

**Daniel B. Druml**  
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**Paul Davis Restoration & Remodeling of Southeast Wisconsin**

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***Owner and President*** ***2002 - Present***

Currently owns and manages Paul Davis Restoration and Remodeling which is a disaster restoration and remodeling firm with approximately 100 employees. It is the largest Paul Davis franchise in the United States. The office has been recognized as the number one sales office since 2002. Managed sales and operations throughout expansion, including acquisition of 4 additional offices in various locations throughout the United States.

***Vice President*** ***1994 - 2001***

Developed Commercial Division of Paul Davis and directed efforts toward operations management. Retained numerous insurance companies and council, provided engineering reports, depositions and expert testimony to facilitate loss settlements. Received Salesman of the Year for Paul Davis International, chosen from over 1,000 candidates and 250 offices internationally.

***Associate*** ***1991 - 1993***

Attained highest sales of any new associate in the franchise system with over one million dollars of work produced in the first year. January 1992 to January 1993 was in top ten sales of over 400 sales associates. In 1993 received District Sales Award and Million Dollar Sales Award, which honor associates handling the largest single projects in one year.

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**Paul Davis National, Inc.**

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***Owner and Director*** ***2005 - Present***

Established Paul Davis National to specialize in emergency and disaster restoration for large commercial properties throughout North America. Expanded into 17 large loss hubs throughout the United States to handle all disasters involving fire, water and environmental losses. The national headquarters are located in Milwaukee, Wisconsin.

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**The Druml Company LLC**

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***Owner and President*** ***1993 - Present***

Owns and manages real estate development and property management business. The company currently owns and manages over 450,000 square feet of commercial, industrial and residential space. The business is involved in several development projects throughout southeastern Wisconsin and other areas of the United States.

## Additional Experience

### **Colonial Developers, Inc.**

#### ***Vice President***

**1987 - 1991**

Acquisition, development, restoration, and sale of various residential and commercial properties

### **Falls Precast, Inc.**

#### ***Vice President***

**1985 - 1991**

Sales, production and erecting of precast, prestressed concrete beams, columns and hollow core plank

### **USA Concrete, Inc.**

#### ***Secretary/Treasurer***

**1985 - 1991**

Ready mix supply company with sales to municipalities and private firms with a delivery fleet of ten trucks

### **USA Builders, Inc.**

#### ***President***

**1985 - 1991**

General contractors in concrete related projects with federal, state, local and privately funded projects

## Awards and Achievements

- Better Business Bureau Torch Award for Business Ethics - 2003, 2009 and 2015
- Mid Market Growth Award – Milwaukee Business Journal - 2005 and 2006
- Instrumental in completion of revitalization of KK River cleanup and development in city of Milwaukee
- Bid, executed, and completed as prime contractor several significant construction projects throughout southeastern Wisconsin
- Successfully established multiple corporations from conception to over 100 employees
- Assembled sales staff, office management staff and pension, health and insurance packages for each corporation.
- Established financial relations at various banks involving loans, equipment financing, payroll accounts and other investment structuring

## Education and Associations

Marquette University – College of Engineering – 1983

Bachelor of Science Degree in Civil Engineering

Marquette University High School – 1979

Paul Davis Charitable Foundation – Director

Milwaukee Harbor District Inc – Board Member

Wauwatosa –Economic Development Committee – Board Member