

Advanced Data Processing, Inc.
Analysis of EMS Ground Transport Revenue
Milwaukee County

	Resident		Non-Resident	
	2011		2011	
Unit Fees				
BLS-EM A0429	\$	422.00	\$	488.00
BLS-NE A0428	\$	-	\$	-
ALS-EM A0427	\$	640.00	\$	690.00
ALS2-EM A0426	\$	-	\$	-
ALS2-EM A0433	\$	690.00	\$	740.00
Oxygen/Other	\$	211.00	\$	211.00
Specialty Transport (SCT2)	\$	-	\$	-
TWT	\$	105.00	\$	150.00
Helicopter	\$	-	\$	-
Mileage A0425	\$	14.00	\$	14.00
Air Mileage	\$	-	\$	-
Number of Units Billed				
BLS-EM		3.7%		3.7%
BLS-NE		0.0%		0.0%
ALS-EM		93.9%		93.9%
ALS-NE		0.0%		0.0%
ALS2-EM		2.4%		2.4%
Oxygen/Other		50.0%		50.0%
Specialty Transport (SCT2)		0.0%		0.0%
TWT		22.0%		29.5%
Helicopter		0.0%		0.0%
Total Transports		11,884		1,320
Mileage		5.0		5.0
Air Mileage		-		-
Charge Mix				
Medicare		39.70%		39.70%
Medicare HMO/Champ/VA		0.00%		0.00%
Medicaid		34.90%		34.90%
Insurance- Commercial		12.20%		12.20%
Self- Pay		13.20%		13.20%
Number of Units Billed				
BLS-EM		440		49
BLS-NE		-		-
ALS-EM		11,159		1,240
ALS-NE		-		-
ALS2-EM		285		32
Oxygen/Other		5,942		660
Specialty Transport (SCT2)		-		-
TWT		2,614		390
Helicopter		-		-
		20,440		2,370
Mileage		72,490		8,550
Air Mileage		-		-
Gross Charges				
BLS-EM	\$	185,551	\$	23,841
BLS-NE	\$	-	\$	-
ALS-EM	\$	7,141,568	\$	855,500
ALS-NE	\$	-	\$	-
ALS2-EM	\$	196,792	\$	23,450
Oxygen/Other	\$	1,253,720	\$	139,302
Specialty Transport (SCT2)	\$	-	\$	-
TWT	\$	274,511	\$	58,428
Helicopter	\$	-	\$	-
Mileage	\$	1,014,859	\$	119,694
Air Mileage	\$	-	\$	-
	\$	10,067,002	\$	1,220,216
Avg. Gross Charge/Account	\$	694.37	\$	713.61
Adjustments				
BLS-EM	\$	58,654	\$	8,922
BLS-NE	\$	-	\$	-
ALS-EM	\$	2,923,691	\$	371,101
ALS-NE	\$	-	\$	-
ALS2-EM	\$	57,879	\$	7,613
Oxygen/Other	\$	924,935	\$	102,771
Specialty Transport (SCT2)	\$	-	\$	-
TWT	\$	143,087	\$	34,395
Helicopter	\$	-	\$	-
Mileage	\$	386,470	\$	44,370
Air Mileage	\$	-	\$	-
Medicare	\$	2,016,447	\$	263,085
Medicaid	\$	2,478,268	\$	306,086
	\$	4,494,715	\$	569,172
Net Allowable Charges				
BLS-EM	\$	126,897	\$	14,919
BLS-NE	\$	-	\$	-
ALS-EM	\$	4,217,877	\$	484,399
ALS-NE	\$	-	\$	-
ALS2-EM	\$	138,914	\$	15,837
Oxygen/Other	\$	328,785	\$	36,532
Specialty Transport (SCT2)	\$	-	\$	-
TWT	\$	131,424	\$	24,033
Helicopter	\$	-	\$	-
Mileage	\$	628,389	\$	75,325
Air Mileage	\$	-	\$	-
Net Allowable Charges	\$	5,572,286	\$	651,044
Projected Collections				
BLS-EM	\$	84,991	\$	9,772
BLS-NE	\$	-	\$	-
ALS-EM	\$	2,719,134	\$	308,438
ALS-NE	\$	-	\$	-
ALS2-EM	\$	93,726	\$	10,575
Oxygen/Other	\$	181,760	\$	20,196
Specialty Transport (SCT2)	\$	-	\$	-
TWT	\$	83,480	\$	14,222
Helicopter	\$	-	\$	-
Mileage	\$	359,259	\$	41,653
Air Mileage	\$	-	\$	-
	\$	3,522,351	\$	404,857
Projected Collections by Payer				
Medicare	\$	1,623,940	\$	181,497
Medicare HMO/Champus/VA	\$	-	\$	-
Medicaid	\$	874,121	\$	99,228
Insurance	\$	982,539	\$	119,093
Private Pay	\$	41,750	\$	5,039
	\$	3,522,351	\$	404,857
Percent of Gross Charges				
Percent of Gross Charges		35.0%		33.2%
Percent of Net Charges		63.2%		62.2%
Percent of Billable Net Charges		66.3%		65.3%
Total Annual Collections	\$	3,522,351	\$	404,857
Average Per Patient Account	\$	296.40	\$	306.62