

GNLA Expenses
Long Range Business Plan Annual Five Year Projections
(ATTACHMENT F)

Line	ITEM	TOTAL COST Year 1	TOTAL COST Year 2	TOTAL COST Year 3	TOTAL COST Year 4	TOTAL COST Year 5
	SALARIES AND WAGES					
1	ADMINISTRATIVE STAFF SALARIES AND WAGES	\$ 146,000	\$ 195,380	\$ 227,241	\$ 234,059	\$ 241,080
2	CLASSROOM STAFF SALARIES & WAGES	436,000	587,090	740,703	864,924	890,871
3	NURSING STAFF SALARIES AND WAGES	30,000	30,900	31,827	32,782	33,765
4	BUILDING MAINTENANCE STAFF UNEMPLOYMENT TAXES					
5	SECURITY/MAINTENANCE STAFF SALARIES AND WAGES	25,000	25,750	26,523	60,100	28,138
6	FOOD SERVICES STAFF SALARIES AND WAGES					
7	OTHER WAGES PERFORMANCE BONUSES	11,750	14,500	16,500	18,000	18,000
8	TOTAL SALARIES AND WAGES	648,750	853,620	1,042,794	1,209,864	1,211,855

	FICA AND MEDICARE TAXES					
9	ADMINISTRATIVE STAFF FICA & MEDICARE TAXES	11,169	14,947	17,384	17,905	18,443
10	CLASSROOM STAFF FICA & MEDICARE TAXES	33,354	44,912	56,664	66,167	68,152
11	NURSING STAFF SALARIES AND WAGES	2,295	2,364	2,435	2,508	2,583
12	BUILDING MAINTENANCE STAFF UNEMPLOYMENT TAXES	-	-	-	-	-
13	SECURITY STAFF FICA & MEDICARE TAXES	1,913	1,970	2,029	4,598	2,153
14	FOOD SERVICES STAFF FICA & MEDICARE TAXES	-	-	-	-	-
15	OTHER WAGES FICA & MEDICARE TAXES	899	1,109	1,262	1,377	1,377
16	TOTAL FICA AND MEDICARE TAXES	49,629	65,302	79,774	92,555	92,707

	UNEMPLOYMENT TAXES					
17	ADMINISTRATIVE STAFF UNEMPLOYMENT TAXES	1,358	1,817	2,113	2,177	2,242
18	CLASSROOM STAFF UNEMPLOYMENT TAXES	4,055	5,460	6,889	8,044	8,285
19	NURSING STAFF UNEMPLOYMENT TAXES	279	287	296	305	314
20	BUILDING MAINTENANCE STAFF UNEMPLOYMENT TAXES				-	-
21	SECURITY STAFF UNEMPLOYMENT TAXES	233	239	247	559	262
22	FOOD SERVICES STAFF UNEMPLOYMENT TAX & PAYMENTS	-	-	-	-	-
23	OTHER WAGES UNEMPLOYMENT TAXES	109	135	153	167	167
24	TOTAL UNEMPLOYMENT TAXES	6,033	7,939	9,698	11,252	11,270

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	EMPLOYER PAID BENEFITS					
25	ADMINISTRATIVE STAFF EMPLOYER PAID BENEFITS	18,148	24,286	28,246	29,093	29,966
26	CLASSROOM STAFF EMPLOYER PAID BENEFITS	54,195	72,975	92,069	107,510	110,735
27	NURSING EMPLOYER PAID BENEFITS	3,729	3,841	3,956	4,075	4,197
28	BUILDING MAINTENANCE EMPLOYER PAID BENEFITS				-	-
29	SECURITY STAFF EMPLOYER PAID BENEFITS	4,905	5,052	5,204	11,792	5,521
30	FOOD SERVICES STAFF EMPLOYER PAID BENEFITS	-	-	-	-	-
31	OTHER WAGES EMPLOYER PAID BENEFITS	1,461	1,802	2,051	2,237	2,237
32	TOTAL EMPLOYER PAID BENEFITS	82,437	107,956	131,526	154,707	152,657

	CONTRACTED PROFESSIONAL SERVICES					
33	ACCOUNTING SERVICES	-	-	-	-	-
	<i>IDENTIFY NAME OF ACCOUNTING SERVICES PROVIDER BELOW</i>					
33a	AQS					
34	INDEPENDENT AUDITING SERVICES	-	15,000	16,500	18,150	19,965
	<i>IDENTIFY NAME OF INDEPENDENT AUDITING SERVICES PROVIDER BELOW</i>					
34a	TBD - Milwaukee CPS Firm					
35	EDUCATIONAL CONSULTANT SERVICES (AQS 8% Yr 1 and 10% After TUITION REVENUE)	95,172	178,448	237,930	297,413	297,413
36	LEGAL SERVICES	500	500	500	500	500
37	CHARTER AUTHORIZER FEE (MCC 2% TUITION REVENUE)	23,793	35,690	47,586	59,483	59,483
38	OTHER PROFESSIONAL SERVICES	80,000	90,000	100,000	110,000	115,500
39	TOTAL CONTRACTED PROFESSIONAL SERVICES	199,465	319,637	402,516	485,545	492,860
Line	ITEM					
	PURCHASED OPERATIONAL SERVICES					
40	TELEPHONE	\$ 6,500	\$ 6,825	\$ 7,166	\$ 7,525	\$ 7,901
41	COMPUTER & INTERNET ACCESS	7,500	7,875	8,269	8,682	9,116
42	ELECTRICITY	20,000	20,600	21,218	21,855	22,510
43	GAS FOR FACILITY OPERATION	20,000	20,600	21,218	21,855	22,510
44	EQUIPMENT MAINTENANCE AND REPAIR	2,000	2,000	2,000	2,000	2,000
45	BUILDING MAINTENANCE & CLEANING	60,000	65,000	70,000	75,000	80,000
46	BUILDING REPAIR	20,000	10,000	10,500	11,025	11,576
47	OTHER BUILDING OPERATION EXPENSE	12,000	12,600	13,230	13,892	14,586
48	FOOD SERVICE PREPARATION AND MEALS	58,506	88,804	119,103	149,402	148,804
49	SECURITY SERVICES	2,000	2,000	2,000	2,000	2,000
50	CONTRACTOR OPERATED PUPIL TRANSPORTATION SERVICES	5,000	5,000	5,000	5,000	5,000
51	PUPIL TRANSPORTATION VEHICLE MAINTENANCE AND REPAIR					
52	OTHER VEHICLE MAINTENANCE AND REPAIR					
53	OTHER PURCHASED OPERATIONAL SERVICES	3,809	3,488	4,150	4,735	4,741
54	TOTAL PURCHASED OPERATIONAL SERVICES	217,315	244,792	283,854	322,969	330,745

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	FACILITY OCCUPANCY CHARGE					
55	FACILITY RENT (COST ALLOCATED ON PURCHASED SERVICES)	200,000	250,000	300,000	350,000	367,500
	<i>IDENTIFY TO WHOM RENT IS PAID (Enter on line below)</i>					
	To Be Determined					
56	TOTAL FACILITY OCCUPANCY CHARGE	200,000	250,000	300,000	350,000	367,500

	SUPPLIES					
57	ADMINISTRATIVE SUPPLIES	20,000	20,400	20,808	21,224	21,649
58	CLASSROOM SUPPLIES (TEXTBOOKS, Supplies, ETC.)	100,000	100,000	75,000	75,000	75,000
59	BUILDING MAINTENANCE SUPPLIES	15,000	12,750	15,300	17,850	21,600
60	SECURITY OPERATIONS SUPPLIES	5,000	500	500	500	500
61	FOOD SERVICE SUPPLIES	3,288	3,886	4,484	5,082	5,680
62	COMPUTERS & EQUIPMENT	60,000	60,000	60,000	30,000	30,000
63	OTHER SUPPLIES AND EXPENSES	12,500	11,475	13,770	16,065	19,440
64	TOTAL SUPPLIES	215,788	209,011	189,862	165,721	173,869

	INSURANCE					
65	INSURANCE	10,000	15,000	20,000	20,600	21,218
66	TOTAL INSURANCE	10,000	15,000	20,000	20,600	21,218

	OTHER					
67	OTHER EXPENSES (ATTACH ITEMIZATION IF AMOUNT ON LINE IS OVER \$500)	-	-	-	-	-
68	TOTAL OTHER (LINE OF CREDIT, DEBT SERVICE - ANNUAL BUDGET LINE ITEMS)	-	-	-	-	-
69	INTEREST EXPENSE CURRENT CASH FLOW DEBT					
70	TOTAL OPERATING EXPENSES	\$ 1,629,417	\$ 2,073,257	\$ 2,460,023	\$ 2,813,213	\$ 2,854,680

Estimated Excess of Revenues over Expenditures	\$	21,954	\$	218,364	\$	318,931	\$	653,100	\$	617,493
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GNLA Revenues
Long Range Business Plan Annual Five Year Projections
(ATTACHMENT F)

REVENUE ITEMS	TOTAL REVENUES Year 1	TOTAL REVENUES Year 2	TOTAL REVENUES Year 3	TOTAL REVENUES Year 4	TOTAL REVENUES Year 5
CONTRACT AMOUNT & CONTRIBUTIONS					
CONTRACT AMOUNT	\$ 1,189,650	\$ 1,784,475	\$ 2,379,300	\$ 2,974,125	\$ 2,974,125
OPERATORS' SUBSIDY or CONTRIBUTION	-				
FUND RAISING OR EXTERNAL CONTRIBUTIONS	15,000	20,000	25,000	30,000	35,000
TOTAL TUTION & CONTRIBUTIONS	\$ 1,204,650	\$ 1,804,475	\$ 2,404,300	\$ 3,004,125	\$ 3,009,125
SCHOOL FEES					
BOOK & SUPPLY FEES					
PERSONAL USE ITEMS					
INSTRUCTIONAL FIELD TRIP AND STUDENT ACTIVITY	4,500	6,750	9,000	11,250	11,250
TOTAL SCHOOL FEES	\$ 4,500	\$ 6,750	\$ 9,000	\$ 11,250	\$ 11,250
FOOD SERVICE REVENUES					
MEAL AND OTHER FOOD SERVICE CHARGES					
GOVERNMENT FUNDED FOOD SERVICE ASSISTANCE	61,794	92,690	123,587	154,484	154,484
TOTAL FOOD SERVICE REVENUES	61,794	92,690	123,587	154,484	154,484
OTHER GOVERNMENT PAYMENTS: List Below					
TITLE FUNDING	\$ 107,100	\$ 160,650	\$ 214,200	\$ 267,750	\$ 267,750
SPECIAL EDUCATION (28% SPED WAGES & BENEFITS)	\$ 13,328	\$ 27,056	\$ 27,868	\$ 28,704	\$ 29,565
PLANNING / IMPLEMENTATION GRANT	\$ 200,000	\$ 200,000			
TOTAL OTHER GOVERNMENT PAYMENTS	\$ 320,428	\$ 387,706	\$ 242,068	\$ 296,454	\$ 297,315
INVESTMENT INCOME					
RENTAL OF FACILTIES TO OTHERS					
OTHER: Describe Below					
Dell Computer Equipment Loan	60,000				
TOTAL OTHER	60,000	-	-	-	-
TOTAL REVENUES	\$ 1,651,372	\$ 2,291,621	\$ 2,778,955	\$ 3,466,312	\$ 3,472,174

GNLA

ATTACHMENT F-FOOD REVENUE ANALYSIS

Food Services Revenue

Annual Revenue Annual Revenue Annual Revenue Annual Revenue Annual Revenue

(Based Upon Long Term Plan Enrollment)

Year 1

Year 2

Year 3

Year 4

Year 5

ASSUMPTIONS:

Reimbursement Rates Per National School Lunch Program Severe Need Students, since 60% or more of Targeted Students are from Low-incomed families categorized as Free or Reduced.

(Free Category: 70%; Reduced: 25%, Full Price: 5% or

Breakfast: FREE=\$1.74; REDUCED=\$1.44; FULL PRICE =
Lunch: FREE=\$2.70; REDUCED=\$2.30; FULL PRICE =
\$0.27
Snack: FREE=\$0.74; REDUCED=\$0.37; FULL PRICE =
\$0.06

Average Daily Attendance (ADA):
Although Average Daily Attendance for Breakfast, Lunch and Snack is expected to be over 90%, conservative numbers are used for the purpose of budget projections as follows:

Breakfast, Lunch and Snack: ADA = 65%

Estimated Number of Days in Operations Per School Year = 140 Days

ESTIMATED REVENUES:

(students count x ADA x free/reduce category ratio x refund rate x total days of operations)

Breakfast Revenue

Free: $275 \times 0.65 \times 0.70 \times 1.74 \times 140 =$	16,626	24,939	33,251	41,564	41,564
Reduced: $275 \times 0.65 \times 0.20 \times 1.44 \times 140 =$	3,931	5,897	7,862	9,828	9,828
Full Price: $275 \times 0.65 \times 0.10 \times 0.26 \times 140 =$	355	532	710	887	887
Estimated Total Breakfast:	\$20,912	\$31,368	\$41,824	\$52,280	\$52,280

Lunch Revenue

Free: $275 \times 0.65 \times 0.70 \times 2.70 \times 140 =$	25,799	38,698	51,597	64,496	64,496
Reduced: $275 \times 0.65 \times 0.20 \times 2.30 \times 140 =$	6,279	9,419	12,558	15,698	15,698
Full Price: $275 \times 0.65 \times 0.10 \times 0.27 \times 140 =$	369	553	737	921	921
Estimated Total Lunch:	\$32,446	\$48,669	\$64,892	\$81,115	\$81,115

Snack Revenue

Free: $275 \times 0.65 \times 0.70 \times 0.74 \times 140 =$	7,071	10,606	14,141	17,677	17,677
Reduced: $275 \times 0.65 \times 0.20 \times 0.37 \times 140 =$	1,010	1,515	2,020	2,525	2,525
Full Price: $275 \times 0.65 \times 0.10 \times 0.06 \times 140 =$	355	532	710	887	887
Estimated Total Breakfast:	\$8,436	\$12,654	\$16,871	\$21,089	\$21,089

Total estimated Food Service

\$61,794 \$92,690 \$123,587 \$154,484 \$154,484

ATTACHMENT F

GNLA - 5 Year Enrollment Projections for 375 Students

Classroom	Year 1		Year 2		Year 3		Year 4		Year 5		Year 6	
	Grade	#	Grade	#	Grade	#	Grade	#	Grade	#	Grade	#
101	9	25	9	25	9	25	9	25	9	25	9	25
102	9	25	9	25	9	25	9	25	9	25	9	25
103	9	25	9	25	9	25	9	25	9	25	9	25
104	9	25	10	25	10	25	10	25	9	25	10	25
105	9	25	10	25	10	25	10	25	9	25	10	25
106	9	25	10	25	10	25	10	25	9	25	10	25
107			10	25	11	25	11	25	10	25	10	25
108			10	25	11	25	11	25	10	25	10	25
109			10	25	11	25	11	25	10	25	10	25
110					11	25	12	25	11	25	11	25
111					11	25	12	25	11	25	11	25
112					11	25	12	25	11	25	11	25
113							12	25	12	25	12	25
114							12	25	12	25	12	25
115							12	25	12	25	12	25
Total	6	150	9	225	12	300	15	375	15	375	15	375

Per Pupil Tuition

9-12 Grade 100% FTE

150

225

300

375

375

375

Total FTE

150

225

300

375

375

375

FY 15 rate

Tuition at \$7931 per FTE

1,189,650

1,784,475

2,379,300

2,974,125

2,974,125

2,974,125

Title Funding:

9-12 Grade FTE

150

225

300

375

375

375

Use 75% FRL rate

112.5

168.75

225

281.25

281.25

281.25

Title Funding @ \$952

107,100

160,650

214,200

267,750

267,750

267,750

SCHOOL NAME	GNLA	ATTACHMENT J	Estimated 3% annual raise			
	FY 1	FY 2	FY 3	FY 4	FY 5	
Position	Salary	Salary	Salary	Salary	Salary	
Principal	75,000	77,250	79,568	81,955	84,413	
Curriculum Specialists	45,000	46,350	47,741	49,173	50,648	
Dean of Students	0	45,000	46,350	47,741	49,173	
Total Admin	45,000	91,350	94,091	96,913	99,821	
Social Worker		0	35,000	36,050	37,132	
Total Social Worker	0	0	35,000	36,050	37,132	
Counselor	33,000	33,990	35,350	36,410	37,502	
Total Counselor	33,000	33,990	35,350	36,410	37,502	
Librarian	0	30,000	30,900	31,827	32,782	
Total Nurse/Librarian	0	30,000	30,900	31,827	32,782	
101 Teacher	33,000	33,990	35,010	36,060	37,142	1
102 Teacher	33,000	33,990	35,010	36,060	37,142	2
103 Teacher	33,000	33,990	35,010	36,060	37,142	3
104 Teacher	33,000	33,990	35,010	36,060	37,142	4
105 Teacher	33,000	33,990	35,010	36,060	37,142	5
106 Teacher	33,000	33,990	35,010	36,060	37,142	6
107 Teacher	0	34,000	35,020	36,071	37,153	7
108 Teacher	0	34,000	35,020	36,071	37,153	8
109 Teacher	0	34,000	35,020	36,071	37,153	9
110 Teacher	0	0	34,000	35,020	36,071	10
111 Teacher	0	0	34,000	35,020	36,071	11
112 Teacher	0	0	34,000	35,020	36,071	12
113 Teacher	0	0	0	34,000	35,020	13
114 Teacher	0	0	0	34,000	35,020	14
115 Teacher	0	0	0	34,000	35,020	15
Nurse Teacher	33,000	33,990	35,010	36,060	37,142	16
Language Teacher	33,000	33,990	35,010	36,060	37,142	17
Fine Arts Teacher	33,000	33,990	35,010	36,060	37,142	18
Music Teacher	0	0	34,000	35,020	36,071	19
P.E /Health Teacher	33,000	33,990	35,010	36,060	37,142	20
Computer Teacher	33,000	33,990	35,010	36,060	37,142	21
SPED Teacher	40,000	41,200	42,436	43,709	45,020	22
SPED Teacher	0	40,000	41,200	42,436	43,709	23
Total Teachers	403,000	557,090	709,803	833,097	858,090	
Administrative Assistant	26,000	26,780	27,583	28,411	29,263	
Office Clerk	0	0	26,000	26,780	27,583	
Total Office	26,000	26,780	53,583	55,191	56,847	
Nurse	30,000	30,900	31,827	32,782	33,765	
Maintenance (Contracted)	0	0	0	0	0	
Security	25,000	25,750	26,523	27,318	28,138	
Total Security	25,000	25,750	26,523	27,318	28,138	
Grand Total	637,000	873,110	1,096,643	1,231,542	1,268,489	
Annual Increase		236,110	223,533	134,899	36,946	
Administrative Wages total	146,000	195,380	227,241	234,059	241,080	
Educational Wages total	436,000	587,090	740,703	864,924	890,871	
Other Wages total	55,000	56,650	58,350	60,100	61,903	
Total Contract Wages	637,000	839,120	1,026,294	1,159,082	1,193,855	
Holiday & Performance Bonuses	11,750	14,500	16,500	18,000	18,000	
Grand Total Wages	648,750	853,620	1,042,794	1,177,082	1,211,855	