# Department of Administration Purchasing Division

# Waiver of Finance & Personnel Committee Approval Sole Source Contract Contract #E8944

Background:

**User Department:** Milwaukee Health Department

Purchasing Agent: Arvaya Corbins

Contract Description: VSC for Laboratory Information System (LIS) Hardware and Software

Maintenance Services

**Vendor Name and Location:** Soft Computer Consultants, Inc. (Clearwater, FL)

Contract Term: 03/20/2009 through 03/19/2012 with the option to extend on a yearly

basis as needed upon mutual consent

Requisition # and Date Received: Requisition #15205, Received 02/06/2017

Original Contract Amount: \$63,700.00 Expenditures to Date: \$597,072.40

Current Contract Amount: \$622,248.25

#### **Purpose of Amendment:**

Laboratory Information System (LIS) is a fully integrated stand-alone system that allows the Milwaukee Health Department (MHD) lab to enter patient information, report laboratory results, retrieve patient medical testing records since 1999 and retrieve data for long-term trend recording. This represents the eighth (8<sup>th</sup>) contract amendment request by the MHD for software and hardware support and maintenance services from Soft Computer Consultants, Inc. This amendment will increase the estimated contract total by \$84,051.56 from \$622,248.25 to \$706,299.81 and will exercise the annual option to extend the contract term one (1) year from 03/20/2017 through 03/19/2018 upon mutual consent. This extension is necessary to continue the provision of the Soft Computer Consultants' LIS services.

### Justification for Waiver:

In 1995 the MHD Lab purchased the Laboratory Information System (LIS). The LIS uses proprietary software developed and maintained by Soft Computer Consultants (SCC) and the hardware is specified and maintained by SCC to run their software. To date, this system has been successful to the MHD Lab for ordering, recording, testing and reporting of patient test results.

The department was afforded the opportunity to have a new server installed in 2016 with new software updates and applications. This calls for an approximate 10% pricing increase incorporating the maintenance and transitions on both the new and old servers and software. According to the Health Department, they are optimistic in projecting a price decrease for next year with maintenance being required solely for the new software system, and the implementation of a more efficient system.

The LIS software is proprietary and can only be purchased, supported and maintained by the manufacturer, Soft Computer Consultants, Inc.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

If Amendment, History of Contract Amendments:

| Date                                    | Item   | Term                                | Cost         |
|---|--|-------------------------------------|--------------|
| 04/08/2009                              | Original Contract E8944 – Vendor Service Contract for Laboratory<br>Information Services (LIS) Hardware and Software Maintenance<br>Services awarded   | 03/20/2009<br>through<br>03/19/2012 | \$63,700.00  |
| 05/23/2010                              | Amendment #1: Contract total increased by \$66,720.12 from \$63,700.00 to \$130,420.12 to cover the period 03/20/2010 through 03/19/2011   | 03/20/2009<br>through<br>03/19/2012 | \$66,720.12  |
| 12/29/2010                              | Amendment #2: Contract total increased by \$127,355.38 from \$130,420.12 to \$257,775.50 to cover the period 12/01/2010 through 01/30/2011   | 03/20/2009<br>through<br>03/19/2012 | \$127,355.38 |
| 04/25/2012                              | Amendment #3: Contract total increased by \$64,247.18 from \$257,775.50 to \$322,022.68 and extended contract term one (1) year from 03/20/2012 through 03/19/2013   | 03/20/2012<br>through<br>03/19/2013 | \$64,247.18  |
| 01/17/2013                              | Amendment #4: Contract total increased by \$71,403.12 from \$322,022.68 to \$393,425.80 and extended contract term one (1) year from 03/20/2013 through 03/19/2014 Waiver presented at F&P Committee Meeting on 01/30/2013     | 03/20/2013<br>through<br>03/19/2014 | \$71,403.12  |
| 04/03/2014                              | Amendment #5: Contract total increased by \$78,611.07 from \$393,425.80 to \$472,036.87 and extended contract term one (1) year from 03/20/14 through 03/19/2015 **DID NOT go before F&P with this amendment**                 | 03/20/2014<br>through<br>03/19/2015 | \$78,611.07  |
| 02/18/2015                              | Amendment #6: Increased the contract total by \$73,587.66 from \$472,036.87 to \$545,624.53 and extended contract term one (1) year from 03/20/2015 through 03/19/2016. Waiver presented at F&P Committee Meeting on 2/25/2015 | 03/20/2015<br>through<br>03/19/2016 | \$73,587.66  |
| 02/03/2016                              | Amendment #7: Increased the contract total by \$76,623.72 from \$545,624.53 to \$622,248.25 and extended contract term one (1) year from 03/20/2016 through 03/19/2017. Waiver presented at F&P Committee Meeting on 2/03/2016 | 03/20/2016<br>through<br>03/19/2017 | \$76,623.72  |
| Pending                                 | Amendment #8: Increase the contract total by \$84,051.56 from \$622,248.25 to \$706,299.81 and extend contract term one (1) year from 03/20/2017 through 03/19/2018.   | 03/20/2017<br>through<br>03/19/2018 | \$84,051.56  |
| Total (including the pending amendment) |  |                                     | \$706,299.81 |

City Purchasing Director

F&P Waiver Presentation Date: 3/22/2017

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# Department of Administration Purchasing Division

## Waiver of Finance & Personnel Committee Approval Sole Source Contract Contract #E12883

Background:

**User Department:** Milwaukee Police Department

**Purchasing Agent:** Arvaya Corbins

Contract Description: VSC for Stratus FT 4400 Rackmountable Systems Support

**Vendor Name and Location:** Stratus Technologies Ireland LTD (Maynard, MA)

**Contract Term:** 01/01/2014 through 12/31/2014

Requisition # and Date Received: Requisition #15054 Received 11/23/2016

Original Contract Amount: \$15,417.60 Expenditures to Date: \$45,947.00

Current Contract Amount: \$46,796.60

### Purpose of Amendment:

The purpose of this change order is to increase the estimated contract total by \$17,553.72 from \$46,796.60 to \$64,350.32 and to extend the contract for one (1) year from 01/01/2017 to 12/31/2017, exercising the annual option to extend upon mutual agreement for the purpose of supporting annual maintenance on the City's Public Safety Computer-Aided Dispatch (CAD) system.

The main function of the FT 4400 Rack Mountable Server System is to prevent downtime and data loss before it occurs. The servers supported by this contract power the City's Computer-Aided Dispatch (CAD) system by allowing the City to efficiently and accurately recover from any possible data, critical application, or other vital infrastructure failure that might occur. In addition, this contract will cover annual assured availability of the FT 4400 Rack Mountable Server System by providing continuous support by a 24/7 worldwide support organization.

#### Justification for Waiver:

Stratus Technologies Ireland software is proprietary. Servers supported by this contract power the City's Public Safety Computer-Aided Dispatch (CAD) and can only be provided by Stratus Technologies Ireland, Ltd.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

## If Amendment, History of Contract Amendments:

| Date                                    | Item  | Term                           | Cost        |
|---|---|--------------------------------|-------------|
| 12/18/2013                              | Original Contract #E12883: VSC for Stratus FT 4400 Rackmountable System Support   | 01/01/2014<br>to<br>12/31/2014 | \$15,417.60 |
| 10/27/2014                              | Change Order #1: Extend the contract one (1) year from 1/1/2015 - 12/31/2015, increase the estimated contract total by \$15,144.00 from \$15,417.60 to \$30,561.60 and add the option to renew annually upon mutual consent. Vendor's quote dated 9/3/2014 applies to this change order and is attached, incorporated into, and made a part of this contract. All other terms and conditions of the original contract remain unchanged. | 01/01/2015<br>to<br>12/31/2015 | \$15,144.00 |
| 12/21/2015                              | Change Order #2: Extend the contract one (1) year from 1/1/2016 - 12/31/2016, increase the estimated contract total by \$16,235.00 from \$30,561.60 to \$46,796.60. Vendor's quote dated 9/17/2015 applies to this change order and is attached, incorporated into, and made a part of this contract. All other terms and conditions of the original contract and change order one (1) remain unchanged.                                | 01/01/2016<br>to<br>12/31/2016 | \$16,235.00 |
| Pending                                 | Change Order #3 Extend the contract for one (1) year from 01/01/2017 to 12/31/2017, exercising annual option to extend for one (1) year upon mutual agreement, and increase the estimated contract total by \$17,553.72 from \$46,796.60 to \$64,350.32. All other terms and conditions of the original contract and change orders one (1) and two (2) remain unchanged.  | 01/01/2017<br>to<br>12/31/2017 | \$17,553.72 |
| Total (including the pending amendment) |   |                                |             |

City Purchasing Director

F&P Waiver Presentation Date: 03/22/2017

3-15-2017