

Mark Nicolini
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Career Objective: Serve a second term as Budget and Management Director

Pertinent Experience:

August 2004 through the Present: City of Milwaukee Budget & Management Division, Budget and Management Director

- Responsible for the development of the annual Proposed Executive Budget, consisting of approximately \$1.3 billion in expenditure authority and 7,600 FTE employees. Led development of a three year budget plan for 2006-2008 that resolved a structural imbalance of approximately \$165 million through a balance of expenditure reductions, revenue changes, and management initiatives. These budgets also increased funded police strength, reduced infrastructure replacement cycles, and increased school age immunization capacity.
- Developed budgets that resulted in a 3.4% average annual tax levy increase, despite an ongoing freeze in State Shared Revenue payments.
- Developed a plan for control of levy-supported City debt that has resulted in a decrease of new authorizations from ~ \$73 million in 2004 to ~ \$60 million in 2008.
- Initiated a structured management review process to identify service delivery improvements, potential efficiencies, and better coordination between departments.
- Provided leadership and management for the Budget Office with 12-13 employees, and achieved a sustainable 8% ongoing annual operating cost reduction.
- Implemented a new public involvement process that has generated a considerable increase in citizen input into the Mayor's annual Budget hearing.

March 1998 to July 2004: Milwaukee Metropolitan Sewerage District, Milwaukee, Wisconsin, Planning and Evaluation Manager

- Developed and maintained a strategic planning and reporting system that provides measurable links between District objectives, departmental performance measures, and employee accountabilities.
- Played a leadership role in developing a new regional approach to storm water management. Provided policy analysis and development regarding District financing of flood abatement projects and storm water management rules. Developed the District's Low Impact Development initiative, which facilitates rule compliance for developments that employ non-conventional storm water management techniques.
- Developed budget forecasting and a system for projecting the impact of changes to the District's health care plan design.
- Analyzed management and policy issues for the Commission and Executive Director.

May 1989 to March 1998: City of Milwaukee, Legislative Reference Bureau, Milwaukee, Wisconsin, Fiscal Review Manager

- Organized and managed Common Council's first Budget and Fiscal Analysis Unit. Provided leadership in analysis services and daily management. Supervised five professional staff.
- Led the Council's review of the Proposed Executive Budget. Developed budget alternatives for Council members, which enabled reallocation of proposed budget expenditures to Council priorities.
- Managed and provided fiscal support for Council standing committees, including analysis of legislation with significant expenditure and program impacts. Developed alternatives for Committee consideration. Assisted in the development of legislative proposals.
- Managed and provided analysis of major fiscal issues. For example, developed alternative post-retirement inflation adjustments with a present value of \$62 million, which reduced purchasing power disparity among retired city employees, and which was enacted into law.

November 1985 to May 1989: Wisconsin Department of Administration, State Budget Office, Madison, Wisconsin, Budget and Management Analyst

- Responsible for development of the Governor's Biennial State Budget, including expenditure proposals and policy related statutory language changes. Managed ten state agency budgets and related policy issues, including the state's technical college system, local government collective bargaining law, and the Wisconsin Retirement System. Developed funding strategies for enabling technical college system to respond to workforce development priorities, which were enacted into law.
- Made recommendations to the Governor, Director of Administration, and State Budget Director on Budget expenditures, legislative changes, and policy proposals. Represented the Governor's positions to the legislature, interest groups, and state agencies. Implemented fiscal control for assigned agencies' budgets.

December 1983 to November 1985. Wisconsin Department of Public Instruction, Madison Wisconsin. Budget & Management Analyst.

- Responsible for State Superintendent's annual budget request and policy-related statutory changes. Developed budget & policy initiatives in the areas of vocational education, curriculum development, and teacher education.
- Made recommendations to the State Superintendent, Deputy Superintendents, and agency Budget Director on budget decisions, legislative proposals, and administrative rules.

Education:

M.A. in Public Policy & Administration, University of Wisconsin-Madison, GPA 3.7/4.0

A.B., Wabash College, Crawfordsville, Indiana, GPA 3.86/4.0. Graduated *summa cum laude*, named to Phi Beta Kappa. Awarded NCAA post-graduate fellowship for outstanding achievement in scholarship and athletics.

Community Service:

- Near South Side Interfaith, Elderly Assistance Program, volunteer.
- Tutor a grade school pupil, using bilingual skills to facilitate parental involvement.