

**MEASURABLE OUTCOMES for the
NORTH END EMERGING BUSINESS DEVELOPMENT PROGRAM**

NAME OF BUSINESS: _____

BUSINESS OWNER: _____

DATE: _____

Criteria	Initial Snapshot	3 Months Snapshot	Progress	6 Months Snapshot	Progress	9 Months Snapshot	Progress	1 Year Snapshot	Progress
Full Time Jobs/Part Time Jobs									
Management Positions									
Revenue									
Average Number of Bid Opportunities per Month									
Average Number of Jobs Per Month									
Average Size of Contract									
Difference Between Project Proposed Costs vs Actual Costs									
Average Profit Margin									
Accounting Proficiency (TBD)									
Operations Efficiency (TBD)									
Management Optimization (TBD)									

COMMENTS:
