

Brett Grasse

Principal

Lighthouse Development Company, LLC

Privately Held; 1-10 employees; Real Estate industry

January 1998 – Present (14 years 1 month)

Lighthouse develops and invests in properties across product sectors. Focus is on urban/pedestrian environments and value-added transactions.

Multifamily Loan Production

Freddie Mac

Public Company; 5001-10,000 employees; FRE; Financial Services industry

1995 – 1997 (2 years)

Responsibility for multifamily loan production in several markets within 13-state region.

Deals included single asset, portfolio, tax-credit and securitized swap transactions.

Development Associate

Amli Realty Co

1992 – 1994 (2 years)

Pursued and structured land sale and build-to-suit opportunities in suburban Chicago business parks, including Spring Lake, Windham Lakes, Plainfield Industrial and Tollway Park of Commerce.

Assisted in management and projected cash flow for portfolio of single and multi-tenant buildings.

Development Analyst

Universal Medical Buildings

1989 – 1991 (2 years)

Met with local hospital executives and surveyed competing buildings nationwide to determine rental rates, age, occupancy rates, operating expenses, ownership opportunities and local growth areas. Produced feasibility reports (100+ projects with values from \$10 - \$80 million), loan requests and final contract documents. Analyzed interest rate/vacancy sensitivity and parking structure economics. Evaluated opportunities for building rehabilitation and refinancing.

Brett Grasse's Education

University of Wisconsin-Madison

BBA, Real Estate/Urban Land Economics, Marketing

1983 – 1988