Department of Administration Purchasing Division

Finance & Personnel Committee Approval Required For Sole Source Contract Contract #E0000018527

Background:

User Department: Department of Public Works-Water

Purchasing Agent: Michael Siler

Contract Description: Vendor Service Contract for PromisePay Payment Plan for

Milwaukee Water Works

Vendor Name and Location: Promise Network, Inc. (Oakland, CA)

One (1) year from date of award (12/08/2021-12/07/2022) with the

Contract Term: option to renew for three (3) additional one (1) year terms upon

mutual agreement

Requisition # and Date Received: 0000020573 & 06/18/2024

Original Contract Amount: \$55,000.00

Expenditures to Date: \$45,000.00

Current Contract Amount: \$55,000.00

Date	Item	Term	Cost
12/08/2021	Original Contract – Vendor Service Contract for PromisePay Payment Plan for Milwaukee Water Works F&P Approval Presentation Date: 12/08/2021	12/08/2021 through 12/07/2022	\$55,000.00
11/04/2022	Amendment #1: Exercised the first (1st) of three (3) options to renew the contract term for an additional one (1) year upon mutual consent, from 12/08/2022 through 12/07/2023. F&P Approval Presentation Date: Not Required	12/08/2022 through 12/07/2023	N/A
01/31/2024	Amendment #2: Exercised the second (2 nd) of three (3) options to renew the contract term for an additional one (1) year upon mutual consent, from 12/08/2023 through 12/07/2024. F&P Approval Presentation Date: Not Required	12/08/2023 through 12/07/2024	N/A
Pending	Amendment #3: Increase the contract total by \$15,000.00 from \$55,000.00 to \$70,000.00.	N/A	\$15,000.00
Total (including the pending amendment)			\$70,000.00

Purpose of Contract Amendment:

It is recommended that the Vendor Service Contract for PromisePay Payment Plan for Milwaukee Water Works with Promise Network, Inc. be amended to increase the contract total by \$15,000.00 from \$55,000.00 to \$70,000.00 paid for with Purchase Order PUR20573 (Exhibit 1). These additional funds will be used to implement the software and procedures that have been developed and to train City of Milwaukee Water Works personnel on its implementation.

Background:
Promise Network, Inc. specializes in government payment solutions and offers its PromisePay application with
a specific focus on payment flexibility. Their services include marketing, outreach, administration, and support
of the payment plans. This vendor has worked with several utilities throughout the United States (i.e. Louisville
Water Company; Cincinnati Water; City of Richmond) and is recognized as a sole source due to the vendor's
particular insight into how to recommend affordable payment arrangements, perform outreach to customer
groups who could most benefit from such flexibility, and integrate payment arrangements with payment
assistance programs, if necessary.

Date

F&P Approval Presentation Date: 09/18/2024

City Purchasing Director