

**Department of Administration  
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval  
For Sole Source Contract  
Contract #E15299**

**Background:**

<b>User Department:</b>	Milwaukee Police Department (MPD)
<b>Purchasing Agent:</b>	Marina Litvinets
<b>Contract Description:</b>	Vendor Service Contract for Avaya Equipment and Service Assistance
<b>Vendor Name and Location:</b>	ConvergeOne, Inc. (Eagan, MN)
<b>Contract Term:</b>	07/01/2017-06/30/2020
<b>Requisition # and Date Received:</b>	17207 & 12/20/2019
<b>Original Contract Amount:</b>	\$100,000.00
<b>Expenditures to Date:</b>	\$63,760.32
<b>Current Contract Amount:</b>	\$100,000.00

**Purpose of Contract/Amendment:**

The purpose of this amendment is to add funds to the Avaya Equipment and Service Assistance Contract to increase the estimated contract total by \$800,000.00 from \$100,000.00 to \$900,000.00. The total cost of \$779,370.14 is required for the telephone system upgrade. The remaining amount \$20,629.86 and existing amount \$36,239.68 will remain for other costs that may arise and for other city divisions.

**Justification for Waiver:**

The City of Milwaukee utilizes Avaya branded telephones and they are managed through ITMD's Aura Communications Manager Voice System. Avaya branded equipment and the associated service assistance is proprietary, and it must be purchased and serviced through a licensed secondary partner – ConvergeOne, Inc. ConvergeOne, Inc. is the current vendor and has knowledge and familiarity with MPD's telephone systems, and due to the proprietary nature of software, provides upgrades and maintenance.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

**History of Contract Amendments:**

Date	Item	Term	Cost
9/27/2017	Original Contract – VSC for to Avaya Equipment and Service Assistance <b>Approval Waived by F&amp;P Committee on: 10/11/2017</b>	07/01/2017 through 06/30/2020	\$100,000.00
Pending	<b>Amendment #1</b> – Increase the estimated contract total by \$800,000.00 from \$100,000.00 to \$900,000.00 and extend the contract for one (1) year from 07/01/2020 through 06/30/2021.	07/01/2020 through 06/30/2021	\$800,000.00
<b>Total (including the pending amendment)</b>			<b>\$900,000.00</b>

  
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City Purchasing Director

1-29-2020  
Date

**F&P Waiver Presentation Date:** 02/05/2020

**Department of Administration  
Purchasing Division**

**Waiver of Finance & Personnel Committee Approval  
For Single Source Contract  
Contract #E0000017106**

**Background:**

<b>User Department:</b>	Department of Public Works (DPW) – Milwaukee Water Works
<b>Purchasing Agent:</b>	Diana Herrejon
<b>Contract Description:</b>	Vendor Service Contract for Programmable Logic Controller Hardware and Electrical Parts and Rockwell Support
<b>Vendor Name and Location:</b>	Revere Electric Supply Co. (Hartland, WI)
<b>Contract Term:</b>	Three (3) years from 02/17/2020 through 02/16/2023 with two (2) options to extend for one (1) additional year upon mutual agreement.
<b>Requisition # and Date Received:</b>	0000017106, 10/02/2019
<b>Original Contract Amount:</b>	\$750,000.00
<b>Expenditures to Date:</b>	\$0.00
<b>Current Contract Amount:</b>	\$0.00

**Purpose of Contract:**

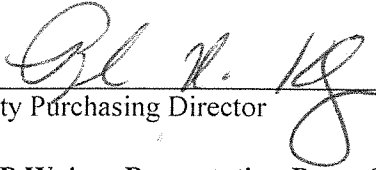
The purpose of this contract is to allow the Milwaukee Water Works to dispense with the competitive bidding process and enter into a Vendor Service Contract for Programmable Logic Controller Hardware and Electrical Parts and Rockwell Support with Revere Electric Supply Co. for a period of three (3) years from 02/17/2020 through 02/16/2023. The estimated contract total is \$750,000.00.

**Justification for Waiver:**

Revere Electric Supply Co. provides Programmable Logic Controllers (PLC) support, hardware, and electrical components for Milwaukee Water Works (MWW). The PLCs are used to control and monitor various systems throughout the entire Milwaukee Water Works water treatment plants and water distribution system pumping stations. The Supervisory Control and Data Acquisition (SCADA) systems are located at both water treatment plants and provides real-time data and reporting from chemical feed systems, which includes ozone and water quality monitoring data, and the entire treatment process. The SCADA system also provides control and monitors the water pumping stations and the distribution system parameters, including tank levels and system pressures.

Rockwell PLC hardware and software are necessary for upgrade compatibility with previously installed upgrades. Revere Electric Supply Co. is the only local, authorized Rockwell Automation Distributor and the only vendor authorized to provide these services. Planned PLC upgrades include Linnwood Chemical Feed System, Linnwood Ozone System, Capitol and Lisbon Booster Stations, Lincoln Storage Tank, and Greenfield Elevated Storage Tank. Rockwell also provides cyber security threat detection software that integrates into the SCADA network that allows MWW to detect vulnerabilities and proactively monitor for network threats.

For this reason and in accordance with City Charter 16-05-4a, Finance and Personnel Committee approval is waived for services authorized by the Common Council.

  
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City Purchasing Director

1-29-2020  
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Date

**F&P Waiver Presentation Date: 02/05/2020**