

Richard M. Lundt
richardlundt@yahoo.com
1931 N Cora Drive
Grafton, WI 53024
214 783 1685

PROFESSIONAL SUMMARY:

- Vice President Frisco Convention and Visitors Bureau
- Embassy Suites Circle of Leadership
- General Manager of the Year – 2006 Crestline Hotels and Resorts
- Sales Team of the Year – 2006 Crestline Hotels and Resort
- Omaha Convention and Visitors Bureau Advisory Board
- President of the Omaha Hotel Association
- Hotel of the Year 2003 - North Central Management
- Demonstrated ability to expand market share
- Proven ability to control costs/make a positive financial impact on the bottom line
- Progressive and extensive food & beverage experience
- Sales, marketing, and revenue management expertise

Professional Experience:

NCG Hospitality

Area General Manager

- The Trade Hotel Milwaukee 02/22-Present
 - ✓ Opening 207 room 4 Diamond Autograph collection hotel

Atrium Hospitality/John Q Hammons Hotels and Resorts

General Manager

- Embassy Suites Frisco, Convention Center & Spa 03/13-01/22
330 room hotel with 90,000 square feet of meeting space
 - ✓ Helped develop Lead AV as part of project to bring all audio visual in-house.
 - ✓ Training hotel for Central Region Food and Beverage Managers
 - ✓ Cultivated relationships with the Dallas Cowboys, Dallas Stars, FC Dallas, and the Frisco Roughriders
 - ✓ Successfully instituted a service culture that lead to high guest I associate satisfaction
- Marriott Pyramid Albuquerque North 09/09-03/13
310 room hotels with 27,000 square feet of meeting space
 - ✓ Consistently improved hotel margins by implementing labor management and cost controls
 - ✓ Increased market penetration with numerous revenue management techniques
 - ✓ Re-engineered hotel restaurant and banquet menus, while maintaining exceptional food and beverage costs
 - ✓ Created weekly, monthly, and annual financial plans

Crestline Hotels & Resorts

General Manager

- Marriott Plaza San Antonio Hotel 11/07-09/09
252 room hotel with 17,000 square feet of meeting space
- Omaha Marriott 08/05-11/07
301 room hotel with 12,000 square feet of meeting space

North Central Management

Regional Manager/General Manager, Omaha, NE

- Hilton Garden Inn- Omaha Downtown 08/01-08/05
 - ✓ Supervised four additional hotels as part of regional manager responsibilities
 - ✓ Managed Nick & Tony's Italian Chophouse as part of Hilton Garden Inn

Lodgian Hotels

General Manager

- Holiday Inn, Wichita, KS 08/00-08/01
- Hilton Garden Inn, Rio Rancho, NM 02/20-08/00

Sheraton Omaha Hotel

Director of Rooms 10/97-02/00
Senior Sales Manager 1996-1998

Red Lion Hotel Omaha, NE

Sales Manager 95-97
Guest Service Manager 92-95

Education: Grace University, Omaha, NE
Bachelor of Science Degree 1990
References furnished upon request