

Montavius Jones

2439 N. 5th Street
Milwaukee, WI 53212

(414) 315-5759
montaviusj92@gmail.com

EDUCATION

Marquette University, Milwaukee, WI December 2015
Bachelor of Science in Business Administration | Area of Focus: *Commercial Real Estate*

LISC- Milwaukee, Milwaukee, WI May 2017
Associates in Commercial Real Estate

EXPERIENCE

Cinnaire Solutions December 2019-Present
Development Associate | See attached

Department of City Development, Milwaukee, WI April 2016- February 2019
Economic Development Specialist

- Guided property and business owners through our grant application and compliance process resulting in over \$1 million in grants each year for commercial property renovations
- Developed and managed strategies to ensure completion of 30+ commercial property renovations
- Worked with national and local banks and CDFIs to create and manage grant funding for local business and property owners
- Provided technical assistance to business improvement districts (BID) which raise over \$11M each year
- Created yearly report on revenues and expenditures for all BIDs in Milwaukee to present to the Milwaukee Common Council

Milwaukee Downtown, BID #21 June 2014-August 2015
Economic Development Intern

- Assembled a list of 30+ national site selectors and researched their background information to begin building the framework for a site selector program for downtown Milwaukee
- Updated the milwaukeedowntown.com business directory with over 100 downtown business profiles including photos and business details
- Actively keep our investment map updated with investment data and values in downtown Milwaukee for marketing and recruiting purposes

Cushman-Wakefield: The Boerke Company, Milwaukee, WI September 2013-May 2014
Brokerage Intern

- Created marketing materials for office, industrial and retail sale or lease listings
- Researched property info including demographics, zoning, ownership, taxes, assessment, traffic counts, and aerial mapping
- Collected sales and lease comps for office, industrial and retail properties in order to prepare quarterly reports

Community Preservation & Development Corp., Washington, D.C September-December 2012
Real Estate Development Intern

- Researched area rent rates for nine properties for comparisons in order to make informed purchase decisions
- Prepared spreadsheets for resident data such as income, age, and family size to assist in determining renovation details

ACTIVITIES

City of Milwaukee Bicycle and Pedestrian Task Force June 2017-2019; April 2021-Present
Board Member

Congress for New Urbanism June 2021-Present
Member

Urban Spaceship Podcast October 2020-Present
Co-Host



THE MEADOWS - Darlington, Wisconsin

Partnering with Southwest Wisconsin Community Action Program (SWCAP) to deliver a \$7.1MM thirty-two unit affordable housing development targeted for dairy farm workers in SW Wisconsin. The development will use Low-Income Housing Tax Credits and funds from the U.S. Dept. of Agriculture. SWCAP will provide on-site resident services for the families who call the Meadows home.

MONTAVIUS HAS DEDICATED his life to building equitable and high quality spaces. Growing up in Milwaukee, WI he saw first hand the effect the built environment has on people, an experience that started him on a path- first to study real estate, then working with community groups to revitalize commercial corridors, then to building homes. When he's not fighting for safer roads and better public spaces, he enjoys biking through cities, traveling and learning Spanish, reading, studying with his Church group, and playing with his two cats.

MONTAVIUS JONES
DEVELOPMENT ASSOCIATE

EDUCATION

B.S in Business Administration
Area of Focus: Commercial Real Estate
Marquette University, Milwaukee, WI

PREVIOUS WORK

Economic Development Specialist
Department of City Development
Milwaukee, WI 2016 - 2019
Economic Development Intern
Milwaukee Downtown, BID #21,
Milwaukee, WI 2014 - 2015
Brokerage Intern
Cushman-Wakefield: The Boerke Company
Milwaukee, WI 2013 - 2014
Real Estate Development Intern
Community Preservation & Development Corp.
Washington, D.C Sep-Dec 2012
Community Reinvestment Intern
Guaranty Bank
Brown Deer, WI June-Aug 2012

RELEVANT EXPERIENCE

LA JOYA GARDENS | \$19MM | 2023
Detroit, Michigan
THE MEADOWS AT DARLINGTON | \$7MM | 2021
Darlington, Wisconsin
CANNERY TRAIL RESIDENCES II | \$8MM | 2021
Eau Claire, Wisconsin
WASHINGTON PARK UNITED HOMES | \$10.7M | 2023
Milwaukee, Wisconsin
*IKON HOTEL | \$36M | 2021
Milwaukee, Wisconsin
*WALNUT COMMONS | \$3M | 2020
Milwaukee, Wisconsin

AFFILIATIONS

Member
Congress for the New Urbanism
Member
Milwaukee Bike and Pedestrian Task Force