

TO: DOLLY BURNHAM

FROM: RENEE JACK

CC: KOFFARNUS, R.; BIEDRZYCKI, M.; DEE, P.; REPINSKI, J.;

SUBJECT: VISUAL HOMES WRITE-OFFS – July 1<sup>st</sup>, 2016 – Sept. 30<sup>th</sup>, 2016

Listed below is a breakdown of the Visual Homes Write-off by development from July 1, 2016 to September 30<sup>th</sup> 2016 for the March 8<sup>th</sup>, 2016 HACM Meeting.

<u>VETS</u>	<u>AMOUNT</u>
Northlawn	\$11,961.85
Southlawn	2,189.85
Berryland	3,271.21
Southlawn Park	-0-
<b>TOTAL VETS</b>	<b>\$17,422.91</b>

**TOTAL WRITE-OFF REQUEST - \$17,422.91**

**TOTAL NUMBER OF WRITE-OFFS - 14**

**PROJECT LEVEL WRITE OFF ANALYSIS REPORT**  
**VISUAL HOMES -VETS**  
**QUARTER ENDING- SEPTEMBER 30, 2016**

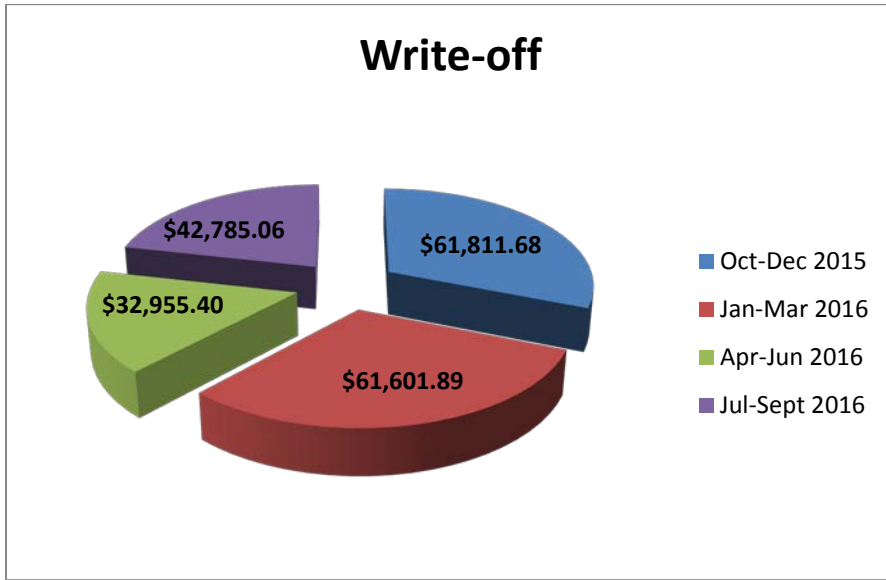
R/C	PROJECT	RENT	LATE FEES	LEGAL CHARGES	SALES & SERVICE	OTHER CHARGES	TOTAL UNCOLLECTABLE	NUMBER OF ACCOUNTS
900	NORTHLAWN	8,766.25	946.55	1,106.58	202.90	939.57	11,961.85	6
901	SOUTHLAWN	1,260.16	106.34	0.00	11.30	812.05	2,189.85	3
902	BERRYLAND	2,400.90	459.61	280.54	60.00	70.16	3,271.21	5
907	SOUTHLAWN PARK						0.00	

<b>GRAND TOTALS</b>	<b>12,427.31</b>	<b>1,512.50</b>	<b>1,387.12</b>	<b>274.20</b>	<b>1,821.78</b>	<b>17,422.91</b>	<b>9</b>
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<b>PERCENTAGES</b>	<b>71.327%</b>	<b>8.681%</b>	<b>7.961%</b>	<b>1.574%</b>	<b>10.456%</b>
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Move-outs with outstanding balances between July 1, 2016 and September 30, 2016.

# WRITE-OFF/COLLECTION ANALYSIS OCTOBER 2015 TO SEPTEMBER 2016



Collection Total Last 4 Quarters	Write-off Total Last 4 Quarters	Collection % of Write-off
\$81,472.09	\$199,154.03	41%

Quarter	Collection-TRIP	TRIP Collect As % of Total Collect	Collection-Other	Collection-Total	Total Collection As % of Qtr Write-off
Oct-Dec 2015	\$706.27	5.1	\$13,015.01	\$13,721.28	22.2
Jan-Mar 2016	\$27,070.98	72	\$10,516.59	\$37,587.57	61.0
Apr-Jun 2016	\$16,031.66	81.5	\$3,644.44	\$19,676.10	60.0
Jul-Sept 2016	\$2,097.49	20	\$8,389.65	\$10,487.14	24.5

