

Advanced Data Processing, Inc.
 Analysis of EMS Ground Transport Revenue
 Milwaukee EMS

2011 Proposed Fees	Resident 2011	Non-Resident 2011	
<u>Unit Fees</u>			
BLS-EM A0429	\$ 422.00	\$ 488.00	10% non-resident
BLS-NE A0428	\$ -	\$ -	
ALS-EM A0427	\$ 660.00	\$ 780.00	
ALS -NE A0426	\$ -	\$ -	
ALS2-EM A0433	\$ 750.00	\$ 870.00	
Oxygen/Other	\$ 211.00	\$ 211.00	
Specialty Transport (SCT2)	\$ -	\$ -	
TWT	\$ 120.00	\$ 165.00	
Helicopter	\$ -	\$ -	
Mileage A0425	\$ 14.50	\$ 14.50	
Air Mileage	\$ -	\$ -	
<u>Number of Units Billed</u>			
BLS-EM	3.7%	3.7%	
BLS-NE	0.0%	0.0%	
ALS-EM	93.9%	93.9%	
ALS-NE	0.0%	0.0%	
ALS2-EM	2.4%	2.4%	
Oxygen/Other	50.0%	50.0%	
Specialty Transport (SCT2)	0.0%	0.0%	
TWT	22.0%	29.5%	
Helicopter	0.0%	0.0%	
Total Transports	11,884	1,320	13,204
Mileage	5.0	5.0	
Air Mileage	-	-	
<u>Charge Mix</u>			
Medicare	39.70%	39.70%	
Medicare HMO/ChampVA	0.00%	0.00%	
Medicaid	34.90%	34.90%	
Insurance- Commercial	12.20%	12.20%	
Self- Pay	13.20%	13.20%	
<u>Number of Units Billed</u>			
BLS-EM	440	49	
BLS-NE	-	-	
ALS-EM	11,159	1,240	
ALS-NE	-	-	
ALS2-EM	285	32	

Oxygen/Other	5,942	660	
Specialty Transport (SCT2)	-	-	
TWT	2,614	390	
Helicopter	-	-	
	20,440	2,370	
Mileage	72,490	8,550	
Air Mileage	-	-	
Gross Charges			
BLS-EM	\$ 185,551	\$ 23,841	
BLS-NE	\$ -	\$ -	
ALS-EM	\$ 7,364,742	\$ 967,087	
ALS-NE	\$ -	\$ -	
ALS2-EM	\$ 213,905	\$ 27,570	
Oxygen/Other	\$ 1,253,720	\$ 139,302	
Specialty Transport (SCT2)	\$ -	\$ -	
TWT	\$ 313,727	\$ 64,270	
Helicopter	\$ -	\$ -	
Mileage	\$ 1,051,104	\$ 123,969	
Air Mileage	\$ -	\$ -	
	\$ 10,382,749	\$ 1,346,040	
Avg. Gross Charge/Account	\$ 716.15	\$ 787.20	\$ 751.67
Adjustments			
BLS-EM	\$ 58,654	\$ 8,922	
BLS-NE	\$ -	\$ -	
ALS-EM	\$ 3,090,179	\$ 454,345	
ALS-NE	\$ -	\$ -	
ALS2-EM	\$ 70,645	\$ 10,686	
Oxygen/Other	\$ 924,935	\$ 102,771	
Specialty Transport (SCT2)	\$ -	\$ -	
TWT	\$ 172,342	\$ 38,753	
Helicopter	\$ -	\$ -	
Mileage	\$ 411,228	\$ 47,219	
Air Mileage	\$ -	\$ -	
Medicare	\$ 2,141,799	\$ 313,038	
Medicaid	\$ 2,586,183	\$ 349,659	
	\$ 4,727,982	\$ 662,697	
BLS-EM	\$ 126,897	\$ 14,919	
BLS-NE	\$ -	\$ -	
ALS-EM	\$ 4,274,564	\$ 512,742	
ALS-NE	\$ -	\$ -	
ALS2-EM	\$ 143,260	\$ 16,884	
Oxygen/Other	\$ 328,785	\$ 36,532	
Specialty Transport (SCT2)	\$ -	\$ -	

TWT	\$ 141,385	\$ 25,517	
Helicopter	\$ -	\$ -	
Mileage	\$ 639,877	\$ 76,750	
Air Mileage	\$ -	\$ -	
<u>Net Allowable Charges</u>	\$ 5,654,767	\$ 683,344	
<u>Projected Collections</u>			
BLS-EM	\$ 84,991	\$ 9,772	
BLS-NE	\$ -	\$ -	
ALS-EM	\$ 2,741,858	\$ 319,801	
ALS-NE	\$ -	\$ -	
ALS2-EM	\$ 95,469	\$ 10,995	
Oxygen/Other	\$ 181,760	\$ 20,196	
Specialty Transport (SCT2)	\$ -	\$ -	
TWT	\$ 87,473	\$ 14,817	
Helicopter	\$ -	\$ -	
Mileage	\$ 362,922	\$ 42,084	
Air Mileage	\$ -	\$ -	
	\$ 3,554,474	\$ 417,664	
<u>Projected Collections by Payer</u>			
Medicare	\$ 1,623,940	\$ 181,497	\$ 1,805,436
Medicare HMO/ChampusVA	\$ -	\$ -	
Medicaid	\$ 874,121	\$ 99,228	\$ 973,349
Insurance	\$ 1,013,356	\$ 131,374	\$ 1,144,730
Private Pay	\$ 43,056	\$ 5,566	\$ 48,622
	\$ 3,554,474	\$ 417,664	\$ 3,972,138
Percent of Gross Charges	34.2%	31.0%	
Percent of Net Charges	62.9%	61.1%	
Percent of Billable Net Charges	66.0%	64.4%	
Total Annual Collections	\$ 3,554,474	\$ 417,664	\$ 3,972,138
Average Per Patient Account	\$ 299.11	\$ 316.32	\$307.71