

5770 Stefanie Way, Caledonia Wisconsin 53108

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Roberto Montemayor

Personal Summary

Introducing a well presented and articulate proprietor, who possesses a keen eye for trends and a passion for the retailing industry. I'm highly motivated in sales growth with an understanding of the importance of customer service and product knowledge.

I am a driven and persistent manager/owner with an energetic and enthusiastic approach to all duties motivated by success, target driven, and proud to be a role model for all employees.

I have a proven track record to drive sales, recruit, select, train and develop exceptional staff to ensure that the team members deliver outstanding customer service at all times.

Work Experience

2010-Present Monterrey Market
Manager/Owner

Milwaukee, WI

Lead and run all functions of a full service grocery store.

- Conceived an idea for a unique full service grocer.
- Created and implemented a business plan that attracted significant financing.
- Served as general contractor during construction.
- Acquired all licenses and permits needed to open.
- Maintain continued general management of all daily operations of the store including, human resourcing, training, scheduling, supervising, managing budgets, inventory control, marketing, merchandising, internal controls and accounting.

2001-2006 MI Super Mercado
Manager/Owner

Milwaukee, WI

Lead and run all functions of a full service grocery store.

- Created a business plan for a grocery store.
- Developed creative financing for reconstruction.
- Acquired all licenses and permits needed to open.
- Maintained responsibility for the overall daily operations of convenience store
- Supervised, scheduled, hired, trained, promoted, and disciplined personnel.
- Managed budgets, marketing, merchandising, and rotation of inventory stock
- Ensured proper handling of daily receipts, balanced registers, and prepared daily deposits.

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