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EXPERIENCE

- Spearheaded start-up of urban real estate development firm.
- Owned multifamily and commercial real estate.
- Formed diverse, multi-functional teams for public/private partnerships.
- Obtained layered financing to develop urban neighborhood projects.
- Negotiated acquisition and development agreements.
- Managed construction of rehab and new construction developments/projects.
- Managed properties with special populations and challenging environments.
- Managed partnerships of corps, non-profits, government, private investors.
- Created neighborhood development consulting business and assembled associated consulting team.
- Taught continuing education classes in neighborhood development.
- Sold global network solutions and medical electronic equipment.
- Developed marketing strategies for neighborhood developments, network solutions, and medical electronic equipment.
- Coordinated engineering, manufacturing, and sales efforts in product development/introduction for manufacturing organization.
- Designed software and hardware for medical electronics and automated electronic test equipment.

ACHIEVEMENTS

- *The SoHi Building* 9,000 sf gut rehab retail and office development at key intersection in Milwaukee Near West Side main street redevelopment area; planned, obtained layered financing including personal equity investment, managed construction, placed into service; leasing and build-out continue.
- *The Nicole and Tim's Place, Milwaukee, WI* Twin 5 story, newly constructed, 7500 square foot newly condo buildings each with four 1,750 2-story units and 4 two car tandem parking garages. Developed and placed into service in Marquette University neighborhood.
- *Kilbourn Knoll Historic Apartments, Milwaukee, WI* \$650,000 historic renovation of a boarded-up building using historic and affordable housing tax credits (12 units); first affordable housing tax credit project in State to use a corporate investor.
- *Lincoln School Historic Apartments, Racine, WI* \$3,800,000 historic renovation of a 100 year old abandoned school into 64 unique and affordable apartments for senior citizens.
- *Harambee Brewers Hill Redevelopment, Milwaukee, WI* \$4,000,000 joint venture with non profit including rehab of Victorian duplexes (23 units) and new construction of townhouse duplexes(26 units) on adjacent lots. Co-led "development coalition" to address community needs related to this development. This project was the first new construction in Milwaukee's central city financed through affordable housing tax credits.
- *Saint James Court Historic Apartments, Milwaukee, WI* \$1,500,000 renovation (30 apartments plus commercial space) of a significant historic building on the west side of downtown Milwaukee.
- *Development Consulting* integral in over \$60,000,000 in housing/ commercial development in Milwaukee and Racine neighborhoods.
- *Creation of Strategies for Redevelopment of Blighted Urban Areas*

These strategies are compatible with the objectives of multiple parties including neighborhood groups, historic preservationists, neighbors, municipalities, and the developers.

- *Developed Management Plan With Unique Intensive Screening Process*
This plan was modeled by other neighborhood landlords and developers.
- *Implemented Global Network Solutions for Johnson Controls and Kohler.*
- *Provided Troubleshooting and Key Accounts Support Nationwide*
to GE's Patient Monitoring Sales Organization.
- *Turned Around Ailing Wisconsin Territory in Less than One Year*
as Patient Monitoring Equipment Sales Representative.
- *Developed GE's First Two Automated Arrhythmia Monitoring Systems.*

HONORS

- 2011 Avenues West Community Investment Award for SoHi Building;
Mayor's Design for SoHi Building
- Volunteer of the Year for Westtown Association in 2011
- Chair, CED Committee, Westtown Assoc.; Chair, Economic Restructuring
Committee, SOHI Main Street District, Milwaukee's near West Side
- Honor Award from Wisconsin Society of Architects for design of Kilbourn
Knoll and Harambee Brewers Hill developments.
- Gerald Cone Award from Milwaukee's West End Community Assoc. for
neighborhood improvement related to Kilbourn Knoll development.
- Welcome Home Wisconsin Award from Wisconsin Housing and Economic
Development Authority related to Lincoln School development.
- Belle Award for Civic Improvement from Racine Urban Aesthetics, Inc.
related to Lincoln School development.
- Neighborhood improvement award from ESHAC (a Milwaukee
neighborhood assoc.) for related to Harambee Brewers Hill development.
- Board Member/Chair of WE Development, Inc., a neighborhood economic
development corporation and Westtown Association, a downtown Milwaukee
neighborhood association

Sales awards at GE and NIH Fellowship at Northwestern University

WORK RECORD

- 1993 to Present Hennessy Group, President
- 1988 to 1993 Toldt Hennessy Group, Vice President
- 1972 to 1987 GE Medical Systems, Engineering, Marketing, and
Sales Positions

EDUCATION

- 1970 to 1971 NCR, Test Equipment Engineer
- 1970 BS, Electrical Engineering, University of Dayton
- 1972 MS Biomedical Engineering, Northwestern University
- 1972 to 1987 Various GE Product, Human Relations, Marketing,
Sales, and Management Courses
- 1988 to 2008 Development and Affordable Housing Seminars