

Francisco Sandino

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Mangos Café East

2014 – Present

Owner/Director

- *Solely responsible for all aspects of running of the restaurant and pub: recruiting and training a strong team, identifying and negotiating with local suppliers and producers, developing a solid customer base, all aspects of budgeting and finance, creating a diverse range of attractive promotions whilst maintaining profit margins, within a very competitive local market*
- *Using my charisma and excellent communications skills to reopen a historically poorly performing restaurant within a traditional and varied local community*
- *Awarded winner for best tacos at “Taco Fest Milwaukee” 2018 & 2019*

Bamboo Lounge

2013 – 2019

Owner/Director

- Established and managed the mojito lounge and built a loyal following. Sold the business and premises in 2019.

Achievements

- Identified an opportunity for a boutique mojito lounge and entertainment venue in the Clock Towers Acre District
- Developed a loyal following by delivering quality entertainment, customer service, and ensuring repeat business
- Sourced entertainment options from local and national musicians, artist, comedians, dancers, poets, speakers and disk jockeys
- Coordinated events including entertainment, functions, partnered events and promotions
- Managed marketing and promotion including advertising, PR, website, and building a strong social media following
- Managed staff including training, rostering, and payroll

Sandino Property Management

2009 – Present

President

- Responsible for the management of 27 properties owned by our company, organizing and controlling meetings, reviewed financials, managing contractors and providing support to ensure the provision of a first-class service to our residential and commercial tenants
- Manage corporation requirements including meetings, maintenance, legalities, CAM reimbursement and taxes

Achievements

- Accomplished a 10-year goal in half the time, reaching a multi-million dollar real estate portfolio with continual 6% growth yearly

- Attained favorable contractual terms and agreements by negotiated long term leases allowing full investment return in 10 years with a strong cash flow.
- Awarded "Business owner of the year" in 2012 by the Hispanic Chamber of Commerce

United States Air Force

2005 – 2012

Department of defense – Airmen First Class (E-3)

- *Provided leadership and training to personnel to increase productivity*
- *Supervised teams in daily operations, including evaluation, inspection, and discipline*
- *coordinated assignments within own personnel and outside contracted workers.*
- *Lead training groups with national and foreign personnel in foreign countries*

Achievements/Awards

- *Hometown Heroes Salute Award by General McKinley of the USAF*
- *Operation Iraqi Freedom medal*

Education

University of Wisconsin – Milwaukee
Business Administration and Economics

2003 – 2008