

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000021126**

Background:

User Department:	Common Council – City Clerk
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for Coordinating and Overseeing Volunteers for The Big Clean Initiative
Vendor Name and Location:	WestCare Wisconsin, Inc.
Contract Term:	From 03/01/2025 through 02/28/2027 with options to extend annually upon mutual agreement
Requisition # and Date Received:	0000021126 & 04/16/2025
Original Contract Amount:	\$100,000.00
Expenditures to Date:	n/a
Current Contract Amount:	\$100,000.00

Purpose of Contract/Amendment:

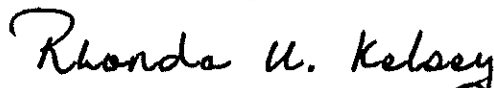
It is recommended that the Common Council – City Clerk's office be allowed to dispense with the competitive bid process and enter into a Single Source Vendor Service Contract for Coordinating and Overseeing Volunteers for The Big Clean Initiative with WestCare Wisconsin, Inc. (WestCare) for a contract term of 03/01/2025 through 02/28/2027 with options to extend annually upon mutual agreement, and a contract total of \$100,000.00.

Justification for Waiver:

The Big Clean Initiative has utilized local organizations like WestCare in the recent past to initiate and organize community volunteers to clean up trash and litter in specific areas and neighborhoods across Milwaukee. The Big Clean is a Common Council sponsored event that is meant to involve, incentivize, and reward community members who help clean up their communities. WestCare will organize and oversee cleaning efforts and trash removal, providing cleaning materials for which they are reimbursed. WestCare will also organize the removal of rubbish that exceed regular trash container sizes.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:



City Purchasing Director
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6/11/2025

Date

F&P Waiver Presentation Date: 07/09/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000021131**

Background:

User Department:	Common Council - City Clerk
Purchasing Agent:	Judy Hawkins
Contract Description:	Vendor Service Contract for SafeTALK Suicide Prevention Training
Vendor Name and Location:	The Friendship Circle, Inc. (Fox Point, WI)
Contract Term:	One (1) year from date of award
Requisition # and Date Received:	0000021131, 04/17/2025
Original Contract Amount:	\$50,000.00
Expenditures to Date:	\$0.00
Current Contract Amount:	\$50,000.00

Purpose of Contract:

The purpose of this contract is for the Common Council-City Clerk to enter into a Vendor Service Contract with The Friendship Circle, Inc. to support the City's SafeTALK Prevention Suicide Prevention Training for youth and adults within Milwaukee. The contract term is for one (1) year upon date of award. The contract total is \$50,000.00.

Justification for Waiver:

The Friendship Circle, Inc. educates and conducts training on SafeTALK Suicide Prevention along with the "One Thing I Wish You Knew" event - a youth-led mental health initiative promoting suicide prevention. This event amplifies, invites past SafeTALK participants, and promotes upcoming trainings. The selected organization and funding was approved by Common Council File No. 241394 related to the Council-Led Transfer Fund (CLTF).

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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6/10/2025

Date

F&P Waiver Presentation Date: 07/09/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000012640-POLICE**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Shavon Winters
Contract Description:	Vendor Service Contract for Trane Equipment Maintenance
Vendor Name and Location:	Trane U.S., Inc. (Milwaukee, WI)
Contract Term:	09/15/2013 – 09/14/2016 with the option to renew annually as needed
Requisition # and Date Received:	Req. #0000021103 & Rec'd. 04/07/2025
Original Contract Amount:	\$200,000.00
Expenditures to Date:	\$1,019,869.60
Current Contract Amount:	\$1,880,000.00

History of Contract Amendments:

Date	Item	Term	Cost
09/19/2013	Original Contract – VSC for Trane Equipment Maintenance Waiver presented to F&P Committee on: 09/19/2013	09/15/2013 through 09/14/2016	\$200,000.00
09/23/2016	Amendment #1: Extended the contract term for one (1) year, from 09/15/2016 through 09/14/2017, exercising the annual option to renew. F&P Committee Presentation: Not required	09/15/2016 through 09/14/2017	N/A
01/31/2018	Amendment #2: Extended the contract term for one (1) year, from 09/15/2017 through 09/14/2018, exercising the annual option to renew and increased the contract total by \$50,000.00 from \$200,000.00 to \$250,000.00. Waiver presented to F&P Committee on: 01/31/2018	09/15/2017 through 09/14/2018	\$50,000.00
09/19/2018	Amendment #3: Extended the contract term for one (1) year, from 09/15/2018 through 09/14/2019, exercising the annual option to renew and increased the contract total by \$475,000.00 from \$250,000.00 to \$725,000.00. Waiver presented to F&P Committee on: 09/19/2018	09/15/2018 through 09/14/2019	\$475,000.00
12/11/2019	Amendment #4: Extended the contract term for one (1) year, from 09/15/2019 through 09/14/2020, exercising the annual option to renew and increased the contract total by \$150,000.00 from \$725,000.00 to \$875,000.00. Waiver presented to F&P Committee on: 12/11/2019	09/15/2019 through 09/14/2020	\$150,000.00
11/17/2020	Amendment #5: Increased the contract total by \$100,000.00 from \$875,000.00 to \$975,000.00 and extended the contract term for one (1) year, from 09/15/2020 through 09/14/2021, exercising the annual option to renew. Waiver presented to F&P Committee on: 11/17/2020	09/15/2020 through 09/14/2021	\$100,000.00

10/06/2021	Amendment #6: Increased the contract total by \$155,000.00 from \$975,000.00 to \$1,130,000.00 and extended the contract term for one (1) year, from 09/15/2021 through 09/14/2022, exercising the annual option to renew. Waiver presented to F&P Committee on: 10/06/2021	09/15/2021 through 09/14/2022	\$155,000.00
04/13/2022	Amendment #7: Extended the contract term for one (1) year, from 09/15/2022 through 09/14/2023, exercising the annual option to renew and increased the contract total by \$750,000.00 from \$1,130,000.00 to \$1,880,000.00. Waiver presented to F&P Committee on: 04/13/2022	09/15/2022 through 09/14/2023	\$750,000.00
09/04/2023	Amendment #8: Extended the contract term for one (1) year, from 09/15/2023 through 09/14/2024, exercising the annual option to renew. F&P Committee Presentation: Not required	09/15/2023 through 09/14/2024	N/A
11/19/2024	Amendment #9: Extended the contract term for one (1) year, from 09/15/2024 through 09/14/2025, exercising the annual option to renew. F&P Committee Presentation: Not required	09/15/2024 through 09/14/2025	N/A
Pending	Amendment #10: Extend the contract term for one (1) year, from 09/15/2025 through 09/14/2026, exercising the annual option to renew and increase the contract total by \$2,400,000.00 from \$1,880,000.00 to \$4,280,000.00.	09/15/2025 through 09/14/2026	\$2,400,000.00
Total (including the pending amendment)			\$4,280,000.00

Purpose of Amendment:

The purpose of this amendment is for the City of Milwaukee Police Department's (MPD) Vendor Service Contract for Trane Equipment Maintenance with Trane U.S., Inc. (Trane), to extend the contract term for one (1) year, from 09/15/2025 to 09/14/2026, exercising the annual option to renew and increase the contract total by \$2,400,000.00 from \$1,880,000.00 to \$4,280,000.00. Funding for this increase was approved in 2024 during MPD's 2025 budget process. When added to their current available balance of \$860,130.40 for a total available balance of \$3,260,130.40, this will cover their anticipated Facilities & Maintenance repairs as follows:

District	Item	Cost
Police Administration Building (PAB)	Controls Upgrade Chiller Renewal	\$325,000.00
Police Administration Building (PAB)	L04B00843 Chiller Renewal	\$200,000.00
Police Administration Building (PAB)	L04B00857 Chiller Renewal	\$200,000.00
Police Administration Building (PAB)	Replace Refrigerant Monitor	\$50,000.00
Second District	Roof Top Unit (RTU) Replacement	\$100,000.00
Third District	Chiller Replacement	\$865,000.00
Third District	Controls Upgrade	\$125,000.00
Third District	Variable Air Volume (VAV)	\$1,000,000.00
Fourth District	Roof Top Unit (RTU) Replacement	\$75,000.00
Fifth District	Roof Top Unit (RTU) Replacement	\$100,000.00
Fifth District	Roof Top Unit (RTU) Replacement	\$100,000.00
Total		\$3,140,000.00

Justification for Waiver:

The services for equipment installed by Trane U.S., Inc. are proprietary and cannot be subcontracted out. Trane's services are necessary to keep MPD buildings' cooling and heating terminal units running reliably. The additional funds will be used for ongoing maintenance costs, necessary building control upgrades, roof top units, and chiller repairs/replacements over the course of the contract life.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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6/1/2025

Date

F&P Waiver Presentation Date: 06/18/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000017018**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for IntelliCloud (Intellivue) Expansion and Optimization
Vendor Name and Location:	Intellinetics, Inc. (Columbus, OH)
Contract Term:	Three (3) years from the date of award with the option to extend for two (2) additional one (1) year terms upon mutual consent
Requisition # and Date Received:	0000020911 & 01/06/2025
Original Contract Amount:	\$253,700.00
Expenditures to Date:	\$348,757.09
Current Contract Amount:	\$348,757.09

History of this Contract:

Date	Item	Term	Cost
11/19/2019	Original Vendor Service Contract for IntelliCloud (Intellivue) Expansion and Optimization Presented to F&P Committee on: 11/19/2019	10/28/2019 through 10/27/2022	\$253,700.00
09/14/2022	Amendment #1: Increased the estimated contract total by \$42,268.88 from \$253,700.00 to \$295,968.88. Presented to F&P Committee on: 09/14/2022	N/A	\$42,268.88
07/26/2023	Amendment #2: Extended the contract term for two (2) years, from 10/28/2022 through 10/27/2024, exercising both options to extend for two (2) additional one (1) year terms upon mutual consent. Increased the contract total by \$52,788.21 from \$295,968.88 to \$348,757.09. Presented to F&P Committee on: 07/26/2023	10/28/2022 through 10/27/2024	\$52,788.21
Pending	Amendment #3: Create an option to extend the contract from 10/28/2024 through 10/27/2025, and immediately exercise that option. Increase the contract total by \$54,952.23 from \$348,757.09 to 403,709.32.	10/28/2024 through 10/27/2025	\$54,952.23
Total (including the pending amendment)			\$403,709.32

Purpose of Amendment:

The purpose of this request is to amend the Milwaukee Police Department's Vendor Service Contract for IntelliCloud (Intellivue) Expansion and Optimization by creating an extension for this contract and immediately exercising that extension while also adding funds. The extension extends the contract for one (1) year, from 10/28/2024 through 10/27/2025. The additional funds increase the contract total by \$54,952.23 from \$348,757.09 to \$403,709.32. The additional funds will cover the costs for this service year as shown in the contractor's invoice number 32746.

Justification for Waiver:

Milwaukee Police Department has thirty (30) licenses from Intellinetics, Inc. to document and upload Crime Scene Photos, Finger Print Cards, and other required documentation for retrieval on an as-needed basis. The IntelliCloud (Intellivue) enhancement offers uploading and expansion capability that will work with the existing software. This expansion adds a software upgrade to a site license, digital photo enhancements, arrest report application improvements, new index card application, a platform administrator and developer training.

The Intellivue Software is proprietary and can only be purchased, upgraded, supported and maintained by the manufacturer, Intellinetics, Inc.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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6/13/2025

Date

F&P Waiver Presentation Date: 07/09/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000021119**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Shavon Winters
Contract Description:	Vendor Service Contract for Upgrade of MPD Fire Control Panel and Detectors
Vendor Name and Location:	Phoenix Fire Systems LLC (Frankfort, IL)
Contract Term:	From the date of award through 12/31/2026
Requisition # and Date Received:	Req. #0000021119 & Rec'd 04/15/2025
Original Contract Amount:	\$278,010.00
Expenditures to Date:	\$0.00
Current Contract Amount:	\$278,010.00

Purpose of Contract:

This is a request for the Milwaukee Police Department (MPD) to dispense with the competitive bidding process and enter into a Sole-Source Vendor Service Contract and Purchase Order for the Upgrade of MPD Fire Control Panel and Detectors with Phoenix Fire Systems LLC (Phoenix Fire). The contract total is \$278,010.00 in accordance with the Contractor's Proposal Letter in the amount of \$241,830.00 dated 03/27/2025 and the Contractor's Proposal Letter in the amount of \$36,180.00 dated 04/16/2025 for a contract term from the date of award through 12/31/2026.

Justification for Waiver:

The MPD previously had contracted with Phoenix Fire to update the department's fire panels to NFPA standards in 2024. Their unique capabilities and expertise specific to MPD's server room fire suppression system allowed a seamless integration with the existing fire control panel. Phoenix Fire is knowledgeable about MPD's current system, and this contract represents Phase 2, which will upgrade the existing FM200 agent with an environmentally friendly clean agent Fluoro-K system for the protected areas: Data room, AHU room, Help Desk as well as the sub-floors. MPD's 2026 capital budget provides funding for infrastructure maintenance, and the project has been prioritized to move forward.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda Kelsey

City Purchasing Director
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6/8/2025

Date

F&P Waiver Presentation Date: 06/18/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000018484**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for Flock Safety License Plate Reader Cameras and Solution
Vendor Name and Location:	Flock Group, Inc. d/b/a Flock Safety (Atlanta, GA)
Contract Term:	One (1) year from the date of award with option to renew annually upon mutual consent
Requisition # and Date Received:	0000020890 & 12/16/2024
Original Contract Amount:	\$25,000.00
Expenditures to Date:	\$41,249.00
Current Contract Amount:	\$41,250.00

History of Contract Amendments:

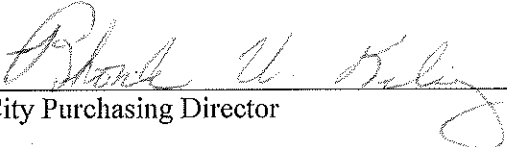
Date	Item	Term	Cost
05/31/2022	Original Contract – Vendor Service Contract for Flock Safety License Plate Reader Cameras and Solution Approved by F&P Committee on: Not Required	05/31/2022 through 05/30/2023	\$25,000.00
10/06/2022	Amendment #1: Incorporated the updated Flock Safety Terms and Conditions. Approved by F&P Committee on: Not Required	N/A	N/A
12/20/2023	Amendment #2: Extended the contract term one (1) year, from 05/31/2023 through 05/30/2024, exercising the option to extend annually upon mutual consent. Approved by F&P Committee on: Not Required	05/30/2023 through 05/31/2024	N/A
09/23/2024	Amendment #3: Extended the contract term one (1) year, from 05/31/2024 through 05/30/2025 and increased the contract total by \$16,250.00 from \$25,000.00 to \$41,250.00. Approved by F&P Committee on: Not Required	05/30/2024 through 05/31/2025	\$16,250.00
Pending	Amendment #4: Increase the contract total by \$30,000.00 from \$41,250.00 to \$71,250.00.	N/A	\$30,000.00
Total (including the pending amendment)			\$71,250.00

Purpose of Contract/Amendment:

It is recommended that the Milwaukee Police Department's (MPD) Vendor Service Contract for Flock Safety License Plate Reader Cameras and Solution with Flock Group, Inc. d/b/a Flock Safety (Flock) be amended to increase the contract total by \$30,000.00 from \$41,250.00 to \$71,250.00. This invoice is the annual renewal for ten (10) Flock license plate reader cameras currently in service.

Justification for Waiver: MPD utilizes Axon software and databases for the video recording storage of body camera footage, in-squad cameras, and prisoner video recording. Flock's license plate reader camera is the only license plate reader camera on the market that is compatible and seamlessly integrates with Axon's database.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.



City Purchasing Director

5-30-2025
Date

F&P Waiver Presentation Date: 06/18/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000021123**

Background:

User Department:	Milwaukee Police Department
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for Flock License Plate Reader Cameras and Related Service
Vendor Name and Location:	Flock Group, Inc. dba Flock Safety (Atlanta, GA)
Contract Term:	01/27/2025 through 01/26/2026 with options to extend annually upon mutual agreement
Requisition # and Date Received:	0000021123 & 04/15/2025
Original Contract Amount:	\$52,500.00
Expenditures to Date:	\$0
Current Contract Amount:	\$52,500.00

Purpose of Contract:

It is recommended that the Milwaukee Police Department (MPD) be permitted to dispense with the competitive bid process and enter into a Vendor Service Contract for Flock License Plate Reader Cameras and Related Service with Flock Group, Inc. dba Flock Safety (Flock) for a contract term of 01/27/2025 through 01/26/2026 with options to extend annually upon mutual agreement, and a contract total of \$52,500.00.

Justification for Waiver:

Flock is the only purveyor of license plate reader cameras that also connect with Axon's proprietary software that catalogs and stores MPD body-camera footage, allowing photos and recordings to be stored and accessed in a single system.

Currently, MPD has thirty-one (31) cameras in use. Ten (10) cameras are licensed and paid for through December 2025 via the most recent amendment to Contract E18484. In 2021 MPD was able to secure the license and use of twenty-one (21) cameras through a grant from Axon, allowing for their use without cost. That grant expired at the end of 2024, requiring a contract with an Order Form and Master Service Agreement (MSA). Contract E21123 will place those twenty-one (21) cameras on a City of Milwaukee contract, exhibiting the MSA and the Order Form, in order to pay for their use in 2025 and all future renewals. Additionally, there is already a requisition (21264) created to amend contract E21123 to add six (6) cameras to Business Improvement Districts (BID). Specifically, three (3) cameras will be leased to BID #6 and three (3) cameras will be leased to BID #32.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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6/16/2025

Date

F&P Waiver Presentation Date: 07/09/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract #E0000021073**

Background:

User Department:	Fire and Police Commission
Purchasing Agent:	Diana Herrejon
Contract Description:	Vendor Service Contract for Police Recruitment: Branding, Marketing, Audit, Strategy, and Content Creation
Vendor Name and Location:	Safeguard Recruiting LLC (Salt Lake City, UT)
Contract Term:	One (1) year from the date of award with two (2) options to extend for one (1) year
Requisition # and Date Received:	Req. #0000021073 & Rec'd 03/24/2025
Original Contract Amount:	\$255,000.00
Expenditures to Date:	\$0.00
Current Contract Amount:	\$255,000.00

Purpose of Contract:

The purpose of this contract is for the Fire and Police Commission (FPC) to enter into a Single Source Vendor Service Contract for Police Recruitment: Branding, Marketing, Audit, Strategy, and Content Creation with Safeguard Recruiting LLC. The contract amount is \$255,000.00 for one (1) year from the date of award with two (2) options to extend for one (1) year upon mutual agreement.

Justification for Waiver:

The Purchasing Division, on behalf of the FPC, conducted a competitive Request for Information (RFI) for Police Recruitment Branding, Marketing, Recruitment Audit/Review, Strategy, and Content Creation. After a thorough review, the FPC selected the proposal from Safeguard Recruiting LLC as the best option to meet the hiring requirements outlined in Act 12.

The selection process primarily focused on the ability to deliver the desired results, followed by cost-effectiveness. Proposal costs varied significantly and were influenced by factors including the duration of the recruitment plan, the selected variables of each proposal, and the involvement of subcontractors. Although Safeguard's proposal cost of \$279,000.00 was on the higher end, the consensus among the raters was that this supplier could meet all outlined needs in the RFI exceptionally well. The costs have been negotiated to \$255,000.00.

Safeguard Recruiting LLC is an excellent choice for their recruitment needs, guaranteeing a minimum of 5,000 applications with leadership from former law enforcement professionals who have expertise in human resources. They will create effective social media campaigns to engage candidates throughout the recruitment process and develop a customized recruitment website featuring live data tracking. Additionally, their applicant tracking system allows for unlimited communication, and their referral program encourages employee participation. Furthermore, they provide training on effective recruitment strategies, ensuring the FPC is well-equipped to attract top talent. Overall, Safeguard Recruiting LLC offers a comprehensive approach that aligns with our recruitment needs.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is
*DocuSigned by authorized by the Common Council.

Rhonda U. Kelsey

City Purchasing Director
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5/27/2025

Date

F&P Waiver Presentation Date: 05/29/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract #E0000020821**

Background:

User Department:	Department of Administration – Information Technology Management Division
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for OnSolve CodeRED
Vendor Name and Location:	OnSolve Intermediate Holding Company d/b/a OnSolve, LLC (Alpharetta, GA)
Contract Term:	12/31/2024 through 12/30/2027 with two (2) options to renew annually upon mutual agreement
Requisition # and Date Received:	0000020821 & 11/11/2024
Original Contract Amount:	\$225,362.93
Expenditures to Date:	\$0
Current Contract Amount:	\$225,362.93

Purpose of Contract:

The purpose of this contract is to dispense with the competitive bidding process and allow the Department of Administration – Information Technology Management Division (DOA-ITMD) to enter into a Sole Source Vendor Service Contract for OnSolve CodeRED with OnSolve Intermediate Holding Company d/b/a OnSolve, LLC (OnSolve). The contract term is from 12/31/2024 through 12/30/2027 with two (2) options to renew annually upon mutual agreement. The contract total is \$225,362.93.

Justification for Waiver:

The City purchased One Call Now, a mass notification system, from OnSolve on Contract E0000017618 in 2020. The OnSolve CodeRED Professional Flex Bundle was added as an additional service to the existing contract in 2024. CodeRED is used to provide public mass notification for emergency and routine public alerts. The vendor has requested that the Code RED service be separated from One Call Now and be on a separate contract for the Fire and Police Commission Office of Emergency Management.

OnSolve is the sole source provider for the One Call Now system and Code RED, as it is a proprietary software.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda U. Kelsey

City Purchasing Director
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5/20/2025

Date

F&P Waiver Presentation Date: 06/18/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Single Source Contract
Contract # E0000021027**

Background:

User Department:	Department of Emergency Communication
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract for Quality Assurance and Quality Improvement Software for the 911 Call Center
Vendor Name and Location:	GovWorx, Inc. (Denver, CO)
Contract Term:	Two (2) years from the date of award, with options to extend annually upon mutual agreement
Requisition # and Date Received:	0000021027 & 03/11/2025
Original Contract Amount:	\$128,000.00
Expenditures to Date:	\$0
Current Contract Amount:	\$128,000.00

Purpose of Contract:

It is recommended that the Department of Emergency Communication (DEC) be allowed to dispense with the competitive bid process and enter into a Single Source Vendor Service Contract for Quality Assurance and Quality Improvement Software for the 911 Call Center with GovWorx, Inc. (GovWorx) for a contract term of two (2) years from the date of award with options to extend annually upon mutual agreement and a contract total of \$128,000.00 in accordance with GovWorx's job proposal.

Justification for Waiver:

Four (4) additional quotes were requested and three (3) were obtained from Enthi (\$148,000.00 annually), Prepared (\$204,450.00 annually), and NICE Elite (\$971,000.00-\$1,296,000.00 annually). While GovWorx is certainly the least expensive option among the quotes received. GovWorx is not only the most readily compatible with the existing technology, but it also has a more comprehensive AI-powered solution.

DEC is required to evaluate 2.5% of the call volume into the 911 call center in order to maintain accreditation. By their estimation, this evaluation would require eight (8) new full-time employees to manually compile, review, and act on 911 audio to improve efficiency, accountability, and professional development. GovWorx provides the CommsCoach platform, which features proprietary software that automates and compiles the review portion of the evaluation. In addition to the coaching guide provided to supervisors, the CommsCoach platform is the only one able to provide immediate, insightful feedback to employees with its artificial intelligence (AI). Moreover, it is the only platform capable of integrating with the existing technology for 911 calls and radio traffic recordings, informing supervisors on how to better coach their employees across multiple mediums.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:

Rhonda Kelsey

City Purchasing Director
2FF147CAAA0F4C8...

6/12/2025

Date

F&P Presentation Date: 07/09/2025

**Department of Administration
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval
For Sole Source Contract
Contract # E0000017548**

Background:

User Department:	Department of Public Works – Fleet
Purchasing Agent:	Michael Siler
Contract Description:	Vendor Service Contract to Perform Supplemental Service Work and Annual Inspections on Versalift, Challenger, and Skylift Aerial Equipment and Versalift Digger-Derrick Equipment
Vendor Name and Location:	USSI Holdings, Inc. dba Utility Sales and Service (Appleton, WI)
Contract Term:	Three (3) years from the date of award (06/18/2020-06/17/2023) with three (3) options to extend for one (1) year periods upon mutual agreement
Requisition # and Date Received:	0000021172 & 05/12/2025
Original Contract Amount:	\$400,000.00
Expenditures to Date:	\$179,676.82
Current Contract Amount	\$470,000.00

History of Contract Amendments:

Date	Item	Term	Cost
07/01/2020	Original Contract: Vendor Service Contract to Perform Supplemental Service Work and Annual Inspections on Versalift, Challenger, and Skylift Aerial Equipment and Versalift Digger-Derrick Equipment Presented to F&P Committee on 07/01/2020	06/18/2020 through 06/17/2023	\$400,000.00
07/07/2023	Amendment #1 – Increased the contract total by \$50,000.00 from \$400,000.00 to \$450,000.00 and extended the contract term for one (1) year, from 06/18/2023 through 06/17/2024, exercising the first (1 st) of three (3) options to extend upon mutual agreement. Presented to F&P Committee on 07/07/2023	06/18/2023 through 06/17/2024	\$50,000.00
06/22/2023	Amendment #2 – Incorporated a 17.39% price increase on item #1 and a 28.57% price increase on item #2 per Vendor's Request for Pricing form dated 05/09/2023 (Exhibit 1) and as listed on the Price Increase Request Analysis. F&P Committee Waiver was not required	n/a	n/a
07/24/2025	Amendment #3 – Increased the contract total by \$20,000.00 from \$450,000.00 to \$470,000.00, and extended the contract term for one (1) year, from 06/18/2024 through 06/17/2025, exercising the second (2 nd) of three (3) options to extend upon mutual agreement. Presented to F&P Committee on 07/24/2024	06/18/2024 through 06/17/2025	\$20,000.00
Pending	Amendment #4 – Increase the contract total by \$30,000.00 from \$470,000.00 to \$500,000.00, and extend the contract term for one (1) year, from 06/18/2025 through 06/17/2026, exercising the final of three (3) options to extend upon mutual agreement. Incorporate a vendor name	06/18/2025 through 06/17/2026	\$30,000.00

	change from USSI Holdings, Inc. d/b/a Utility Sales and Service to Utility Sales and Service, Inc.		
Total (including the pending amendment)			\$500,000.00

Purpose of Amendment:

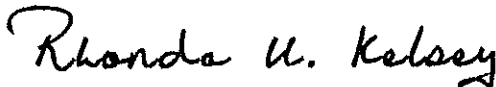
It is recommended that the City's existing Vendor Service Contract to Perform Supplemental Service Work and Annual Inspections on Versalift, Challenger, and Skylift Aerial Equipment and Versalift Digger-Derrick Equipment with USSI Holdings, Inc. dba Utility Sales and Service be amended by increasing the contract total by \$30,000.00 from \$470,000.00 to \$500,000.00, and by extending the contract term for one (1) year, from 06/18/2025 through 06/17/2026, exercising the final of three (3) options to extend upon mutual agreement. Incorporate a vendor name change from USSI Holdings, Inc. d/b/a Utility Sales and Service to Utility Sales and Service, Inc in accordance with the contractor's W9.

Justification for Waiver:

Utility Sales and Service, Inc. is the only local factory-authorized service dealer for Versalift, Challenger, and Skylift branded equipment. Supplemental service work consists of overflow work that the Department of Public Works Repairs Division cannot handle due to seasonal demands or other repairs pending on other equipment.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

DocuSigned by:



 City Purchasing Director
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6/11/2025

Date

F&P Waiver Presentation Date: 07/09/2025