

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single/Sole Source Contract
Contract #E0000008300**

Background:

User Department:	Department of Employee Relations ("DER")
Purchasing Agent:	Karen Jeffries, CPPB
Contract Description:	Vendor Service Contract for Workers Compensation Software Maintenance and Hosting
Vendor Name and Location:	Ventiv Technology, Inc. (Chicago, IL)
Contract Term:	March 1, 2008 through December 31, 2010 with annual options to extend on a yearly basis as required
Requisition # and Date Received:	0000014907, 09/16/2016
Original Contract Amount:	\$280,690.00
Expenditures to Date:	\$995,559.79
Current Contract Amount:	\$1,043,175.00

History of Contract Amendments:

Date	Item	Term	Cost
5/29/2008	Original Contract	3/1/2008 – 12/31/2010	\$280,690.00
12/4/2009	<u>Amendment 1:</u> (1) Changed the Contractor's name from Valley Oak Systems, Inc. to AON eSolutions in accordance with contractor's letter dated September 9, 2009; and, (2) Added one (1) CMS Module Perpetual Licenses Fee @ \$15,000.00 and one (1) CMS Module Support & Maintenance fee @ \$3,375.00 to the existing Worker's Compensation IVOS system in accordance with Contractor's Amendment No. 3 to the Contract for Services and contractor's invoice #2960, dated October 13, 2009; and, (3) Increased the contract total by \$18,375.00 from \$280,690.00 to \$299,065.00.	3/1/2008 – 12/31/2010	\$18,375.00
10/15/2010	<u>Amendment 2:</u> Increased the estimated contract total by \$6,000.00 from \$299,065.00 to \$305,065.00 to cover the cost of the December 2010 monthly hosting fee.	3/1/2008 – 12/31/2010	\$6,000.00
12/16/2010	<u>Amendment 3:</u> Extended the time of performance for three (3) years from January 1, 2011 through December 31, 2013 and increased the estimated contract total by \$352,060.00 from \$305,065.00 to \$657,125.00. Increased funding is necessary to cover the cost of the contract extension. The contract is extendable indefinitely to pay Workers' Compensation claims.	1/1/2011 – 12/31/2013	\$352,060.00

11/21/2013	<u>Amendment 4:</u> Extended the time of performance for three (3) years from January 1, 2014 through December 31, 2016 and increased the estimated contract total by \$386,050.00 from \$657,125.00 to \$1,043,175.00. Increased funding is necessary to cover the cost of the contract extension. Approved by F&P Committee on: 11/21/2013	1/1/2014 – 12/31/2016	\$386,050.00
Pending	<u>Amendment 5:</u> Increased the estimated contract total by \$11,000.00 from \$1,043,175.00 to \$1,054,175.00 to provide additional funds to cover unanticipated programming expenses for services required on or before October 1, 2016.	09/15/2016 – 09/30/2016	\$11,000.00
Total (including the pending amendment)			\$1,054,175.00

Purpose of Amendment: This is a Vendor Service Contract for annual maintenance and hosting fees for the iVOS, browser based, J2EE compliant Workers Compensation Claims Administration System. The contract requires amendment to provide additional funds for unanticipated programming services for Workers Compensation Data Extraction services on or before the anticipated “go-live” date of 10/01/2016.

Justification for Waiver: Ventiv Technology, Inc. (Chicago, IL), (formerly Valley Oak Systems, Inc. and AON eSolutions, Inc.) was selected after an extensive RFP process conducted in 2006/2007 for the selection of a system to replace the City’s outdated mainframe application. Implementation, data conversion, integration and training occurred in 2007.

Significant resources and time were spent on reconfiguring mainframe data migration, integration with HRMS and FMIS and interfaces with the City’s Medical Review and Re-pricing vendor – Corvel, the State of Wisconsin and Mitchell International for the submission of the “First Report of Accident”. After the “go live” date in 2008, the Worker’s Compensation section spent a significant amount of time learning the system, testing upgrades, configuring workflows and customizing business rules. More recently, federal reporting requirements have been met through extensive work from representatives from AON and Mitchell International, the vendor that provides the regulatory reporting compliance platform.

The iVOS system currently provides a fully integrated claims solution that allows extensive configuration capabilities and client specific workflows. It is set up with full integration with HRMS, FMIS, and the Accounts Payable and Bill Review Vendor Systems and its reporting and data export capabilities enable operating departments to track and analyze claims data for decision making. Finally, iVOS provides technical and staff resources that handle the administrative burdens of managing, maintaining, and upgrading the system infrastructure and the vendor assumes all costs for hardware, network, ISP, and software costs, including operating systems, databases, backups and disaster recovery.

The Common Council has since approved the City of Milwaukee to hire a third party administrator to administer Worker’s Compensation benefits. After the Request For Proposal (RFP) process and a review of the proposals, DER will be contracting with Gallagher Bassett (GB) for these services. The anticipated “go live” date is 10/1/2016. DER has been working with Ventiv Technology, Inc. (formally known as AON eSolutions, Inc.) to extract claims data from the iVos claims management system so that GB can manage all claims. Our current contract with Ventiv Technology, Inc. has a provision that requires Ventiv Technology, Inc. to provide the City of Milwaukee with the data upon termination of the Contract. Ventiv Technology, Inc. has made several attempts to extract this data and provide it to GB. GB has made several attempts to map the data into their system to no avail. Ventiv Technology, Inc. has advised DER that this will require the talents of a programmer to coordinate this process and has provided the City of Milwaukee with an amendment proposal with a cost of \$11,000.00. The purpose of the additional funds is to cover the unanticipated programming expenses.

The department believes that the \$11,000.00 investment in proprietary programming services for the data extraction process is necessary for a complete transition to GB by the anticipated "go live" date of 10/01/2016.

For this reason and in accordance with City Charter 16-06-4a, Finance and Personnel Committee approval is waived for these proprietary services that can only be performed by Ventiv Technology, Inc.



City Purchasing Director

9-27-2016
Date

F&P Waiver Presentation Date: October 5, 2016

DOA-Business Operations Division – Procurement Services Section

**Waiver of Finance & Personnel Committee Approval
For Single / Sole Source Contract
Contract #E13205**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Angelique M Pettigrew
Contract Description:	VSC for CAD Resource Allocation Software Support and Maintenance
Vendor Name and Location:	DECCAN International (San Diego, CA)
Contract Term:	08/01/2014 through 07/31/2017 with indefinite options to renew for three (3) years upon mutual consent
Requisition # and Date Received:	Requisition #14877, Received 09/08/2016
Original Contract Amount:	\$76,109.00
Expenditures to Date:	\$76,109.00
Current Contract Amount:	\$76,109.00

If Amendment, History of Contract Amendments:

Date	Item	Term	Cost
06/08/2014	Original Vendor Service Contract for Resource Allocation Software and Maintenance awarded Approval Waiver presented to F&P Committee on 06/18/2014	08/01/2014 through 07/31/2017	\$76,109.00
Pending	Amendment #1: Increase the estimated contract total by \$22,425.00 from \$76,109.00 to \$98,534.00 to add the Station Optimizer and Scenario Comparison modules to existing software	n/a	\$22,425.00
Total (including the pending amendment)			\$98,534.00

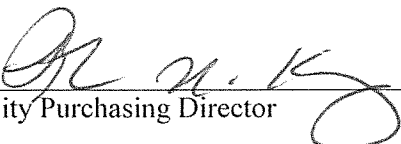
Purpose of Amendment:

The purpose of this amendment is for Sole Source Vendor, DECCAN International, to add the ADAM (Station-Based) Optimizer and Scenario Comparison module to the department's existing Computer-Assisted Dispatch (CAD) Resource Allocation Software, supported and maintained by the vendor. The additional module will expand the existing software functionality by providing historical data regarding response times and call density to all existing station locations to assist with recommendations for best placement of resources.

Justification for Waiver:

DECCAN International is both the manufacturer and sole provider of the proprietary software.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived.



City Purchasing Director

9-23-2016
Date

F&P Waiver Presentation Date: October 5, 2016

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single / Sole Source Contract
Contract #E14846**

Background:

User Department:	Milwaukee Fire Department
Purchasing Agent:	Angelique M Pettigrew
Contract Description:	VSC for CAD and RMS Software Systems Licenses and Support
Vendor Name and Location:	SECURUS Technologies (Marlton, NJ)
Contract Term:	11/01/2016 through 10/31/2020
Requisition # and Date Received:	Requisition #14846 and Date Received: 08/23/2016
Original Contract Amount:	\$1,320,637.00
Expenditures to Date:	\$ 0.00
Current Contract Amount:	\$1,320,637.00

If Amendment, History of Contract Amendments:

Date	Item	Term	Cost
Pending	Original Vendor Service Contract for CAD and RMS Software Systems Licenses and Support Approval Waiver presented to F&P Committee on 10/05/2016	11/01/2016 through 10/31/2020	\$1,320,637.00
Total			\$1,320,637.00

Purpose of Contract:

The purpose of this contract is for Sole Source Vendor, Securus Technologies (Marlton, NJ), to provide maintenance for Fire's Computer-Aided Dispatch System (CAD) - Enterprise Information System (EIS), XMAP, and First Watch Interface, and Records Management System (RMS), for five (5) years, from November 1, 2016 through October 31, 2021. The estimated contract total is \$1,320,637.00.

Time is of the essence. The CAD system is critical to the department's operation as it allows Fire to respond to calls for service with the closest available resource. The RMS system allows the department to report incident data in the required format to state and federal agencies.

This contract will replace the prior VSC E12047, expiring 10/31/2016, with Archonix Systems, LLC. In 2013, Securus Technology acquired Archonix Systems.

Justification for Waiver:

Securus Technology is both the manufacturer and sole provider of the proprietary software.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived.



City Purchasing Director

9-23-2016

Date

F&P Waiver Presentation Date: October 5, 2016