

structured finance ASSOCIATES

March 11, 2013

Michael Murphy
Alderman
City of Milwaukee
202 East Wells St.
Milwaukee, WI 532302

Re: Letter of Interest for PACE Financing

We have participated in the review of the PACE ordinance that you are considering for the City of Milwaukee and believe it to be a foundation for economic growth in the commercial buildings sector. We urge you to pass the legislation and promote the use of Property Assessed Clean Energy in Milwaukee.

Structured Finance Associates is currently active in providing commercial PACE transactions across the country including California, Michigan, Connecticut and New Jersey. Our current pipeline of PACE transactions exceeds approximately \$70 million. We believe the chance to provide PACE financing in the City of Milwaukee provides a significant opportunity for us to grow our business and we are excited about the opportunity. In addition, the Milwaukee PACE program provides Structured Finance the chance to continue to build on its longstanding and highly valued relationship with Johnson Controls, Inc. ("JCI") who we know has been active in the development of the Milwaukee PACE program.

Again, we strongly urge you to pass the PACE financing legislation. We look forward to working with you and your colleagues and hope to have the opportunity to provide commercial PACE financing in the City of Milwaukee. Please do not hesitate to contact me at any time with any questions.

Sincerely yours,



L. Jean Dunn, Jr.
Managing Director

1605 San Pablo Dr. San Marcos, CA 92078

(760) 304-4371