

# DOES SMALL DAM REMOVAL AFFECT LOCAL PROPERTY VALUES? AN EMPIRICAL ANALYSIS

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*This paper uses hedonic analysis to examine the impact of small dam removal on property values in south-central Wisconsin. Data on residential property sales were obtained for three categories of sites: those where a small dam remains intact, those where a small dam was removed, and those where a river or stream has been free-flowing for at least 20 yr. The primary conclusions that emerge from the data are that shoreline frontage along small impoundments confers no increase in residential property value compared to frontage along free-flowing streams and that nonfrontage residential property located in the vicinity of a free-flowing stream is more valuable than similar nonfrontage property in the vicinity of a small impoundment. (JEL Q2, Q25, Q5, Q51)*

## I. INTRODUCTION

It is estimated that more than 400 dams have been removed from U.S. streams and rivers since the 1920s, with the majority of removals taking place after 1970 (Pohl, 2003). The non-profit organization American Rivers reports that 185 of these have been removed since 1999.<sup>1</sup> The decision to keep and repair a dam or to remove the structure and restore river habitat is necessarily a complex one that involves engineering, environmental, economic, and social considerations. These decisions are frequently contentious, confounded not just by technical concerns but by social ones as well. A growing body of literature examines in detail many of the issues concerning dam removal (American Rivers, 2002; Gaylord Nelson Insti-

tute for Environmental Studies, 2001; H. John Heinz III Center, 2002, 2003; River Alliance of Wisconsin and Trout Unlimited, 2000).

One of the most vexing issues concerning dam removal is the impact on local property values. Frequently, property owners who view their property as "lake" frontage rather than river frontage fear that the value of their property will decline with the loss of the dam and its associated impoundment (Born et al., 1998). To date, though, there has been no formal study of this issue, with the exception of Lewis, Bohlen, and Wilson (2008), published concurrently with this article in *Contemporary Economic Policy*.

Local property values are especially important to the economics of dam removal for small impoundments because the primary and often only value of small impoundments is their aesthetic/scenic value. A 2004 estimate by the Association of State Dam Safety Officials (ASDSO) placed the total number of small dams in the United States at approximately 13,000. The locations of small dams are generally a reflection of both geography and the history of commerce in the 18th and 19th centuries, with New England heavily represented, though small dams are found in high numbers throughout the United States, as apparent from the list of the top five

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1. Data obtained from the Web address [http://www.americanrivers.org/site/News2?page=NewsArticle&id=7733&news\\_iv\\_ctrl=1129](http://www.americanrivers.org/site/News2?page=NewsArticle&id=7733&news_iv_ctrl=1129).

### ABBREVIATIONS

ASDSO: Association of State Dam Safety Officials  
GIS: Geographic Information Systems

states: New York (3,057), Oregon (2,913), New Hampshire (2,703), Wisconsin (2,651), and North Carolina (1,938).<sup>2</sup>

The most common method for determining the effect on residential property values of a public project such as dam removal is hedonic analysis, which treats residential property as a set of attributes including structural attributes such as square footage and number of bathrooms and neighborhood characteristics such as crime rates and school quality. In the current context, the presence/absence of a dam and the distance between a property and the impoundment are hypothesized to be among the neighborhood attributes affecting property values. Hedonic analysis applies statistical techniques to market data to determine the relative contribution to property values of the various property attributes. This is the approach taken in the study of small dam removal presented here. The analysis includes market sales data over the period 1993–2002 for three types of sites in south-central Wisconsin: those where a small dam remains intact, those where a small dam was removed, and those where a river or stream has been free-flowing for at least 20 yr. Including all three types of sites allows us to separately identify the relative effect on property values of an intact small dam/impoundment.

## II. DATA AND ESTIMATED MODELS

### A. Data

Hedonic analysis of residential property requires that all properties used in the analysis are from a single residential market (see, for instance, Haab and McConnell, 2002, p. 253). Defining the geographic boundaries of a housing market is of course a subjective matter. In our study, we focus on the “Madison” housing market, defined as that portion of south-central Wisconsin within commuting distance of Madison, WI. The Madison market has seen a relatively large number of small dams removed since 1990.

Figure 1 presents the locations of the 14 sites in south-central Wisconsin used in the study. They are located in five counties and for our purposes are grouped into three categories: (a) six sites had dams removed during 1995–2000 (hereafter called “removed” sites), (b) four sites had intact dams during the study period (“intact” sites), and (c) four sites have

free-flowing river sections passing through the municipality (“free-flowing” sites). Either free-flowing sites have never had a dam or, if they did, the dam was removed at least 20 yr ago. Table 1 contains a brief overview of the study sites.

All sites are dominated by year-round rather than vacation properties. All are located in small municipalities. Six of the sites can be categorized as former mill towns, in the sense that a commercial/industrial district developed along the millpond formed by the dam, with the older residential district typically  $\frac{1}{4}$  mile or more away from the river. At the remaining four removed/intact sites, the waterfront is dominated by residential, rather than commercial/industrial, properties. Virtually all the sites have open space or park lands along some portion of the waterfront. The village of Baraboo has three sites in the study: an upriver free-flowing site and two downstream removed sites.

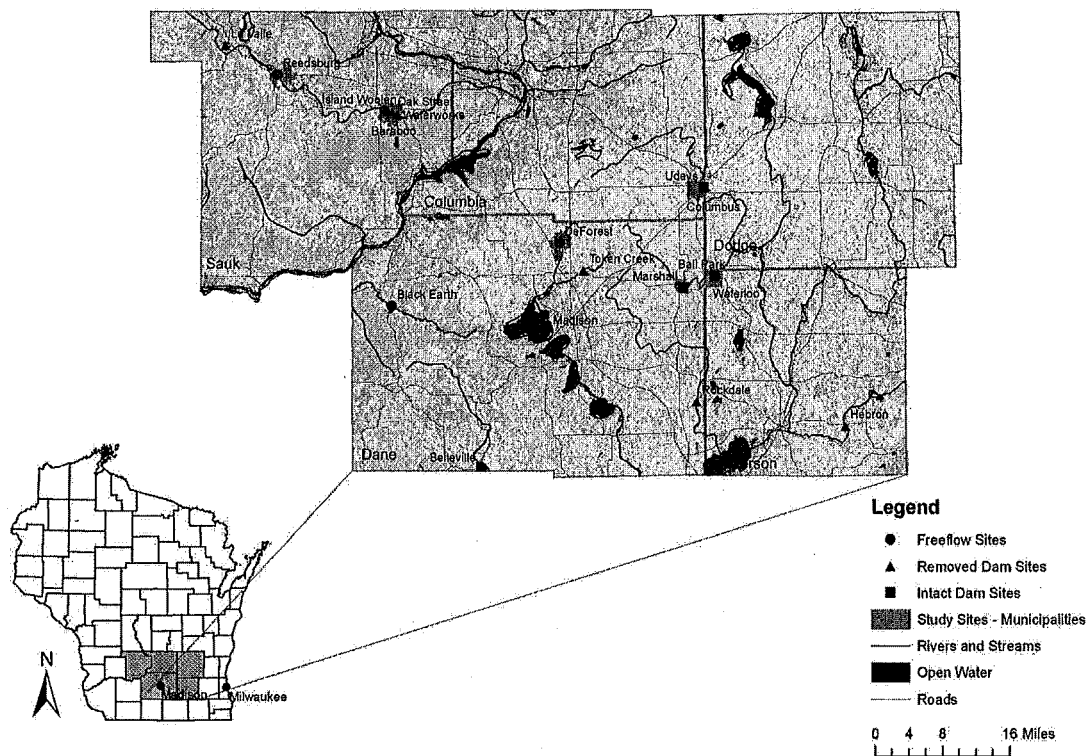
Table 2 provides stream and impoundment characteristics. All existing and former impoundments in the study can be categorized as small, given their range of surface areas (8–194 acres) and range of maximum depths (5–15 ft). In none of the impoundments is the water clear in mid-summer, with secchi depths ranging from 1.5 to 2.4 ft. The two largest impoundments, Belleville and Marshall, are both intact dam sites. None of the intact impoundments are used for hydro-power, irrigation, or flood control. The Belleville and Marshall sites provide limited opportunities for nonmotorized boating and fishing (panfish only). In general, the primary value of these sites is their aesthetic/scenic value.

The unit of observation in the study is a single-family residential property within  $\frac{1}{4}$  mile of a study site water body. For removed and intact sites, observations are within  $\frac{1}{4}$  mile of the existing or former impoundment or within  $\frac{1}{4}$  mile of the first mile of stream below the dam. For free-flowing sites, observations are within  $\frac{1}{4}$  mile of a 2-mile stretch of the stream. Observations were limited to parcels of 1 acre or less to minimize the confounding effects in the hedonic analysis of future development potential.

The single-market requirement of hedonic analysis is temporal as well as spatial; a house sold in 1950 is not in the same market as a house sold in 2000. Yet as with any statistical analysis, the more observations, the better, and this consideration argues for stretching the time frame of the analysis. Moreover, there

2. Data from the ASDSO, December 2004.

**FIGURE 1**  
Study Sites



is considerable information to be gained from collecting observations before and after dam removal at removed sites. The time frame in our study is 1993–2002, which provided us with both adequate sales data and good temporal bracketing of dam removal at removed sites (see Table 1 for dam removal dates). To accommodate temporal shifts in the residential property market over the study period, we included annual dummy variables in the hedonic analysis. To avoid conflating the immediate effect of dam removal with the longer term changes in property values associated with the evolution of the riparian zone to a free-flowing stream, observations at removed sites were collected only for the 5-yr period centered on the year the dam was removed. So, for instance, data at the Token Creek site were collected only for the period 1997–2001. In total, 773 observations were used in the analysis, of which 116 were frontage parcels and 657 were nonfrontage parcels. Table 3 provides a breakdown of the observations for each study site.

The most obvious weakness of the data is the lack of frontage observations at removed sites. As discussed shortly, this impacted the hedonic analysis we were able to conduct.

All variables used in the estimation are for the year of sale. The data were typically found through Geographic Information Systems (GIS), GIS Web viewer applications, hard-copy maps, deeds, and tax rolls. The set of observations includes only “arm’s-length” transactions (sales between unrelated parties). Many waterfront sales were not admissible because either they were family exchanges (non-arm’s-length sales) or the grantee was the village or town.<sup>3</sup>

### *B. Form of the Hedonic Price Function*

The underlying premise of the hedonic price function is that a residential property is a collection of attributes, each with an implicit price.

3. In this latter case, the parcel became tax-exempt, and so court records no longer included data on the value of improvements, which are necessary for our analysis.

**TABLE 1**  
Overview of Study Sites

Site No.	Dam Name	Site Type	Removal Date <sup>a</sup>	Municipality	Population <sup>b</sup>	County
1	Rockdale	Removed dam	June 2000	Rockdale	214	Dane
2	Token Creek	Removed dam	December 1999	N/A <sup>c</sup>	N/A	Dane
3	Oak Street	Removed dam	December 2000	Baraboo	10,711	Sauk
4	Waterworks	Removed dam	December 1998	Baraboo	10,711	Sauk
5	LaValle	Removed dam	October 2000	LaValle	326	Sauk
6	Hebron	Removed dam	August 1996	Hebron <sup>d</sup>	243	Jefferson
7	Belleville	Intact dam	N/A	Belleville	1,908	Dane
8	Marshall	Intact dam	N/A	Marshall	3,432	Dane
9	Ball Park	Intact dam	N/A	Waterloo	3,259	Jefferson
10	Udeys	Intact dam	N/A	Columbus	4,479	Columbia and Dodge
11	Black Earth	Free-flowing stream	1957	Black Earth	1,320	Dane
12	Island Woolen Mill	Free-flowing stream	1972	Baraboo	10,711	Sauk
13	Reedsburg Dam	Free-flowing stream	1973	Reedsburg	7,827	Sauk
14	N/A	Free-flowing stream	N/A	DeForest	7,368	Dane

N/A, not applicable.

<sup>a</sup>Source: Wisconsin Department of Natural Resources Dams Safety Program Database, January 2006.

<sup>b</sup>Source: U.S. Census Bureau, Census 2000.

<sup>c</sup>Cluster of residences located within towns of Burke and Windsor.

<sup>d</sup>Per Census 2000, Hebron has been designated as a statistical entity comprising a densely settled concentration of population that is not within an incorporated place but is locally identified by a name.

Rosen (1974) is the classic reference, and Freeman (1993) provides a good discussion.

The dependent variable in the hedonic model is the sale price of the property. Following Papenfus and Provencher (2006), we do not include features of the residential structure, such as square footage and the number of bedrooms, as explanatory variables but instead include as an explanatory variable the assessed value of improvements to the land as a proxy for the value of the residential structure and other improvements. The underlying premise of this approach is that assessors accurately judge the value of improvements up to a factor of proportionality  $\alpha$  to be estimated in the model.

As explicitly assumed in tax assessments, we treat the market value of residential property as the sum of the value of land and improvements. Letting  $f(x)$  denote a parcel's land value, where  $x$  is a vector of parcel characteristics, and letting IMPROVE denote the assessed value of improvements on the parcel at the time of sale, we have the hedonic form,

$$(1) \quad P = f(x) + \alpha \text{IMPROVE} + \varepsilon,$$

where  $\alpha$  is the factor of proportionality to be estimated and  $\varepsilon$  is a random component accounting for unobserved variability in residential property prices.

In preliminary estimation, we tried several forms for the land value function  $f(x)$ ; all of them gave qualitatively similar results. A simple linear form is problematic because it assumes that the marginal value of an increase in a property characteristic is constant and unrelated to the values of other characteristics, though quadratic and interaction terms can be added to capture important nonlinearities. An alternative model is one in which  $f(x)$  takes an exponential form ( $f(x) = e^{\beta x}$ ). We report results for two models, one where  $f(x)$  is linear and the other where it is exponential.

### C. Brief Discussion of Variables Affecting Property Values

Table 4 provides definitions for the vector  $x$  used in estimation. Table 5 provides means and standard deviations for a selected set of these variables. Here, we discuss the variables that bear immediately on the question of the effect of dam removal on residential property prices.

Dummy variables distinguish the state of sites at the time of a property sale. FREEFLOW takes a value of 1 if a site is a free-flowing site and 0 otherwise. INTACT takes a value of 1 if a dam was intact at the site at the time of sale and 0 otherwise. Clearly, all observations at intact sites take a value of 1 for this variable,

**TABLE 2**  
River and Impoundment Characteristics

Site No.	Dam Name	Impoundment Surface Area <sup>a</sup> (acres)	Impoundment Normal Storage <sup>a</sup> (acre-ft)	Impoundment Maximum Depth <sup>a</sup> (ft)	Secchi Depth <sup>b</sup> (ft)	Stream	Watershed Basin	Mean Monthly Discharge (Minimum-Maximum) (cfs)
1	Rockdale	104	170	5	2.2	Koshkonog Creek	Lower Rock	45.3-169 <sup>e</sup>
2	Token Creek	23	50	6	2.3	Token Creek	Lower Rock	18.5-32.8 <sup>d</sup>
3	Oak Street	16	60	7	N/A	Baraboo River	Lower Wisconsin	248-798 <sup>e</sup>
4	Waterworks	47	190	12	N/A	Baraboo River	Lower Wisconsin	248-798 <sup>e</sup>
5	La Valle	21	60	6	2.2	Baraboo River	Lower Wisconsin	248-798 <sup>e</sup>
6	Hebron	28	100	15	2.5	Bark River	Lower Rock	64.9-144 <sup>f</sup>
7	Belleville	112	260	7	1.5	Sugar River	Sugar-Pecatonica	85-222 <sup>g</sup>
8	Marshall	194	320	15	2.4	Maunasha River	Upper Rock	N/A <sup>v</sup>
9	Ball Park	8	15	5	2.4	Maunasha River	Upper Rock	N/A <sup>v</sup>
10	Udeys	26	90	10	N/A <sup>v</sup>	Crawfish River	Upper Rock	18-105 <sup>h</sup>
11	Black Earth	N/A	N/A	N/A	N/A <sup>v</sup>	Black Earth Creek	Lower Wisconsin	29.3-47.6 <sup>i</sup>
12	Island Woolen Mill	N/A	N/A	N/A	N/A <sup>v</sup>	Baraboo River	Lower Wisconsin	248-798 <sup>e</sup>
13	Reedsburg Dam	N/A	N/A	N/A	N/A <sup>v</sup>	Baraboo River	Lower Wisconsin	248-798 <sup>e</sup>
14	N/A	N/A	N/A	N/A	N/A <sup>v</sup>	Yahara River	Lower Rock	15.9-37.6 <sup>j</sup>

N/A, not applicable; N/Av, not available.

<sup>a</sup>Source: Wisconsin Department of Natural Resources Dams Safety Program Database, January 2006.

<sup>b</sup>Source: University of Wisconsin—Madison, Environmental Remote Sensing Center, www.landsat.org.

<sup>c</sup>Source: nearest inactive USGS Gaging Station 05427507, Koshkonog Creek, near Rockdale, WI (period of record: November 01, 1976, to October 21, 1982).

<sup>d</sup>Source: nearest inactive USGS Gaging Station 05427800, Token Creek, near Madison, WI (period of record: July 28, 1964 to December 31, 1980).

<sup>e</sup>Source: nearest active USGS Gaging Station 05405000, Baraboo, WI.

<sup>f</sup>Source: nearest USGS active Gaging Station 05426250, Rome, WI.

<sup>g</sup>Estimated flows at Highway 69 Bridge in Belleville, WI, based on data from active USGS Gaging Station 05436500. Source: "Definite Project Report with Integrated Environmental Assessment: Public Review Draft," Army Corps of Engineers, June 2003.

<sup>h</sup>Source: Inspection and Evaluation Study (Final): Udey Dam, Mead & Hunt, September 2005.

<sup>i</sup>Source: nearest active USGS Gaging Station 05406500, Black Earth, WI.

<sup>j</sup>Source: nearest active USGS Gaging Station 05427718, Windsor, WI.

TABLE 3  
Observations Tally

Site No.	Dam Name	Stream	Site Type	Frontage Observations	Nonfrontage Observations	Total Observations
1	Rockdale	Koshkonog Creek	Removed dam	2	14	16
2	Token Creek	Token Creek	Removed dam	0	27	27
3	Oak Street	Baraboo River	Removed dam	4	42	46
4	Waterworks	Baraboo River	Removed dam	0	42	42
5	LaValle	Baraboo River	Removed dam	0	41	41
6	Hebron	Bark River	Removed dam	0	2	2
7	Belleville	Sugar River	Intact dam	11	56	67
8	Marshall	Maunsha River	Intact dam	39	113	152
9	Ball Park	Maunsha River	Intact dam	5	56	61
10	Udeys	Crawfish River	Intact dam	12	62	74
11	Black Earth	Black Earth Creek	Free-flowing stream	0	56	56
12	Island Woolen Mill	Baraboo River	Free-flowing stream	11	52	63
13	Reedsburg Dam	Baraboo River	Free-flowing stream	2	29	31
14	N/A	Yahara River	Free-flowing stream	30	65	95
Total observations used in analysis				116	657	773

N/A, not applicable.

and importantly, so too do observations at removed sites if the sale took place before the dam was removed (recall that the set of observations at removed sites includes sales made both before and after dam removal). This leaves a third category of observations—those made at removed sites in the 2 yr following dam removal—that serves as a baseline reference category in the estimation of the hedonic price function.

We include two variables used to capture the effect of shoreline frontage across all sites (FRONTDUM and LNFRONT) and two dummy variables to examine the particular effect of frontage in the presence of a dam: INTACT-FRONT applies to the subset of INTACT properties with shoreline frontage, and INTACTUP applies to the subset of such properties with shoreline frontage *upstream* from the dam.<sup>4</sup> Note that we do not include a dummy variable analogous to INTACT for shoreline frontage at free-flowing sites. If we included such a variable, the baseline for comparison among shoreline properties would be shoreline properties sold after removal of a dam, yet we have only six such properties in our sample—far too few to provide a reliable point of comparison.<sup>5</sup> Consequently,

4. Recall that the sample includes sales upstream and downstream of the dam.

5. By comparison, our sample includes 65 frontage properties where the dam is intact at the time of sale and 45 frontage properties at free-flowing sites.

the coefficients on INTACT-FRONT and INTACTUP are effectively the premiums fetched by shoreline frontage in the presence of an intact dam compared to shoreline frontage along a free-flowing stream.

### III. ESTIMATION RESULTS

Estimation results are presented in Table 6. The first model is linear in parameters, and the second model, which hereafter we refer to as the exponential model, is separable in land and improvements, with the value of land captured by an exponential term, as described previously. We initially focus on results for the linear model and then turn to the question of whether results from the exponential model are substantially different from those from the linear model.

#### A. Linear Model

The coefficient on IMPROVE is the factor of proportionality that corrects for systematic bias in assessments of residential structures (Equation 1). When this factor equals 1, the assessment accurately captures the value of improvements on average. A value greater than 1 indicates a systematic underassessment, and a value less than 1 indicates a systematic overassessment. Estimation results indicate that on average structural improvements are overassessed by about 22%, though this does not imply that the property itself

**TABLE 4**  
Variables Used in the Hedonic Models

Variable	Definition
PRICE	Sale price in 2005 dollars
C	Intercept term
H2ODIST	Distance from the property to the water body (ft)
FRONTDUM	Dummy variable taking a value of 1 if the property has water frontage
LNFRONT	Natural log of frontage (ft)
DISTMSN	Distance from the site to Madison (miles)
DISTMKE	Distance from the site to Milwaukee (miles)
LNLOTSIZE	Natural log of the lot (parcel) size, in acres
INTACT	Dummy variable taking a value of 1 if the site had an intact dam at the time of sale
INTACT-FRONT	Interaction between FRONTDUM and INTACT
INTACTUP	Dummy interaction between INTACT-FRONT and a dummy variable taking a value of 1 if the property is located upstream of the dam
FREEFLOW	Dummy variable taking a value of 1 if the site is a free-flowing site (see text)
TSALE	Year of sale index, with 1992 = 0, 1993 = 1, etc.
IMPROVE	Assessed value of the improvement in the year of sale, in 2005 dollars

is overassessed (the land may be underassessed). The coefficient on TSALE indicates that each year, the value of land in the study is increased by \$1,947 on average. Distance to Madison reduces the value of property at the rate of \$823 per mile, and distance to Milwaukee reduces the value of property at a rate of \$233 per mile. Together, these results indicate that all else equal, a property that lies 30 miles outside of Madison, but directly toward Milwaukee, has a value \$17,700 less than an identical property in Madison, while a property that lies 30 miles outside of Madison, and directly away from Milwaukee, has a value \$31,680 less than an identical property in Madison. The coefficient on LNLOTSIZE indicates that increasing lot size from 1/4 acre to 1/2 acre increases the value of a property by \$12,580.

The positive sign on H2ODIST and the non-significance of FRONTDUM and LNFRONT conflict with the intuition of most observers that a location on or near a body of water confers a price premium. Yet the literature is actually mixed on the effect of distance to water on household welfare. Consistent with intuition is the analysis of Stumborg, Baerenklau, and Bishop (2001), who find that distance to a large lake (Lake Mendota in Madison, WI) has a negative effect on household willingness to pay for reductions of phosphorus loading of the lake, presumably because households closest to the lake value improvements to the lake most highly. Moore, Bishop, and Provencher (2007) find a similar result for Green Bay, WI. In a hedonic examination of property values in the vicinity of Lake Austin, a 1,600-acre reservoir on the Col-

orado River in Austin, TX, Lansford and Jones (1995) also find that distance to the reservoir has a negative effect on property values. By contrast, Chattopadhyay, Braden, and Patunru (2005) find that property values rise with distance from Waukegon Harbor, a Superfund site on Lake Michigan.

Mahan, Polasky, and Adams (2000) find that the effect of the distance of a residence to a wetland depends on the wetland type (open vs. forest vs. scrub-shrub vs. emergent) and shape (linear, such as along a stream, vs. a polygonic "areal" shape). The authors find, for instance, that property values fall with distance to an areal open wetland but rise with distance to a linear open wetland. Bin (2005) finds that proximity to an open wetland has a positive effect on property value, while proximity to three other types of wetlands—the same types used in Mahan,

**TABLE 5**  
Descriptive Statistics for Selected Variables

Variable	Mean	Standard Deviation
PRICE	112,247	59,093
H2ODIST	642.1	463.5
FRONTDUM	0.1500	0.3574
FRONT (conditional on >0)	114.9	50.60
DISTMSN	29.14	15.63
DISTMKE	93.16	25.71
LOTSIZE	0.3251	0.1857
INTACT	0.5783	0.4942
IMPROVE	69,399	46,218

**TABLE 6**  
Estimation Results

Variable	Linear Model		Exponential Model	
	Coefficient Estimate	Standard Error	Coefficient Estimate	Standard Error
C	104,750**	10,140	11.774**	0.2103
H2ODIST	8.5776**	3.176	$1.5567 \times 10^{-4}$ *	$0.7730 \times 10^{-4}$
FRONTDUM	39,024	36,890	1.0303**	0.36164
LNFRONT	-7,188.1	7,435	-0.20798**	0.07474
DISTMSN	-822.77**	113.6	$-2.0106 \times 10^{-2}$ **	$0.3449 \times 10^{-2}$
DISTMKE	-232.89**	75.37	$-4.3767 \times 10^{-3}$ **	$1.826 \times 10^{-3}$
LNLOTSIZE	18,151**	2,979	0.31718**	0.04782
INTACT	-1,043.0	3,419	$4.5807 \times 10^{-2}$	$9.379 \times 10^{-2}$
INTACT-FRONT	-5,620.4	12,840	$4.4254 \times 10^{-2}$	$30.12 \times 10^{-2}$
INTACTUP	-400.92	10,980	$-5.4786 \times 10^{-2}$	$30.27 \times 10^{-2}$
FREEFLOW	13,733**	4,194	0.32696**	0.09635
TSALE	1,947.0**	606.0	$3.9378 \times 10^{-2}$ **	$0.8469 \times 10^{-2}$
IMPROVE	0.78650**	0.05283	0.78724**	0.03056

\*Significant at .05 level; \*\*significant at .01 level.

Polasky, and Adams—has a negative effect on property values.

In the current issue of *Contemporary Economic Policy*, Lewis, Bohlen, and Wilson (2008) present a hedonic analysis of dam removal in Maine. Their results are quite similar to those presented here. They find that distance to a dam site has a positive effect on property values and that this positive effect is substantially diminished after dam removal.

In light of the available literature, there are two plausible explanations for the results concerning H2ODIST, FRONTDUM, and LNFRONT. The first is that these results simply reflect the dominance of negative effects associated with proximity to the types of water bodies in our study. Such effects include the risk of flood damage, perennial damage issues such as water seepage into basements, mosquito infestations on impoundments, foul odors associated with algae blooms and decaying vegetation, and so on, as well as effects arising from legal restrictions on the use of land near waterways, some of which are imposed to mitigate the above-mentioned negative effects, such as rules concerning housing construction on flood plains or rules to reduce eutrophication of an impoundment. It is worth emphasizing that many of the reservoirs formed by impoundments at the study sites are quite small and shallow (Table 2).

An alternative explanation is that the model is misspecified. In particular, because the commercial district is adjacent to the waterway at a number of study sites—many of the impound-

ments were originally created in the service of a mill, and historically these mills anchored a village's commerce—the effects on property value of H2ODIST, FRONTDUM, and LNFRONT are confounded by their collinearity with the distance between the residence and the commercial district, a relationship that we do not include in the model. One might expect that the greater the distance between a residential property and the village's commercial district, the higher the property price, at least in the range of the distances covered by our data (all properties are within a quarter mile of the waterway). If this is the case, the positive sign on H2ODIST, and the nonsignificance of FRONTDUM and LNFRONT, may reflect the confounding influence of proximity to the commercial district.

To explore this possibility, we developed a dummy variable for those sites where the commercial district was clearly not along the waterway and then reestimated the models (linear and exponential) with interactions between the dummy variable and the variables H2ODIST, FRONTDUM, and LNFRONT.<sup>6</sup> In neither of these amended models were the interactions statistically significant, either alone or as a group, lending some measure of support to the conclusion that the results reported in Table 3 are “real.” At the very least, the results

6. The sites identified as having no (or very little) commercial property along the waterway were Black Earth, DeForest, Island Woolen, Marshall, and Token Creek.



raise doubts that the value of shoreline property along small impoundments and streams in the study area is much higher than that of the neighboring property.

The result for the variable INTACT indicates that a nonfrontage property within a quarter mile of an impoundment is no more valuable than a similar property at a site where a dam was recently removed. By comparison, the statistically significant coefficient on FREEFLOW, along with the nonsignificance of INTACT, indicates that a nonfrontage property within a quarter mile of a free-flowing river is worth roughly \$13,700 more than a similar property at a site of a recently removed or *current* impoundment.

Finally, the coefficients on INTACT-FRONT and INTACTUP are not statistically significant, indicating that holding frontage at an impoundment confers no price premium relative to holding frontage along a free-flowing river.

#### B. Exponential Model

The exponential model generates results qualitatively similar to those found for the linear model. The coefficient on IMPROVE is nearly identical to that in the linear model. The coefficient on LNLLOTSIZE has the expected sign and indicates that increasing a lot from  $\frac{1}{4}$  acre to  $\frac{1}{2}$  acre increases the land value of property (i.e., the value of the property net the value of the structure) by about 16%. At the estimated median land value in the sample (\$35,900), this is an increase of \$5,744. The coefficient on TSALE indicates that residential land values rise at 3.9% per year after inflation (\$1,400 at the median price). As in the linear model, H2ODIST has a positive effect on property prices. In this model, increasing the distance to shoreline from  $>0$  (just off the shore) to  $\frac{1}{8}$  mile increases the value of land by 10.8% or \$3,880 at the sample median land price.

The biggest difference between this model and the linear model is the statistically significant effect of frontage on land price, as indicated by the statistical significance of the coefficients on FRONTDUM and LNLLOTSIZE, though the practical effect of frontage would appear to be generally small and counterintuitive at the margin. A property with a median amount of frontage (118 ft) is 3.9% more valuable than a similar property without any frontage (\$1,390 at the median land price). Yet in the range of the data, the predicted marginal effect

of frontage is actually negative; the model predicts that properties with 81 ft of frontage (the 25th percentile of frontage properties) are 12.3% more valuable than properties without frontage, while properties with 136 ft of frontage (the 75th percentile of frontage properties) are only 0.9% more valuable.

As with the linear model, this model provides evidence that a free-flowing river adds value to a nearby nonfrontage property (a property within  $\frac{1}{4}$  mile) compared to the baseline (i.e., a property sold after removal of a nearby dam). The median property is worth \$13,900 more at a FREEFLOW site. On the other hand—and again, as with the linear model—the model provides no statistical evidence that nonfrontage residential property in the vicinity of an existing impoundment adds value to a property compared to the baseline scenario (INTACT is not statistically significant). Nor is there statistical evidence that frontage property in the vicinity of a small dam is more valuable than frontage property on a free-flowing river (INTACT-FRONT and INTACTUP are not statistically significant either together or individually).

#### IV. DISCUSSION

The general conclusion that emerges from the data is that shoreline frontage along small impoundments confers no noticeable increase in residential property price compared to frontage along free-flowing rivers and that residential nonfrontage property located in the vicinity of a free-flowing river is more valuable than identical property located in the vicinity of an impoundment. Moreover, although the analysis is cross-sectional, the results are consistent with the conclusion that removing a dam does little harm to property values in the short run (2 yr in the study) and serves to increase property values in the long run, as the stream and associated riparian zone mature to a “natural” free-flowing state or is managed as a desirable open space.

Some caution is necessary in interpreting the results. The conclusion that free-flowing rivers confer a price premium on residential nonfrontage property compared to impounded waters is likely due to the small size of the impoundments at our study sites. The conclusion should not be extended to large impoundments where activities such as fishing, boating, and swimming are especially attractive.

We focused attention on a relatively small geographic region because hedonic analysis requires analysis of a single housing market. Nonetheless, we would argue that the general nature of these results applies broadly. To argue otherwise is to argue either or both of two points, one on the demand side and the other on the supply side. The demand-side argument is that, in other regions, the population is more likely to prefer small impoundments over free-flowing rivers, which, given population mobility, implies that individuals choose their regional location based at least partly on this preference ordering. This seems unlikely. The supply-side argument is that the relative abundance of housing in the vicinity of free-flowing rivers compared to housing in the vicinity of impoundments is greater in other regions than in the study area. This would serve to make housing in the vicinity of an impoundment a relatively scarce and thus more valuable commodity.

The best empirical evidence that the results apply more broadly is the study by Lewis, Bohlen, and Wilson (2008), published concurrently with this article in *Contemporary Economic Policy*. Using a hedonic analysis at two sites in Maine, the authors find that property values increase with distance to a dam and that values increase after dam removal.

As noted in the introduction, there are roughly 13,000 small dams across the United States. Many of these are aging and in need of repair or removal. Owners of the dams (in Wisconsin, 56% of small dams are privately held) often prefer removal to repair. Although caution is always necessary when generalizing from a hedonic analysis, the results reported here and in Lewis, Bohlen, and Wilson (2008) would seem to indicate that unless a small impoundment has an exceptional environmental feature, or its removal will cause exceptional environmental harm, the effect of removal on property values is likely negligible or even positive.

It is important to keep in mind that economic values generated from hedonic analysis reflect only those benefits and costs that are capitalized in land values. Some of the economic value (both positive and negative) associated with dam removal is not capitalized. For instance, the benefits to nonresidents who visit an impoundment for fishing and swimming will not be reflected in local land values. Similarly, the benefits to nonresidents associated with restoring a stream, such as improved trout

fishing, will not be captured in a hedonic analysis. Estimating such values requires an alternative technique, such as contingent valuation.

An important question that the analysis does not completely illuminate is the effect of dam removal on shoreline properties. If these properties retain their frontage, then the results indicate that at least in the long run (after the waterway gains the appearance of a "free-flowing" stream), there is no *frontage-specific* significant change in property price, except for the increase associated with the expansion of the lot size.<sup>7</sup> If these properties lose their frontage as the impoundment waters recede to the original contours of the stream, then the relevant issue is what occupies the land formerly submerged in water. A typical outcome is that a riverside public "greenbelt" replaces the impoundment. Studies generally indicate that open space increases the housing values of adjacent properties, though the effect ultimately depends on the exact nature of the open space; it appears that open space dedicated to nature preservation and "passive experiences" such as hiking and bird-watching is most likely to have a significant positive impact on the value of bordering properties.<sup>8</sup> This being the case, and given the results of the current study, the available evidence is that properties that lose their frontage on impoundments would increase in value as their frontage converts to "frontage"

7. There is, as discussed previously, a general increase in property price that accrues to all properties, nonfrontage and frontage alike.

8. Correll, Lillydahl, and Singell (1978) found that property values rose with proximity to greenbelts in Boulder, CO, though it bears mention that the authors did not include a dummy variable to account for sharing a property boundary with the greenbelt. Do and Grudnitski (1995) find that homes abutting a golf course experience an increase in sale price of 7.6%. Lutzenhiser and Netusil (2001) find that properties in Portland, OR, "adjacent" to open space (within 200 ft) were more valuable than those further away, with this price effect being greatest for golf courses and natural area parks (those parks designed to preserve natural habitat and provide resource-based activities, such as walking and bird-watching) and smallest for urban parks (those parks managed primarily for "nonnatural" recreation, such as ball fields and tennis courts). Previous studies have found similar results indicating that different types of open space have different effects on the value of adjacent properties (see, for instance, Weicher and Zerbst, 1973; More, Stevens, and Allen, 1988). Crompton (2001, p. 22) provides a comprehensive review, concluding, "Properties that face or directly abut parks which primarily serve active recreation users are likely at best to show only a small positive value increment attributable to the park . . . In contrast, the value of properties close to parks offering users a passive experience generally follow a classic distance decay curve with those closest to the park exhibiting the highest increments of value."

on a riverside greenbelt, so long as the greenbelt is dedicated to preserving the natural features of the riparian zone.

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