2017 Proposed Executive Budget

Presentation to the Finance & Personnel Committee October 4, 2016

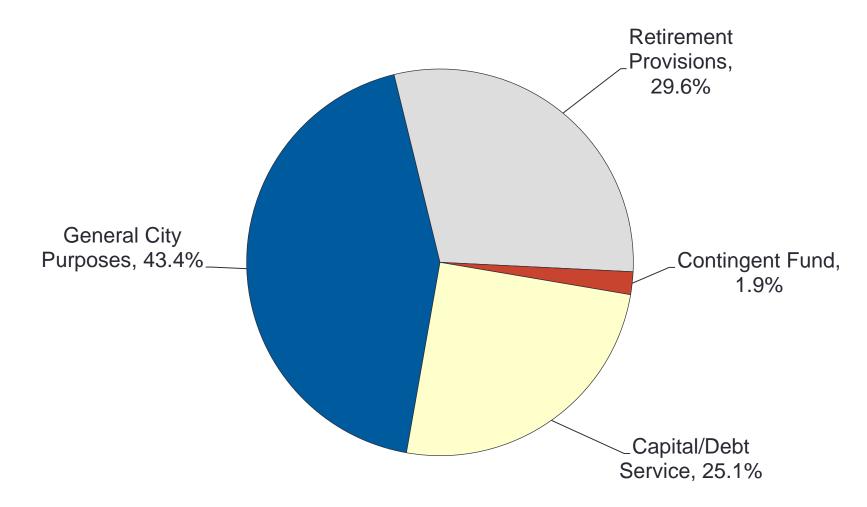
Presentation Goals

- 1. Establish an understanding of budget revenues, expenditures, and structural conditions
- 2. Identify recent improvements to structural condition and remaining challenges
- 3. Provide the 2017 Proposed Budget "Bottom Line"
- 4. Committee hearings between October 4 and 14 will examine the details of Proposed departmental expenditures, services, and capital improvements

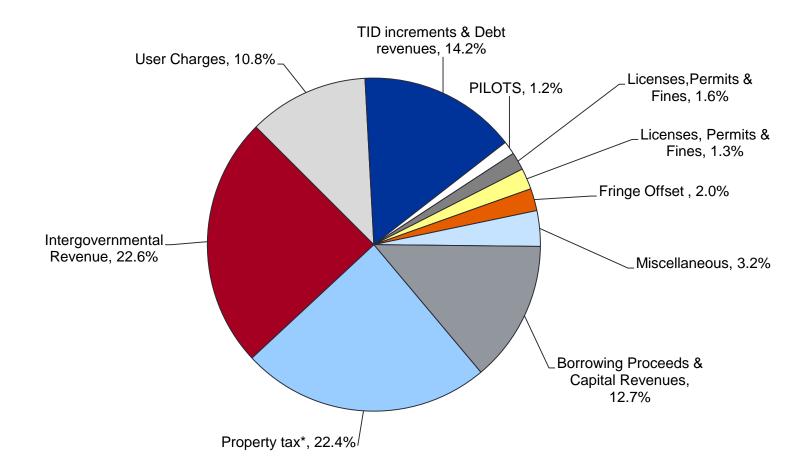
City Budget Structure

- 1. Total Proposed 2017 Budget: \$1.527 billion
 - Proposed Tax Levy-Supported Budget: \$1.175 billion
 - General City Purposes (GCP) Budget: \$632.04 million
 - ✓ Aka "operating" budget, funds the operating expenses of City government
 - ✓ Other components of Tax Levy–Supported Budget: Retirement Provisions, Capital, City Debt, Contingent Fund
 - ✓ Less than ½ of the tax levy is used for GCP/Operations (see slide 4)
- Total Proposed Tax Levy of \$263.78 million)
- 3. Non-Tax Levy-supported Budget: \$352.48 million
 - Enterprise funds: \$299.1 million
 - Grant & Aid Fund: \$45.2 million
 - County Delinquent Tax Fund: \$8.22 million

2017 Proposed Tax Levy: Distribution by Budget Section/Purpose



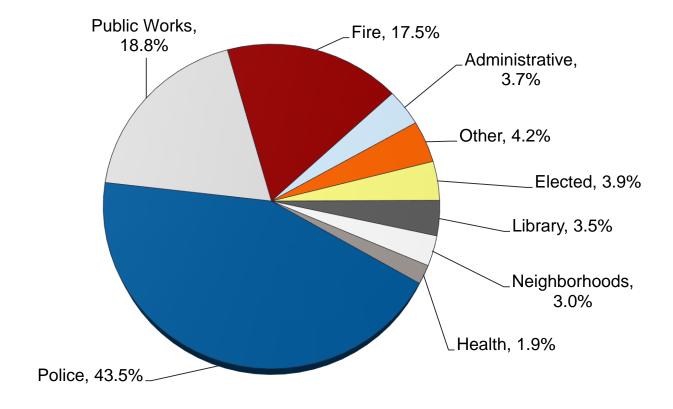
City of Milwaukee 2017 Revenue Sources: Tax Levy Supported Budget



^{*} Property tax revenue for all funds. This includes the budgets for the General Fund, Capital Improvements, City Debt, Retirement Provisions and the Contingent Fund.

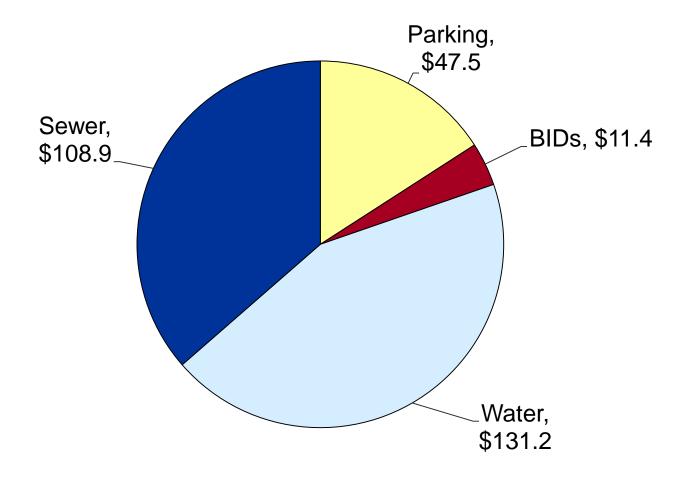
2017 Proposed General City Purposes Budget: Expenditures

2017 Proposed GCP Budget: \$632.04 million



Note: Does not include \$299.1 million of Enterprise Funds (Parking, Sewer, Water, & Economic Development). Three departments (DPW, Police, Fire) comprise 79.8% of the Proposed 2017 General City Purposes Budget.

Proposed 2017 Enterprise Funds Total Combined Budget = \$299.1 Million



City's Limited Revenue Portfolio

- 1. State law imposes significant restrictions on local government revenue authority ("Local government finance is a matter of statewide concern.")
- Three revenue sources account for ~ 81% of General City Purposes Budget revenue
 - Intergovernmental revenue (IGR): 41.7%
 - User charges: 20.0%
 - Property tax levy: 18.1%
- 3. The City's ability to increase any of these 3 sources is extremely limited

Limits on Revenue Options

- 1. Primary sources of Intergovernmental Revenue are State Shared Revenue/Expenditure Restraint (ERP) programs (86% of IGR total)
 - Shared Revenue/Expenditure Restraint Aid: \$21.8 million nominal decline since 2003
 - CPI-U-adjusted decline = \$99.3 million
 - Eligibility for ERP aid \$9 million in 2017) is subject to limits on the annual increase to operating budget expenditures
- 2. Property tax levies are subject to State levy limits
 - Limit is tied to the greater of 0% or the percentage increase from prior year to the equalized value of "net new construction"
 - Law permits adjustments to levy limit for debt service on post-July 2005 borrowing authorizations
- 3. User charges are limited to cost recovery
 - City's 4 primary user charges recover close to 100% of total cost
 - State law requires any user charges enacted after 2013 to be offset by levy limit reductions
 - Recently-enacted 2015 WI Act 176 will cause an annual revenue reduction of at least \$2.2 million to the City

Eligibility for Expenditure Restraint Program (ERP) Aid

Allowable & Actual Percentage Increases for ERP Eligibility: City of Milwaukee

Budget Year	Allowable	Actual
2017	1.9%	1.83 *
2016	1.0%	0.70%
2015	2.3%	2.27%
2014	2.3%	2.29%
2013	2.8%	1.92%
2012	3.1%	-0.4%
2011	3.4%	0.26%
2010	5.6%	3.13%

- The City's operating budget is becoming increasingly constrained by the ERP eligibility limits.
- □ The 2017 difference between the proposed and allowable percentage increases is \$480,000.
- The "ERP Budget" includes general city purposes; retirement levy; capital levy; & Contingent Fund (\$716 million)

Note: In order to qualify for ERP Aid, the municipality must limit the year-to-year increase in the applicable expenditures, **regardless of revenue source**, to a percentage determined by a statutory formula. Source: City Budget documents.

^{* 2017} is proposed

Budget Balance Challenges: 2005-2016

- Structural budget balance: circumstances where projected revenues under current policy are adequate to fund existing service levels for an ongoing period
- 2. Persistent mismatch has existed between available revenues & ongoing service costs
- 3. Primary challenges have been:
 - Employee health care benefits
 - Return of Employer pension contributions in 2010 Budget
 - Revenue growth less than expenditure growth
- City has used resizing, restructuring & reinvesting to stabilize budget & services

Restoring Structural Balance

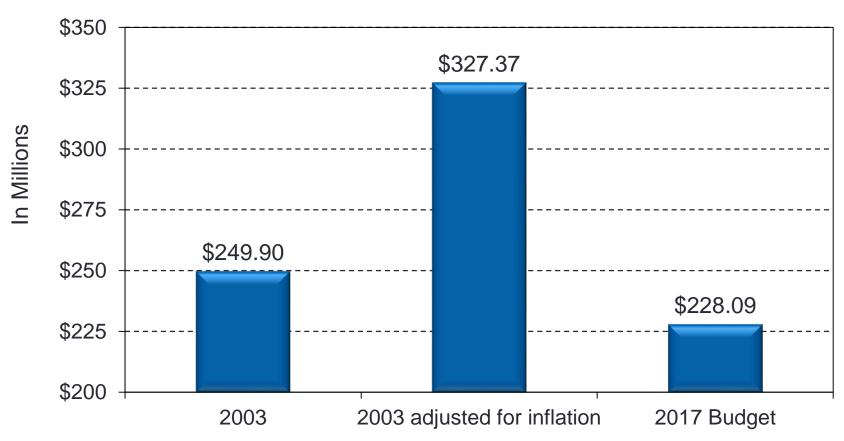
- The City has responded effectively to the challenges posed to structural balance by the 2007-2008 Global Financial Crisis
 - Budget strategy has adjusted to changing circumstances via a 3-pronged strategy => "Resize, Restructure, and Reinvest"
 - Improved pension plan and fringe benefit sustainability
 - Enhanced tax base through redevelopment
 - Blight elimination & revitalization: Strong Neighborhoods Plan
 - Improvements to Core Infrastructure
 - Between 2009-2013, 557 net funded FTE reductions from 2008 baseline

Key Challenges to Near-term Structural Balance

- 1. Revenue growth less than expense growth: 2018-2020 projection
 - Annual expense growth: ~ \$23 million (with modest growth to pension contribution)
 - Annual revenue growth: ~ \$11 million (with use of employer pension reserve)
- 2. Potential for increases to employer pension contribution
 - New contribution rates will be in effect for the 2018 Plan Year
- 3. Impacts of increased borrowing on debt service
 - Some increases already "baked in"
 - City role in financing lead service line replacements will be a major new pressure after 2017
- 4. In the 2017 Budget, the debt service levy and the employer pension contribution account for 48% of the total proposed tax levy.
 - These are non-discretionary expenditures and have the "1st claim" on the annual tax levy.

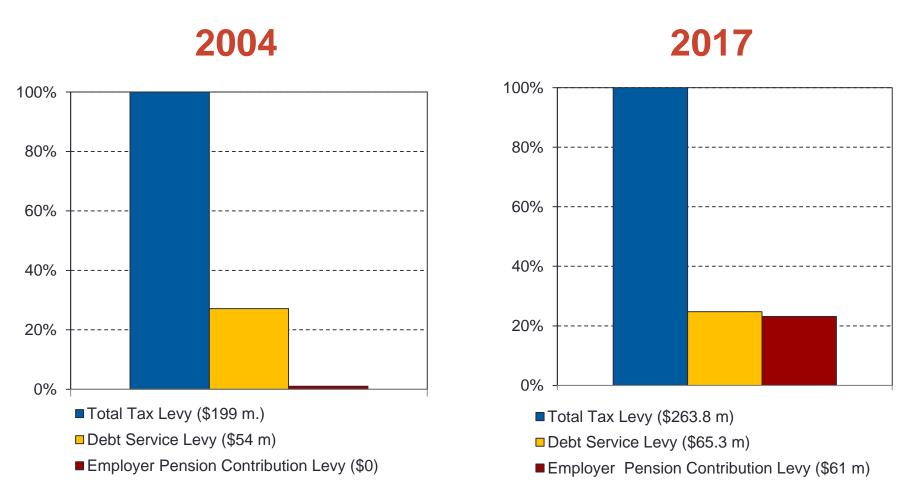
State Shared Revenue/ERP Trend

Decline in State Shared Revenue and Expenditure Restraint Program (ERP) Payments to Milwaukee, 2003 - 2016



Inflation adjusted decline in Shared Revenue and ERP payments = - \$99.3 million (-30.3%). During this same period, State General Purpose Revenue increased \$6.32 billion (+59%.)Source: U.S. Bureau of Labor Statistics: CPI-U Tables; City Budget documents; WI Legislative Fiscal Bureau

Growth of Debt Service Levy and Employer Pension Contribution as a Percentage of Total Levy



In 2004, Debt service and pension contribution comprise 27% of total tax levy. In 2017, Debt service and pension contribution comprise 48% of total tax levy. Source: City of Milwaukee budget documents.

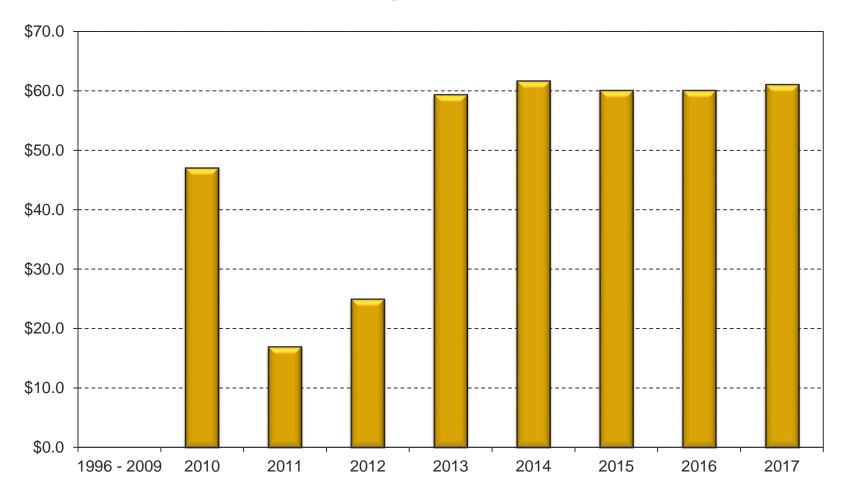
Employer Pension Contributions

- 1. Three sources for funding pension benefits:
 - Investment return (~ 75% of the funding);
 - Member contributions (all now paid by active employees)
 - Employer contribution (~ 81% paid by the City; remainder by City agencies)
- 2. Employer contribution is based on "% of payroll" for 3 employee categories:
 - Firefighters: 24.83% of covered wages;
 - Police officers: 22.63% of covered wages;
 - General employes: 8.48% of covered wages
- 3. City Charter provides for a "rate reset" every 5 years; reset is due for 2018 plan year

Employer Pension Contributions (cont'd)

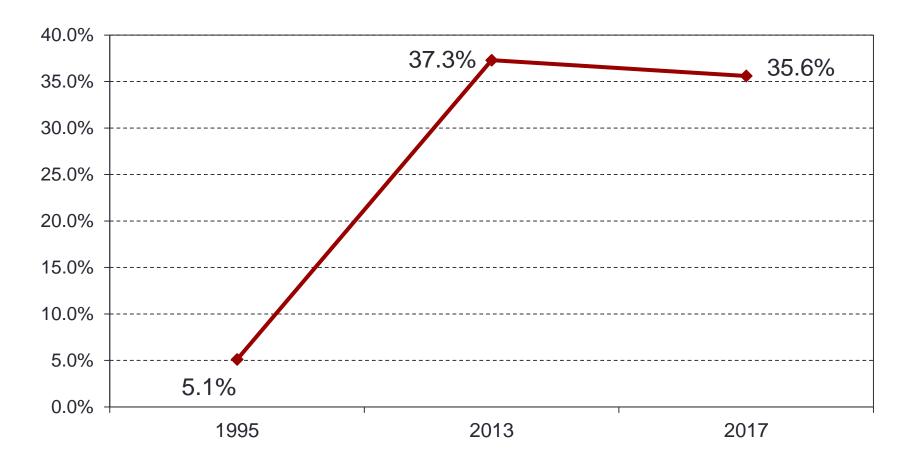
- 4. Two biggest factors on what the new rates will be:
 - "Funded status" at time of reset, largely due to investment returns;
 - Discount rate: used to estimate the value of future obligations into present value terms;
 - ✓ Public pension plans use the assumed rate of investment return as the discount rate;
 - The higher the discount rate, the lower the employer contribution (if all other factors are equal);
 - ▼ The Annuity & Pension Board will establish the discount rate for 2018-2022; now at 8.25%, scheduled for 8.5% in 2018
 - Relatively modest reductions to the discount rate can generate millions of \$ in annual contribution increases.
 - Actuary has indicated a 1.5 percentage point increase to the Police rate is possible, which is ~ a \$2.3 million annual contribution impact.
- 5. Other factors, such as projected inflation, wage increases, mortality, and retirement ages are also taken into account and may have a meaningful impact on the new rates.

"New Normal" for Employer Pension Contributions



Contributions in 2011 and 2012 were made to the employer's pension reserve. 2018-2022 contributions will be based on a reset of stable contribution rates. Actuary has indicated a 1.5 percentage point increase to the Police rate is possible, which is a \$2.3 million annual contribution impact. Source: City Budget documents.

Employee Health Care Benefits and Employer Pension Contributions as a Share of Tax Levy and Shared Revenue: 1995, 2013 and 2017 Proposed

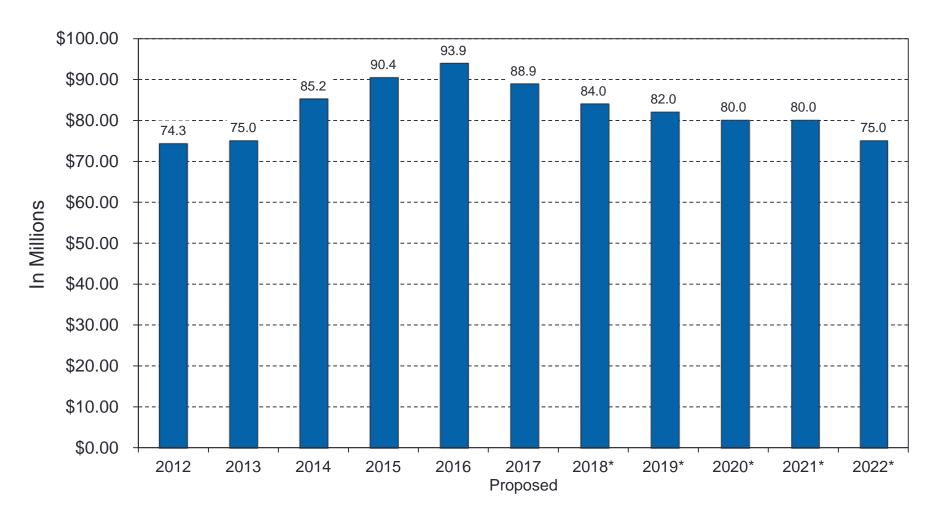


^{*} Shared Revenue includes Tax Disparity/Expenditure Restraint Program Revenue. Source: City Budget documents.

Borrowing Impacts

- 1. Recent growth in levy-supported borrowing will generate impacts on overall property tax levies
 - \$4.1 million increase for 2017 (59% of the total proposed levy increase)
 - Core infrastructure (especially Bridges), Neighborhood Library Program, and Police Administration Building have been drivers of recent debt growth
 - City Hall Foundation project (\$53 million over 5 years) is a the primary driver of future debt growth
- 2. The recent trend in debt can only be sustained with large property tax increases:
 - Moving from a \$74 million annual new authorization level, to the ~ \$94 million 2016 level on a continuing annual basis, has an impact of ~ \$28 million increase on the 2022 debt levy, compared to 2016.
 - The Administration is recommending a return to an annual authorization level of \$75 million by 2022.

Levy Supported GO Borrowing in Capital Budgets, 2012-2016 Adopted, 2017 Proposed, and 2018-2022 Planned



^{*2018 - 2022} are planned

2017 Proposed Budget "Bottom Line"

- 1. General City Purposes Budget: + 2.7% (\$16.47 million)
 - Department-controlled expenses: + 3.2% (\$15 million)
 - \$2.44 million decrease (-1.9%) to Employee Health Care Benefits and Workers' Compensation appropriations
- 2. Total tax levy: +2.75% (\$7 million); proposed tax rate = \$10.66 (+ 7 cents)
- 3. Proposed non-property tax revenues: +0.8% (\$3.76 million)
- 4. Expenditure Restraint Program (ERP) operating expense limit for 2018 aid eligibility affects 2017 Budget decisions
 - ERP Aid = \$9 million in 2017 Budget
 - There is an estimated ~ \$480,000 difference between 2017 proposed ERP expense budget and the estimated ERP limit for 2018 aid eligibility.
 - ERP threshold will be finalized in October
 - Operating expense total over the limit (regardless of funding source) would disqualify City from 2018 ERP aid

Proposed 2017 Budget Impact on Typical Household

Typical Household Impact

- Tax Levy: + \$26.40
- Municipal Services Bill: + \$10.86
- Net Impact: + \$37.26 (+2.5%) ##

Based on the average residential value of \$105,100

2-year annual, average change for 2015 and 2016 was 1.1%

Key Takeaways

- 1. City has financed its long-term obligations responsibly
- State aid levels and constraints on local options, if maintained: => personnel/service adjustments will continue
- 3. Potential growth in City debt and employer pension contributions, along with slow revenue growth, are the primary risks to future structural budget balance
- 4. 2017 Proposed Budget supports future sustainability via \$10.7 in proposed new revenues, \$6.7 million in baseline department reductions, continuation of Employe Benefit cost control, providing that all employes pay the member pension contribution, and preservation of Employer's Pension reserve balance.

Key Timelines

- September 26: Mayor introduces the 2017 Proposed Executive Budget
- October 10: Joint Public Hearing, 6:30 pm, Council Chambers, 3rd Floor City Hall
- October 4-14: Finance & Personnel Committee Budget Hearings
- October 28: Finance & Personnel Committee Budget Amendment Consideration
- November 4: Common Council Budget Adoption

Presentation Follow-up

If you have questions or a request for follow-up information, you may contact:

Mark Nicolini

Budget & Management Director

414-286-5060

mnicol@milwaukee.gov

View the City's budget at www.milwaukee.gov/budget