## Jody Nelson, CPM® Senior Property Manager Riverview Realty Management Wisconsin, LLC.

Jody Nelson joined the Riverview Realty Management Wisconsin, LLC. (RRP) team on January 12, 2015. Jody is responsible for the management of the 411 East Wisconsin Building, which the second largest high-rise Class A office is building in downtown Milwaukee.



Jody has over twenty-five years of commercial real estate experience. In the brokerage division she provides expert assistance with lease negotiations, tenant representation and business development. She has helped property owners improve and sell or lease their space efficiently. She has represented national and local companies searching for office space or site selections for lease or purchase. The clients have ranged from medical clients, law firms, financial institutions, government agencies and other corporate clients in their search for

office space or building acquisition.

Jody has managed commercial properties from projects conception through completion and beyond to strategic planning for operations to achieve stockholder and owner objectives. She had integrated her responsibilities into five interactive categories: Management, Accounting, Maintenance, Marketing and Leasing, each area is dependent upon the others support. In addition to the mentioned responsibilities, she has experience in being the liaison between the property owners, tenants and any required dealing with lenders.

Along with Jody's contributions to real estate companies she has been involved in a number of professional organizations. Jody's volunteering contributions include: Past-President of Building Owners and Managers Association-WI/Apartment Owners and Managers Association of Greater Milwaukee (BOMA/AOMA®) two consecutive years, Speaker for accreditation class for the Wisconsin Appraiser Institute two consecutive years, Co-Chairperson for Real Estate Alliance for Charities 2009 Winter Gala Fundraiser, Co-chairperson of the BOMA/AOMA® Governmental Advocacy committee, Chairperson of the BOMA/AOMA® Special Events Committee, Chairperson for the Commercial Association of REALTORS®-WISCONSIN (CAR®) committees. Her leadership and contributions to the real estate industry were recognized in the CAR® 2001 recipient of the REALTOR of the Year Award. Along with this she has been a guest speaker for the University of Wisconsin-Milwaukee's real estate department. She developed and facilitated educational sessions, BOMA Building Engineers & Assistant Training "BEAT". Training program on current hot-topics, safety issues and discussion of that nature are offered to building engineers and property managers.