University Square / Oakland Ave. Business Improvement District #13

OPERATING PLAN FOR YEAR THIRTEEN: 2006

SUBMITTED BY:

THE OAKLAND AVENUE BUSINESS IMPROVEMENT DISTRICT BOARD OF DIRECTORS

PREPARED BY: Jim Plaisted, Board Liaison

OPERATING PLAN BID #13 UNIVERSITY SQUARE

2006: Year Thirteen

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I. INTRODUCTION

In 1984, the Wisconsin legislature created s. 66.608 of the Statutes enabling cities to establish Business Improvement Districts (BIDs) upon the petition of at least one property owner within the proposed district. The purpose of the law is "... to allow businesses within those districts to develop, to manage and promote the districts and to establish an assessment method to fund these activities." (1983 Wis. Act 184, Section 1, legislative declaration.) On November 9, 1993, the Common Council of the City of Milwaukee, by Resolution File Number 931058, created BID #13 (Oakland Avenue: University Square) and adopted its initial operating plan. Section 66.608(3) (b), Wis. Stats., requires that a BID Board "shall annually consider and make changes to the operating plan... The board shall then submit the operating plan to the local legislative body for its approval." The Board of BID #13 submits this 2006 Operating Plan in fulfillment of the statutory requirement.

This plan proposes a continuation and expansion of activities described in the initial (November, 1993) BID Operating Plan and subsequent years' University Square Operating Plans. Therefore, it incorporates by reference the earlier plan as adopted by the Common Council. This plan emphasizes the elements that are required by Sec. 66.608 Wis. Stats and the changes for 2006. It does not repeat the background information which is contained in the previous plans nor include the Business Improvement District Statute, original petitions from property owners or BID #13 By-Laws.

II. DISTRICT BOUNDARIES

Boundaries of the proposed district are North Oakland Avenue, between East Linwood on the north and East Newberry Blvd. on the south, and along East Locust Street a half-block to each alleyway both east and west of North Oakland Ave. A listing of the properties included in the district is provided in Appendix A.

AB 65 was passed in the State Legislature in 2002 and signed into law by Governor McCallum. The law provides that previously tax-exempt property that becomes privately owned and operated and is contiguous to the BID boundaries, can be included in the BID. We have applied that law to the property at 2840 N. Oakland Ave., Miramar Theater. The building was the Eastbrooke Church when the BID boundaries were drawn in 1993.

III. PROPOSED OPERATING PLAN

A. Plan Objective

The Plan Objectives of University Square Business Improvement District involves utilizing available funds to continue to improve the business climate for existing and new district merchants. The available funds will be utilized for continued existence of critical projects such as the graffiti removal, street maintenance and facade improvement projects offering assistance to businesses wishing to make aesthetic improvements along the street.

Additional funds are utilized for general operating expenses of the BID. Other improvements may be made as decided by the BID members. A yearly gathering celebrating the progress of the district will be planned and carried out by BID staff.

The priorities of the BID Board for 2006 are as stated:

- Act as a catalyst for private investment by owners and tenants in their properties through continuation of the street re-building process, façade improvements, and parking lot screening.
- Creation of a unified visual identity and image for the business area.
- Continue our landscaping program initiated in 2003 using hanging planter baskets. Expand program.
- 4. Continue existing programs including, the Graffiti Removal Program, the Street Maintenance program, the University Square Facade Matching Grant Program, along with ongoing assessment of critical general safety and cleanliness matters for improvement of the overall appearance of the district.
- 5. Create a new marketing program for the area that creates a positive image for Oakland Ave. and promotes the area to residents on the East Side.

Meeting these objectives will enhance the business area's competitiveness relative to other shopping areas that are also currently undergoing rehabilitation, while enhancing the surrounding neighborhood. The BID will continue to work with DCD, DPW, the City Council and area merchants to achieve stated objectives.

B. Proposed Activities - Year Twelve

The principal activities to be undertaken by the district during its twelfth year of operation to achieve stated objectives will include:

- Identification of anchor merchants. Cooperative efforts of BID Members, Merchants, and City Officials will need to be combined to create new business opportunities along University Square.
- Continue work on business recruitment and retention initiatives. Provide technical assistance to new and existing businesses regarding location, improvements or expansion. Cooperative efforts of the BID Members, Merchants, City Officials and staff will be necessary to achieve desired outcomes.
- Approval of applications/award funding and monitoring of facade designs/installation of improvements for University Square Facade Program. Coordinate efforts with the City of Milwaukee and other available programs.
- 4. Coordination and monitoring of the Graffiti Removal and Street Maintenance Program for area merchants.
- 5. Continued communication of BID Board Activities to members of the BID.

C. Proposed Expenditures - Year Twelve

Program Expenses

City Loan Repayment:	\$ 24,355
Streetscape Maintenance Program:	\$ 12,000
Planter landscaping:	\$ 4,000
Graffiti Removal Expenses:	\$ 2,000

Professional Services:	\$ 4,500
Holiday Lighting:	\$ 8,000
Utilities	\$ 1,000
Façade Match	\$ 5,000
Marketing Programming:	\$ 5,000
Total Expenditures:	\$ 65,855

Operating Revenues:

urrent Year Special Assessments (City Milw.):	\$ 50,000
CD BID Grant Program	\$ 21,000
arry Over, 2004 funds:	\$ 15,000
ty of Milw. Graffiti/Matching Funds:	\$ 1,000
arry Over, 2004 funds:	\$ 15,00

Total Revenues: \$87,000

D. Financing Method

It is estimated that the district will carry forward \$15,000 from 2005. The district originally entered into a development agreement with the City of Milwaukee for streetscaping along the district. The agreement included the issuing of municipal bonds for the district's portion of the cost of the streetscaping. The costs of the operating expenses of the district are funded by special assessments on the properties within the district in addition to any City Grant programs that may become available.

BID #13 intends to seek matching funds for 2006 programming from the new DCD BID Commercial and Economic Development Fund. The proposed amount of matching funds that will be applied for is \$21,000.

The district pays, each year for the term of the bonds, the amount necessary for principal, interest, and other expenses of the financing. This schedule is based on estimated costs. The final amounts thereof will be adjusted to reflect actual costs, including the interest rate on the financing. It is the board's understanding that the original loan will be paid off after the 2006 payment.

The development agreement between the BID Board and the City constitutes a long-term commitment and the district will not be terminated until all repayments to the City have been made and adequate provision is made for the long-term operations and management of the improvements financed through the district. The development agreement will be separate from and in addition to this district operating plan. Both the City of Milwaukee and the BID Board have approved the development agreement.

The BID Board shall have the authority and responsibility to prioritize expenditures and to revise the budget as necessary to match the funds actually available.

E. Organization of BID Board

The Board's primary responsibility will be implementation of this Operating Plan. This will require the Board to negotiate with providers of services and materials to carry out the Plan; to enter into various contracts; to monitor development activity; to periodically revise the Operating Plan; to ensure district compliance with the provisions of applicable

statutes and regulations; and to make reimbursements for any overpayment of BID assessments.

IV. Method of Assessment

A. Assessment Rate and Method

The principle behind the assessment methodology is that each property should contribute to the BID in proportion to the benefit derived from the BID. The method of assessment is a 50% split between assessed value and linear front footage. Property owners believe this to be a method that takes into account all characteristics of a property in relation to benefits derived. Appendix A shows the projected BID assessment for each property included in the district.

B. Excluded and Exempt Property

The BID law requires explicit consideration of certain classes of property. In compliance with the law the following statements are provided.

- 1. State Statute 66.608(1)(f)lm: The district will contain property used exclusively for manufacturing purposes, as well as properties used in part for manufacturing. These properties will be assessed according to the method set forth in this plan because it is assumed that they will benefit from development in the district.
- 2. State Statute 66.608(5)(a): Property known to be used exclusively for residential purposes will not be assessed; such properties will be identified as BID Exempt Properties in Appendix A, as revised each year.
- 3. In accordance with the interpretation of the City Attorney regarding State Statute 66.608(1)(b), property exempt from general real estate taxes has been excluded from the district. Privately owned tax-exempt property adjoining the district and which is expected to benefit from district activities may be asked to make a financial contribution to the district on a voluntary basis.
- 4. Property determined to be a residential hotel will be assessed at half the rate of normal assessment.

V. RELATIONSHIP TO MILWAUKEE COMPREHENSIVE PLAN AND ORDERLY DEVELOPMENT OF THE CITY

A. CITY PLANS

No changes in area planning or zoning have occurred since adoption of the initial operating plan for the district in 1994.

B. City Role in District Operations

The City of Milwaukee has committed to helping private property owners in the district. To this end, the City expected to play a significant role in the creation of the Business

Improvement District and in the implementation of the Operation Plan. In particular, the City will:

- Provide technical assistance to the proponents of the district through adoption of the Plan, and provide assistance as appropriate thereafter.
- Monitor and, when appropriate, apply for outside funds that could be used in support of the district.
- Collect assessments, maintain in a segregated account, and disburse the monies
 of the district.
- Receive annual audits as required per sec. 66.08(3)(c) of the BID law.
- Provide the Board, through the Tax Commissioner's Office on or before June 1st
 of each Plan year, with the official city records on the assessed value of each tax
 key number with the district, as of January 1st each Plan year, for purposes of
 calculating the BID assessments.
- Encourage the State of Wisconsin, Milwaukee County and other units of government to support the activities of the district.
- Prepare, with the participation of the BID Board, the development agreement described in section III.B. and section III.D. of this plan and submit the draft agreement to the BID Board and the appropriate city officials for their consideration.
- Investigate whether improvements previously planned for the business district over the next fifteen years may be accelerated to coincide with BID funded improvements.

VI. FUTURE YEAR OPERATING PLANS

A. Phased Development

It is anticipated that the BID will continue to revise and develop the Operating Plan annually, in response to changing development needs and opportunities in the district, in accordance with the purposes and objectives defined in the initial Operating Plan.

Section 66.608(3)(a) of the BID law requires the Board and the City to annually review and make changes as appropriate in the Operating Plan. Therefore, while this document outlines in general terms the complete development program, it focuses upon Year Twelve activities, and information on specific assessed values, budget amounts and assessment amounts are based on Year Twelve condition. Greater detail about subsequent year's activities will be provided in the required annual Plan updates, and approval by the Common Council of such Plan updates shall be conclusive evidence of compliance with this Plan and the BID law.

In later years, the BID Operating Plan will continue to apply the assessment formula, as adjusted, to raise funds to meet the next annual budget. However, the method of assessing shall not be materially altered, except with the consent of the City of Milwaukee.

B. Amendment, Severability and Expansion

This BID has been created under authority of Section 66.608 of the Statutes of the State of Wisconsin. Should any court find any portion of this Statute invalid or unconstitutional its decision will not invalidate or terminate the BID and this BID Plan shall be amended to conform to the law without need of re-establishment.

Should the legislature amend the Statute to narrow or broaden the process of a BID so as to exclude or include as assessable properties a certain class or classes of properties, then this BID Plan may be amended by the Common Council of the City of Milwaukee as and when it conducts its annual Operating Plan approval and without necessity to undertake any other act. This is specifically authorized under Section 66.608(3)(b).

APPENDIX A

Board of Directors University Square BID #13

2005-2006

- 1. Chairperson- Clark Kaufmann, Clark Graphics
- 2. Secretary/Treasurer- David Wilson, property and business owner
- 3. Board Member- Gil Snyder, University of Wisconsin-Milwaukee
- 4. Board Member- vacant
- 5. Board Member- Robert Zellmer, Action Property Management
- 6. Board Member- Connie Haas, Riverside University High School
- 7. Board Member Sean Burke, Oakland Trattoria
- 8. Board Member- William Stace, Miramar Theatre
- 9. Board Member Sharon Lerner, neighborhood representative

Appendix B

Tax Key	Number	Street	Assessed Value	BID Assessment
3150002000	2979	OAKLAND	\$234,000	\$972.23
3150003000		OAKLAND	\$234,000	\$958.39
3150004000		OAKLAND	\$1,020,800	\$1,599.90
3150005000	2963	OAKLAND	\$279,000	\$1,062.83
3150006000	2959	OAKLAND	\$176,000	\$0.00
3150007000	2955	OAKLAND	\$142,000	\$744.86
3150008000	2951	OAKLAND	\$179,000	\$830.73
3150009000	2945	OAKLAND	\$275,000	\$1,053.55
3150010000	2943	OAKLAND	\$213,000	\$909.65
3150301000	2937	OAKLAND	\$231,700	\$0.00
3150302000	2935	OAKLAND	\$351,000	\$1,229.94
3150303000	2929	OAKLAND	\$172,000	\$814.49
3150304000	2927	OAKLAND	\$244,000	\$981.60
3150305000	2923	OAKLAND	\$288,000	\$1,291.36
3150306100	2919	OAKLAND	\$232,000	\$1,161.39
3150307110	2911	OAKLAND	\$789,000	\$3,090.93
3151201000	1725	LOCUST	\$272,000	\$1,461.87
3151202000	2867	OAKLAND	\$736,000	\$2,967.92
3151203000	2855	OAKLAND	\$322,000	\$1,162.62
3151204000	2845	OAKLAND	\$642,000	\$2,320.62
3151301000	2831	OAKLAND	\$140,000	\$1,986.06
3160078000	1814	NEWBERRY	\$302,200	\$0.00
3160079000	1808	NEWBERRY	\$301,200	\$0.00
3160080000	1804	NEWBERRY	\$416,900	\$0.00
3160081000	2812	OAKLAND	\$219,800	\$0.00
3160753111	2830	OAKLAND	\$1,247,000	\$5,441.30
3160754000	2840	OAKLAND	\$313,000	\$1,557.03
3160755000	2862	OAKLAND	\$776,000	\$3,406.82
3160756000	2866	OAKLAND	\$584,000	\$1,784.57
3160808100	2900	OAKLAND	\$431,000	\$2,260.02
3160811000	2916	OAKLAND	\$450,000	\$2,290.28
3160812100	2938	OAKLAND	\$551,000	\$5,445.52
3161119100	2974	OAKLAND	\$165,000	\$1,213.52
3161120000	2968	OAKLAND	\$1,038,900	\$0.00

Total BID Assessment:

\$50,000.00