



*Love in action.*

## Career Youth Development, Inc.

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### First-Time Home Buyer Program

March 2, 2010

#### CYD Founders

Mr. Charles L. Walton  
*Chief Executive Officer*

Claretta “Mother Freedom” Simpson  
*Founder*

Ms. Jeannetta Simpson-Robinson  
*Founder*

#### CYD Policy Board Members

Mr. Earl Hill, Sr.  
*Chairman*

Mr. Robert Spindell, Jr.  
*Vice Chairman*

Mr. Cy White  
*Business Committee*

Mrs. Margaret A. Gutter  
*Public Relations Committee*

Mr. Jerry Smith  
*Chairman*  
*Public Relations Committee*

Mr. Morris Brazil  
*Chairman*  
*Personnel Committee*

Attorney Barbara Franks  
*Personnel Committee*

The Honorable Leon Young  
*Public Relations Committee*

Chairman Joe Davis  
Community & Economic Development Committee  
200 E. Wells Street  
Milwaukee, WI. 53202

#### Re: 2009 First Time Homebuyer Statistics & Data

Dear Chairman Davis & Members of the CEDC for Milwaukee:

I begin by thanking you for taking the time to meet with me and others of my colleagues in our consortium of First Time Homebuyer Programs in the City of Milwaukee.

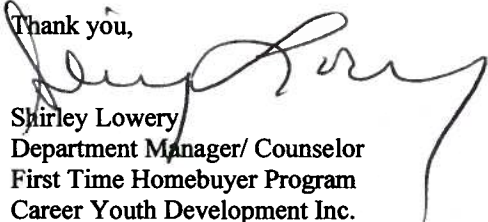
Career Youth Development’s (CYD) First Time Home Buyer Program had a successful year in 2009. Of course, as you know, our goal continues to be to get low-to moderate income clients into good loans and homes. We’re happy to announce that we surpassed our city projected goal of 26 home closings and actually closed on 48 homes! The homes purchased in 2009, through our program, ranged from \$40,000 to \$133,000 totaling \$3,411,000 in real estate transactions.

You also know that we hold home buyer workshops every month free of charge to clients. In 2009 we held 28 first time home buyer seminars and served over 200 people within the year with home buying education and counseling.

CYD has been doing homebuyer Education and Counseling for over 18 years. We work to ease the discomfort of buying a home for the first time through our education & counseling.

Again I thank you for the opportunity to meet and address you as well as your fellow colleagues on the Committee. And we humbly look forward to continuing the work of helping those least likely among us to achieve the American dream of becoming a homeowner!

Thank you,

  
Shirley Lowery  
Department Manager/ Counselor  
First Time Homebuyer Program  
Career Youth Development Inc.

CC: Full Community & Economic Development Committee for the City of Milwaukee  
Charles L. Walton, CEO Career Youth Development Inc.  
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