

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000013157**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Shavon Winters
Contract Description:	Vendor Service Contract for ShotSpotter System Maintenance and Lease of 1-Mile ShotSpotter Unit
Vendor Name and Location:	SoundThinking, Inc. (Fremont, CA)
Contract Term:	02/25/2014-03/30/2015
Req # and Date Received:	Req. # 0000021350 & Rec'd 08/11/2025
Original Contract Amount:	\$126,249.00 (GRANT-FUNDED)
Expenditures to Date:	\$5,248,012.25
Current Contract Amount:	\$5,248,013.25

History of Contract Amendments:

Date	Item	Term	Cost
04/09/2014	Vendor Service Contract for ShotSpotter System Maintenance and Lease of 1-Mile ShotSpotter Unit F&P Waiver Presentation Date: 04/09/2014	02/25/2014 through 03/30/2015	\$126,249.00
03/25/2015	Amendment #1: Extended the contract term for one (1) year, from 03/31/2015 through 03/30/2016, added the option to extend annually upon mutual consent and increased the estimated contract total by \$118,900.00 from \$126,249.00 to \$245,149.00. F&P Waiver Presentation Date: 03/25/2015	03/31/2015 through 03/30/2016	\$118,900.00
10/07/2015	Amendment #2: Increased the estimated contract total by \$320,000.00 from \$245,149.00 to \$565,149.00 for an eight (8) mile expansion from 08/26/2015 through 08/25/2016. F&P Waiver Presentation Date: 10/07/2015	08/26/2015 through 08/25/2016	\$320,000.00
05/18/2016	Amendment #3: Extended the contract term for one (1) year, from 04/01/2016 through 03/30/2017 and increased the estimated contract total by \$118,900.00 from \$565,149.00 to \$684,049.00 for the initial three (3) miles. F&P Waiver Presentation Date: 05/18/2016	04/01/2016 through 03/30/2017	\$118,900.00
09/14/2016	Amendment #4: Increased the estimated contract total by \$320,000.00 from \$684,049.00 to \$1,004,049.00 for an eight (8) mile expansion from 08/26/2016 through 08/25/2017. F&P Waiver Presentation Date: 09/14/2016	08/26/2016 through 08/25/2017	\$320,000.00
09/20/2017	Amendment #5: Increased the estimated contract total by \$315,813.00 from \$1,004,049.00 to \$1,319,862.00 to cover all [eleven (11) square miles] miles for an extension from 04/01/2017 through 03/30/2018 for one (1) combined renewal date. F&P Waiver Presentation Date: 09/20/2017	04/01/2017 through 03/30/2018	\$315,813.00

04/11/2018	Amendment #6: Increased the estimated contract total by \$444,845.00 from \$1,319,862.00 to \$1,764,707.00 for all [eleven (11) square miles] miles from 04/01/2018 through 03/31/2019. F&P Waiver Presentation Date: 04/11/2018	04/01/2018 through 03/31/2019	\$444,845.00
04/10/2019	Amendment #7: Increased the estimated contract total by \$467,087.25 from \$1,764,707.00 to \$2,231,794.25 for all [eleven (11) square miles] miles from 04/01/2019 through 03/31/2020. F&P Waiver Presentation Date: 04/10/2019	04/01/2019 through 03/31/2020	\$467,087.25
03/18/2020	Amendment #8: Extended the contract term for three (3) years, from 04/01/2020 through 03/31/2023 and increased estimated contract total by \$1,471,327.00 from \$2,231,794.25 to \$3,703,121.25. F&P Waiver Presentation Date: 03/18/2020	04/01/2020 through 03/31/2023	\$1,471,327.00
02/23/2023	Amendment #9: Extended the contract term for three (3) years, from 04/01/2023 through 03/31/2026 and increased the estimated contract total by \$1,544,892.00 from \$3,703,121.25 to \$5,248,013.25. F&P Waiver Presentation Date: 02/23/2023	04/01/2023 through 03/31/2026	\$1,544,892.00
07/17/2023	Amendment #10: Implemented a name change from ShotSpotter, Inc. to SoundThinking, Inc. F&P Waiver Presentation Date: Not Required	N/A	N/A
Pending	Amendment #11: Add two (2) sq. mi. of expansion coverage from 11.0 sq. mi. to 13.0 sq. mi. effective from 11/01/2025 through 03/31/2026; extend a total of 13.0 sq. mi. for a contract term of three (3) years, from 04/01/2026 through 03/31/2029, exercising the annual option to extend upon mutual consent; and to increase the contract total by \$1,954,081.00 from \$5,248,013.25 to \$7,202,094.25.	04/01/2026 through 03/31/2029	\$1,954,081.00
Total (including the pending amendment)			\$7,202,094.25

Purpose of Amendment:

The purpose of this amendment to the Vendor Service Contract for ShotSpotter System Maintenance and Lease of 1-Mile ShotSpotter Unit with SoundThinking, Inc. is to add two (2) sq. mi. of expansion coverage from 11.0 sq. mi. to 13.0 sq. mi. effective from 11/01/2025 through 03/31/2026. Extend a total of 13.0 sq. mi. for a contract term of three (3) years, from 04/01/2026 through 03/31/2029, exercising the annual option to extend upon mutual consent. Lastly, to increase the contract total by \$1,954,081.00 from \$5,248,013.25 to \$7,202,094.25 to coincide with the Contractor's Quote #MILWPD100125 dated 10/02/2025.

Amendment No. 11 will cover adding the expansion of Phase IV plus extending Phases I-IV at a fixed rate for each of the three (3) years as follows:

• Added Phase IV Expansion for 11/01/2025-03/31/2026 (2.0 Sq. Mi.)	\$40,228.00
• Phase I (2.0 Sq. Mi.) per Annual Subscription	\$100,700.00
• Phase II (1.0 Sq. Mi.) per Annual Subscription	\$51,051.00
• Phase III (8.0 Sq. Mi.) per Annual Subscription	\$388,960.00
• Phase IV (2.0 Sq. Mi.) per Annual Subscription	\$97,240.00
Annual Subscription Cost	\$637,951.00
GRAND TOTAL	\$1,954,081.00

Justification for Waiver:

SoundThinking, Inc. (formerly ShotSpotter, Inc.) was the low bidder for competitive Bid 2369 which was Rebid in the year 2010. The system, software and hardware are proprietary, and maintenance and support can only be provided by SoundThinking, Inc.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda H. Kelsey

City Purchasing Director
2FF147CAAA0F4C8...

11/18/2025

Date

F&P Waiver Presentation Date: 01/14/2026

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
for Sole Source Contract
Contract #E0000018771**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Shavon Winters
Contract Description:	Vendor Service Contract for Maintenance and Support of Integrated Security System
Vendor Name and Location:	Paul and Tracey Tikalsky dba PAT Sales Company, LLC (Sherwood, WI)
Contract Term:	One (1) year from 01/01/2022 through 12/31/2022
Requisition # and Date Received:	Req. #0000021510 & Rec'd 10/27/2025
Original Contract Amount:	\$45,405.00
Expenditures to Date:	\$215,881.00
Current Contract Amount:	\$215,981.00

History of Contract Amendments:

Date	Item	Term	Cost
03/17/2022	Original Contract: Vendor Service Contract for Maintenance and Support of Integrated Security System F&P Waiver Presentation: Not Required	01/01/2022 through 12/31/2022	\$45,405.00
05/24/2023	Amendment #1: Incorporated a vendor name change from Paul Tikalsky dba Legacy Communications, LLC to Paul and Tracey Tikalsky dba PAT Sales Company, LLC; added the option to extend the contract term annually upon mutual agreement and immediately exercised this option by extending the contract term for one (1) year, from 01/01/2023 through 12/31/2023; and increased the contract total by \$58,683.00 from \$45,405.00 to \$104,088.00. F&P Waiver Presentation: 05/24/2023	01/01/2023 through 12/31/2023	\$58,683.00
06/05/2024	Amendment #2: Extended the contract term for one (1) year, from 01/01/2024 through 12/31/2024, exercising the option to extend annually upon mutual agreement; and increased the contract total by \$68,646.00 from \$104,088.00 to \$172,734.00. F&P Waiver Presentation: 06/05/2024	01/01/2024 through 12/31/2024	\$68,646.00
05/07/2025	Amendment #3: Extended the contract term for one (1) year, from 01/01/2025 through 12/31/2025, exercising the option to extend annually upon mutual agreement; and increased the contract total by \$43,247.00 from \$172,734.00 to \$215,981.00. F&P Waiver Presentation: 05/07/2025	01/01/2025 through 12/31/2025	\$43,247.00
Pending	Amendment #4: Extend the contract term for one (1) year, from 01/01/2026 through 12/31/2026, exercising the option to extend annually upon mutual agreement; and increase the contract total by \$50,000.00 from \$215,981.00 to \$265,981.00.	01/01/2026 through 12/31/2026	\$50,000.00
Total (including the pending amendment)			\$265,981.00

Purpose of Amendment:

The purpose of this amendment to the City's Vendor Service Contract for Maintenance and Support of Integrated Security System with Paul and Tracey Tikalsky dba PAT Sales Company, LLC is to extend the contract term for one (1) year, from 01/01/2026 through 12/31/2026, exercising the option to extend annually upon mutual agreement; and to increase the contract total by \$50,000.00 from \$215,981.00 to \$265,981.00 to support the annual service fee of Milwaukee Police Department's Central Booking's computer system, plus additional funds based on historical usage to cover the one (1) year extension.

Justification for Waiver:

Paul and Tracey Tikalsky dba PAT Sales Company, LLC has provided support and maintenance to the Milwaukee Police Department's security system at the Police Administration Building, including the jail system. The Contractor has engineered the control system, related servers, control equipment, microphones, cameras, control panels, intercom controllers, network video recorders, and speakers.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director...

12/7/2025

Date

F&P Waiver Presentation Date: 01/14/2026

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000020638**

Background:

User Department:	Department of Emergency Communications
Purchasing Agent:	Don Glover
Contract Description:	Vendor Service Contract for ProQA Licenses, Training, Annual Maintenance, Service and Support
Vendor Name and Location:	Medical Priority Consultants, Inc. dba Priority Dispatch Corp. (Salt Lake City, UT)
Contract Term:	Five (5) years from the date of award
Requisition # and Date Received:	Req. #0000021482 & Rec'd 10/16/2025
Original Contract Amount:	\$234,396.50
Expenditures to Date:	\$105,902.28
Current Contract Amount:	\$545,224.78

History of Contract Amendments:

Date	Item	Term	Cost
11/20/2024	Original contract: The contract term was five (5) years from date of the award and the contract total was \$234,396.50. F&P Committee Presentation Date: 11/20/2024	11/05/2024 through 11/04/2029	\$234,396.50
11/19/2025	Amendment #1: Increased the contract total by \$310,828.28 from \$234,396.50 to \$545,224.78, in accordance with contractor's quote dated 09/29/2025. Additionally, added option to extend the contract term for a one (1) year period. F&P Committee Presentation Date: 11/19/2025	N/A	\$310,828.28
Pending	Amendment #2: Increase the contract total by \$318,000.00 from \$545,224.78 to \$863,224.78, in accordance with contractor's quote dated 11/19/2025.	N/A	\$318,000.00
Total (including the pending amendment)			\$863,224.78

Purpose of Amendment:

The purpose of this amendment is to implement Quality Performance Review (QPR), a structured quality assurance program for dispatchers. Additionally, cover initial licenses, setup, annual maintenance and support to continue services under the Department of Emergency Communications (DEC) Vendor Service Contract for ProQA Licenses, Training, Annual Maintenance, Service and Support with Medical Priority Consultants, Inc. dba Priority Dispatch Corp., by increasing the contract total by \$318,000.00 from \$545,224.78 to \$863,224.78, in accordance with the contractor's quote dated 11/19/2025.

QPR includes case review and weekly mentoring feedback based on International Academies of Emergency Dispatch (IAED) standards. The processes enhance dispatcher performance and care provided to the community. QPR reduces liability and allows current QA staff to focus on quality improvement. The current

contract includes six (6) months of QPR for a lesser number of call reviews per month. Two hundred and fifty (250) call reviews per month are appropriate for compliance.

Justification for Waiver:

ProQA is proprietary software of Priority Dispatch Corp. and has a contract already in place for the Milwaukee Fire Department and for use by the DEC for annual maintenance support of the software.

In addition, ProQA software is the exclusive software of the gold standard protocols developed by IAED, which is the standard-setting organization for the emergency dispatch and response services worldwide, and is the leading body of emergency dispatch experts.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
217-1470AAA01408...

12/12/2025

Date

F&P Waiver Presentation Date: 01/14/2026

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000019527**

Background:

User Department:	Department of Administration – Office of Community Wellness and Safety
Purchasing Agent:	Shavon Winters
Contract Description:	Vendor Service Contract for 414 LIFE Violence Intervention Program
Vendor Name and Location:	The Medical College of Wisconsin, Inc. (Milwaukee, WI)
Contract Term:	01/01/2023 through 12/31/2024
Requisition # and Date Received:	Req. #0000021558 & Rec'd 11/13/2025
Original Contract Amount:	\$750,000.00
Expenditures to Date:	\$1,270,879.25
Current Contract Amount:	\$675,000.00

History of Contract Amendments:

Date	Item	Term	Funding
10/04/2023	Vendor Service Contract for 414 LIFE Violence Intervention Program F&P Approval Presentation Date: 10/04/2023	01/01/2023 through 12/31/2024	\$750,000.00
07/24/2024	Amendment #1: Increased the contract total by \$750,000.00 from \$750,000.00 to \$1,500,000.00. F&P Approval Presentation Date: 07/24/2024	n/a	\$750,000.00
05/07/2025	Amendment #2: Increased the contract total by \$675,000.00 from \$1,500,000.00 to \$2,175,000.00 and created an option to extend the contract term through 01/31/2026 and immediately exercised that option. F&P Waiver Presentation Date: 05/07/2025	01/01/2025 through 01/31/2026	\$675,000.00
Pending	Amendment #3: Create Purchase Order in the amount of \$20,369.05 to reflect actual available funding in the amount of \$695,369.05 to cover services rendered for the year 2025 and the month of December 2024. Decrease the contract term end date by one (1) month, from 01/31/2026 to 12/31/2025.	01/01/2025 through 12/31/2025	\$20,369.05

Purpose of Amendment:

The purpose of this amendment to the City's Vendor Service Contract for 414 LIFE Violence Intervention Program with The Medical College of Wisconsin, Inc. (MCW) is to facilitate the following:

1. Create a purchase order in the amount of \$20,369.05 which increases the available funding amount under this contract from \$675,000.00 to \$695,369.05, in accordance with purchase orders PUR19527-1 (Exhibit 1) and PUR19527 (Exhibit 2).
2. Decrease the contract term end date by one (1) month, from 01/31/2026 to 12/31/2025, which will cover services rendered in calendar year 2025 as well as from 12/01/2024 through 12/31/2024.

3. For the period of 01/01/2025-12/31/2025, the maximum reimbursement is \$684,558.36 and for the period of 12/01/2024-12/31/2024, the maximum reimbursement is \$10,810.69, yielding a total maximum reimbursement of \$695,369.05.

Justification of Waiver:

The 414 LIFE program was established to disrupt violence across the City of Milwaukee through the use of violence interrupters, outreach workers, and hospital responders. MCW plays a vital role in the daily operation of the program including hiring, training, data collection and evaluation. They have been the contracted service provider since 2021, after receiving an award through a competitive Request for Proposal process issued by the Community Development Grants Administration funded by various grant sources.

Then, in 2024 the Office of Community Wellness and Safety (OCWS) of the Department of Administration (DOA) replaced the Office of Violence Prevention (OVP) and continued the mission of 414 LIFE in partnership with MCW supported by operating funds from a special purpose account (SPA). Also, expenditures to date are reflected as follows: 2023 expenditures of \$541,248.30 and 2024 expenditures of \$729,630.95, yielding total expenditures to date of \$1,270,879.25. Post-contract amendments number two (2) and three (3), the maximum expenditure amount is projected to be \$1,966,248.30.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
2FF147CAAA0F4C8...

11/25/2025

Date

F&P Waiver Presentation Date: 01/14/2026

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000017994**

Background:

User Department:	Common Council – City Clerk
Purchasing Agent:	Judy Hawkins
Contract Description:	Vendor Service Contract for Renewal of FileDirector, E-Vault & Assureon Storage Software
Vendor Name and Location:	Heartland Business Systems, LLC (Little Chute, WI)
Contract Term:	01/01/2021 through 12/31/2023
Requisition # and Date Received:	Req. #0000021572 & Rec'd 11/19/2025
Original Contract Amount:	\$147,574.00
Expenditures to Date:	\$267,762.73
Current Contract Amount:	\$268,573.04

History of Contract Amendments:

Date	Item	Term	Cost
02/03/2021	Original Contract: VSC for Renewal of FileDirector, E-Vault, & Assureon Storage Software. Presented to F&P Committee on: 02/03/2021	01/01/2021 through 12/31/2023	\$147,574.00
06/09/2021	Amendment #1: Increased the contract total by \$52,422.88 from \$147,574.00 to \$199,996.88. Presented to F&P Committee on: 06/09/2021	N/A	\$52,422.88
05/24/2023	Amendment #2: Increased the contract total by \$15,265.16 from \$199,996.88 to \$215,262.04. Presented to F&P Committee on: 05/24/2023	N/A	\$15,265.16
12/06/2023	Amendment #3: Added and immediately exercised an option to extend the contract term for one (1) year from 01/01/2024 through 12/31/2024. Increased the contract total by \$53,311.00, from \$215,262.04 to \$268,573.04. Presented to F&P Committee on: 12/06/2023	01/01/2024 through 12/31/2024	\$53,311.00
N/A	Amendment #4: Added and immediately exercised an option to extend the contract term for one (1) year from 01/01/2025 through 12/31/2025. Presented to F&P Committee on: Not Required	01/01/2025 through 12/31/2025	N/A
Pending	Amendment #5: Add and immediately exercise an option to extend the contract term for one (1) year from 01/01/2026 through 12/31/2026. Increase the contract total by \$54,073.00, from \$268,573.04 to \$322,646.04.	01/01/2026 Through 12/31/2026	\$54,073.00
Total (including the pending amendment)			\$322,646.04

Purpose of Amendment:

The purpose of this amendment is to amend the Vendor Service Contract for Renewal of FileDirector, E-Vault, & Assureon Storage Software with Heartland Business Systems, LLC. The City Clerk's office would like to add and immediately exercise an option to extend the contract term for one (1) year from 01/01/2026 through 12/31/2026, and increase the contract to \$54,073.00, which raises the total from \$268,573.04 to \$322,646.04, in accordance with the Vendor's Quote #387070v1 dated 11/26/2025.

It is the intention of City Records to either replace or supplement FileDirector with a scalable enterprise records management system/content services platform. The size of this project is considerable and represents a scale-up in service and installation costs that will likely only be possible with help from capital funding. Additionally, it will require a considerable amount of time to conduct research and execute a new contract. In the meantime, this extension will prevent an interruption in service that would significantly disrupt operations at the Municipal Court, Development Center, Comptroller's Office, and other customer departments. Of note is that the reduced extension length, one (1) year vs three (3) years, reflects the desire for flexibility in the event of funding availability.

Justification for Waiver:

Heartland Business Systems, LLC (Heartland) has been providing this software, hardware upgrades, and maintenance services needed for the imaging system equipment since 2018. The software is proprietary to Heartland. They are the only authorized provider of FileDirector software support and hardware in the state of Wisconsin and the exclusive reseller for this equipment and software to the City of Milwaukee.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City of Milwaukee

12/19/2025

Date

F&P Waiver Presentation Date: 01/14/2026