

by Dates of Service and Dates of Transaction

Year-Month of Service	Count of Accounts (DOS)	Gross Billable (DOS)	Adjustments (DOS)	Net Billable (DOS)	Write Offs (DOS)	Receipt of Accounts with Dates of Service in this Month	Balance Due	Year-Month of Close	Receipt of Accounts Collected in this Month (DOT)
2014-01	1333	\$1,193,926.00	\$579,811.79	\$614,114.21	\$206,881.40	\$317,887.51	\$89,345.30	2014-01	\$369,707.23
2014-02	1191	\$1,055,806.00	\$501,275.60	\$554,530.40	\$175,270.92	\$296,536.43	\$82,723.05	2014-02	\$240,350.98
2014-03	1299	\$1,133,755.50	\$546,113.39	\$587,642.11	\$186,849.88	\$317,697.62	\$83,094.61	2014-03	\$349,627.90
2014-04	1341	\$1,200,360.00	\$615,620.06	\$584,739.94	\$154,351.28	\$349,241.06	\$81,147.60	2014-04	\$349,900.12
2014-05	1353	\$1,212,876.00	\$617,055.36	\$595,820.64	\$125,990.31	\$359,934.39	\$109,895.94	2014-05	\$456,627.06
2014-06	1358	\$1,225,222.00	\$628,467.32	\$596,754.68	\$130,833.10	\$360,093.80	\$105,827.78	2014-06	\$309,030.77
2014-07	1286	\$1,170,822.00	\$601,933.30	\$568,888.70	\$104,427.49	\$349,981.40	\$114,479.81	2014-07	\$361,800.49
2014-08	1414	\$1,296,050.00	\$698,274.68	\$597,775.32	\$87,288.62	\$377,191.81	\$133,294.89	2014-08	\$327,606.08
2014-09	1324	\$1,246,758.50	\$645,944.04	\$600,814.46	\$96,784.29	\$352,648.45	\$151,381.72	2014-09	\$305,718.50
2014-10	1367	\$1,259,384.00	\$678,718.75	\$580,665.25	\$52,971.96	\$357,501.51	\$170,191.78	2014-10	\$429,380.40
2014-11	1303	\$1,121,812.00	\$563,033.87	\$558,778.13	\$8,100.48	\$315,840.82	\$234,836.83	2014-11	\$260,346.57
2014-12	1575	\$1,295,675.00	\$656,714.09	\$638,960.91	\$4.24	\$388,023.83	\$250,932.84	2014-12	\$427,267.75
Total 2014	14569	\$14,412,447.00	\$7,332,962.25	\$7,079,484.75	\$1,329,753.97	\$4,142,578.63	\$1,607,152.15	Total 2014	\$4,187,363.85
2015-01	1474	\$1,234,265.00	\$554,181.86	\$680,083.14	\$1,143.35	\$322,991.51	\$355,948.28	2015-01	\$335,683.24
2015-02	1266	\$1,085,727.00	\$435,695.76	\$650,031.24	\$855.11	\$227,624.74	\$421,551.39	2015-02	\$383,205.30
2015-03	1364	\$1,241,533.94	\$348,904.24	\$892,629.70	\$7.26	\$144,709.72	\$747,912.72	2015-03	\$270,362.01
2015-04	1338	\$1,246,616.05	\$70,991.57	\$1,175,624.48	\$5.25	\$28,041.59	\$1,147,577.64	2015-04	\$378,728.19
Total 2015	28189	\$3,561,525.94	\$1,338,781.86	\$2,222,744.08	\$2,005.72	\$695,325.97	\$1,525,412.39	Total 2015	\$989,250.55
NOTE:	<i>DOS = 'date of service'</i>		<i>DOT = 'date of transaction'</i>						

MILWAUKEE CHARGE PAYMENT ANALYSIS BY DATE OF TRANSACTION



Year of Transaction	Month of Transaction	Count of Accounts Received	Gross Collectables	Additional Write Offs	Net Collectables	Collected This Month	Accounts to Trip Count	Amount to Trip	Number of Trip Payments Received	Amount of Trip Payments Received	Remaining Open Accounts Count	Balance Due
2014	January	991	\$884,485	\$23,723	\$860,762	\$1,084	0	\$0	0	\$0	920	\$808,555
	February	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	March	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	April	50	\$30,027	\$30,027	\$0	\$0	0	\$0	0	\$0	0	\$0
	May	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	June	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	July	737	\$523,845	\$12,732	\$511,113	\$998	0	\$0	0	\$0	619	\$477,678
	August	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	September	0	\$0	\$0	\$0	\$0	0	\$0	0	\$0	0	\$0
	October	1,328	\$1,111,378	\$53,449	\$1,057,929	\$1,128	0	\$0	0	\$0	1,200	\$994,135
	November	747	\$623,600	\$16,697	\$606,903	\$0	0	\$0	0	\$0	690	\$582,903
	December	2,083	\$1,190,275	\$102,845	\$1,087,431	\$947	0	\$0	0	\$0	1,636	\$979,419
2014	Total	5,936	\$4,363,609	\$239,472	\$4,124,138	\$4,157	0	\$0	0	\$0	5,065	\$3,842,691
Year of Transaction	Month of Transaction	Count of Accounts Received	Gross Collectables	Additional Write Offs	Net Collectables	Collected This Month	Accounts to Trip Count	Amount to Trip	Number of Trip Payments Received	Amount of Trip Payments Received	Remaining Open Accounts Count	Balance Due
2015	January	0	\$0	\$0	\$0	\$0	5,368	\$4,267,258	0	\$0	0	\$0
	February	1,524	\$1,107,562	\$4,215	\$1,103,347	\$1,397	1,784	\$1,358,460	249	\$108,811	1,488	\$1,080,275
	March	2,545	\$1,493,191	\$4,946	\$1,488,245	\$4,205	63	\$49,875	179	\$70,111	2,515	\$1,483,001
	April	0	\$0	\$0	\$0	\$0	408	\$100,054	274	\$106,436	487	\$0
2015	Total	4,069	\$2,600,753	\$9,161	\$2,591,592	\$5,601	7,623	\$5,775,648	702	\$285,358	4,490	\$2,563,275
2014 - 2015ytd Grand Total		10,005	\$6,964,362	\$248,632	\$6,715,730	\$9,758	7,623	\$5,775,648	702	\$285,358	9,555	\$6,405,966

Intermedix
 Analysis of EMS Revenue
Summary Analysis - Milwaukee Fire Dept

	CY 2015	CY 2016
<u>Level of Service Fees</u>		
Ground Mileage A0425 \$	15.63	\$ 15.63
ALS-EM A0427 \$	707.04	\$ 707.04
BLS-EM A0429 \$	568.45	\$ 568.45
ALS2 A0433 \$	814.45	\$ 814.45
Treatment Without Transport (TWT) A0998 \$	133.63	\$ 133.63
Supplemental Fees (Oxygen, etc.) \$	265.00	\$ 265.00
<u>Level of Service%</u>		
ALS-EM A0427	74.5%	74.5%
BLS-EM A0429	10.8%	10.8%
ALS2 A0433	2.0%	2.0%
Treatment Without Transport (TWT) A0998	12.7%	12.7%
Supplemental Fees (Oxygen, etc.)	84.0%	84.0%
<u>Transport Volume</u>		
Total Transports	16,200	16,250
<u>Average Mileage</u>		
Average Ground Mileage A0425	4.0	4.0
<u>Charge Mix%</u>		
Medicare	36.4%	36.4%
Medicaid	41.2%	41.2%
Insurance- Commercial	11.0%	11.0%
Self- Pay	11.4%	11.4%
Average Charge Per Transport \$	898.58	\$ 898.58
<u>Projected Collections</u>		
Ground Mileage A0425 \$	310,845	\$ 311,805
ALS-EM A0427 \$	2,971,312	\$ 2,980,482
BLS-EM A0429 \$	358,994	\$ 360,102
ALS2 A0433 \$	110,088	\$ 110,428
Treatment Without Transport (TWT) A0998 \$	76,762	\$ 76,999
Supplemental Fees (Oxygen, etc.) \$	457,007	\$ 458,418
	\$ 4,285,009	\$ 4,298,234
<u>Projected Collections by Payer</u>		
Medicare \$	1,805,114	\$ 1,810,685
Medicaid \$	1,326,483	\$ 1,330,577

Insurance	\$	1,120,885	\$	1,124,345
Private Pay	\$	32,526	\$	32,626
		<u>\$</u>		<u>\$</u>
		4,285,009		4,298,234
Average Revenue Per Transport	\$	264.51	\$	264.51

Please note:

CY 2015 and CY 2016 projections are based on historical data as of March 2015
Any changes in the factors that drive revenue (i.e. fees, LOS%, transport volume, charge mix%)
will affect the total revenue.

For example, the 2016 fees will most likely increase in early 2016. Also the Medicaid charge
mix may increase due to the new health care reform.

All of these factors will be monitored and updates will be provided

Projected Monthly Milwaukee EMS Collections

2015

15-May	15-Jun	15-Jul	15-Aug	15-Sep	15-Oct	15-Nov	15-Dec				TOTAL
\$37,000	\$20,000	\$8,500	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000				\$95,500

2016

16-Jan	16-Feb	16-Mar	16-Apr	16-May	16-Jun	16-Jul	16-Aug	16-Sep	16-Oct	16-Nov	16-Dec	TOTAL
\$8,000	\$120,000	\$90,000	\$90,000	\$40,000	\$25,000	\$10,000	\$8,500	\$6,500	\$6,500	\$6,500	\$6,500	\$417,500

Harris and Harris collection projections from the Operations Director.

If H&H have changes to the projections they will send updates as they track the forward flow & age of placements.