

LOIS A. SMITH

Address: 808 E. Kilbourn
Milwaukee, WI 53202

Education: B.A. Political Science, University of Utah – 1962
Graduate work in Political Science and Economics
Elected to Mortar Board and the national Political Science Honorary Society

M.B.A. – Finance – Marquette University – 1972
Elected to Gamma Pi Epsilon, National Jesuit Honor Society for Women,
and Beta Gamma Sigma, National Business Honorary Society

Work Experience since 1972:

1972 – 2003 (retirement) – Northwestern Mutual Life Insurance Company

Positions included:

Mortgage Loan Analyst
Assistant Manager – Mortgage Loans and Real Estate – Western Division
Assistant Manager – Asset Management
Director – Real Estate Equities

In the last position, I was responsible for the acquisition and development of real projects throughout the United States for Northwestern's general account. As part of my job, I was a member of the International Council of Shopping Centers and other professional organizations.

Since and before my retirement, I have served on many non-profit boards, most recently as chair of the YWCA Board during their financial restructuring. I am also on the boards of Present Music and Renaissance Theatreworks. I have been involved as a volunteer for the United Way and UPAF.