

**Waiver of Finance & Personnel Committee Approval
For Single / Sole Source Contract
Contract #E11110 Amendment 1 (Change Order)**

Background:

User Department:	Milwaukee Fire Department ("MFD")
Contract Description:	VSC for Maintenance of Fire Resource Allocation Map-Based Analysis Software
Vendor Name and Location:	Deccan International (San Diego, CA)
Contract Term:	One year from 08/01/2011 through 07/31/2012 with the option to extend for two (2) additional one (1) year periods
Original Contract Amount:	\$20,570.00
Current Contract Amount:	\$43,197.00

If Amendment, History of Contract Amendments:

Date	Item	Term	Cost
05/29/2012	Original Contract	August 1, 2011 through July 31, 2012	\$20,570.00
05/17/2012	AMENDMENT (Change Order) #1: (1) Exercised first (1 st) of two (2) options to extend the contract term for one (1) year from 08/01/2012 through 07/31/2013; and, (2) Increased the contract estimated total by \$22,627.00 from \$20,570.00 to \$43,197.00	August 1, 2012 through July 31, 2013	\$22,627.00
Pending	AMENDMENT (Change Order) #2: (1) Exercise the second (2 nd) and final option to extend the contract term for one (1) year from 08/01/2012 through 07/31/2013; and, (2) Increase the contract total by \$22,627.00 from \$43,197.00 to \$65,824.00.	August 1, 2013 through July 31, 2014	\$22,627.00
Total (including the pending amendment)			\$65,824.00

Purpose of Contract/Amendment: (1) Exercise the second (2nd) and final option to extend the contract term for one (1) year from August 1, 2013 through July 31, 2014; and, (2) increase the contract total by \$22,627.00 from \$43,197.00 to \$65,824.00 cover the costs for maintenance during the extension period.

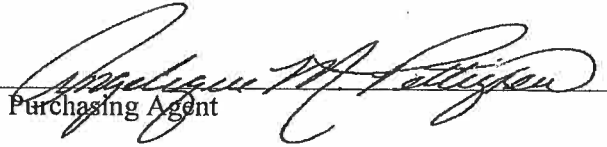
Justification for Waiver: In 2011, the Milwaukee Fire Department initiated this Informal Sole Source Contract with Deccan International in San Diego, CA to provide support and maintenance services for the Computer – Aided Dispatch (CAD) Systems for one (1) year from April 27, 2011 through April 26, 2012 with the option to extend for two (2) additional one (1) year periods upon mutual agreement for a total of \$21,875.00.

Pursuant to the second (2nd) and final extension, Deccan International will continue providing maintenance for servicing the CAD system. Deccan's software is a predictive analytics tool that takes historical incident data and then uses that data to predict the changes in response times that would result when equipment is out of service or fire houses are closed. Without the yearly maintenance, Deccan will be unable to download and analyze the past year's data and any conclusions drawn from running the software would not be accurate.

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Deccan International, founded in 1995, is a consulting and software company focused on developing and applying practical, data based tools and analysis for enabling ambulance, 9-1-1-, and fire-fighting operations become more efficient. Deccan has provided CAD software maintenance for the user department since August 1, 2006 per E6675. Deccan International is the only qualified source that can continue providing maintenance and support for this particular proprietary software during the contract term extension.

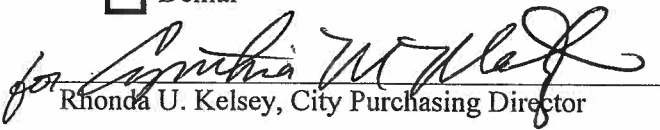
For these reasons, Finance and Personnel Committee approval is waived.


Purchasing Agent

June 12, 2013
Date

Approval

Denial


Rhonda U. Kelsey, City Purchasing Director

6/12/2013
Date

DOA-Business Operations Division – Procurement Services Section

Finance & Personnel Committee Approval Required
For Single Source Contract
Contract #E0000012528

Background:

User Department:	Fire and Police Commission (FPC)
Contract Description:	VSC for Fire Department Promotional Examinations
Vendor Name and Location:	Industrial/Organizational Solutions, Inc. (Westchester, IL)
Contract Term:	6/26/2013 through 6/25/2015 with options to renew for two additional one-year periods
Requisition # and Date Received:	0000012528/May 6, 2013
Original Contract Amount:	\$69,325.00

Purpose of Contract:

To develop and administer promotional processes for the Milwaukee Fire Department rank of Heavy Equipment Operator, Fire Lieutenant and Fire Captain.

Justification for Approval:

Five vendors were contacted for pricing. The vendors who were not able to offer all the exam components that the department requested were eliminated from consideration. The search narrowed to three vendors.

The most recent vendor for police entry-level positions and, more recently, promotional positions, presented a proposal that was not acceptable due to cost. This vendor has extensive knowledge of the departments and work history with the FPC. The FPC attempted to negotiate a lower price. To their credit, they revised their proposal twice, but it remained too costly and they were eliminated.

The search then narrowed to two lower cost vendors. The FPC chose Industrial/Organizational Solutions, Inc. over the second vendor because the company is currently working with the FPC for the entry-level fire positions. Industrial Organizational Solutions, Inc. is already familiar with the FPC testing processes, has an unblemished litigation history, and can meet the desired timeline. In addition, they are based in Illinois while the second vendor is based in the state of Washington; and therefore we feel travel expenses will be lower due to their proximity to Milwaukee. In fact, although their quotations were fairly close to each other, the second quotation did not include a travel cost estimate, so in reality their quotation would end up much higher than the Industrial/Organizational Solutions, Inc. quotation.

The department has provided copies of the top four proposals to the Department of Administration-Procurement Services Section for confirmation of the information provided to support the selection of Industrial/Organizational Solutions, Inc., for a single source contract.

Karen Jeffries, CPPB

Purchasing Agent

6/10/2013

Date

City Purchasing Director

Date

DOA-Business Operations Division – Procurement Services Section

Finance & Personnel Committee Approval Required
For Single Source Contract
Contract #E0000012589

Background:

User Department:	Milwaukee Health Department (MHD)
Contract Description:	VSC – Nurse-Family Partnership Training for MHD Personnel
Vendor Name and Location:	Nurse-Family Partnership National Service Office (Denver, CO)
Contract Term:	July 1, 2013 through June 30, 2018
Requisition # and Date Received:	0000012589/May 28, 2013
Original Contract Amount:	\$109,494.00
Current Contract Amount:	N/A

Purpose of Contract:

Support and training Services for Milwaukee Health Department (MHD) personnel for the Nurse-Family Partnership (NFP) Program from the NFP National Service Office (NSO).

Justification for Approval:

NFP provides proprietary, prenatal home visiting services for first time pregnant, low income women and their families. The NFP NSO provides nurse home visitors and supervisors with ongoing support, technical assistance and education to assure that the model is delivered as intended to achieve the identified outcomes.

The NFP program has proven to be a critical component of the MHD's Home Visiting Programs necessary to address the department's healthy birth outcomes goal as well as improving long-term outcomes for these families. This is accomplished by providing support and assistance throughout their pregnancies and until the child reaches the age of two.

The MHD requests to continue providing certified, licensed and proprietary program training for the trademarked NFP program software and home visiting model.

Funding Source: Maternal and Child Health Grant

Previous Contract: E7340, March 1, 2007 through June 30, 2013 for \$131,118.00

Karen Jeffries, CPPB

Purchasing Agent

Date

City Purchasing Director

Date

DOA-Business Operations Division – Procurement Services Section

**Finance & Personnel Committee Approval Required
For Single Source Contract
Contract #E0000011877**

Background:

User Department:	Milwaukee Health Department (MHD)
Contract Description:	VSC- Wise Woman/Well Woman Program Consulting Services
Vendor Name and Location:	Milwaukee Health Services, Inc. (Milwaukee, WI)
Contract Term:	July 1, 2012 through June 30, 2013 with Five (5) Annual Options to Extend upon Mutual Consent
Requisition # and Date Received:	0000012620/June 10, 2013
Original Contract Amount:	\$304,000.00
Current Contract Amount:	\$304,000.00

If Amendment, History of Contract Amendments:

Date	Item	Term	Cost
7/31/2012	Original Contract: Effective 7/1/2012 through 6/30/2013 with Five (5) Annual Options to Extend upon Mutual Consent	7/1/2012 – 6/30/2013	\$304,000.00
Pending	Amendment No. 1: Extend from July 1, 2013 through June 30, 2014 to exercise the first of five annual options and increase the estimated contract total by \$294,250.00.	7/1/2013 – 6/30/2014	\$294,250.00
Total (including the pending amendment)			\$598,250.00

Purpose of Contract/Amendment:

To provide integrated client healthcare visits that include the provision of Breast and Cervical cancer screening, Cardiovascular risk reduction, Bilingual Lay Health Promoter education and outreach and Mammography film reading and dictation services by Milwaukee Health Services, Inc. in accordance with the State of Wisconsin Division of Public Health Well Woman and Wise Woman program requirements.

Justification for Approval:

MHSI has been providing Well Woman services for eighteen years and WISEWOMAN services for over four years. This is an ongoing collaboration between the City of Milwaukee Health Department and MHSI to provide needed breast, cervical and cardiovascular services to an at risk population.

Karen Jeffries, CPPB

Purchasing Agent

Date

City Purchasing Director

Date