## Finance & Personnel Committee Approval For Sole Source Contract Contract #E0000008300

**Background:** 

User Department: Department of Employee Relations

Contract Description: Vendor Service Contract for Workers Compensation Software

Maintenance and Hosting

**Vendor Name and Location:** AON eSolutions, Inc., San Ramon, CA

Contract Term: March 1, 2008 through December 31, 2010 with annual options to extend

on a yearly basis as required

**Requisition # and Date Received:** 0000012859/October 4, 2013

Original Contract Amount: \$280,690.00 Current Contract Amount: \$657,125.00

#### **If Amendment, History of Contract Amendments:**

Date	Item	Term	Cost
5/29/2008	Original Contract	3/1/2008 – 12/31/2010	\$280,690.00
12/4/2009	<ul> <li>Amendment 1:</li> <li>(1) Changed the Contractor's name from Valley Oak Systems, Inc. to AON eSolutions in accordance with contractor's letter dated September 9, 2009; and,</li> <li>(2) Added on (1) CMS Module Perpetual Licenses Fee @ \$15,000.00 and one (1) CMS Module Support &amp; Maintenance fee @ \$3,375.00 to the existing Worker's Compensation IVOS system in accordance with Contractor's Amendment No. 3 to the Contract for Services and contractor's invoice #2960, dated October 13, 2009; and,</li> <li>(3) Increased the contract total by \$18,375.00 from \$280,690.00 to \$299,065.00.</li> </ul>	3/1/2008 – 12/31/2010	\$18,375.00
10/15/2010	Amendment 2: Increased the estimated contract total by \$6,000.00 from \$299,065.00 to \$305,065.00 to cover the cost of the December 2010 monthly hosting fee.	3/1/2008 – 12/31/2010	\$6,000.00
12/16/2010	Amendment 3: Extended the time of performance for three (3) years from January 1, 2011 through December 31, 2013 and increased the estimated contract total by \$352,060.00 from \$305,065.00 to \$657,125.00. Increased funding is necessary to cover the cost of the contract extension. The contract is extendable indefinitely to pay Workers' Compensation claims.	1/1/2011 – 12/31/2013	\$352,060.00
Pending	Amendment 4: Extended the time of performance for three (3) years from January 1, 2014 through December 31, 2016 and increased the estimated contract total by \$386,050.00 from \$657,125.00 to \$1,043,175.00. Increased funding is necessary to cover the cost of the contract extension.	1/1/2014 – 12/31/2016	\$386,050.00
Total (inclu	ding the pending amendment)	1	\$1,043,175.00

<u>Purpose of Amendment:</u> This is a Vendor Service Contract for annual maintenance and hosting fees for the iVOS, browser based, J2EE compliant Workers Compensation Claims Administration System.

<u>Justification for Approval:</u> AON eSolutions, Inc. (formerly Valley Oak Systems, Inc.) was selected after an extensive RFP process conducted in 2006/2007 for the selection of a system to replace the City's outdated mainframe application. Implementation, data conversion, integration and training occurred in 2007.

Significant resources and time were spent on reconfiguring mainframe data migration, integration with HRMS and FMIS and interfaces with the City's Medical Review and Re-pricing vendor – Corvel, the State of Wisconsin and Mitchell International for the submission of the "First Report of Accident". After the "go live" date in 2008, the Worker's Compensation section spent a significant amount of time learning the system, testing upgrades, configuring workflows and customizing business rules. More recently, federal reporting requirements have been met through extensive work from representatives from Aon and Mitchell International, the vendor that provides the regulatory reporting compliance platform.

The iVOS system currently provides a fully integrated claims solution that allows extensive configuration capabilities and client specific workflows. It is set up with full integration with HRMS, FMIS, and the Accounts Payable and Bill Review Vendor Systems and its reporting and data export capabilities enable operating departments to track and analyze claims data for decision making. Finally, iVOS provides technical and staff resources that handle the administrative burdens of managing, maintaining, and upgrading the system infrastructure and the vendor assumes all costs for hardware, network, ISP, and software costs, including operating systems, databases, backups and disaster recovery.

AON eSolutions continues to address all key compliance issues and upgrades including working with the Workers Compensation staff to prepare for the transition from ICS-9 codes used to report medical diagnosis and inpatient procedures to ICD-10 code sets in October of 2014. The extension of this contract will allow the City to test and prepare the claims management system during the first quarter of 2014 to ensure compliance by October of 2014.

By the end of 2013 the City will have invested almost \$1.4 million in implementing and customizing the claim processing system. The department believes that the investment and the available functionality justify the extension of the contract with the requested increase of \$\$386,050.00 for the proposed three year contract term.

Karen Jeffries, CPPB	
Purchasing Agent	Date
City Purchasing Director	Date

## Finance & Personnel Committee Approval Required For Single / Sole Source Contract Contract #E12767

#### **Background:**

<b>User Department:</b>	DPW – Traffic and Electrical Services
<b>Contract Description:</b>	Vendor Service Contract for Transformer Repairs
Vendor Name and Location: American Industrial Motor Service (Milwaukee, WI)	
Contract Term:	December 15, 2013 – December 14, 2016 with option to extend for three
Contract Term.	(3) additional one (1) year periods
<b>Requisition # and Date Received:</b> Req. 12767, 9/12/2013	
<b>Original Contract Amount:</b>	\$300,000.00

#### **Purpose of Contract:**

DPW – Traffic and Electrical Services is seeking to enter into a new Vendor Service Contract for Transformer Repairs with American Industrial Motor Service for a three year period from December 15, 2013 through December 14, 2016 with the option to extend for three (3) additional one (1) year periods.

#### **Background:**

American Industrial Motor Service was selected because they are the only local source for this service, they are able to provide emergency service due to their close proximity, and they have a proven record for the repair of older style moving coil transformers that are used for roadway lighting by the City. Additionally, having a local vendor perform this work also relieves the City from being responsible for transporting transformers containing hazardous materials across state lines.

Westa White		
Purchasing Agent	Date	
City Purchasing Director	Date	

## Finance & Personnel Committee Approval Required For Single / Sole Source Contract Contract # E12879

#### **Background:**

User Department: DPW – Infrastructure – Facilities Development and Management		
<b>Contract Description:</b>	VSC Fire Life Safety System Maintenance	
<b>Vendor Name and Location:</b> Siemens Industry, Inc. (Milwaukee, WI)		
Contract Term:	January 1, 2014 – December 31, 2019 with option to renew annually as needed	
Requisition # and Date Received:	Req 12879, 10/25/2013	
<b>Original Contract Amount:</b>	\$500,000.00	

#### **Purpose of Contract:**

DPW – Infrastructure – Facilities Development and Management Section is seeking to enter into a new Vendor Service Contract for Fire Life Safety System Maintenance with Siemens Industry, Inc. from January 1, 2014 through December 31, 2019 with the option to renew annually as needed.

#### **Background of Contract:**

This contract will replace contract E8897A which expires December 31, 2013. Finance and Personnel approved the final extension of E8897A on January 30, 2013.

Siemens Industry, Inc. has serviced this proprietary system since it was installed and is the only provider that can support their software. The maintenance that will be provided includes all necessary equipment, materials, monitoring and programming of the City's computerized fire life safety systems located in the City Hall Complex and many outlaying facilities.

Additionally, please note that Common Council adopted Resolution #051628 on 3/23/2006, which gave DPW authority to contract with Siemens through December 2013 for these services.

Purchasing Agent	Date	
City Purchasing Director	Date	

## Finance & Personnel Committee Approval Required For Single / Sole Source Contract Contract # E12880

#### **Background:**

<b>User Department:</b> DPW – Infrastructure – Facilities Development and Management	
Contract Description: VSC HVAC Maintenance	
Vendor Name and Location:	Johnson Controls, Inc. (Milwaukee, WI)
Contract Term:	January 1, 2014 – December 31, 2019 with option to renew annually as needed
Requisition # and Date Received:	Req 12880, 10/25/2013
Original Contract Amount:	\$1,200,000.00

#### **Purpose of Contract:**

DPW – Infrastructure – Facilities Development and Management Section is seeking to enter into a new Vendor Service Contract for HVAC Maintenance with Johnson Controls, Inc. from January 1, 2014 through December 31, 2019 with the option to renew annually as needed.

#### **Background of Contract:**

This contract will replace contract E8898 which expires December 31, 2013. Finance and Personnel approved the final extension of E8898 on January 30, 2013 and approved an increase in funding of \$400,000.00 on April 24, 2013.

Johnson Controls, Inc. has serviced this proprietary system since it was installed and is the only provider that can support their software. The maintenance that will be provided includes all necessary alterations, modifications, monitoring and programming of the City's heating, ventilating, and air conditioning systems located in the City Hall Complex and many outlaying facilities. It is important to note that changing the provider of these services would require substantial capital funding.

Additionally, please note that Common Council adopted Resolution #03113 on 12/19/2003, which gave DPW authority to contract with Johnson Controls, Inc. to install and provide maintenance to their system in 2004.

Purchasing Agent	Date
City Purchasing Director	Date

# Finance & Personnel Committee Approval Required For Single / Sole Source Contract Contract # E12259

Background:		
User Department:	Police Department	
Contract Description:	VSC for Maintenance of Remote Camera System	
Vendor Name and Location:	CelPlan Technologies, Inc., Reston, VA	
Contract Term:	1/1/2013 thru 12/31/2013 with options to extend for two additional one	
Contract Term:	_year periods	
Requisition # and Date Received:	0000012882, November 5, 2013	
Original Contract Amount:	\$160,656.72	
Current Contract Amount:	\$160,656.72	

#### **If Amendment, History of Contract Amendments:**

Date	Item	Term	Cost
3/15/2013	Original Contract Waiver of F&P approval presented to F&P Committee on 01/30/2013.	1/1/2013 - 12/31/2013	\$160,656.72
Pending	Amendment #1: Increase estimated contract total by \$164,673.13 from \$160,656.72 to \$325,329.85 and extend time of performance for one year or until 12/31/2014. This is the first of two extensions allowed by the contract.	1/1/2014 - 12/31/2014	\$164,673.13
Total (inclu	ding the pending amendment)		\$325,329.85

<u>Purpose of Contract/Amendment:</u> This amendment extends the time of performance for one year or until 12/31/2014 and increases the estimated total value of the contract by \$164,673.13. This extension is allowable under the terms and conditions of this contract.

**Background:** CelPlan Technologies currently provides a comprehensive maintenance plan for the Milwaukee Police Department's existing Remote Camera Surveillance System made up of forty-one (41) cameras with repeaters and end points. CelPlan is the manufacturer and installer of the system, and therefore, is the only vendor capable of maintaining the camera system.

Milael Dywicki		
Pyrchasing Agent	Date	
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City Purchasing Director	Date	

## Finance & Personnel Committee Approval Required For Single / Sole Source Contract Contract # E12884

Background:		
<b>User Department:</b>	Police Department	
<b>Contract Description:</b>	VSC for Maintenance of Computer Aided Dispatch System Stratus Server Software	
<b>Vendor Name and Location:</b>	Tiburon, Inc., Pleasanton, CA	
Contract Term:	1/1/14 thru 12/31/2014 with option to extend for two additional one year periods	
Requisition # and Date Received:	0000012884, November 5, 2013	
<b>New Contract Amount:</b>	\$431,343.00	
Tiburon, Inc. under RFP 774 in 20	ed Dispatch System was purchased by the City for the Police Department from 102. This software is proprietary to Tiburon, Inc.; therefore, no other vendors software applicable to the Computer Aided Dispatch System.	
Michael Daywie Pyrchasing Agent	Date	

Date

City Purchasing Director