Issues related to CDBG funding for Milwaukee Health Services, Inc.

Seth Foldy, MD Health Commissioner

What is Milwaukee Health Services, Inc. (MHSI)?

- Provides primary health care and other services (e.g., WIC, dental, HIV, behavioral health)
- Operates clinics at
 - Isaac Coggs Community Health Center (2770 N. 5th)
 - 2555 N. Martin Luther King Jr. Drive
 - North Division High School
- Provides care regardless of ability to pay (sliding-fee scale for low-income uninsured)
- Receives federal and state support to help care for un- and underinsured (cost-based Medicaid reimbursement, grants)

What is the Municipal Health Services Program (MHSP)?

- Special US MEDICARE (mostly elderly)
 demonstration program since 1979; for all City of
 Milwaukee citizens who are Medicare Eligible.
- Health Dept. operates 2 sites in Milwaukee providing special Medicare benefits incl. primary care, dental, eye care and pharmacy services.
 - Isaac Coggs Community Health Center (N. 5th)
 - Johnston Community Health Center (1230 W. Grant)
- Closed to new enrollees since August 5th, 1997 and scheduled to expire in 2006.

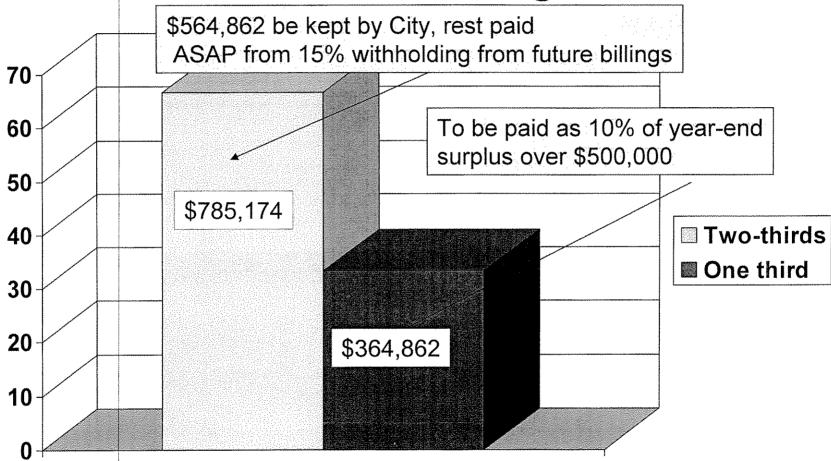
What is MHSI's relationship to City in MHSP?

- Provides primary care and pharmacy services at Isaac Coggs Health Connections (along with Marquette Dental School, Curative Rehab and Baccorp Optical)
- MHSI bills Medicare for services through the City.
- City must sometimes obtain negative retroactive adjustments from providers when required by Medicare
- Providers pay for Occupancy (building upkeep, heat, grounds maintenance) and Operations (e.g., reception, telephone, cleaning, security and similar costs)
- MHSI also uses ICCHC space for Behavioral Health and other services for which it also pays occupancy costs.

Does MHSI Owe City \$\$?

- MHSI fell in arrears in 1999 for occupancy/operations costs --\$1,177,762 is past due
- City holding \$632,336 that would ultimately be payable to MHSI
- Agreement reached regarding past due amounts – city will withhold funds and 2/3 of overall indebtedness will be paid as soon as practical (see next slide)

Past due costs to be paid without interest under following conditions



Who else is pitching in to keep MHSI working?

- Outstanding debt once as high as \$3.8 million
- Debts have been substantially discounted by many public and private entities to help MHSI survive: University of Wisconsin Med School (\$225,000), DynaCare Laboratory (\$60,000); pharmacies (\$720,000) and Department of Commerce (\$94,000)
- Medicare permitted extension of back-billing time limit
- Special Federal grants received
- Aurora granted \$240,000 for extended hours

Why Not Demand Immediate Payment?

- Center provides important primary care services to underserved neighborhoods
- City would lose primary care partner serving elderly in MHSI—not clear if a replacement could be found
- City likely to lose funds owed it until/unless MHSI regains financial health

Looking to Future & CDBG

- City will work with MHSI to reduce occupancy and operating costs to minimum
- MHSI will reimburse city fully for these costs
- CDBG funds will help MHSI provide a commensurate amount of free care, helping stabilize MHSI and serving more city residents
- MHSI is a critical partner in expanding primary care and reducing pressure on emergency rooms
- MHSI cash flow may be highly variable as the Municipal Health Services Program winds down

The Bottom Line: Care for the Community

- MHSI has expanded hours at the MLK site (7:00 am to 9:00 pm and Saturday mornings) to provide care for working families
- MHSI has brought on new physicians, dentists and nurse providers
- MHSI a partner in Alliance of hospitals and community health centers to expand primary care and cut health care costs
- MHSI still committed to care for uninsured patients
- Current administration has slashed debt and costs, and increased visits and billings

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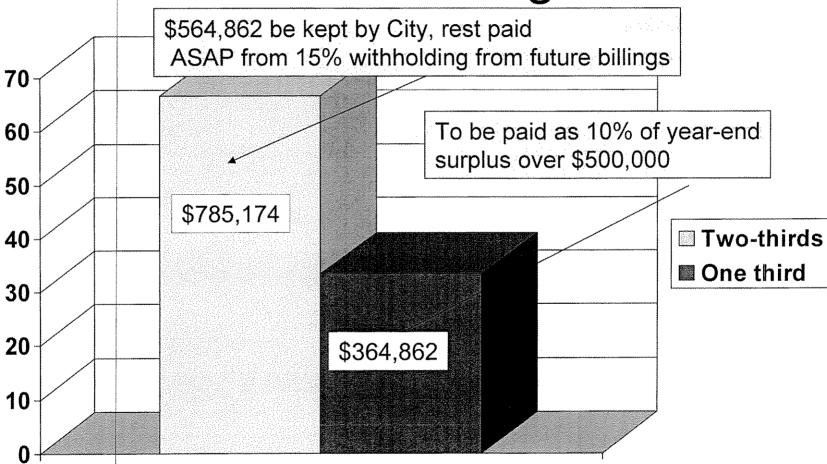
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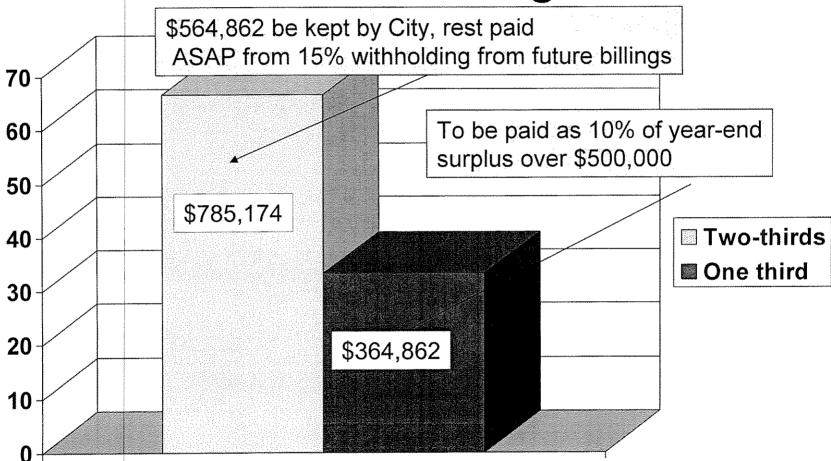
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