

## Naryan David Leazer

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Milwaukee, WI

### Summary of Qualifications

Highly qualified, results-oriented executive with a strong track record for building cultures of high expectations and performing in turnarounds, high intensity and high visibility environments in the non-profit and for-profit sectors. Resourceful in service to others and is frequently called upon by leaders in school reform to provide technical skills and guidance for their work. Outcome-focused professional capable of aligning organizational effort around mission, strategic plan and resources. Talent for taking ideas from concept to reality. Superior skills in designing and implementing effective, sustainable models and systems developed with stakeholder input and buy in. Excellent political and community connections developed over the last six years.

### Professional Strengths

- **Management and Operations**
  - Profit and Loss Management
  - Executive Management
  - Productivity Enhancement
  - Finance, Budgeting & Cost Management
  - Operations Management
  - Regulatory Compliance
  - Inventory Management
  - Policy and Procedure Development
- **Leadership**
  - Team Leadership and Collaborations
  - Team Building and Performance Improvement
  - Strategy, Vision and Mission Planning
  - Community Engagement
  - Mentorship
  - Youth Development
- **Resource Development**
  - Grant Writing and Development
  - Grant Monitoring and Management
  - Grant Reporting
  - Donor Relations
- **Pre-College Programming**
  - Program and Project Management
  - School Quality and Post Secondary Preparation
  - College Access and Success
  - Change Management

### Edward Jones Investments

*Financial Advisor 2014-Present*

**2014 – Present**

Skilled financial professional providing comprehensive investment expertise. Develops customized financial strategies to meet the needs of clients. Offers individualized investment recommendations focused on a diversified mix of stocks, fixed-income investments including bonds and certificates of deposit, mutual funds and annuities, as well a wide range of insurance options, including life insurance, long-term disability and long-term care. Provides diligent attention and continual analysis of economic trends to determine appropriate asset allocation.

Notable Accomplishments:

- Series 7, Series 66, Accident, Health & Life Insurance Licensed
  - Recipient of Ted Jones Prospecting Award
  - Edward Jones National Leader Board Record Holder
  - Identified as one of the top 20 financial advisors for insurance production in 2016 among Edward Jones 15,000+ financial advisors.
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- Exceeded Membership and Resource Development Goals
- Effectively managed administration operations resulting in the organization receiving a favorable insurance audit and a favorable external financial review.
- Served on Greater Milwaukee Foundation's Youth Advisory Council transition team which established the youth lead non-profit organization Lead2Change.
- Doubled the 2011 & 2012 registration goals of Milwaukee attendees for BAEO's Annual Symposium achieving record registrations and attendance in both years.

**Boys & Girls Clubs of Greater Milwaukee**

**2007 -2010**

*Director of Program Development/Stein Scholars, 2009- June 2010*

*Stein Scholars Program Director, 2008- 2009*

*Stein Scholars Program Manager, 2007- 2008*

Planned, organized, lead and supervised the start up and launch of 10 year 10 million Stein Scholars Pre-College Program. The program was a comprehensive academic, mentoring, employment, scholarship, social and cultural pre-college program serving over 200 high school students in accordance with multiple federal, state and private grants, U.S. Department of Education regulations and Boys & Girls Clubs Policies. Hired and supervised a staff of five.

**Notable Collaborative Accomplishments:**

- Developed, implemented and monitored an annual budget in excess of \$1,000,000. Program always operated under budget.
- Launched and sustained the Stein Scholar Program with initial classes of 36 high school seniors and 40 high school juniors.
- Launched and sustained the Federal Funded Upward Bound Program reaching capacity of 60 students within the first year of operation.
- Launched and sustained the Horizon Initiative, which was funded to serve 1000 students.
- Changed the culture and expectations of the Boys & Girls Club toward student educational attainment which lead to agency wide, pre-college programming.
- Successfully lead, the "College Explosion" Team, a collaborative college and resource workshop and fair annually hosted by 9 local pre-college programs.
- Oversaw the successful transition from high school to college for over 120 young people.
- Introduced innovative programming in conjunction with Athletic Director. Programming consisted of online ACT Prep at the start of basketball practices for AAU Teams.

**Great Lakes Higher Education Guaranty Corporation**

**2006-2007**

*Outreach Consultant 2006-2007*

Planned, facilitated, developed and coordinated Outreach Access and Awareness Department initiatives for Wisconsin. The initiative included providing basic college access preparation and financial aid information to students and families, as well as to college access counselors in middle and high schools, community-based organizations, pre-college programs and post-secondary institutions. Provided leadership and guidance for the disbursement of grant dollars to organizations in the Wisconsin region. Solicited, investigated and evaluated proposals for recommendations to the Great Lakes funding committee.

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Notable Accomplishments:

- Conducted financial aid awareness presentations throughout Madison and Milwaukee.
- Secured over \$100,000 grant funding to organizations conducting financial literacy and precollege programming throughout Dane and Milwaukee County.
- Secured initial funding for MPS Student & Parent Resource Calendar that is currently produced annually and served on the initial planning committee.

**Marquette University**

**2002-2006**

*Associate Director Pre-College Programs 2003-2006*

*Counselor/Recruiter 2002-2003*

Recruited potential students at area high schools and college fairs. Met with students and parents to explain the application process. Assessed student potential via transcripts, test scores and interviews. Recommended students for acceptance or denial to the Educational Opportunity Program College Division and Marquette University.

As Director of Pre-College Programs developed and administered a comprehensive academic, social and cultural program for 170 Upward Bound Students and 40 Upward Bound Math & Science students in accordance with grant proposals, U.S. Department of Education regulation and University Policies. Reviewed and monitored an annual budget of over \$850,000. Assisted with grant proposal writing and hired and supervised a staff of five employees.

Notable Accomplishments:

- Over 240 students entered college under my leadership.
- Guided the development of 3 staff associates who went on to serve as director of other pre-college programs.
- Increased the representation of Black and Latino Males in the Educational Opportunity Program College Freshman Class to approximately 45% of the class.
- Increased the diversity of the instructional staff from 4 % to 28 %

**PPG Industries**

**1986-2002**

*Senior Distribution Supervisor (Oak Creek, WI) 1999-2002*

*Inner-Plant Coordinator (Oak Creek, WI) 1996-1999*

*General Industrial Customer Service (Oak Creek, WI) 1993-1996*

*Automotive Parts and Accessories Lab Technician (Oak Creek, WI) 1992-1993*

*Satellite Lead (Janesville, WI) 1990-1992*

*Topcoat Leadperson (Janesville, WI) 1989-1990*

*Production Associate (Janesville, WI) 1988-1989*

*General Industrial Lab Technician (Oak Creek, WI) 1986-1988*

Series of positions of increasing responsibility. Initial entry level position involved quality control testing and appropriate adjustment to specifications for batches of paint. The next series of positions involved all aspects of manufacturing and delivery at a satellite service facility.

The second series of positions involved promotion to middle management. Duties included

customer service and account management for large General Industrial Customers and coordination of tank fills for all new electro-deposition customers. Duties expanded to coordinating shipments and inventories for PPG North American Plants producing automotive paints for original equipment car manufacturers (OEM) and maintaining a just in time primer inventory for Nissan Motors Manufacturing in Smyrna, TN.

The final series of positions and activities involved promotion to senior management. Duties included the supervision of the day-to-day activities of the shipping department which averaged monthly shipments of twenty seven million dollars. Ensured the accurate placement and retrieval of inventory in the finished goods warehouse. Directly managed the activities of three supervisors, five salaried associates and 25 unionized associates. Planned and conducted weekly staff meetings and represented the shipping department in plant wide meetings and on committees.

**St John's Home and Tower**

**1983-1986**

*Cooks Helper 1985-1986*

*Dietary Aid 1983-1985*

Prepared and assembled meals, according to resident's diets, for delivery and setup in resident's individual's rooms and general dining hall. Also served residents in dining hall serving residents residing in independent living apartments. Later promoted to cook's helper where I assisted the cook in the preparation of breakfast, lunch and dinner.

Notable Accomplishments:

- I was the recipient of "employee of the month award" on multiple occasions.

**Institute for Transformation of Learning**

**1997-2000**

*Technology Coordinator 1997-2000*

Maintained Local Area Network (LAN) including trouble shooting. Selected and installed age appropriate software. Taught adult and youth, entry and advance level computer classes. Tutored students ranging from elementary to college.

Notable Collaborative Accomplishments:

- Led the team that installed and launched the community learning center in Jerusalem Baptist Church.

**United States Army Reserve**

**1985-1991**

*Medical Laboratory Technician 1985-1991*

Performed elementary blood banking and clinical laboratory procedures in hematology, immunohematology, clinical chemistry, serology, bacteriology, parasitology and urinalysis. Collected blood specimens by venipuncture and capillary puncture. Packed, unpacked, inspected, stored and distributed blood and blood products. Assemble, disassemble and maintain laboratory

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- Lead2Change Board of Directors, President, 2011-Present
- Woodlands Charter School Board of Directors, member, 2011-2014
- Wisconsin Education Innovations Advisory Council, 2011-2012
- Alice's Garden Community Garden, Program Chair, 2011-Present
- Milwaukee Summer Reading Project, Program and Policy Group, 2010–2016.
- Wisconsin Education Association of Student Support Programs (WEASSP), Board of Directors, Inc. 2009 – 2012.
- Milwaukee Collegiate Academy(MCA), Board of Directors, 2004-2016
- Milwaukee Money Conference Planning Committee, 2007-2010
- College Goal Sunday, Outreach Coordinator Milwaukee Region, 2007-2010
- Madison Money Conference 2007, Planning Committee, 2007
- Money Smart Week Planning Council and Kick Off Committee, Milwaukee, 2007
- Money Smart Week Planning Committee, Dane County, 2007
- Wisconsin Association of Opportunity Program Personnel, State Conference Planning Committee, Co-Chair, 2006
- Mott Foundation and Black Alliance for Educational Options, National Advisory Committee for Black Parent After-School Study, 2006

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**REFERENCES** - Available upon request.

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