of university. Milwaukee County Emergency Medical Services (EMS) and the Medical College of Wisconsin were unable to obtain the curriculum; whereas, the University of Wisconsin – Milwaukee College of Nursing, an accredited university, was able to obtain it. The Program's objective is to improve health outcomes among medically vulnerable populations and to save healthcare dollars by preventing unnecessary ambulance transports, emergency department visits and hospital readmissions.

The program is a collaborative effort between the University of Wisconsin – Milwaukee College of Nursing, Milwaukee Fire Department, Milwaukee County Emergency Medical Services (EMS) and the Medical College of Wisconsin to address critical shortages of health care professionals and related services in the Greater Milwaukee Area.

As of April 2017, thirty (30) paramedics successfully graduated from the Program by completing online courses, in addition to earning forty (40) hours of laboratory work and additional clinic work. These Community Paramedics were certified by the Emergency Medical Services Regulatory Board.

A Community Paramedic (CP) is an advanced paramedic that works to increase access to primary and preventive care while decreasing the use of emergency departments, consequently decreasing overall health care

costs. Among other things, CPs can provide health assessments, chronic disease monitoring and education, medication management, immunizations and vaccinations, laboratory specimen collection, hospital discharge follow-up care and minor medical procedures.

Due to expanding community-based healthcare needs, the department has determined that at least five (5) additional paramedics should be trained and certified during this second (2nd) extension period. Currently, there are no comparable services available.

History of Contract Amendments:

| Date | Item | Term | Cost |
|---|---|-------------------------|--------------|
| 6/28/2015 | Original Contract: VSC for Paramedic Curriculum, Including Didactic and Clinical Laboratory Experiences | 4/1/2015 — 3/31/2016 | \$49,000.00 |
| 4/25/2016 | Amendment One: Extended the contract for one (1) year from 4/1/2016 through 03/31/2017, exercising the first (1st) of two (2) options to extend for one (1) additional year. Additionally, increased the estimated contract total by \$36,000.00 from \$49,000.00 to \$85,000.00. F&P Approval presented on 3/23/2016. | 4/1/2016 – 3/31/2017 | \$36,000.00 |
| Pending | Amendment Two: Extend the contract for one (1) year from 4/1/2017 through 3/31/2018, exercising the second (2 nd), and final, option to extend for one (1) additional year. Additionally, increase the estimated contract total by \$20,000.00 from \$85,000.00 to \$105,000.00. | 4/1/2017 — 3/31/2018 | \$20,000.00 |
| Total (including the pending amendment) | | | \$105,000.00 |

| City Purchasing Director | Date | |
|--------------------------|------|--|