

## Ariam Kesete

(3821 W. North Ave Milwaukee WI, 53208)

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**Team leader and mentor with strong communication, decision-making and administrative skills**

**Education:** University of Wisconsin-Milwaukee, May 2012  
Bachelor of Business Administration in Marketing  
  
Associates in Commercial Real Estate (ACRE) -2015-2016  
  
Certificate: Community Leadership

**Computer Skills:** Microsoft Office, Minitab, SPSS, (list any other computer applications)

**Language:** Eritrea (East Africa), Tigranya

**AK Development, LLC**  
**(Real Estate Development Company)**  
Owner/Operator

March 2016- Present

- Contracts & Lease Negotiations
- Business Development on the real estate side
- Market Research & Analysis
- Budgeting/ development forecast
- Team Leadership/ Consulting services
- Safety & Building Code Compliance
- Managing over 24 units

**Counselor Experience:**

Wraparound Milwaukee/ APC

November 2012-2016

Care Coordinator (provide essentials duties worth noting) (be more specific)

- Maintain a caseload of 11 families/Weekly face-to-face contact
- Collaborates with other necessary individuals the youth and family may have contact with, such as Bureau Case Managers, Probation Officers, Judges, District Attorneys, Attorneys, Teachers, Physicians, etc. Monthly Plan of Care/ Team meetings/IEP
- Created daily living skills for the transitioning young adults.
- Provide written and verbal information related to the youth's and families' behavioral and mental health based on assessment and family contact.

Alternative Psychological Consultation, S.C  
Crisis Stabilization/ Mentor (use past tense verbs)

September 2011-Present

- Helping in the situation of a crisis with the youth and provider
- One-on-one life lessons with the youth
- Weekly meetings with Teachers/ Judges/ Psychologist/Probation Officers
- Family Support Services/ monthly Plan of Care meeting

**Advisor and Community Mentor:**

February 2009-2011

**University of Wisconsin-Milwaukee, Trio & Pre-College, GEAR UP**

Tutor/Mentor (use past tense)

- Provide early intervention and college awareness to North Division high school students
- Tutor students in Algebra, Science, English and business core classes
- Enrolled students into post-secondary educational programs
- Provide personal, career, academic and financial aid counseling and tutoring

**Professional Organizations and Volunteer Activities:**

**Black Pre-Law – Wisconsin Co-President**

December 2009- Present

- Established the first Black-Pre Law organization at UW-Milwaukee

**Chief Executive Officer (CEO) than provide accoryn member,**  
Present

September 2010-

**UW-Milwaukee Student Government, Vice-President,**

May 2008- May 2009

- Responsible for all personnel appointments for external committees, Academic committees, and various other committees/task forces.

**Awards:** Rotary scholar recipient, AmeriCorps M3C scholar recipient, volunteered over 400 hours in Milwaukee