

**Khawar Abbas Khaliq**

702 W. Oklahoma Ave., Milwaukee, WI 53215

Email: abbas8085@gmail.com

**Store Manager/ Owner**

■ **Overview**

- **Successful in both startup and turnaround management roles--** have propelled multiple stores to #1 in sales and customer satisfaction district-wide while simultaneously lowering shrink and staff turnover to all-time lows.

**Objective Statement**

Eager to work for a leading organization as car salesman, utilizing my extensive knowledge and experience in working with clients, to accomplish my ambition of succeeding as an integral part of the company through increased car sales.

**Key skills, core competencies and strengths include:**

- Good sales skills – Effective, persistent negotiator determined to close sales deals and increase sales. Independently sets personal goals and deadlines to reach sales targets.
- Energetic, Committed, Win-win attitude, Polite, Presentable, Friendly, Professional at all times.
- Organized, Focused, Math knowledge, Able to work long hours.

**Career Skills:**

- |                                 |                                      |
|---------------------------------|--------------------------------------|
| • Retail Store Operations       | • Customer Service Excellence        |
| • P&L Management                | • Team Building/Training/Supervision |
| • Budgeting & Cost Controls     | • Inventory Management               |
| • Shrink Reduction/Loss Control | • Merchandising Strategies           |

**Educational Qualifications**

1977 – 1979

Earned my associate degree in Culinary Arts from MATC Business School

1975

. Appointed to the MATC Board of Supervisors, a governing body over MATC's cosmetology apprenticeship program

1970

. Arrived in Milwaukee and began working at Handsome Barber as a Journeyman Hairstylist in an apprenticeship program to broaden my knowledge in barbering and later became a shop manager

**Professional Association:**

. Member of the National Cosmetology Association

. Member of Veterans of Foreign Wars

. Past Master 32<sup>nd</sup> Degree Prince Hall Free Masons

**Personal Information:**

. Married for 33 years and have five children

. Member of The Way of The Cross Missionary Baptist Church

Upon request, personal reference can be provided