



DEER DISTRICT LLC

1543 N. 2nd Street | 6th Floor | Milwaukee, WI 53212 | 414.227.0500



DEER DISTRICT ARENA DEVELOPMENT

City of Milwaukee Inclusion through June 30, 2016



Table of Contents

4 - 5	Executive Summary
6	Milwaukee Bucks History
7 - 8	Outreach
9 - 10	Project Partners
11 - 12	City of MKE Inclusion Requirements
13 - 16	Professional Services
17 - 18	Construction Services
19 - 20	RPP Inclusion



Executive Summary

Deer District LLC, along with Developer's Representative, ICON Venue Group ("ICON"), and Inclusion Monitors, Cross Management Services, Inc. ("CMSI") and Prism Technical Management & Marketing Services, LLC ("Prism Technical" or "Prism"), are dedicated to ensuring the projects are successful and meet or exceed the goals described herein.

Through June 30, 2016, the Projects awarded SBEs contracts valued at \$59,737,958 and Milwaukee Residents have performed 55.7% of the construction hours.

This report provides information on the inclusion achieved for professional services and construction spending and workforce hours on the New Milwaukee Arena Project and professional services spending on the Block 7 Parking Structure ("the Projects") through June 30, 2016. Future reports will include construction and workforce inclusion on the Block 7 Parking Structure.

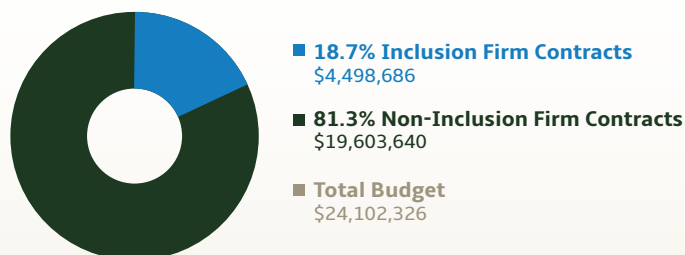
The Inclusion Requirements were established in the Human Resources ("HR") Agreement with the City of Milwaukee. The HR Agreement applies to the Arena and Block 7 Parking Structure and requires 18% Small Business Enterprise¹ ("SBE") professional services inclusion, 25% SBE construction inclusion, 40% City of Milwaukee Residents Preference Program ("RPP") inclusion, payment of City of Milwaukee prescribed Living Wages.²

Table 1 : Professional Services Inclusion through June 30, 2016

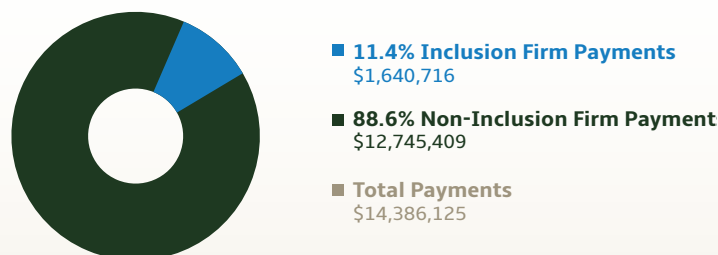
PROJECT	INCLUSION	COST SUBJECT TO INCLUSION	%	INCLUSION PAID TO DATE	TOTAL PAYMENTS	%
New Milwaukee Arena	\$4,000,066	\$22,153,843	18.1%	\$1,371,735	\$13,183,266	10.4%
Block 7 Parking Structure	\$498,620	\$1,948,483	25.6%	\$268,981	\$1,202,859	22.4%
Total	\$4,498,686	\$24,102,326	18.7%	\$1,640,716	\$14,386,125	11.4%

While payments will vary based on project stage, at least 18% of professional service spending will go to SBEs by the time Arena and Parking Structure are completed.

Total Budget Subject to Inclusion



Total Payments



¹ SBE includes Small Business Enterprises ("SBE") certified by the City of Milwaukee, Disadvantaged Business Enterprises ("DBE") certified by a member of the Wisconsin Unified Certification Program, a Small Disadvantaged Business ("SDB") as designated by the Small Business Administration, and an 8(a) certified by the Small Business Administration.

² The Block 7 Parking Structure is also subject to payment of prevailing wages by virtue of its location in the Park East and the development agreement with Milwaukee County regarding this site.

Executive Summary

Table 2 - Total Construction Services Inclusion through June 30, 2016

PROJECT	INCLUSION	COST SUBJECT TO INCLUSION	%	INCLUSION PAID TO DATE	TOTAL PAYMENTS	%
New Milwaukee Arena	\$55,239,272	\$220,957,086	25.0%	Through June 30, no construction payments were made		

Total Budget Subject to Inclusion

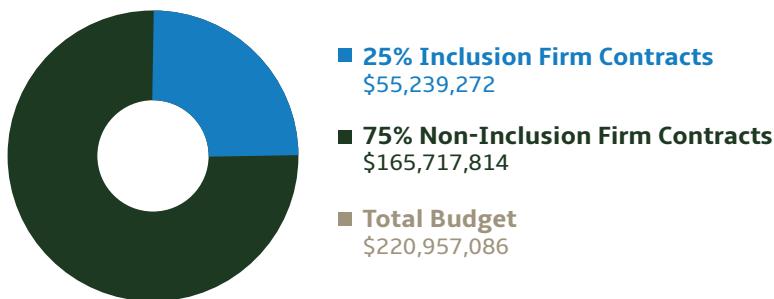
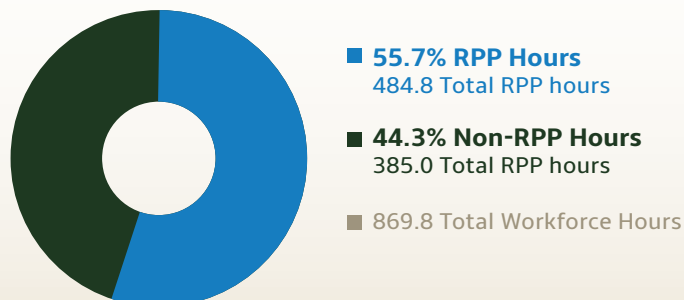


Table 3 - Construction Workforce Inclusion through June 30, 2016

PROJECT	TOTAL HOURS	TOTAL RPP HOURS	RPP REQUIREMENT	RPP % TO DATE
New Milwaukee Arena	869.8	484.8	40.0%	55.7%
Total	869.8	484.8	40.0%	55.7%

Total Residents Preference Program (RPP) Inclusion





Milwaukee Bucks History

THE BEGINNING

The National Basketball Association originally awarded a franchise to a group of investors based in Milwaukee - headed by Wesley D. Pavalon and Marvin L. Fishman - called Milwaukee Professional Sports and Services, Inc., on Jan. 22, 1968. Pavalon and Fishman were named president and executive vice president, respectively, as the franchise was incorporated on Feb. 5, 1968.

An application from Milwaukee Pro was registered with the Wisconsin Department of Securities for the sale of 300,000 shares of common stock to Wisconsin residents at \$5 per share. Because the issue caught public fancy, an additional 125,000 shares were offered when the stock opened on the over-the-counter market on April 24, 1968.

On the basketball side of the operation, the team went through both the college and expansion draft under the watchful eye of the team's first head coach, Larry Costello.

A Janesville, WI, businessman, Jim Fitzgerald served as a member of the Board of Directors of Milwaukee Professional Sports and Services, Inc., beginning in 1973. He assumed his position as chairman of the board and president of the Bucks in November of 1976 and held that position until the sale of the franchise to Herb Kohl in the spring of 1985. Kohl's purchase ensured that the team would remain in Milwaukee, and he would go on to lead the team as president for 29 seasons.

THE FUTURE

April 16, 2014 marked the beginning of a new era for the NBA franchise as ownership was transferred from Senator Kohl to a new ownership group headed by entrepreneurs Marc Lasry and Wes Edens. Shortly thereafter, Jamie Dinan joined as a majority owner, and an impressive assemblage of Milwaukee community leaders also took an ownership stake to infuse the team and city with a new vitality driven by the promise of a next-generation team that remains true to the spirit of the "Brew City."

The 2014-15 season ushered in exciting additions including new head coach Jason Kidd, who came with a rich NBA pedigree and a reputation as one of the best point guards in league history. Under Kidd's leadership is a strong roster of future stars including two of the most dynamic, young players in the NBA. 2014 No. 2 draft pick Jabari Parker joins Giannis Antetokounmpo to create one of the most exciting teams in the NBA and the start of a new kind of Milwaukee Bucks basketball.

In addition to an exciting roster of talented players and a Hall of Fame coach, the future off the court is also bright. The organization is in the process of developing a new sports and entertainment complex to serve as the home for the next era of Bucks basketball. The state-of-the-art facility will become an important part of the revitalization of downtown Milwaukee and become integral to the community's economic future.

1968-69 Milwaukee Bucks - BACK ROW: Trainer Arnie Garber, Guy Rodgers, Sam Williams, Greg Smith, Jon McGlocklin, Flynn Robinson, Head Coach Larry Costello. FRONT ROW: Rich Niemann, Dick Cunningham, Wayne Embry, Zaid Abdul-Aziz, Lenny Chappell.



Outreach: Community Engagement

BUCKS CARE

The Milwaukee Bucks are making community engagement a defining element of the path back to greatness.

The Bucks ownership group has made philanthropy and charitable work a significant part of their lives, and know that the Bucks will only be as strong as the community they serve. As the Bucks become a driving force behind the transformation and revitalization of Milwaukee, partnering with the community will be front and center.

All those involved in the organization understand that the Milwaukee Bucks are one of the most visible presences throughout greater Milwaukee and Wisconsin. Thanks to that visibility, the players, staff and owners are all united in continuing the traditions of charity and outreach that have defined the organization and will grow into the future. In the last year alone, Bucks players, coaches, legends and front office staff spent over 500 hours giving back to their neighbors, while the organization made donations to over 2,000 charitable events in over 350 communities throughout the region.

For more information about the Bucks' involvement in the community, please visit bucks.com/community.

In June 2016, The Milwaukee Bucks formally launched the team's first-ever charitable foundation, focusing its attention on youth education, youth health and wellness and overall community betterment.



Outreach: Contracting & Workforce

ARENA TIP-OFF

On April 1, 2016, Mortenson held a tip-off event at the Italian Conference Center to engage business and community representatives and ensure availability of information about contracting and workforce opportunities on the Arena projects. Nearly 200 people attended.



Photos from Construction Arena Tip-Off Event

BUCKS GROUNDBREAKING

On June 18, 2016, the Bucks officially broke ground on the Milwaukee Bucks Arena at the corner of 4th and Juneau. The program included words from Gov. Scott Walker, Mayor Tom Barrett, Milwaukee County Executive Chris Abele, Senator Herb Kohl, and Bucks co-owners Wes Edens, Marc Lasry and Jamie Dinan. Following the morning program, attendees had an opportunity to sign a foundation pile, meet current and past Bucks players, and enjoy food vendors, music, and games.



Photos from Milwaukee Bucks Arena Groundbreaking.

PROJECT MANAGEMENT TEAM



ICON Venue Group is the leading Owner's Representative and project management firm in the sports, entertainment, and public assembly industry with a portfolio of many of the most successful venues in the world. ICON provides a comprehensive spectrum of facility development services required to guide a new facility project from its initial conception through planning, design, construction and opening to ensure years of successful operation for both public and private sector clients in the USA, Canada, Europe and Asia. ICON has managed the development of home venues for NFL, NBA, NHL, MLB, MLS, MLL, AFL, CHL, NBDL, DEL and BBL franchises totaling over \$6 billion.



Cross Management Services, Inc. (CMSI), a project management consulting firm, provides business management, public relations, research, and planning services. With a passion for excellence, ethical conduct, and knowledge, CMSI achieves high-quality results and consistently meets its commitments to its clients. CMSI specializes in coordinating and monitoring supplier and workforce diversity goals for developers, contractors, corporations, and governmental entities on construction projects.



Prism Technical is a multifaceted consulting firm that specializes in project and construction management, public relations and outreach, business training and corporate workforce diversity and inclusion. Prism, started in 1995, works to ensure the diversity of workers and legitimate contracting practices on major construction projects funded by tax payers. This has allowed Prism to advise many forward thinking companies and governmental entities on matters of process, management, knowledge transfer and strategy. Prism has had unprecedented success on Wisconsin's most prestigious and challenging projects and has accumulated an unparalleled catalog of experiences working with small, women and minority owned businesses and underemployed workers.

ARCHITECTS & CONSTRUCTION MANAGERS



American Design Inc. is a twenty-year old firm whose experienced management team provides a full range of architectural services to satisfy its clients. American Design Inc. has the architectural background necessary to work with clients through each phase of the design process. Their design experiences includes residential, educational, commercial office, retail and public buildings.



Eppstein Uhen Architects (EUA) is an architecture firm located in Milwaukee (headquarters), Madison and Des Moines. More than 150 EUA team members demonstrate unparalleled commitment to the markets, communities and clients it serves. EUA works closely with clients and partners to create environments that exceed expectations while elevating people's potential. EUA, an 108 year-old firm specializes in workplace, healthcare, learning, living and entertainment environments.

Project Partners



Established in 1961, GRAEF has grown to become a leading U.S. consulting firm, as ranked by Engineering News Record Magazine. Their technical personnel, located in multiple offices in Wisconsin, Illinois, and Florida, represent a comprehensive resource with diverse technical expertise able to address all phases of analysis, design, and construction. From public infrastructure to environmental issues, industry to communications, governmental facilities to healthcare, education and retail, from and for numerous other project categories, GRAEF has positioned itself to serve their clients in unique and innovative ways.



HNTB Corporation is an employee-owned infrastructure solutions firm. With more than a century of service, HNTB understands the life cycle of infrastructure and addresses clients' most complex technical, financial and operational challenges. Professionals nationwide deliver a full range of infrastructure-related services, including award-winning planning, design, program management and construction management.



J.H. Findorff is one of the Midwest's leading builders with offices in Madison and Milwaukee. For over 125 years, Findorff has continued to position itself as a dependable and reputable Company dedicated to excellence. Talented staff, a passion for innovation, and a focus on technology has helped secure our status as a leader in the construction industry. With over 700 employees currently, Findorff proudly acknowledges receipt of over 100 awards and recognition, for both commitment to quality construction and civic initiatives.



Mortenson is the 2nd largest sport builder in the United States with over 160 sports and entertainment projects. Founded in 1954, Mortenson is a U.S.-based, family-owned company. As one of the nation's top builders and developers, Mortenson provides a complete range of services, including planning, program management, pre-construction, general contracting, construction management, design-build, and turn-key development. Mortenson has offices in Chicago, Denver, Madison, Milwaukee, Minneapolis, Phoenix, Portland, and Seattle with international operations in Canada.



Since inception in 1983, Populous has grown into the world's leading design firm dedicated exclusively to creating environments that draw people and communities together for unforgettable experiences. The firm has completed more than 1,000 projects around the globe with construction value exceeding \$20 billion. Populous has worked with 24 Major League Baseball franchises, 30 NFL franchises, 80 professional and civic arena clients, 40 global soccer and rugby teams, 120 universities, 40 convention center clients, 29 equestrian clients and has planned more than 30 major worldwide events.

City of Milwaukee

Inclusion Requirements

- 18% Professional Service spending with Disadvantaged Business Enterprise (DBE), Small Business Enterprise (SBE), Small Disadvantaged Business (SDB) and/or 8(a)
- 25% construction spending with Disadvantaged Business Enterprise (DBE), Small Business Enterprise (SBE), Small Disadvantaged Business (SDB) and/or 8(a)
- 40% of the on-site construction hours to be performed by City residents meeting the City of Milwaukee Resident Preference Program (RPP) requirements as set forth in the HR Agreement
- Living wages must be paid to each worker performing construction trade labor on the project

Rendering of the northwest view of the New Milwaukee Arena



Rendering of the northwest view of the New Milwaukee Arena



New Milwaukee Arena Professional Services Inclusion

Table 4 - Arena: Professional Service Contracting Inclusion Through June 30, 2016

SBE, DBE, SDB, or 8(a) FIRMS	SBE, DBE, SDB or 8(a)	SUBCONTRACTOR TO	SERVICE PERFORMED	CONTRACT AMOUNT	AMOUNT PAID THRU 6/30/2016
American Design, Inc.	S/DBE	Eppstein Uhen, Inc.	Architectural - Main & Upper Concourse	\$250,000	\$167,293
American Design, Inc.	S/DBE	GRAEF-USA Inc.	Architectural - Skywalk	\$46,200	\$0
Barrientos Design & Consulting, Inc.	DBE	Eppstein Uhen, Inc.	Architecture - Event Level	\$319,000	\$182,115
Capitol Lien Records & Research, Inc.	DBE	Terracon Consultants, Inc.	Title Search - Phase I - Block 1	\$3,280	\$3,280
Capitol Lien Records & Research, Inc.	DBE	Terracon Consultants, Inc.	Title Search - Phase I - Block 2	\$1,688	\$1,688
Capitol Lien Records & Research, Inc.	DBE	Terracon Consultants, Inc.	Title Search - Phase I - Block 4	\$425	\$425
Capitol Lien Records & Research, Inc.	DBE	Terracon Consultants, Inc.	Title Search - Phase I - Block 5	\$2,875	\$2,875
Coastwise Fireguard, Inc.	DBE	M-E Engineers, Inc.	Fire Sprinkler	\$90,000	\$0
Copy 'N More, Inc.	SBE	Populous, Inc.	Printing	\$70,000	\$34,917
Cross Management Services, Inc.	S/DBE	Deer District LLC	Inclusion Monitor - Business	\$506,900	\$66,862
Gestra Engineering, Inc.	S/DBE	Terracon Consultants, Inc.	Drilling Services - Geotech	\$103,857	\$103,857
Gestra Engineering, Inc.	S/DBE	Terracon Consultants, Inc.	Drilling Services	\$5,186	\$5,186
IBC Engineering Services, Inc.	S/DBE	M-E Engineers, Inc.	MEP	\$385,000	\$192,500
M&E Architect+Engineers, LLC	DBE	Eppstein Uhen, Inc.	Architecture - Vertical Circulation	\$126,000	\$126,000
Martinsek & Associates	SBE	Deer District LLC	Workforce Recruitment Video	\$15,740	\$11,300
Prism Technical Management & Marketing, LLC	S/DBE	Deer District LLC	Inclusion Monitor - Workforce	\$760,350	\$55,685
Thunderbird Engineering, Inc.	S/DBE	M-E Engineers, Inc.	Commissioning	\$60,000	\$0
White Water Associates, Inc.	DBE	Terracon Consultants, Inc.	Laboratory Services - Block 1	\$24,261	\$24,261
White Water Associates, Inc.	DBE	Terracon Consultants, Inc.	Laboratory Services - Block 4	\$4,768	\$4,768
Wrightson, Johnson, Haddon & Williams, Inc.	DBE	Populous, Inc.	Audio/Video Consulting	\$361,100	\$174,803

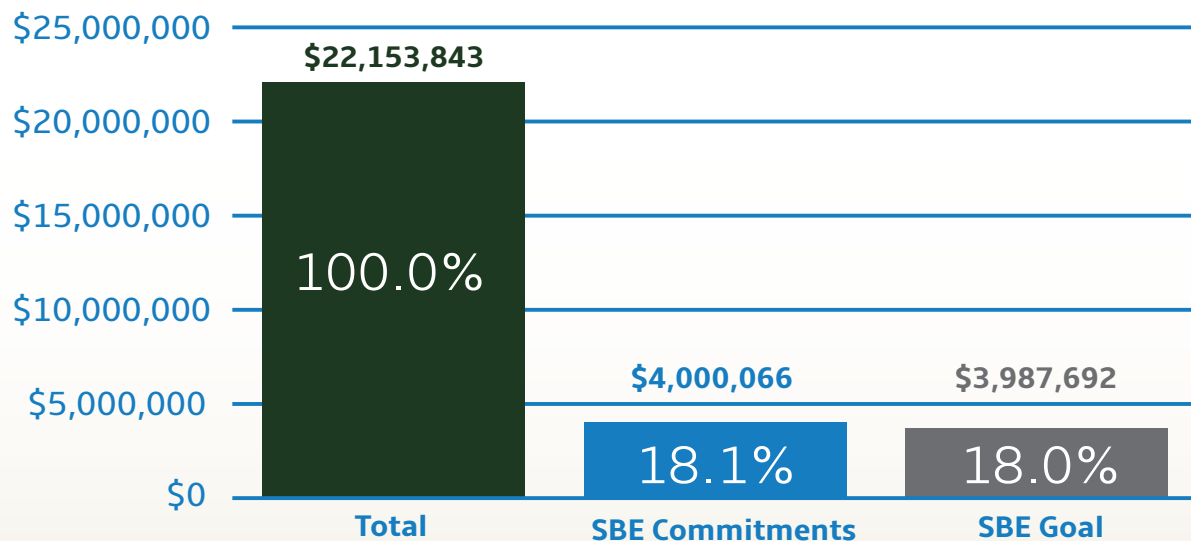
Table Continued on page 14

New Milwaukee Arena Professional Services Inclusion (Continued)

Table 4 (Continued)

SBE, DBE, SDB, or 8(a) FIRMS	SBE, DBE, SDB or 8(a)	SUBCONTRACTOR TO	SERVICE PERFORMED	CONTRACT AMOUNT	AMOUNT PAID THRU 6/30/2016
ZS LLC	SBE	HNTB Corporation	Structural Foundation Design	\$390,000	\$62,720
ZS LLC	SBE	HNTB Corporation	Building Access Design	\$96,000	\$34,200
ZS LLC	SBE	HNTB Corporation	Roof Design	\$60,000	\$36,000
ZS LLC	SBE	HNTB Corporation	Envelope Consulting	\$90,000	\$81,000
To Be Determined				\$227,436	\$0
TOTAL INCLUSION				\$4,000,066	\$1,371,735
INCLUSION AS A % OF PROFESSIONAL SERVICES COST SUBJECT TO INCLUSION				18.1%	
INCLUSION AS A % OF PROFESSIONAL SERVICES PAYMENTS MADE					10.4%
PROFESSIONAL SERVICES COST SUBJECT TO INCLUSION				\$22,153,843	
TOTAL PROFESSIONAL SERVICES PAYMENTS THROUGH MARCH 31, 2016					\$13,183,266

New Milwaukee Arena SBE Professional Services Contracts





Norman Barrientos
President & CEO

Barrientos Design & Consulting, Inc.

Barrientos Design is a Milwaukee-based, multi-disciplinary, architecture and design practice led by Norman Barrientos. For more than a decade, the firm has specialized in award-winning architectural design, planning and consultation that provide complex and challenging projects to its team of highly knowledgeable Project Managers.

Founded in 1998, Barrientos Design & Consulting now has 10 employees. While most of their projects are in the Milwaukee Area, they have provided unparalleled design work on various projects all across Wisconsin. "When taking on new projects, we look for those that are demanding and unique. Those that allow us to take on significant design roles," says owner and CEO Norman Barrientos. The New Milwaukee Arena is one such project that has been a great learning experience for the Barrientos team.

The firm has been tasked with the architectural design work for the first floor (event level) of the Arena, which includes locker rooms, dressing rooms, offices, and more. "This project has given us the opportunity to learn how to design on the professional sports level. Though we've worked on recreational facilities in the past, this is on a completely different level," says Barrientos. While this project has its demands, the firm is up for whatever challenges come their way thanks to its expert staff.

"What sets my team apart is really our strong command of 3D modeling. We're a group of highly capable architects, that have the capacity to produce complex designs," says Barrientos. The firm's ability to work together as a team has allowed them to consistently meet deadlines and produce the highly quality work required for such a major project in the City of Milwaukee. Barrientos is confident that this opportunity will help the firm maintain their reputation and create further exposure.



John T. Williams
President/ Principal



Scott Williams
Vice President

American Design Inc.

Milwaukee-based American Design Inc. is the architectural design team of record for the six-story, 1,243-stall parking structure and mixed-use development. The project is led by the father and son team of John T. Williams, president and Scott Williams, vice president. The elder Williams started the firm in 1993 with his son joining the family business in 2009.

The Bucks development project has been good for the full-service architectural minority owned firm. "The visibility of the project has helped us in that we were recently quoted and mentioned in a Milwaukee Bucks press release regarding our role in the development," said Scott. "It has also helped us focus on what's coming down the pipe with the other long-term components of the project."

American Design has found a way to separate their firm from the competition by being consistent, competitive with fees, flexible and fast. "We believe our clients are our partners and our biggest sales force. We get the job right the first time and that's because of our largest asset, our employees," John said. How you deliver architectural drawings is very important Scott says. "We are very well versed in all forms of architectural software, specifically Revit® building design and construction software."

John said, "The Bucks development is definitely putting the City of Milwaukee and the State of Wisconsin on the map. In what other major city can you find acres of undeveloped land in the middle of downtown for more than two decades? This development will bring together both the north and south sides of the city, fill a physical hole and make downtown a viable destination."

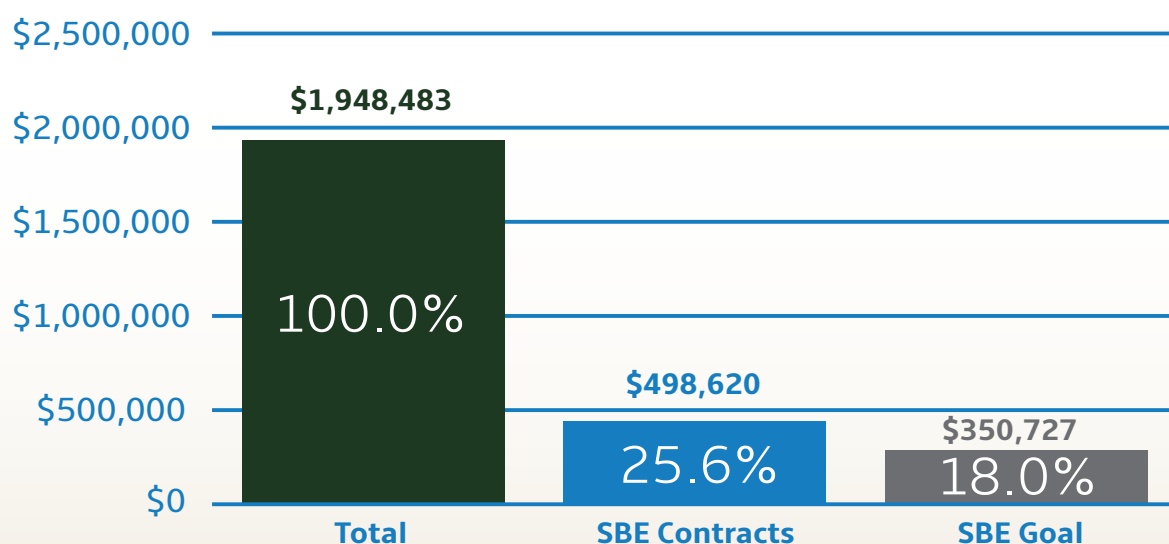
The \$35 million parking structure and mixed-use development will be across the street immediately north of the new arena. Construction began in June 2016 on the structure, which will be located between Juneau Avenue, McKinley Avenue, Fifth Street and Sixth Street. "We are extremely happy with the Bucks owners. They're fair, excellent communicators and we're really happy to be working on this project," said Scott.

Block 7 Parking Structure Professional Services Inclusion

Table 5 - Parking Structure: Professional Services Contracting Inclusion Through June 30, 2016

SBE, DBE, SDB, or 8(a) FIRMS	SBE, DBE, SDB or 8(a)	SUBCONTRACTOR TO	SERVICE PERFORMED	CONTRACT AMOUNT	AMOUNT PAID THRU 6/30/2016
American Design, Inc.	S/DBE	GRAEF-USA Inc.	Architectural - Parking Structure	\$342,150	\$196,236
American Design, Inc.	S/DBE	GRAEF-USA Inc.	Architectural - Housing	\$36,120	\$19,866
Capitol Lien Records & Research, Inc.	DBE	Terracon Consultants, Inc.	Title Search - Block 7	\$1,150	\$1,150
Cross Management Services, Inc.	S/DBE	Deer District LLC	Inclusion Monitor - Business	\$41,775	\$11,289
Gestra Engineering, Inc.	S/DBE	Terracon Consultants, Inc.	Drilling Services - Block 7	\$13,920	\$13,920
Prism Technical Management & Marketing, LLC	S/DBE	Deer District LLC	Inclusion Monitor - Workforce	\$63,505	\$26,520
TOTAL INCLUSION				\$498,620	\$268,981
INCLUSION AS A % OF PROFESSIONAL SERVICES COST SUBJECT TO INCLUSION				25.6%	
INCLUSION AS A % OF PROFESSIONAL SERVICES PAYMENTS MADE					22.4%
PROFESSIONAL SERVICES COST SUBJECT TO INCLUSION				\$1,948,483	
TOTAL PROFESSIONAL SERVICES PAYMENTS THROUGH JUNE 30, 2016					\$1,202,859

Block 7 Parking Structure Professional Services Contracts SBE Inclusion

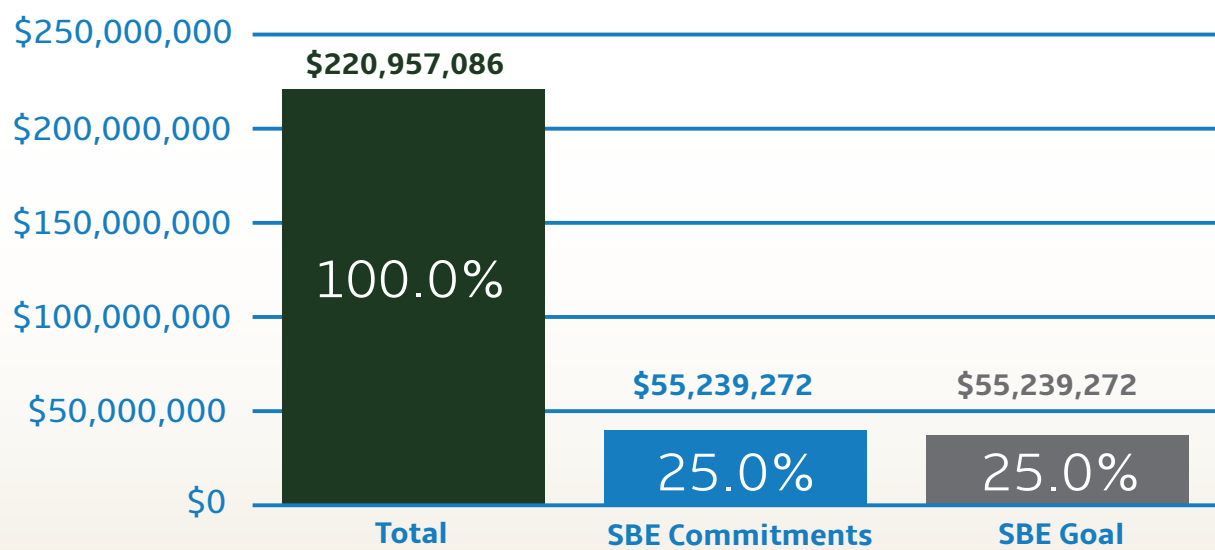


New Milwaukee Arena Construction Inclusion

Table 6 - Arena: Construction Contracting Inclusion Through June 30, 2016

SBE, DBE, SDB, OR 8(a) FIRMS	SBE, DBE, SDB or 8(a)	SUBCONTRACTOR TO	SERVICE PERFORMED	CONTRACT AMOUNT
LF Green Development, LLC	S/DBE	Michels Corporation	Construction Staking	\$23,673
McDowell Construction Corporation	S/DBE	Northway Fence, Inc.	Fencing Materials	\$36,000
Nuvo Construction Company, Inc.	S/DBE	Michels Corporation	Pile Materials	\$261,305
Rams Contracting, LTD.	S/DBE	M. A. Mortenson Company	Earthwork/Site Utilities	\$3,229,247
Sonag Ready Mix, LLC	SBE	Michels Corporation	Concrete Ready Mix	\$103,358
South Star, Inc.	S/DBE	Rams Contracting, LTD.	Trucking	\$69,161
Tremmel-Anderson Trucking LLC	S/DBE	Veit & Company, Inc.	Trucking/Disposal	\$31,755
Tremmel-Anderson Trucking LLC	S/DBE	Rams Contracting, LTD.	Trucking	\$150,275
To Be Determined				\$51,334,498
TOTAL INCLUSION				\$55,239,272
INCLUSION AS A % OF CONSTRUCTION COST SUBJECT TO INCLUSION				25.0%
CONSTRUCTION COST SUBJECT TO INCLUSION				\$220,957,086

New Milwaukee Arena Construction Contracts SBE Inclusion



Construction Profile: RAMS Contracting, LTD.



Tammy Ristow, President & CEO

Tammy Ristow, President & CEO

In 2004, RAMS began as a small trucking firm with six employees. Today, RAMS is an earthwork contractor with 50 employees working on projects throughout southeastern Wisconsin. Tammy Ristow, President and CEO, credits the company's growth to RAMS being an optimal working and learning environment for employees. Tammy sees technology and learning as access points on their road to success. "I've never stopped learning, whether it was attending the Milwaukee Metropolitan Sewerage District training program, participating with employees in annual safety refresher courses, or investing in supervisory training, I'm learning to invest in those I work with at RAMS—my staff is my legacy," Tammy says.

With its fleet of GPS heavy equipment, RAMS' grading equipment has been key to the precision needed to complete work done on the Arena and the Froedtert & Medical College of Wisconsin Sports Science Center. RAMS was one of the first contractors on the site for excavation, demolition, and waste transportation. Project Manager, Todd Ormiston, comments, "Being on-site since June, RAMS has continued to work through winter to complete their tasks, including excavating footings, grading, and installation of a methane vapor barrier throughout the facility."

Both Tammy and Todd reflect over the challenges as well as the successes of the Arena Project. "We are truly grateful to be working with a Construction Manager like Mortenson. The Mortenson team has foresight and strategic communication among trades on-site. We know what we are doing week-to-week, month-to-month. We know after the methane liner is down, concrete is coming in to continue the build. RAMS will return for the final grading for the sidewalks and landscaping." As a high-profile job, we see this as an opportunity for exposure and credibility of our work and really build upon our reputation," Tammy shares. Also, RAMS was the recipient of a 2016 Governor's Marketplace Outstanding Business Award.

Because of our success in winning multiple large projects simultaneously, Tammy shares, "Resources are always going to be what allows us to remain competitive. RAMS is successful because of its employees and the creation of an inclusive work environment. Our ability for a successful award, comes from the investment made in technology and our staff." "We may have competitors, but we are the competition," Tammy notes.



New Milwaukee Arena Total Workforce RPP Inclusion

Table 7 - Arena: Total RPP Participation Through June 30, 2016

Total Construction Hours	869.8
RPP Target Based on Total Hours (multiplied by 40%)	348.0
Applicable RPP Goal	40.0%
Total RPP Construction Hours	484.8
Monitoring Above (Below) Goal	137.0
RPP Percentage (Total RPP Construction Hours/Total Construction Hours Worked)	55.7%

Total Residents Preference Program (RPP) Inclusion

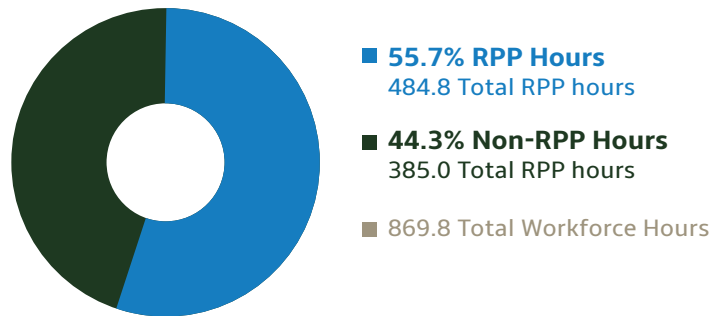


Table 8 - Arena: Total RPP Participation (Excluding Non-Wisconsin Residents) Through June 30, 2016

Total Construction Hours	869.8
Less Hours Worked by Non-Wisconsin Residents	0.0
Construction Hours Worked by Wisconsin Residents Only	869.8
RPP Construction Hours	484.8
RPP Participation Percentage (Excluding non-Wisconsin residents)	55.7%

Milwaukee Code of Ordinances (MCO) Section 355-7(1)(a) notes that for the purpose of calculating RPP participation "...worker hours'... excludes the number of hours of work performed by all non-Wisconsin residents."

Table 9 - Arena: RPP Inclusion by Contractor through June 30, 2016

CONTRACTOR	SUBCONTRACTOR TO	SERVICE PERFORMED	WORKFORCE HOURS	RPP INCLUSION HOURS
M. A. Mortenson Company	General Contractor	Concrete	8.5	0.0
Balestrieri Environmental & Development, Inc.	M. A. Mortenson Company	Hazardous Material Remediation	68.0	34.0
Northway Fence, Inc.	M. A. Mortenson Company	Temporary Fence/ Installation	128.0	0.0
Rams Contracting, LTD.	M. A. Mortenson Company	Earthwork/Site Utilities	293.8	156.3
South Star Inc.	Rams Contracting, LTD.	Trucking	45.0	45.0
United Construction & Fence LLC	M. A. Mortenson Company	Fire Protection	90.0	45.0
Veit & Company, Inc.	M. A. Mortenson Company	Demolition/Abatement	236.5	204.5
TOTAL WORKFORCE HOURS			869.8	484.8
RPP PERCENTAGE REQUIREMENT			40.0%	
RPP PERCENTAGE TO DATE			55.7%	

RPP Profile: Kanita Hunter



Kanita Hunter – Journeyperson Laborer

In 2003, Kanita Hunter was a mother, a Certified Nursing Assistant and starving artist. She was looking for a career change that would not only allow her an opportunity to care for her family, but would also allow her a chance to work outside. She chose to become a Laborer with Local 113. This is working out for her because she loves being outdoors. "I have lost every inside job I've ever had."

She is now in her thirteenth year working with the union. "The laborers contacted me first -- they were the first ones to try to put me to work and they have been straight with me ever since. So even though some other unions tried to contact me to join them, I decided to give my loyalty to the Laborers; they looked out for me first."

RPP Certification has been helpful for her to gain and maintain employment. She was brought to this project immediately after completing work on another large project downtown. "It's a shame that I wouldn't be here if it weren't for RPP. I never would have gotten the first call, and Mortenson never would have seen me working and learned what I can do."

With what she earns, she is able to care for her family and have money left over to continue to pursue her dream of being an artist who is recognized by her peers for her work. "I'm hoping when we get done here Mr. Feigin will put one my paintings on his walls."



Prepared by
Prism Technical Management & Marketing Services, LLC
in conjunction with Cross Management Services, Inc.